SAN DIEGO UNIFIED PORT DISTRICT

AMENDED AND RESTATED LEASE TO

SHM SOUTH BAY, LLC

OF PROPERTY LOCATED AT

**640 MARINA PARKWAY** 

**CHULA VISTA, CALIFORNIA** 

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### AMENDED AND RESTATED LEASE

THIS AMENDED AND RESTATED LEASE (this "Lease") is entered into as of \_\_\_\_\_\_, 2021 by and between the SAN DIEGO UNIFIED PORT DISTRICT, a public corporation ("Landlord") and SHM SOUTH BAY, LLC dba Safe Harbor South Bay, a Delaware limited liability company ("Tenant").

WHEREAS, Landlord and California Yacht Marina, Inc., a California corporation ("California Yacht Inc."), heretofore on the 26th day of June, 1989, entered into a Lease of certain tidelands in the city of Chula Vista, California (the "Current Lease"), which Lease is on file in the Office of the Clerk of Landlord bearing Document No. 23924; and

WHEREAS, Landlord and California Yacht Inc., heretofore on the 23rd day of April, 1991, entered into an Agreement for Amendment of Lease, Amendment No. 1 (the "First Amendment"), which Amendment is on file in the Office of the Clerk of Landlord bearing Document No. 26864; and

WHEREAS, Landlord and California Yacht Inc., heretofore on the 23rd day of February, 1993, entered into an Agreement for Amendment of Lease, Amendment No. 2 (the "Second Amendment"), which amendment is on file in the Office of the Clerk of Landlord bearing Document No. 29504; and

WHEREAS, Landlord and California Yacht Inc.., heretofore on the 18th day of May, 1994, entered into an Agreement for Amendment of Lease, Amendment No. 3 (the "Third Amendment"), which amendment is on file in the Office of the Clerk of Landlord bearing Document No. 31315; and

WHEREAS, Landlord and California Yacht Inc., heretofore on the 17th day of March, 1995, entered into an Agreement for Amendment of Lease, Amendment No. 4 (the "Fourth Amendment"), which amendment is on file in the Office of the Clerk of Landlord bearing Document No. 32532; and

WHEREAS, Landlord and California Yacht Inc., heretofore on the 7th day of January, 1998, entered into an Agreement for Amendment of Lease, Amendment No. 5 (the "Fifth Amendment"), which amendment is on file in the Office of the Clerk of Landlord bearing Document No. 36836; and

WHEREAS, Landlord and California Yacht Inc., heretofore on the 24th day of September, 1998, entered into an Agreement for Amendment of Lease, Amendment No. 6 (the "Sixth Amendment"), which amendment is on file in the Office of the Clerk of Landlord bearing Document No. 37971; and

WHEREAS, California Yacht Inc., assigned said Current Lease (as amended) to California Yacht Marina – Chula Vista, LLC, a California limited liability company ("California Yacht CV") on the 16th day of August, 1999, which Assignment and Assumption of Lease is on file in the Office of the Clerk of Landlord bearing Document No. 39736; and

WHEREAS, Landlord and California Yacht CV, heretofore on the 5th day of October, 1999, entered into an Agreement for Amendment of Lease, Amendment No. 7 (the "Seventh")

**Amendment**"), which amendment is on file in the Office of the Clerk of Landlord bearing Document No. 39737; and

WHEREAS, Landlord and California Yacht CV, heretofore on the 10<sup>th</sup> day of August, 2004, entered into an Agreement for Amendment of Lease, Amendment No. 8 (the **"Eighth Amendment"**), which amendment is on file in the Office of the Clerk of Landlord bearing Document No. 47751; and

WHEREAS, Landlord and California Yacht CV, heretofore on the 14<sup>th</sup> day of April, 2021, entered into an Agreement for Amendment of Lease, Amendment No. 9 (the "**Ninth Amendment**"), which amendment is on file in the Office of the Clerk of Landlord bearing Document No. 72413; and

WHEREAS, the Current Lease, as amended by the First Amendment, the Second Amendment, the Third Amendment, the Fourth Amendment, the Fifth Amendment, the Sixth Amendment, the Seventh Amendment, the Eighth Amendment and the Ninth Amendment, shall be referred to collectively herein as the " **Original Lease**"; and

WHEREAS, California Yacht CV a	ssigned said Original Lease to Tenant, effective on the Lease
Effective Date, which Assignment	and Assumption of Lease is on file in the Office of the Clerk of
Landlord bearing Document No	("Lease Assignment"); and

WHEREAS, effective contemporaneously with and as a condition to the effectiveness of the Lease Assignment, Tenant and Landlord are mutually desirous of amending and restating the Original Lease;

NOW THEREFORE, for good and valuable consideration, Landlord hereby leases to Tenant, and Tenant hereby leases from Landlord, for the Term and upon the terms and conditions hereinafter set forth, the Premises described in Section 1.2 below, and, subject to the terms of Article 23 of this Lease, Landlord conveys to Tenant and Tenant accepts from Landlord, all of Landlord's right, title and interest in and to the Existing Improvements, and Landlord and Tenant hereby agree as follows:

## 1. BASIC LEASE PROVISIONS

The following basic lease terms are referred to in other provisions of this Lease and constitute a part of this Lease and are to be read together with and constitute a part of the terms of this Lease.

1.1	Term	(See Article 3):		
	1.1.1	Commencement Date:	IIII V 4 4000	
	1.1.2	Expiration Date:	JULY 1, 1989 JUNE 30. 2032	

## **1.2** Premises:

The "Premises" consist of the real property more particularly described in Exhibit A attached hereto and depicted in Exhibit B attached hereto consisting of approximately 162,741 square feet of land area and approximately 625,594 square feet of water area located at 640 Marina Parkway in the City of Chula Vista, California. Subject to the terms of Section 4.7 below, the Premises does not include approximately 2,200 square feet of land area as more particularly described in the legal description and delineated on Drawing No. 032-018 dated March 4, 2021 attached hereto as Exhibit C, which by this reference is made a part hereof (such 2,200 square feet of land area, the "Relinquished Area").

## **1.3** Permitted Use (See Article 4):

The Premises shall only be used as follows and for no other purpose (the "**Permitted Use**"): (i) a marina (the "**Primary Use**"), (ii) all uses which are normally and customarily ancillary or incidental to the Primary Use, (iii) parking spaces serving the foregoing uses, (iv) any other use of the Premises approved by the Landlord in its sole discretion in writing provided such use is not restricted by the CDP, any Laws or the certified Port Master Plan (as the same may be amended or modified, the "**PMP**"), and (v) the operations and businesses related to the Primary Use described in Article 4 below.

## **1.4** The "Rent Commencement Date" is July 1, 1989.

**1.5** Minimum Annual Rent (See Article 5): The Minimum Annual Rent from the Rent Commencement Date through June 30, 2019 shall be as set forth in the Original Lease. Minimum Annual Rent from July 1, 2019 through June 30, 2024 shall be as set forth below. Thereafter, Minimum Annual Rent shall be adjusted as provided in Section 5.3:

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July 1, 2019 through June 30, 2020: $224,220

July 1, 2020 through June 30, 2021: $226,462

July 1, 2021 through June 30, 2022: $228,727

July 1, 2022 through June 30, 2023: $231,014

July 1, 2023 through June 30, 2024: $233,324

1.5.1 Minimum Rent Look Back Adjustment Dates (See Section 5.3.1):

June 30, 2024

June 30, 2029
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# **1.6** Percentage Rent Rates (See Article 5):

The Percentage Rent Rates are set forth in Section 5.4.1.

# 1.7 Insurance (See Article 18):

## **1.7.1** Commercial General Liability:

Not less than Two Million Dollars (\$2,000,000) combined single limit per occurrence for bodily injury, personal injury, and property damage. The general aggregate shall be not less than Four Million Dollars (\$4,000,000) unless a Two Million Dollars (\$2,000,000) per location aggregate limit is provided by separate endorsement.

## **1.7.2** Liquor Liability:

Liquor Liability coverage in the amount of not less than One Million Dollars (\$1,000,000) shall be obtained per occurrence and aggregate.

## **1.7.3** Marina Operator's Liability Insurance:

Marina Operator's Liability Insurance in the amount of not less than Two Million Dollars (\$2,000,000) shall be obtained per occurrence and aggregate.

## **1.8** Security Deposit (See Article 28):

None (subject to the terms of Article 28).

# **1.9** Notice Addresses (See Article 27):

To Tenant:

SHM South Bay, LLC 640 Marina Parkway Chula Vista, CA 91910 Attn: General Manager

and

SHM South Bay, LLC c/o Safe Harbor Marinas, LLC 14785 Preston Road, Suite 975 Dallas, TX 75254 Attn: Legal

To Landlord:

Executive Director San Diego Unified Port District Post Office Box 120488 San Diego, CA 92112-0488

#### **1.10** Guaranty:

Tenant's performance of all its obligations under this Lease shall be guaranteed by Safe Harbor Marinas, LLC, a Delaware limited liability company ("**Guarantor**"), and Tenant shall cause the Guarantor to execute and deliver to Landlord, concurrently with Tenant's execution and delivery

of this Lease, an Guaranty of Lease in the form and substance of <u>Exhibit F</u> attached hereto (the "**Guaranty**"); provided that Guarantor's tangible net worth (not including goodwill as an asset) computed in accordance with generally accepted accounting principles ("**Net Worth**") shall be equal to or greater than \$250,000,000, and throughout the Term, Guarantor shall be required to maintain a Net Worth equal to or greater than such amount. Guarantor's failure to maintain Net Worth in accordance with the preceding sentence shall constitute a default under this Lease unless a replacement guarantor that meets the Net Worth requirement and is otherwise acceptable to Landlord in Landlord's reasonable discretion provides a replacement guaranty in substantially the same form as the Guaranty within ten (10) business days after demand.

## 2. GENERAL DEFINITIONS

Certain initially capitalized terms used in this Lease are more particularly defined or are cross-referenced in the Definitions Addendum attached to this Lease. The definitions set forth in the Definitions Addendum are incorporated herein by this reference.

### 3. TERM

## **3.1** Term.

The "**Term**" of this Lease shall be the period commencing on the Commencement Date and ending on the Expiration Date as described in Section 1.1, unless sooner terminated or extended as provided in this Lease. The Term is set forth in Section 1.1.

## **3.2** Demolition and Remediation Security Amount.

If a Demolition and Remediation Security Amount has been established pursuant to Section 7.4.2 prior to the expiration of the Term and this Lease is extended, then, Tenant shall pay monthly as Additional Rent concurrent with the monthly payment of Greater Of Rent, an amount required for the Demolition and Remediation Security Amount to grow by three percent (3%) per annum on a compounded basis during the Term as so extended.

## **3.3** Prior Agreements.

Any and all existing entry agreements, permits, licenses, leases, or rental agreements between Landlord and Tenant relating to the Premises which have not already expired or terminated, are hereby terminated as of the date of this Lease; provided that, and notwithstanding the foregoing, any obligations of Tenant (or Safe Harbor Marinas, LLC, as Guarantor) and/or California Yacht CV under such agreements accruing or arising on or prior to such termination, or which are otherwise required to be performed in connection with such termination or surrender of the Premises, or which by their terms survive such termination, shall remain enforceable by Landlord, including, but not limited to, any such obligations set forth in the Original Lease.

### **4.** USE

## **4.1** Permitted Use.

Tenant agrees that the Premises shall be used only and exclusively for the Permitted Use described in Section 1.3 and as further described in Article 4 and for no other purpose whatsoever. This restriction on use of the Premises absolutely prohibits a change in use.

Tenant acknowledges that the only parking it has a right to utilize in connection with the Permitted Use is the parking located on the Premises. Tenant acknowledges and agrees that with respect to any public parking located adjacent or proximate to the Premises, Tenant has only the rights of a member of the public notwithstanding any regular or long-standing use of such parking by Tenant and/or its employees, visitors and patrons.

### **4.2** Marina Use.

Tenant agrees that the Premises shall be used only and exclusively for a marina, which may provide for the following related operations and businesses to be conducted on or from the Premises as described and delineated on <u>Exhibits A</u> and <u>B</u>:

## **4.2.1** Property "A".

- (a) As to Property "A", Parcel Nos. 1 and 2:
- (i) Rental of boat slips to the public (hereinafter "Boat Slip Renters"), for mooring boats which boats shall not be used for any commercial purposes or activities. Boat Slip Renters shall be prohibited from renting or chartering boats to any other person(s) for any purpose whatsoever, including, without limitation, for recreation or commercial purposes, or from otherwise using or allowing any other person(s) to use said boats for commercial purposes or activities. However, notwithstanding the above, the Tenant, or a Subtenant approved by Landlord (to the extent approval is required by this Lease), as distinguished from a Boat Slip Renter, may rent or charter boats to the public for recreational use, but not for any other commercial purposes or activities except for Boat and Breakfast operations. All boat charters must remain in compliance with Port Code Section 4.37.
- (ii) Rental of dock lockers, dinghy racks, and dry storage spaces to Boat Slip Renters only;
  - (iii) Boat launching and retrieving services for Boat Slip Renters only;
  - (iv) Vending machines, including telephones;
- (v) "Minor Marine Services," defined herein as sale and installation of small boat parts and components, and minor boat services and labor, inclusive of minor boat repairs, maintenance, cleaning, renovation, and similar minor services, to Boat Slip Renters only;
  - (vi) Marine service station;
  - (vii) Parking for Boat Slip Renters, and marina customers and guests only;
- (viii) Offices for marina management, for tourism/visitor-serving businesses and for maritime-related businesses;
  - (ix) Rental of recreational equipment, including bicycles;
  - (x) Sailing school;
  - (xi) Sale of new and used boats;
  - (xii) Ship chandlery;

- (xiii) Boat rentals;
- (xiv) Boat sales;
- (xv) A private membership yacht club including social, meeting and office uses for a yacht club;
  - (xvi) Event space for the general public;
- (xvii) Boat and breakfast operations with no more than six (6) guests per boat and subject to the conditions contained in District Resolution 97-279 dated November 18, 1997, the guest stays limited to seven (7) days in duration, no cooking on open flames permitted on said boats, the number of marina slips devoted to the boat and breakfast operations shall not exceed four percent (4%) of the total marina slips, and Tenant shall submit monthly written documentation to Landlord of the waste pump-out of said boats;
  - (xviii) Sale of food and beverages;
  - (b) As to Property "A", Parcel No. 3:

Tenant agrees the Premises shall be used only and exclusively for a walkway for use by the general public, landscape and ingress and egress uses and for no other purposes whatsoever without the prior written consent of Landlord, which may be granted or denied in Landlord's sole discretion.

- **4.2.2** Property "B".
- (a) As to Property "B", Parcel Nos. 1 and 2:

Tenant agrees that the Premises shall be used only and exclusively as an excursion boat facility, including the sale of boat charter and excursion tickets and packaged boat charter excursions, and for no other uses or purposes whatsoever. The Landlord shall have the right, which may be exercised from time to time, to (i) establish the standards of eligibility for determining which vessels may use the excursion boat facility, (ii) set the days of the week and hours each day said facility shall be operated and remain open, and (iii) promulgate rules and regulations of the operation of said facility. Tenant agrees that Landlord may, at its sole discretion, remove the area described and delineated on Exhibits A and B as Property "B" from the Premises at any time upon the giving of thirty (30) days' notice in writing to Tenant. It is also mutually agreed that Landlord shall not incur any liability whatsoever for any damage or loss occasioned by such deletion. Promptly following any such removal of Property "B" from the Premises pursuant to the provisions of this Section 4.2.2(a), Landlord and Tenant agree to promptly enter into an amendment to this Lease to amend the definition of the Premises to remove Property "B" and also to remove relevant references and provisions regarding Property "B".

(b) As to Property "B", Parcel No. 3:

Tenant agrees the Premises shall be used only and exclusively for a walkway for use by the general public, landscape and ingress and egress uses and for no other purposes whatsoever without written consent of Landlord in its sole discretion.

## **4.3** Within Premises.

Tenant further agrees that all vessels, including end and side ties, shall be berthed within the bounds of the Premises; vessels shall not be berthed partially or totally outside the Premises.

## **4.4** Specific Prohibited Uses.

Furthermore, among the other prohibited uses under this Lease, commercial sport fishing, and operations, activities, and/or services involving commercial passenger cruises and/or excursions, such as sightseeing on San Diego Bay or harbor excursions (whether or not said cruises are regularly-scheduled, advertised to the general public, or include "open party" ticket sales), are specifically prohibited uses, operations, activities, and/or services which shall not be conducted on and/or from the Premises except where allowed on Property "B", Parcel Nos. 1 and 2.

## **4.5** Intentionally Omitted.

## **4.6** Conformance with Negative Declaration.

Tenant further agrees to conform to all requirements relating to any mitigation measures contained within the Negative Declaration entitled "California Yacht Marina, Chula Vista Harbor", (UPD No. 83356-145; Document No. 22730) adopted by the Board of Port Commissioners on September 20, 1988, by Resolution NO. 88-827.

# 4.7 Relinquished Area.

Landlord and Tenant acknowledge that the Premises does not include the Relinquished Area, which Relinquished Area is to be incorporated into the planned realignment of Marina Parkway and/or other public project and the construction of related public improvements associated therewith. Such future public project in whatever form it takes is referred to herein as the "Parkway Project". Landlord agrees that, notwithstanding the foregoing, Tenant shall have the right to use the Relinquished Area for parking and landscaping (without additional charge) until such time as Landlord provides notice pursuant to the following sentence; provided that until such time as Landlord provides the notice in accordance with the following sentence and Tenant no longer uses the Relinquished Area, all terms and provisions of this Lease, including, but not limited to, Sections 15, 18, 19 and 21, shall apply to the Relinquished Area as if it were included in the Premises. At such time as Landlord requires Tenant to discontinue use of the Relinquished Area, Landlord shall give Tenant ten (10) days' prior written notice, after which time Tenant shall no longer have the right to use the Relinquished Area.

After providing such notice, Landlord shall cause, at no cost or expense to Tenant, the deconstructing, relocation and/or reconstructing, as applicable, of the existing leasehold improvements and utility installations located within or affected by either the discontinued use of the Relinquished Area or the construction of the Parkway Project (such as signs, lighting poles, utility meters and lines, landscaping, planters, water and electrical lines and systems, parking lot striping, bollards and wheel stops, and drainage improvements) in accordance with this Section 4.7. Such deconstruction, relocation and/or reconstruction work is collectively referred to herein as the "Reconstruction Work". Landlord agrees that the Parkway Project and Reconstruction Work shall be properly and timely designed, permitted, and constructed, and Tenant shall bear no cost or liability with respect to the same. Such work shall be constructed in a good and

workmanlike manner in accordance with applicable laws and industry standards and shall be free of defects. Further, the Reconstruction Work shall be constructed to the same or greater standard and quality as the existing leasehold improvements that are being reconstructed or replaced.

Attached to this Lease as Exhibit D are the current plans for the Parkway Project and the Reconstruction Work (the "Plans"). Prior to the commencement of construction of the Parkway Project and the Reconstruction Work, Landlord shall cause to be prepared and submitted to Tenant for review and approval final detailed plans and specifications and working drawings (collectively, the "Final Plans"), which are to be substantially in accordance with the Plans; provided that Tenant acknowledges that the Plans are currently under review by the City of Chula Vista (the "City") and subject to changes based on comments from the City. The Final Plans shall include, without limitation, (i) the preparation of reasonably detailed landscaping and irrigation plans with regard to both the Reconstruction Work and the Future Additions and (ii) the preparation of reasonably detailed temporary access and circulation plans ensuring uninterrupted access during the Parkway Project construction to and from the Premises to the adjoining roadways sufficient for normal business operations on the Premises. Within fourteen (14) days after receipt of the Final Plans (or portion thereof), Tenant shall either approve or disapprove (with a supporting reasonable basis) such Final Plans (or applicable portion thereof), which approval will not be unreasonably, withheld, conditioned or delayed provided that the Final Plans are a logical progression of the Plans taking into account non-material changes required by the City or otherwise. If Tenant fails to notify Landlord of Tenant's disapproval of any of the Final Plans within the required time period, Tenant shall be deemed to have given its approval to such Final Plans. When the Final Plans are approved by Tenant, they shall be signed and dated by Landlord and Tenant. Landlord shall cause the Parkway Project and the Reconstruction Work to be constructed in accordance with the Final Plans as approved by Tenant. Landlord shall keep Tenant informed of the progress of the Parkway Project, including the construction schedule for the Reconstruction Work. Upon completion, Landlord shall provide Tenant with "as built" drawings of the Reconstruction Work. It is anticipated that the duration of the construction work depicted on page 1 of the Plans will be completed approximately 12 to 18 months following the commencement of such construction work.

The parties acknowledge that the discontinuance of use of the Relinquished Area will result in the loss of parking spaces within the Premises. Landlord hereby agrees that the remaining parking spaces within the Premises shall be deemed sufficient and in compliance with applicable parking requirements imposed by Landlord for the operation of the permitted uses on the Premises. Landlord acknowledges that Tenant's willingness to remove the Relinquished Area from the Premises is in material reliance on Landlord's agreements and assurances contained in this Lease.

## **4.8** Future Additions.

In connection with the Parkway Project and following its completion, it is expected that there will be areas between the future alignment of Marina Parkway and the current boundary of the Premises. Such areas (the "Future Additions") as they are currently contemplated, will be depicted in the Final Plans. Following completion of the Parkway Project and Landlord's completion of a revised survey of the Premises that incorporates the Future Additions into the Premises, Landlord and Tenant agree to execute an amendment to this Lease solely to revise the Premises to include the Future Additions. To the extent that the contemplated location and/or square footage of the Future Additions, as set forth in the Final Plans, are materially modified during the course of the Parkway Project, such modifications shall be subject to

Tenant's prior written approval, such approval to not be unreasonably withheld, conditioned, or delayed and further provided that if Tenant fails to approve of any such modifications (or disapprove with a supporting reasonable basis), within fourteen (14) days of receiving the revised Plans outlining the same, then Tenant shall be deemed to have approved such modifications to the Final Plans.

Following the addition of the Future Addition to the Premises as set forth above, Tenant shall be responsible for maintaining the Future Additions in good order and condition and otherwise in accordance with the terms of the Lease.

## **4.9** Continuous Operations.

From and after the Rent Commencement Date, Tenant shall actively and continuously use and operate the entire Premises and Improvements for the Permitted Use, except to the extent unable to do so by reason of a Force Majeure Event and except for temporary interruptions reasonably and directly related to Major Alterations permitted under Section 6.1 (provided an interruption in use and operation related to a Major Alteration shall not exceed one (1) year in the aggregate). Without limitation of the foregoing, at a minimum, subject to the exceptions in the previous sentence, the Premises shall be continuously open for business, appropriately staffed with personnel, on such days and for such hours as is customary for similar business operations in San Diego County, California. Tenant acknowledges and agrees that said active and continuous use and operation enhances the value of the lands within Landlord's jurisdiction; provides needed public service; and provides additional employment, taxes, and other benefits to the general economy of the area.

# **4.10** Compliance with Laws.

Tenant agrees that, in all activities on or in connection with the Premises, and in all uses thereof, including without limitation the Permitted Use and any construction of Improvements or the making of any Alterations, it will abide by and comply with, and cause Tenant Parties to abide by and comply with, all applicable Laws at Tenant's sole cost and expense, and Landlord shall not have any obligations or responsibilities to comply with any applicable Laws as to the Premises or any use thereby by Tenant. In particular and without limitation, Tenant shall have the sole and exclusive obligation and responsibility, at Tenant's sole cost and expense, to comply with the requirements of: (i) the San Diego Unified Port District Code, including without limitation, Article 10 (Stormwater Management and Discharge Control), (ii) the ADA, including but not limited to regulations promulgated thereunder, (iii) applicable federal, state and local laws and regulations regarding employment and labor practices, including, without limitation, the provisions of Section 6.6 and Article 17 below, (iv) any Coastal Development Permit ("CDP") (including, without limitation, that certain Coastal Development Permit issued by CCC under Permit Application No. A-6-PSD-13-005 and/or any conditions of approval or mitigation measures or project changes pursuant to the environmental review under the California Environmental Quality Act ("CEQA")) or any other California Coastal Commission ("CCC") regulations or local, state or Federal requirements now or hereafter affecting the Premises or the Improvements including the use or development thereof, and (v) any other development permits or approvals required by Landlord.

In addition, Tenant shall comply with and abide by such guidelines and requirements established by Landlord from time to time pursuant to the terms of the Lease upon written notice by Landlord to Tenant. Without limitation of the foregoing, any failure of Tenant to fully satisfy and fulfill the requirements and conditions under any CDP (including any conditions of approval

or mitigation measures or project changes pursuant to the environmental review under CEQA) or any other CCC regulations or local, state or Federal requirements now or hereafter affecting the Premises or the Improvements including the use or development thereof beyond applicable notice and cure periods in Section 12.1 shall constitute a default under this Lease.

## **4.11** Green/Sustainable Leasing.

When Tenant is replacing equipment, Tenant shall replace it with the most energy efficient equipment that is reasonably feasible and California Energy Star rated or the environmental equivalent.

## **4.12** Waste or Nuisance.

Tenant shall not use, or fail to maintain, the Premises in a manner that constitutes waste or nuisance.

#### **4.13** Reservations.

Landlord reserves the right and power to grant easements and licenses on, over, under and across the Premises to others, and the right and power for Landlord or the grantee to enter the Premises, for purposes such as constructing, installing, maintaining, repairing, replacing and removing utility systems and equipment and public improvements within the Premises. Should Landlord so request, Tenant shall promptly join with Landlord in the execution of such documents as may be requested by Landlord to create or accommodate such grant. Landlord agrees to make an effort to locate future easements and rights-of-way, and to install associated public facilities, so as to produce a minimum amount of interference with Tenant's business. Further, Tenant shall not be entitled to any monetary payment or other remuneration for any such future easements and rights-of-way.

## 5. RENT

Tenant agrees to pay to Landlord Greater Of Rent and Additional Rent (collectively "Rent") in accordance with this Article 5. All payments of Rent and other sums due Landlord hereunder shall be paid in legal tender of the United States, without notice, invoice, setoff, deduction or demand, except as otherwise expressly provided herein. No payment by Tenant or receipt or acceptance by Landlord of a lesser amount than the Rent shall be deemed to be a waiver of any current or preceding breach by Tenant of any provision hereof. No endorsement or statement on any check or any letter accompanying any check or payment as Rent shall be deemed an accord and satisfaction, and Landlord may accept such check or payment without prejudice to Landlord's right to recover the balance of such Rent or pursue any other remedy in this Lease, at law or in equity. Tenant waives all rights that it may have under present or future law to designate the items to which any payments made by Tenant are to be credited. Tenant agrees that Landlord may apply any payments made by Tenant to such items of Rent as Landlord designates, irrespective of any designation or request by Tenant as to the items to which such payments should be credited.

All payments of Rent shall be delivered to and statements required in Section 5.4.3 below shall be filed with Landlord's Treasurer. Checks shall be made payable to the San Diego Unified Port District and mailed to SDUPD General Account Lockbox, PO Box 841615, Los Angeles, CA 90084-1615, or delivered to the San Diego Unified Port District, Finance Department, 3165 Pacific Highway, San Diego, California 92101. Landlord may change the designated place of

payment or filing at any time upon ten (10) days' written notice to Tenant. Tenant assumes all risk of loss and responsibility for Late Charges and interest at the Default Rate for late payments, as hereinafter described.

# **5.1** [INTENTIONALLY OMITTED].

#### **5.2** Greater Of Rent.

Commencing with the Rent Commencement Date, the "Greater Of Rent" for each Lease Year shall be the greater of (i) the Minimum Annual Rent for such Lease Year as periodically adjusted as provided in Section 5.3, and (ii) the cumulative total of the Percentage Rent for such Lease Year as provided in Section 5.4 below.

## **5.2.1** Monthly Payments of Greater Of Rent.

- (a) Calculation of Payments. Concurrently with the delivery of each monthly report described in Section 5.4.3(a) below, but in no event later than the twentieth (20<sup>th</sup>) day of each month during the Term following the Rent Commencement Date, and on or before the twentieth (20<sup>th</sup>) day following the last day of the month in which this Lease is terminated or expires, Tenant shall pay to Landlord the greater of the following two amounts as and for the Greater Of Rent due with respect to the immediately preceding month:
- (i) The total Percentage Rent computed for that portion of the Lease Year ending with and including the last day of the preceding month [Section 5.4.3(a)(ii) below], less total Percentage Rent and monthly Minimum Annual Rent previously paid for the Lease Year [Section 5.4.3(a)(iii) below], or
- (ii) One-twelfth (1/12<sup>th</sup>) of the Minimum Annual Rent, multiplied by the number of full calendar months from the beginning of the Lease Year to and including the preceding month, plus the amount of Minimum Annual Rent due with respect to any initial partial month in the first Lease Year, less the total Percentage Rent and monthly Minimum Annual Rent previously paid for the Lease Year [Section 5.4.3(a)(iii) below].
- (b) *Survival*. The terms of this Section 5.2.1 shall survive the expiration or earlier termination of this Lease.

# **5.3** Minimum Annual Rent.

Minimum Annual Rent for each Lease Year from July 1, 2019 through June 30, 2024 is described in Section 1.5. Thereafter, Minimum Annual Rent shall be periodically adjusted by the "Minimum Annual Rent Look Back Adjustments" described in Section 5.3.1, which shall occur on the "Minimum Rent Look Back Adjustment Dates" described in Section 1.5.1.

## **5.3.1** Minimum Annual Rent Look Back Adjustments.

The Minimum Annual Rent shall be subject to adjustment on each Minimum Rent Adjustment Date set forth in Section 1.5.1 as follows. Within thirty (30) days following each Minimum Rent Adjustment Date, Landlord shall determine, and provide to Tenant a written statement setting forth the calculation of, the average annual Greater Of Rent that was payable by Tenant (i) during the period from July 1, 2019 until the first Minimum Rent Adjustment Date and (ii) with respect to all subsequent Minimum Rent Look Back Adjustment Dates, during the period

between the applicable Minimum Rent Adjustment Date and the prior Minimum Rent Adjustment Date. Effective as of the applicable Minimum Rent Adjustment Date, Minimum Annual Rent shall be adjusted to an amount equal to seventy-five percent (75%) of such average annual Greater Of Rent, provided that in no event shall such new Minimum Annual Rent be less than the Minimum Annual Rent payable for the Lease Year immediately preceding such Minimum Rent Adjustment Date. Immediately following the determination of the new Minimum Annual Rent, any underpayments of Minimum Annual Rent shall be paid to Landlord.

## **5.4** Percentage Rent.

"Percentage Rent" is the product of the applicable percentage ("Percentage Rent Rate") set forth in Section 5.4.1 below multiplied by the Gross Income with respect to the applicable category described in Section 5.4.1 below. Percentage Rent shall be calculated on a monthly basis as provided in this Section 5.4 above and shall be paid in accordance with Section 5.2 above.

### **5.4.1** Percentage Rent Categories.

Percentage Rents shall be based on the following percentages of the Gross Income, whether collected, uncollected, received, payable or accrued.

## (a) As to Property "A":

- (i) From and after the Lease Effective Date through June 30, 2026, fifteen percent (15%) of the Gross Income from the rental of boat berths, dock lockers, dinghy racks, dry storage spaces and the services of boat launching and retrieving; and from July 1, 2026 through June 30, 2031, sixteen percent (16%) of the Gross Income from the rental of boat berths, dock lockers, dinghy racks, dry storage spaces and the services of boat launching and retrieving; and from July 1, 2031 through the remaining Term, seventeen percent (17%) of the Gross Income from the rental of boat berths, dock lockers, dinghy racks, dry storage spaces and the services of boat launching and retrieving;
- (ii) Ten Percent (10%) of the Gross Income from boat rentals, which are rentals on a bare boat basis for periods of 24 hours or less;
  - (iii) Ten Percent (10%) of the Gross Income from sailing school operations;
- (iv) Six Percent (6%) of the Gross Income from boat chartering, which is the hiring of boats with crew or the hiring of boats on a bare boat basis for periods in excess of 24 hours;
  - (v) Five Percent (5%) of the gross income from ship chandlery sales;
- (vi) From and after the Lease Effective Date, the sum of Fifty-Five Cents (\$0.55) per square foot per month for land (including land under buildings) devoted to the sale of new and/or used boats (i.e., boat sales office space, boat display areas, and parking spaces reserved by Tenant for boat sales customers and employees), which sum is in lieu of Percentage Rent(s) on boat sales and in lieu of Percentage Rent(s) on the rental of office space rental Revenue described in subparagraph 5.4.1(o) but is in addition to the Percentage Rents required for boat slips in subparagraph 5.4.1(f) (and Tenant agrees that the fees it charges for boat slips connected with boat sales activities will not be discounted in any manner);

- (vii) Fifteen Percent (15%) of Gross Income from bicycle rentals and rentals of other recreational equipment;
- (viii) Twenty Five Percent (25%) of any commission or other compensation paid to Lessee for the right to install or operate coin-operated vending or service machines or devices, including telephones, or 5% of the Gross Income of any such coin-operated machines or devices owned, rented or leased by Lessee or its sublessee;
- (ix) Four Cents  $(4\phi)$  per each gallon of gasoline or mixed fuel delivered to the Premises for use in boats;
- (x) From and after the Lease Effective Date, one Cent  $(1\phi)$  per each gallon of diesel fuel delivered to the Premises for use in boats;
- (xi) Five Percent (5%) of Gross Income from sales by a marine service station of petroleum or fuel products other than those covered by subsections (ix) and (x) above;
- (xii) Five Percent (5%) of Gross Income the rendering of boat service and labor including boat repair, painting, cleaning and similar activities;
  - (xiii) Twenty Percent (20%) of Gross Income from parking fees;
- (xiv) Five Percent (5%) of the Gross Income from cover charges, membership dues, initiation fees and guest fees;
  - (xv) Three Percent (3%) of the Gross Income from food sales;
  - (xvi) Five Percent (5%) of the Gross Income from beverage sales:
- (xvii) Seven Percent (7%) of the Gross Income from all sales related to boat and breakfast operations, including boat management fees, in addition to the percentage rent required in subparagraph 5.4.1(a)(i) herein;
- (xviii) Seven Percent (7%) of the Gross Income from the rental of event space and sale of related merchandise and services provided to event space users (including Gross Income from recovery charges for materials, utilities, security, and similarly related accommodation, sales and services);
- (xix) Ten Percent (10%) of the Gross Income from any and all activities, operations, and enterprises permitted under the terms of the Lease on this portion of the Premises and not otherwise addressed within the foregoing provisions; and
- (xx) Twenty Percent (20%) of the Gross Income from any and all services or uses not permitted under the terms of the Lease on this portion of the Premises and not otherwise addressed within the foregoing provisions.
  - (b) As to Property "B":
- (i) Six and One Half Percent (6.5%) of the Gross Income derived from the sale of boat excursion and/or boat charter tickets or packages;
  - (ii) Ten Percent (10%) of the Gross Income from dock use fees;

- (iii) Ten Percent (10%) of the Gross Income from any and all activities, operations, and enterprises permitted under the terms of the Lease on this portion of the Premises and not otherwise addressed within the foregoing provisions; and
- (iv) Twenty Percent (20%) of the Gross Income from any and all services or uses not permitted under the terms of the Lease on this portion of the Premises and not otherwise addressed within the foregoing provisions.

## **5.4.2** Gross Income.

- Definition. "Gross Income" shall be determined in accordance with generally accepted accounting principles on an accrual basis ("GAAP") and include all Revenue without any deductions or exclusions except as provided in Section 5.4.2(b) below resulting from, directly or indirectly, or connected to or generated from, the occupancy or use of the Premises, or any business conducted on the Premises in any manner, whether conducted by Tenant or a Tenant Party, whether for cash or credit, whether collected or uncollected, received, payable or accrued and from whatever source derived, including, but not limited to any type of sales arising from Tenant's customers receiving services, products or benefits on or from (i) the Premises, or (ii) in connection with any vessel going to or from the Premises while in San Diego Bay (including, without limitation, any vessel traversing or utilizing San Diego Bay in connection with commercial operations). Without limitation of the foregoing, Gross Income shall be construed to include, without limitation, the entire amount of the actual sales price (including all finance charges by Tenant or a Tenant Party), of all sales, rentals, leases and licenses or for other transfer of merchandise or services, and other receipts whatsoever, including, without limitation, agency sales and all mail, catalogue, computer, facsimile, telephone, telecommunication, electronic and other orders filled, transmitted or received through any media. Gross Income shall include any manufacturer's or importer's excise tax included in the prices of the goods sold, even though the manufacturer or importer is also the retailer thereof, whether or not the amount of such excise tax is stated as a separate charge.
- (b) *Exclusions*. Refunds for goods returned shall be deducted from current Gross Income upon their return. Bad debt losses shall not be deducted from Gross Income. Gross Income shall not include any of the following:
  - (i) sales of United States postage; or
- (ii) any sales or transient occupancy tax or other taxes payable by Tenant or a Tenant Party to any government agency as a direct result of operations under this Lease, provided that the amount of such taxes is shown on the books and records elsewhere herein required to be maintained; or
- (iii) gratuities, provided the customer voluntarily determines the amount of said gratuity to be paid, or the customer is aware that Tenant or a Tenant Party has added a preestablished gratuity to the charge for the services rendered and said additional amount is segregated and identified as a gratuity on the billing to the customer; or
- (iv) proceeds of any disposition of Tenant's trade fixtures (that is fixtures that relate uniquely to Tenant and which are removable without non-repairable damage to the Improvements that Tenant will repair at its sole cost and expense), furnishings, moveable equipment and other personal property of Tenant located on the Premises or at the Improvements; or

- (v) any refunds, rebates, discounts and credits of a similar nature that are given, paid or returned in the course of obtaining Revenue or components thereof, which will be deducted from the Gross Income for the period in which such Revenue was earned; provided, however, that if any such refund, rebate, discount or credit is given, paid or returned, as applicable, after the Gross Income is reported to Landlord for which such refund, rebate, discount or credit relates, then the amount of Gross Income, Percentage Rent and Greater Of Rent for the affected period will be recalculated if Tenant delivers reasonably sufficient evidence to Landlord of such refund, rebate, discount or credit within one (1) year of Tenant's reporting of the Gross Income to the Landlord to which the refund, rebate, discount or credit relates, and Landlord shall credit Tenant such overpayment against the installment of Greater Of Rent first coming due after such period; or
- (vi) any insurance proceeds, Condemnation proceeds or any proceeds from any assignment of this Lease and related sale of the Improvements or any financing or refinancing of the Premises and/or Improvements (or any portion thereof); or
- (vii) any rent received by Tenant from (x) any Subtenant which is a TRS Affiliate or (y) any Subtenant approved pursuant to the terms of this Lease; provided, for avoidance of doubt, any rent received by Tenant under this subsection (vii) shall not be used to reduce or decrease or be offset against Gross Income received under any of the activities listed in Section 5.4.1 above.

## **5.4.3** Reports of Gross Income.

- (a) *Monthly Reports*. On or before the twentieth (20<sup>th</sup>) day of each month following the Rent Commencement Date, and on or before the twentieth (20<sup>th</sup>) day following the last day of the month in which this Lease is terminated or expires, Tenant shall deliver to Landlord, in a form prescribed by Landlord, a detailed cumulative report of Gross Income for that portion of the Lease Year which ends with and includes the last day of the previous calendar month. Each report shall be signed by Tenant or an authorized representative of Tenant under penalty of perjury and shall include the following:
- (i) The total Gross Income for said portion of the Lease Year, itemized as to each of the Percentage Rent categories for which a separate Percentage Rent Rate (or per unit charge, if applicable) is established.
- (ii) The related itemized amounts of Percentage Rent computed, as herein provided, and the total thereof.
- (iii) The total Minimum Annual Rent and Percentage Rent previously paid by Tenant for the Lease Year within which the preceding month falls.
- (iv) A detailed calculation of the Greater Of Rent due for the preceding calendar month determined in accordance with the terms of Section 5.2.1(a).
- (b) Record Keeping. Tenant shall, at all times during the Term of this Lease, and, with respect to each record, for a period of no less than seven (7) years after the date the record was created (or such longer period as Tenant may decide in its sole discretion), keep or cause to be kept, accurate and complete records and double entry books of account of all financial transactions in the operation of all business activities, of whatever nature, conducted in pursuit of the rights granted herein (whether conducted by or on behalf of Tenant or a Tenant Party).

The records must be supported by source documents of original entry such as sales invoices. cash register tapes, bank depository documentation, purchase invoices, or other pertinent supporting documents. Financial statements (a balance sheet and income/expense statement), based upon the double entry books of account, shall be prepared periodically but not less often than annually. All sales and other financial transactions shall be recorded by means of a comprehensive system which includes sufficient business processes to ensure that all Gross Income is clearly and accurately recorded and documented by reports and other original source documents. The system shall provide reporting and distinction of all sales and other income and Revenue categories and shall generate an audit trail of all transactions. Any recordation system for sales or other income and Revenue transactions shall be subject to the written reasonable approval of the Landlord. Contracts, bills, invoices, sales, receipts or other similartype documents evidencing transactions between any parties doing business under this Lease (including each Tenant Party) shall in no event identify Rent due to Landlord as a separate charge, fee or tax. In addition to the above, in the event of admission or cover charges, Tenant shall also issue preprinted serially numbered tickets for each such admission or cover charge. Further, in the event of the rental of vehicles or vessels, Tenant shall issue or cause to be issued preprinted serially numbered rental agreements for each such rental transaction. Tenant shall keep or cause to be kept a sequential record of said tickets and agreements, both issued and unissued, and shall retain all voids. The terms of this Section 5.4.3(b) shall survive the expiration or earlier termination of this Lease.

- Maintenance of Records; Audit. All of Tenant's books of account, records, (c) financial statements, and documentation related to this Lease or to business operations conducted within or from the Premises (collectively, the "Tenant Records"), shall be kept either at the Premises or at such other locations in San Diego County as are reasonably acceptable to Landlord for a period of no less than seven (7) years after the date the Tenant Record was created (or such longer period as Tenant may decide in its sole discretion). Without limitation of the foregoing, if there is any Tenant Party occupying or operating from any portion of the Premises, the books and records also shall include any occupancy, licensing, permit or operating agreements pertaining to such Tenant Party, as well as the books of account, records, financial statements, and documentation, relating to the operations of such Tenant Party at the Premises. Upon at least forty-eight (48) hours prior notice to Tenant, Landlord shall have the right to examine and audit the Tenant Records (to the extent available in light of the record keeping requirements set forth herein), including, without restriction, for the purpose of determining the accuracy thereof, the accuracy of the monthly statements of Gross Income submitted, and the accuracy of the Rent paid to the Landlord. Landlord's audit rights shall apply to the current Lease Year and all prior Lease Years and Tenant waives the right to assert any statute of limitations in connection with any audit or any underpayment disclosed pursuant to such audit. In the event that the business operations conducted within or from the Premises are part of a larger business operation, and any part of the Tenant Records herein is prepared only for the larger operation, and not solely for the business operations of the Premises, then Landlord shall also have the right to examine and audit that part of said books, records, financial statements, and documentation of the larger business operation as are necessary for Landlord to reasonably assess Tenant's compliance with this Lease and perform the audit described herein. If Tenant assigns its interest under this Lease, Tenant shall deliver to the Transferee the originals (or complete copies) of the Tenant Records, which will be retained by Transferee and available to audit on the same terms as under this Section 5.4.3(c).
- (d) Failure to Maintain Records. Tenant's failure to keep or cause to be kept Tenant Records and make them available for inspection by Landlord is a default under this Lease. Landlord shall have the discretion to require the installation of any additional accounting

methods or controls he or she may deem reasonably necessary, subject to prior written notice. In the event the Tenant does not make available the original Tenant Records at the Premises or within the limits of San Diego County in a location reasonably acceptable to Landlord, and if Landlord in its sole discretion consents in writing to such original Tenant Records to be maintained elsewhere, Tenant agrees to pay all travel and other expenses incurred by Landlord Parties in conducting an audit at the location where the Tenant Records are maintained.

(e) Underpayment/Overpayment. If the audit conducted by Landlord under Section 5.4.3(c) above reveals an underpayment or an overpayment of the Rent due, Tenant shall pay to Landlord the amount of the underpayment within thirty (30) days following written notice to Tenant, or Landlord will refund the amount of the overpayment within thirty (30) days following the determination of such overpayment (or, at Landlord's option, Landlord will credit the overpayment against the installment of Greater Of Rent first coming due after such thirty (30) day period). If the audit reveals a discrepancy of three percent (3%) or more between the Rent due as reported by Tenant and the Rent due as determined by the audit, and/or Tenant has failed to maintain (or failed to cause to be maintained) complete and accurate Tenant Records as described in this Section 5.4.3 above, then Tenant shall also pay the cost of the audit within thirty (30) days after written notice from Landlord.

# **5.5** Late Charges.

Tenant hereby acknowledges that late payment by Tenant to Landlord of Rent will cause Landlord to incur costs not contemplated by this Lease. Accordingly, in the event Tenant is delinquent in rendering to Landlord an accounting of Rent due or in remitting the Rent due on the date due in accordance with the provisions of this Lease, Tenant shall pay, in addition to the unpaid Rent, five percent (5%) of the Rent due. If Rent is still unpaid at the end of ten (10) days after the date due, Tenant shall pay an additional five percent (5%) (collectively, "Late Charges"). The parties hereby agree that said Late Charges are Additional Rent and are not interest and that the Late Charges apply whether or not Tenant receives notice of its failure to pay Rent, and that said Late Charges are appropriate to compensate Landlord for loss resulting from rent delinquency including, without limitation, lost opportunities and the cost of servicing the delinquent account. Notwithstanding the foregoing, in no event shall the charge for late submittal of an accounting of Rent due and/or late payment of Rent be less than One Hundred Dollars (\$100). Acceptance of such Late Charges and any portion of the late payment by Landlord shall in no event constitute a waiver of Tenant's default with respect to such overdue amount, nor prevent Landlord from exercising any of its other rights and remedies. In addition to the application of a Late Charge, if Tenant fails to pay any Rent when due and such Rent is still unpaid at the end of ten (10) days after the date due, the unpaid amount shall accrue interest at the Default Rate from the date due until paid and such interest shall itself be Additional Rent.

### **5.6** Net Lease.

Tenant acknowledges that the Rent will be absolutely net of any costs or expenses to Landlord relating to Premises or any Improvements and acknowledges and agrees that Landlord shall not be responsible for any costs, charges, expenses and outlays of any nature whatsoever arising from or relating to the Premises or any Improvements during the Term, whether foreseen or unforeseen and whether or not within the contemplation of the parties at the commencement of the Term, except as shall be otherwise expressly provided in this Lease. Without limitation of the foregoing, Landlord shall not be required to construct, install, provide or arrange for any

utilities, roadway, docks, tide walls, drainage or other improvements of any nature on, in, under or above the Premises or any other location.

## **5.7** Reimbursement.

If under the terms of this Lease an amount expended by Landlord is to be reimbursed by Tenant pursuant to the "Reimbursement Procedure" then Tenant shall reimburse Landlord for the subject amount within fifteen (15) days of Tenant's receipt of an invoice or statement from Landlord for the subject amount and, if applicable, copies of any applicable third-party invoices, work description and/or other reasonable evidence of the work performed for or by, and costs incurred by, Landlord. Any amounts owed to Landlord pursuant to the Reimbursement Procedure shall constitute Additional Rent and shall accrue interest at the Default Rate from the date due until paid if not paid within the time period permitted under the Reimbursement Procedure.

### 6. CONSTRUCTION AND ALTERATION OF IMPROVEMENTS

### **6.1** Alterations.

## **6.1.1** Major Alterations.

The term "Major Alterations" means all Alterations other than Minor Alterations (as such term is defined in Section 6.1.2 below). Tenant shall comply with all Laws, at its sole cost and expense, including without limitation, obtaining any governmental permits and approvals required for the Major Alterations. Tenant may not make any Major Alterations without the prior written consent of Landlord in each instance, which consent may be granted or withheld in Landlord's sole discretion. Landlord may condition its approval of a Major Alteration on compliance with the Laws and Tenant obtaining insurance coverages in addition to those required under Article 18 if such additional coverage is customarily obtained in connection with work similar in scope to the Major Alteration. All Major Alterations shall be in accordance with plans and specifications, including but not limited to working drawings (collectively, "Alteration Plans") submitted to and approved in writing by Landlord prior to the commencement of the Major Alterations. Following approval by Landlord, any changes in the Alteration Plans are subject to Landlord's approval, in Landlord's sole discretion. Provided Landlord approves the Alteration Plans, if Tenant elects to proceed with the Major Alterations, Tenant must construct and complete all of the Major Alterations set forth in the Alteration Plans in one (1) integrated construction project with all due diligence.

#### **6.1.2** Minor Alterations.

The term "Minor Alterations" means Alterations that satisfy all of the following requirements: (i) they are made solely to the interior of the Improvements; (ii) no discretionary permit or approval is required from any government agency to perform the Alteration and no CEQA review is needed in connection with the permits that are to be issued in connection with the Alteration; (iii) they do not require or involve structural modifications or affect in any material way the building systems within the Improvements or the portions of the Improvements generally accessible to the public such as the lobby area of a hotel; (iv) they do not trigger any stormwater construction BMP permit or permanent structural BMP permit or alterations to existing permanent structural BMPs; (v) they are consistent with the Permitted Use; and (vi) following the Completion of the Alterations, the Premises and Improvements have a fair market value, quality and utility that is not less than the fair market value, quality and utility of the

Premises and Improvements immediately prior to the commencement of the Alterations. Tenant may make Minor Alterations without Landlord's written consent provided that Tenant gives Landlord at least thirty (30) days' prior written notice of the Minor Alterations, which notice describes the Minor Alterations in sufficient detail in order for Landlord to confirm that such Minor Alterations satisfy the requirements of this Section 6.1.2 and within such thirty (30) day period Landlord does not object to Tenant's determination that the subject Alterations are Minor Alterations.

## **6.1.3** Diligent Construction; Continuous Operations.

Once construction of any Alteration is commenced, Tenant shall diligently prosecute construction of the Alterations to Completion. Tenant shall continue to operate the Premises and Improvements for the Permitted Use during the course of construction of the Major Alterations to the greatest extent commercially feasible.

## **6.1.4** Construction Requirements.

In constructing any Alterations, Tenant shall comply with all Construction Requirements and all Laws, including, without limitation, any PMP requirements, mitigation measures or conditions of approval under the terms of any of the governmental approvals related to the Premises, including any CDP applicable to the Premises or the use or development thereof and any conditions of approval or mitigation measures or project changes pursuant to any environmental review under CEQA.

# **6.2** Cost Reporting.

With respect to any Major Alterations, within sixty (60) days following Completion of such Major Alterations, Tenant shall furnish Landlord with an itemized statement of the costs thereof incurred and paid by Tenant. The statement shall be sworn to and signed, under penalty of perjury, by Tenant or its authorized representative. Tenant shall maintain true, accurate, and complete records to support said itemized statement for a period of no less than seven (7) years after the date such record is created (or such longer period as Tenant may determine in its sole discretion). Such records shall include, but are not limited to a general ledger, vendor invoices, cancelled checks, construction loan documentation, agreements with third-party contractors, and contractor progress payment billings. Additionally, should Tenant perform any construction with its own personnel, Tenant shall substantiate the actual work performed by maintaining the following records for a period of no less than seven (7) years after the date such record is created (or such longer period as Tenant may determine in its sole discretion): a payroll journal, copies of cancelled payroll checks, and timecards or other payroll documents which show dates worked, hours worked, and pay rates. Books and records herein required shall be maintained and made available either at the Premises or at such other location in San Diego County, California as is agreeable to Landlord. Further, Landlord shall have the right at any and all reasonable times to examine and audit said books and records without restriction for the purpose of determining the accuracy thereof, and the accuracy of the aforesaid statement. In the event Tenant does not make available the original books and records at the Premises or within the limits of San Diego County, Tenant agrees to pay all expenses incurred by Landlord Parties in conducting an audit at the location where said books and records are maintained in accordance with Section 5.4.3.

# **6.3** Force Majeure Event.

"Force Majeure Event" means actual delay in Tenant's construction or interference with Tenant's ability to operate or to timely complete any maintenance and repair obligations required under this Lease actually caused by: (a) a strike or labor dispute other than a strike or dispute which would have been avoided had Tenant complied with Laws and any agreements it has entered into with the striking union or parties; (b) inclement weather (that causes a suspension of work) in excess of the ten (10) year average for the area within Landlord's jurisdiction during the month or months when work was suspended; (c) explosions or natural disasters resulting in suspension of work; (d) inability to procure or general shortage of labor, equipment, materials, or supplies in the open market, or failure of transportation (but, in each case, not attributable to a mere increase in price or Tenant's acts or failure to act); (e) acts of war, insurrections, riots, mob violence, sabotage, acts of terrorism, and malicious mischief; or (f) casualty or Condemnation causing material damage to previously constructed Improvements. In order to claim an extension of time due to a Force Majeure Event, Tenant must notify Landlord in writing within twenty (20) days after the commencement of any Force Majeure Event and describe in such notice the Force Majeure Event creating delay or interference, why such delay or interference is occurring, the expected duration of such delay or interference and the best efforts Tenant is taking to minimize the period of delay or interference. Tenant covenants to best efforts to minimize and otherwise overcome the impact on Tenant's operation caused by any Force Majeure Event and, in addition to Tenant's initial notice described above, on Landlord's request from time to time, shall provide Landlord with a report on the status of the Force Majeure Event, its expected duration, and Tenant's best efforts to minimize and otherwise overcome the impact on Tenant's operation caused by any Force Majeure Event.

# **6.4** Signs and Flags.

All signs visible from outside the Improvements must be expressly approved by Landlord prior to installation. All signage in the Landlord's jurisdiction is subject to San Diego Unified Port District Code Section No. 8.30, BPC Policy No. 770 and Tenant Signage Guidelines. If Landlord hereafter adopts any other ordinance or policy governing signage, Tenant shall also comply with such ordinance or policy subject to any grandfathering terms thereof. Tenant agrees that no banners, balloons, inflatables, pennants, flags, signs, digital displays, spinners, or other advertising devices, nor any temporary signs, shall be flown, installed, placed, or erected on the Premises in a manner or location clearly visible from outside the Premises without Landlord's prior written consent.

### **6.5** Tenant Percent for Art.

Tenant acknowledges and agrees that any requests for proposed Alterations during the Term of the Lease may be conditioned on the payment of additional commissions or purchases of artwork and/or in-lieu contributions in accordance with Landlord's then current policy.

## **6.6** Prevailing Wage.

(a) Tenant acknowledges and agrees that Landlord makes no representation concerning the applicability of any wage laws, including, but not limited to California Labor Code §§ 1720 through 1815, et seq. ("PWL"). To the extent Tenant intends to perform any construction, alteration, demolition, installation or repair work ("Construction") on the Premises, Tenant warrants and acknowledges that: (1) Landlord is not paying for or subsidizing, in whole or in part, any such Construction; and (2) Tenant shall make its own determination regarding the

applicability of any PWL to such Construction. Landlord is not responsible for Tenant's failure to comply with any applicable provisions of the PWL. Tenant assumes any and all risk in connection with the application of PWL to any Construction performed on the Premises on behalf of Tenant.

(b) Tenant's violations of PWL beyond the notice and cure periods set forth in Section 12.1.3 shall constitute a default under this Lease.

# **6.7** Historical Designation.

Neither Tenant nor Landlord shall designate, cause anyone to designate, submit or support any application to designate, the Premises or any Improvements on the Premises as a federal, state or local historical landmark or as a historical resource. The terms of this Section 6.7 shall survive the expiration or earlier termination of this Lease.

## 7. TITLE TO AND REMOVAL OF ALTERATIONS AND IMPROVEMENTS

## **7.1** Title.

All Improvements which may be installed or placed in, on, over or under the Premises, from time to time by Tenant as permitted by the terms of this Lease or with Landlord's prior written consent, (i) shall be so installed or constructed at the sole cost of Tenant, (ii) shall remain Tenant's property during the Term, and (iii) at the expiration or earlier termination of the Term, those Improvements which are to remain on the Premises pursuant to Section 7.2. shall automatically become the property of Landlord without additional compensation from Landlord; provided that, subject to Section 7.3 below, Tenant's trade fixtures (fixtures relating uniquely to Tenant and which are removable without non-repairable damage to the other Improvements), furnishings, moveable equipment and Tenant's other personal property shall remain the property of Tenant and shall be removed by Tenant as provided in Section 7.3. Landlord's request, following the Expiration Date or earlier termination of this Lease, Tenant covenants and agrees to execute and deliver (at no cost or expense to Landlord) a guitclaim deed as provided in Article 23 to confirm Landlord's ownership of the Improvements which are to remain on the Premises pursuant to Section 7.2, which covenant shall survive the expiration or earlier termination of this Lease. Notwithstanding the foregoing, if title to artwork in fulfillment of the tenant percent for art requirement created in compliance with Section 6.5 is governed by a separate agreement between Tenant and the artist, such agreement shall govern over this Lease relative to the title to the artwork following the expiration or termination of this Lease.

## **7.2** Removal of Improvements.

At any time during the Term of this Lease, Landlord may notify Tenant in writing of what Improvements Landlord requires (in its sole discretion) to be removed from the Premises at the end of the Term (such election is referred to herein as the "Landlord End of Term Election"). If Landlord has not provided the Landlord End of Term Election by the end of the Term, then Landlord shall be deemed to have elected for all Improvements to remain upon and be surrendered with the Premises as part thereof, and title to such Improvements shall vest in Landlord as described in Section 7.1 and Article 23 (but Tenant shall remain responsible for any remedial work that may be required by Section 21.3); provided that notwithstanding the foregoing, at any time during the last twelve (12) months of the Term, Tenant may request in writing from Landlord a Landlord End of Term Election, and if Landlord does not provide a Landlord End of Term Election within ninety (90) days of receiving such written request, then

Landlord shall have been deemed to have elected for all Improvements to remain upon and be surrendered with the Premises as part thereof in accordance with the terms of this Section 7.2. If Landlord shall elect to have Tenant remove any or all of the Improvements and/ or Tenant is required to perform remedial work pursuant to Section 21.3, (i) the Term of this Lease shall be extended as provided in Section 7.5 (ii) to the greatest extent possible. Tenant shall obtain all permits required to perform such work in advance of the end of the Term and, if not possible, as promptly as possible after the end of the Term (meaning prior to extension pursuant to Section 7.5), and (iii) subject to terms of Section 7.5 requiring such work to commence sooner, as promptly as possible after the end of the Term (meaning prior to extension of the Term pursuant to Section 7.5), remove such Improvements and perform and complete any remedial work that may be required by Section 21.3. Tenant acknowledges that demolition of the Improvements and razing the Premises and/or the remediation work pursuant to Section 21.3 may require Tenant to obtain permits, certain of which may be discretionary. Tenant shall repair any damage to the Premises (and the Improvements which Landlord is not requiring Tenant to remove) caused by such removal, and, unless such requirement is waived by Landlord, Tenant shall surrender the portion of the Premises to be demolished to Landlord in a razed and buildable condition. For this purpose, a "buildable condition" means the removal of any subsurface Improvements (including foundations and pilings, pipelines and conduits, and public and private utilities) unless otherwise agreed to by Landlord, any Hazardous Materials pursuant to Section 21.3, demolition of the relevant Improvements and removal of any debris resulting from demolition and leaving the areas affected by the demolition in a smooth graded condition with soils compacted pursuant to specifications and in compliance with a stormwater site stabilization plan acceptable to Landlord in its sole discretion so that such areas are suitable for subsequent construction of improvements thereon. In addition, and without limitation of Landlord's other remedies, if any Improvements are not in full compliance with Article 6 or Article 15, Landlord may require, at Tenant's sole cost and expense, that such Improvements be modified to a state and condition which complies with Article 6 and Article 15 as determined by Landlord. If Tenant fails to complete such removal and remediation and/or to repair any damage caused by the removal of any Improvements or to perform modifications required pursuant to the preceding sentence within the period allowed under Section 7.5, Landlord may do so and may charge the cost thereof to Tenant pursuant to the Reimbursement Procedure, together with Additional Rent for estimated administrative costs in the amount of ten percent (10%) of such cost, and interest on all such sums at the Default Rate from the date incurred until paid. Nothing contained in this Section 7.2 shall be interpreted to limit Tenant's obligations under Section 21.3.

# **7.3** Removal of Personal Property.

Except as provided below, all of Tenant's personal property including machines, appliances and equipment and trade fixtures (even though not personal property), located at or on the Premises shall be removed from the Premises by Tenant by the Expiration Date or earlier termination of this Lease. Notwithstanding the foregoing, unless Landlord expressly elects at least ninety (90) days before the Expiration Date or, in the case of sooner termination of this Lease, within ten (10) days after the termination to require Tenant to remove any artworks that constitute personal property that were provided to comply with Law or Landlord's own requirements but which are not governed by a separate agreement between Tenant and the artist relating to the removal of the artwork as the end of the Lease Term, then such artworks shall not be removed and remain located on the Premises. If requested by Landlord, Tenant shall deliver to Landlord Tenant's signed bill of sale in a form reasonably acceptable to Landlord for such left in place artwork. Without limitation of the foregoing, Tenant hereby appoints Landlord as Tenant's attorney-in-fact to execute such bill of sale in the name and on behalf of Tenant if Tenant shall fail to do so after

Landlord's request. Tenant shall repair any damage to the Premises (and the Improvements which Landlord is not requiring Tenant to remove) caused by the removal of such personal property. If such personal property required to be removed is not removed by Tenant in accordance with this Section 7.3, the same may be considered abandoned and, at the option of Landlord, shall thereupon become the property of Landlord, without cost to Landlord and without any payment to Tenant, except that Landlord shall have the right to have such personal property removed and to repair any and all damage occasioned by their removal, all at the expense of Tenant pursuant to the Reimbursement Procedure.

## **7.4** Security for Cost of Demolition and Remediation Work.

## **7.4.1** Demolition and Remediation Report.

Within one hundred and eighty (180) days of Tenant's receipt of the Landlord End of Term Election, (and provided the Landlord End of Term Election is given to Tenant on or prior to the date that is twelve (12) months before the end of the Term), but no sooner than six (6) years before the end of Lease Term, Tenant, at its own cost and expense, shall obtain and deliver to Landlord a report prepared by a contractor licensed in the State of California with expertise in demolition and remediation, which report details and estimates the current cost and time period for completion of (i) the removal and demolition work as if then required to be completed by Tenant to remove all the Improvements under Section 7.2 and (ii) any remedial work that may be required by Section 21.3 ("Demolition and Remediation Report"). The contractor licensed in the State of California with expertise in demolition and remediation selected by Tenant is referred to herein as the "Demolition and Remediation Contractor" and the time period for completion of the removal and demolition work as if then required by Section 7.2 and any remedial work that may be required by Section 21.3 is referred to herein as the "Removal Period".

### **7.4.2** Demolition and Remediation Security Funding.

The terms of this Section 7.4.2 will have no application and may be disregarded if both of the following have occurred: (i) Landlord has either provided a Landlord End of Term Election requiring all of the Improvements to remain in place or Landlord has not provided a Landlord End of Term Election on or prior to the date that is twelve (12) months before the end of the Term; and (ii) any required Demolition and Remediation Report and any reports required under the terms of Article 21 establishes that there is no known condition requiring remedial work. For the purpose of funding the cost of the demolition and remediation work that may be required under Section 7.2 and Section 21.3, then commencing in the month following the receipt of the Demolition and Remediation Report and continuing on the same day Greater Of Rent for each month thereafter is due until such day of the last calendar month prior to the end of the Term (the "Demolition and Remediation Security Funding Period") Tenant shall deposit with Landlord, or at Landlord's election, into an escrow account (with an escrow holder, and pursuant to escrow instructions, acceptable to Landlord in its sole discretion) a level sinking fund monthly dollar amount which will fully fund the Demolition and Remediation Security Amount by the end of the Demolition and Remediation Security Funding Period. The "Demolition and Remediation Security Amount" shall be the Estimated Demolition and Remediation Cost annually compounded at three percent (3%) over the Demolition and Remediation Security Funding Period. The "Estimated Demolition and Remediation Cost" shall be the total of (i) the demolition and remediation cost amount estimated by the Demolition and Remediation Report, and (ii) the product of (x) the number of months in the Removal Period and (y) the monthly Greater Of Rent at the time the first monthly deposit is to be made. The determination

of the monthly deposit amount shall be calculated by dividing the Estimated Demolition and Remediation Amount by the number of months in the Demolition and Remediation Security Funding Period. If the Demolition and Remediation Security Amount is held in escrow, any interest earned on the Demolition and Remediation Security Amount shall be added to the escrow fund, but shall not be treated as a credit against the Demolition and Remediation Security Amount deposits required to be made by Tenant pursuant to this Section 7.4.2. If Landlord holds the Demolition and Remediation Security Amount, Landlord shall not be required to keep the Demolition and Remediation Security Amount in trust, segregate it or keep it separate from Landlord's general funds, and Tenant shall not be entitled to payment of interest on the Demolition and Remediation Security Amount but such interest, if any, shall be applied toward the Demolition and Remediation Security Amount. In lieu of deposit of cash funds as required above, Tenant may propose a letter of credit, bond or other form of security in form and amount, and from an issuer, satisfactory to Landlord in Landlord's sole discretion. In no event shall Tenant's obligations under Section 7.2 or Section 21.3 or to pay Rent during the Removal Period be limited to the amount of the Demolition and Remediation Security Amount.

- Update. If a Landlord End of Term Election requiring Tenant to remove any or all (a) of the Improvements is provided to Tenant on or prior to the date that is twenty-four (24) months before the end of the Term and/or Tenant is required to perform remedial work pursuant to Section 21.3, at least twelve (12) months prior to the expiration of the Term Tenant shall deliver to Landlord a report prepared by a Demolition and Remediation Contractor, which report updates any prior Demolition and Remediation Report for the purpose of providing a current estimate of the projected cost at the end of the Term of the demolition and remediation work required by Section 7.2 above ("Demolition and Remediation Report Update"). If the current balance of the Demolition and Remediation Security Amount is less than the cost projected in the Demolition and Remediation Report Update, then, within thirty (30) days after delivering the Demolition and Remediation Report Update to Landlord, Tenant shall deposit in the escrow account or with Landlord, as applicable, additional funds so that the total Demolition and Remediation Security Amount is no less than the estimated cost of the demolition and remediation work as set forth in the Demolition and Remediation Report Update. If the current balance of the Demolition and Remediation Security Amount is more than the cost projected in the Demolition and Remediation Report Update, then, within sixty (60) days after Landlord's receipt of the Demolition and Remediation Report Update, Landlord shall refund the Tenant, as applicable, funds so that the total Demolition and Remediation Security Amount is no more than the estimated cost of the demolition and remediation work as set forth in the Demolition and Remediation Report Update.
- (b) Disbursement To Tenant. If the Landlord End of Term Election is for Tenant to remove any or all of the Improvements and/or Tenant is required to perform remedial work pursuant to Section 21.3, then Landlord will release (or authorize the escrow holder to release, as applicable) the Demolition and Remediation Security Amount to fund the cost of the demolition and remediation work pursuant to customary construction draw procedures. , including a five percent (5%) retainage which will be paid upon completion of such work as evidenced by a certificate of completion from the Demolition and Remediation Contractor and a copy of final lien releases in statutory form from the Demolition and Remediation Contractor and all of its subcontractors. However, Tenant shall remain responsible for the actual costs of the demolition and remediation work in excess of the Demolition and Remediation Security Amount. If the Landlord End of Term Election is for Landlord to remove any or all of the Improvements and Landlord does not diligently proceed to commence removal of the Improvements within 180 days, Landlord will release to Tenant (or authorize the escrow holder to release, as applicable) the unused portion of the Demolition and Remediation Security Amount. If the Landlord End of

Term Election is for Tenant to remove any or all of the Improvements and Landlord decides to keep any or all of the Improvements, Landlord will release to Tenant (or authorize the escrow holder to release, as applicable) the unused portion of the Demolition and Remediation Security Amount.

- (c) Disbursement to Landlord. If Tenant fails to perform the demolition and remediation work as and when required by the terms of Section 7.2, if Landlord elects to enforce Tenant's obligation, then in addition to all other remedies Landlord may have as a result of such failure, without limitation of Tenant's cost responsibility for the same, Landlord shall have the right to apply the Demolition and Remediation Security Amount to pay for the cost of performing the demolition and remediation work on Tenant's behalf or, if Landlord determines not to perform the demolition and remediation work and not to enforce Tenant's obligation, and Tenant's failure has continued following the notice and cure period set forth in Section 12.1.3, then Landlord may retain the Demolition and Remediation Security Amount as liquidated damages for Tenant's failure to perform the demolition and remediation work.
- (d) Landlord Security Interest. Tenant grants to Landlord a security interest in the Demolition and Remediation Security Amount, and shall execute such documents as Landlord may request in order to perfect such security interest.
- (e) Demolition and Remediation Security Funding Tolling. Landlord shall have the right, at its sole discretion, to toll the Demolition and Remediation Security funding within the last five years of the term of the Lease in order to consider a plan of redevelopment submitted by Tenant, upon delivery of a written notice to Tenant.
- (f) Lease Extension. In connection with any Tenant request to extend the Term or to enter into a new lease for the Premises, Tenant may request that any unused Demolition and Remediation Security Amount be returned to Tenant upon the commencement of such extended Term or such new lease; provided that any decision to extend the Term, to enter into a new lease for the Premises, and/or to return any unused Demolition and Remediation Security Amount as well as the terms of the foregoing shall be within the sole and absolute discretion of Landlord.

## **7.4.3** Effect of Funding on Removal and Remediation Obligations

Notwithstanding anything to the contrary stated in this Lease, while Landlord is required to send a Landlord End of Term Election on or prior to the date that is twelve (12) months before the end of the Term in order to trigger Tenant's obligation to fund the Demolition and Remediation Security Amount in accordance with Section 7.4.2, Landlord's failure to send a Landlord End of Term Election on or prior to the date that is twelve (12) months before the end of the Term shall in no way affect any of the following: (a) Landlord's ability to send a Landlord End of Term Election within the last twelve (12) months of the Term pursuant to the terms of Section 7.2 that requires Tenant to remove any or all of the Improvements; (b) Tenant's obligation to remove any or all of the Improvements pursuant to a Landlord End of Term Election received in accordance with the terms of Section 7.2; and/or (c) any of Tenant's obligations under Section 21.3.

### **7.5** Removal Extension.

If the Landlord End of Term Election requires Tenant to remove any or all of the Improvements and/or Tenant is required to perform remedial work pursuant to Section 21.3, then subject to the

terms of this Section 7.5, solely for the purpose of completing such work and during such extension, the Term of the Lease shall be extended until the earlier of (i) six (6) months, and (ii) the completion of such work as evidenced by a certificate of completion from the Demolition and Remediation Contractor and copy of final lien releases in statutory form from the Demolition and Remediation Contractor and all of its subcontractors. The period of such extension is referred to herein as the "Removal Extension". During the Removal Extension, the Premises and Improvements shall not be used by Tenant for any purpose other than the performance of the demolition and/or remediation work unless permitted by Landlord in writing in its sole During the Removal Extension, Tenant shall continue to pay the full Rent to Landlord in accordance with this Lease. If Tenant's removal and remediation work is not completed within the Removal Extension, the terms of Article 26 regarding Rent payable during holdover shall apply. Without relieving Tenant from its obligations under this Lease respecting the condition of the Premises at the end of the Term, all of the Tenant's obligations under this Lease (including Tenant's indemnification and insurance obligations but excluding any obligation to be open or operate) and Tenant's right to enter onto the Premises and perform the demolition and remediation work shall continue in full force and effect during the Removal Extension. Notwithstanding the foregoing, if the Landlord End of Term Election requires Tenant to remove any or all of the Improvements and/or Tenant is required to perform remedial work pursuant to Section 21.3 and the Demolition and Remediation Report indicates that the Removal Period is estimated to be greater than six (6) months, then Tenant shall commence such work sufficiently prior to the end of the Term (prior to extension as provided in this Section) so that such work is anticipated to be completed no later than six (6) months after the end of the Term (prior to the Removal Extension) (e.g., if the estimated Removal Period is ten (10) months, Tenant shall commence such work at least four (4) months prior to the end of the Term (prior to extension pursuant to this Section 7.5).

## 7.6 Survival.

The terms of this Article 7 shall survive the expiration or termination of this Lease.

### 8. ENTITLEMENTS

#### **8.1** Entitlement Costs.

If any discretionary approval, including without limitation environmental analysis under CEQA, the PMP, a Port Master Plan Amendment ("PMPA"), a CDP and/or a Coastal Act exclusion, are necessary in Landlord's sole and absolute determination in connection with any Improvements. Alterations, demolition or remediation work or other projects undertaken by Tenant on or at the Premises (collectively, the "Discretionary Project"), Tenant agrees to enter into agreements with the third party consultants preparing the reports and other materials required to process the Discretionary Project making Tenant directly responsible for the costs of such services and to reimburse Landlord pursuant to the Reimbursement Procedure for all costs and expenses incurred by Landlord in obtaining the necessary approval for the Discretionary Project, including but not limited to, the preparation and certification of any required CEQA document by the Landlord, the preparation and approval of the PMPA by the Landlord and the CCC, the preparation and approval or issuance of a CDP by the Landlord or, if appealed, the CCC, or the Coastal Act exclusion by the Landlord and any other costs and expenses arising out of the entitlement process in Landlord's sole and absolute determination. If Tenant fails to reimburse Landlord for such costs pursuant to the Reimbursement Procedure, in addition to any other remedies Landlord may have, Landlord may thereafter discontinue the processing of the Discretionary Project and Tenant shall be responsible for any costs and expenses incurred by

Landlord related to such discontinuance as Additional Rent and such failure beyond the cure period in Section 12.1.2 shall be a default of Tenant. Nothing herein shall obligate Landlord to seek, process or obtain any approvals or entitlements for the benefit of Tenant and Landlord makes no warranty or representation to Tenant that Tenant will obtain the entitlements and approvals required for Tenant's Discretionary Project.

## **8.2** Entitlements Indemnity.

Without limitation of Tenant's other obligations under this Lease, Tenant agrees at its sole cost and expense and with counsel approved by Landlord in Landlord's sole discretion to indemnify, defend and hold harmless the Landlord Parties from any claims, demands, actions, causes of action, suits and Related Costs, arising out of Landlord's approval(s) of the Discretionary Project including without limitation any third party challenges to the approval of the Discretionary Project and any CEQA review, CCC review for a PMPA or appealable CDP or Coastal Act exclusion. The Landlord may, in its sole and absolute discretion, participate in the defense of any claims, demands, actions and causes of action, suits and Tenant shall reimburse the Landlord for all reasonable costs of defense incurred by the Landlord, including, without limitation reimbursement for attorneys' fees, experts' fees and other costs. The Landlord's participation shall not relieve the Tenant of any of its obligations under this Paragraph. The foregoing indemnity obligations of Tenant are in addition to, and not in limitation of, any other indemnity obligations of Tenant contained in this Lease.

### **8.3** Reservation of Discretion.

Tenant acknowledges and agrees that, notwithstanding the terms and conditions of this Lease, Landlord reserves its discretion to approve or disapprove all actions, which require by Law the exercise of discretion, including without limitation all legislative and quasi-judicial actions and which Landlord cannot lawfully be committed to by contract (collectively, "Discretionary Action") and that nothing in this Lease will be construed as circumventing or limiting Landlord's discretion with respect to environmental review required by CEQA, approval of a PMPA, CDP, CDP exclusion, or other permits and entitlements, the exercise of eminent domain, code enforcement and the making of findings and determinations required by Law. Tenant acknowledges and agrees that any and all Discretionary Actions may be approved or denied by the Landlord, in its sole and absolute determination, and accepts the risk that the Landlord will deny any and all Discretionary Actions, and hereby waives any claims, demands, actions, causes of action, suits against the Landlord for said denial.

### 9. LIENS

# **9.1** No Right to Bind Landlord.

Neither Tenant, nor any Tenant Party, shall have any power or authority to do any act or thing, or to make any contract or agreement which will bind Landlord in any way whatsoever, and Landlord shall have no responsibility to Tenant, Tenant Party or other Person who performs, causes to perform, engages in or participates in any construction of any Improvements, Alterations or any other work on the Premises at the request of Tenant or Tenant Party or other Persons. Landlord shall not be required to take action to satisfy any such contract or agreement or to remove or satisfy any lien resulting therefrom.

# **9.2** Notice of Non-Responsibility.

Tenant shall give written notice to all contractors, subcontractors and materialmen of Landlord's non-responsibility in connection with any Improvements or Alterations or other work on the Premises, and shall immediately provide Landlord with true copies of such notices not less than fifteen (15) days prior to the commencement of any work on the Premises.

## 9.3 Mechanic's Liens.

Subject to Section 9.4, Tenant shall timely pay or cause to be paid all costs for work, labor, services or materials supplied to or performed on the Premises. Subject to Section 9.4, Tenant will keep the Premises free and clear of all mechanic's liens and other liens on account of work done for or at the Premises. Tenant shall indemnify, defend, release and save Landlord free and harmless from and against any and all claims of lien of laborers or materialmen or others for work performed or materials or supplies furnished for or at the Premises and all Related Costs.

#### **9.4** Contest of Lien.

If Tenant in good faith wishes to contest any claim of lien, Tenant shall be entitled to do so, provided that Tenant first records a surety bond sufficient to release the lien.

## **9.5** Landlord's Right to Pay.

If Tenant shall be in default in paying any charge for which a lien claim has been filed, and if Tenant shall not have recorded a surety bond as required under Section 9.4 above, Landlord may, but shall not be so obliged to, pay said lien claim and any costs, and the amount so paid, together with reasonable attorneys' fees incurred in connection therewith, shall be immediately due and owing from Tenant to Landlord, and Tenant shall pay the same to Landlord together with interest on the full amount thereof at the Default Rate from the dates of Landlord's payments until paid.

#### **9.6** Notice of Liens.

Should any claims of lien be filed against the Premises or any action affecting the title to the Premises be commenced, the party receiving notice of such lien or action shall give the other party written notice thereof within five (5) business days of receipt. This Section shall not apply to a Financing Transaction, which is subject to Article 10.

## **9.7** Right of Entry/ Notices of Non-Responsibility.

Nothing herein shall imply any consent on the part of Landlord to subject Landlord's estate to liability under any mechanic's or other lien. Without limiting Tenant's responsibilities under Section 9.2 above, Landlord and the Landlord Parties shall have the right to enter upon and inspect the Premises at all times, upon not less than 24 hours prior written (which may be sent via email) or telephonic notice to Tenant (provided that no prior notice shall be required in the case of emergency or for incidental entries) and shall have the right to post and keep posted thereon notices of non-responsibility, or such other notices which Landlord may deem to be proper in its reasonable discretion for the protection of Landlord's interest in the Premises. Tenant shall, before the commencement of any work which might result in any such lien, give Landlord written notice of its intention to commence such work in sufficient time (which in no

event shall be less than the statutory period for posting notices of non-responsibility prior to the commencement of work) to give Landlord adequate opportunity to post and record such notices.

## 10. LEASE ENCUMBRANCE

#### **10.1** Restrictions on Encumbrance.

## **10.1.1** Landlord's Consent.

Tenant shall not encumber or hypothecate this Lease, Tenant's leasehold interest, or the Improvements thereon, or any part thereof or interest therein (such encumbrance or hypothecation being referred to herein as a "Financing Transaction"), without Landlord's prior written consent to the Financing Transaction in each instance, which consent, subject to the terms of Section 10.1.2, shall not be unreasonably withheld. Tenant shall submit its request for consent to the Financing Transaction in writing to Landlord, together with the required minimum documentation required pursuant to BPC Policy No. 355, or any other BPC policy then in effect governing Landlord's consent to a Financing Transaction. Within ten (10) days of receiving Tenant's request, Landlord may request from Tenant additional information regarding the lender and/or the proposed financing. Landlord shall provide its response to Tenant's request for approval of the Financing Transaction within forty-five (45) days following Landlord's receipt of Tenant's request and any other information reasonably requested by Landlord. As a condition of approval, Tenant shall provide to Landlord a copy of the final loan documents for the Financing Transaction which conform to the terms set forth in the loan application or commitment delivered pursuant to Section 10.1.2(e) below, when such documents are available. Tenant shall reimburse Landlord pursuant to the Reimbursement Procedure for all of Landlord's costs and expenses associated with its review of the Financing Transaction. Said costs shall include, without limitation, Landlord's legal fees (whether with in-house or outside counsel or both) and disbursements relating to or arising out of Landlord's review of any such Financing Transaction, regardless of whether such Financing Transaction is consummated or approved, and Landlord's transaction processing fees charged by Landlord for Landlord's analysis and processing of Tenant's request.

### 10.1.2 Conditions.

Landlord's consent to any Financing Transaction may be conditioned upon, among other things, the following conditions and/or requirements, all of which Tenant acknowledges are reasonable given the context and terms and conditions of this Lease:

- (a) the lender shall be a Financial Institution;
- (b) a Lease amendment shall be executed to reflect updated or additional lease provisions for the purpose of conforming this Lease to Landlord's then standard leasing terms, practices, and policies;
- (c) the maximum loan proceeds secured by the encumbrance shall not be in excess of the greater of (i) seventy five percent (75%) of the then fair market value of the Improvements (or the as-completed value if the subject loan is being used to finance the cost of an Alteration) as determined by a third party appraisal approved by Landlord (which may be the proposed lender's appraisal if so approved by Landlord), or (ii) the amount required to repay the outstanding principal balance of the existing financing that encumbers the leasehold under a Permitted Encumbrance previously consented to by Landlord;

- (d) the loan secured by the encumbrance shall have a payment term that provides for the full repayment of the loan prior to the Expiration Date of the then current Term of this Lease; and
- (e) Tenant shall have provided to Landlord pursuant to Section 10.1.1: (i) the Financing Transaction term sheet, application or commitment, (ii) a recent appraisal supporting the Financing Transaction, (iii) financial statements of Tenant for not less than the past two (2) years; and (iv) the draft and final loan documents for the encumbrance that conform to the term sheet, application or commitment; provided that if such materials are not available when Tenant submits its request for Landlord consent, Landlord may condition its consent upon receipt of such materials and Tenant shall provide copies of such materials when available; and (v) such other documents, information, and materials relating to the Financing Transaction as Landlord may reasonably request.

## **10.2** Definition of "Permitted Lender" and "Permitted Encumbrance".

The term "**Permitted Lender**" as hereinafter used in this Lease means the lender under the Financing Transaction holding a mortgage, deed of trust or other similar security interest constituting a first lien on Tenant's interest in this Lease which has been consented to in writing by Landlord as provided above ("**Permitted Encumbrance**").

# **10.3** Rights of Permitted Lender.

## **10.3.1** Voluntary Lease Surrender.

If Tenant owes the Permitted Lender any amounts under the Permitted Encumbrance, Landlord will not accept the voluntary surrender, cancellation, or termination of this Lease by Tenant before the Term expires unless the Permitted Lender provides prior written consent. Nothing in this Section 10.3.1 shall impair Landlord's right to terminate this Lease as a result of Tenant's default or by reason of Landlord's other rights to terminate as set forth in this Lease, subject to the Permitted Lender's notice and cure rights pursuant to Section 10.3.2 below, if applicable.

## **10.3.2** Right to Cure/New Lease.

- (a) Notice of Default. So long as the loan secured by the Permitted Encumbrance remains unsatisfied, Landlord hereby agrees to give the Permitted Lender a copy of any written notice of any default which Landlord has given to Tenant, whereupon the Permitted Lender shall have the right, but not the obligation, to prevent any termination of this Lease by Landlord as a result of such default by curing such default within (i) twenty (20) days of receipt of such notice for any default in the payment of Rent, or (ii) subject to the terms of this Section 10.3.2, within forty-five (45) days of receipt of such notice for any other default under this Lease.
- (b) Possession Required. If such default as specified in part (ii) of Section 10.3.2(a) cannot be cured until the Permitted Lender has obtained possession of the Premises through foreclosure or otherwise, and if the Permitted Lender has delivered to Landlord within the forty-five (45) day cure period specified above Permitted Lender's written commitment (in form acceptable to Landlord in its reasonable discretion) to use commercially reasonable efforts to cure such default with due diligence upon obtaining possession of the Premises through foreclosure or otherwise, then the Permitted Lender shall have such additional time (but in no event to exceed 180 days from the date of obtaining possession of the Premises) as is

reasonably necessary to cure such default; provided, however, that the Permitted Lender: (a) unless judicially stayed, commences the judicial or other foreclosure of the Permitted Encumbrance within forty-five (45) days from receipt of written notice of the occurrence of any event which constitutes, or which would constitute, upon the expiration of an applicable cure period, a default under this Lease; (b) prosecutes said foreclosure with due diligence; and (c) cures, during said period, all monetary events of default and, during the period of said stay and/or foreclosure, continues to pay and perform during said period of stay and/or foreclosure all other monetary obligations of Tenant hereunder in a timely manner, including, without limitation, payment of all Rent, taxes, assessments, utility charges, insurance premiums and all other amounts required to be paid by Tenant under this Lease. Notwithstanding anything herein to the contrary, nothing herein shall require a Permitted Lender who has taken possession of the Premises to cure any non-monetary default that, by its nature, is not capable of being cured by the Permitted Lender, such as a Bankruptcy Event (an "Incurable Default"), and such Incurable Default shall be deemed to be waived following the Permitted Lender's taking possession of the Premises and provided that Permitted Lender has timely cured all monetary defaults and, following taking possession, all other non-monetary defaults that are of a continuing nature which are not Incurable Defaults. In no event shall Tenant's waste or failure to maintain be an Incurable Default.

- (c) No Termination by Landlord. Landlord will not terminate this Lease by reason of a default by Tenant provided that the Permitted Lender (i) has cured and continues to cure all defaults under the Lease in the payment of Rent in a timely manner as provided in Section 10.3.2(a)(i) above, and (ii) has cured all other defaults in a timely manner as provided in Sections 10.3.2(a)(ii) and 10.3.2(b) above, other than any Incurable Default.
- (d) New Lease. In the event of a termination of this Lease by reason of a surrender, cancellation, or termination by Tenant (subject to and in accordance with Section 10.3.1), or as a result of the rejection or disaffirmance of this Lease pursuant to bankruptcy law or other Law affecting creditors rights, or as a result of a termination of this Lease by Landlord in violation of Section 10.3.2(c) above, then Landlord shall deliver notice to Permitted Lender that the Lease has been terminated. The notice shall include a statement of all amounts that would be due under this Lease but for the termination, and all other defaults then known to Landlord. The Permitted Lender shall then have the option, to be exercised within thirty (30) days following receipt of such notice of termination to enter into a new lease ("New Lease") with Landlord, on the following terms and conditions:
- (i) The New Lease shall commence as of the date of the termination or rejection of this Lease, as applicable, and shall be for the remainder of the Term, and at the Rent, terms, covenants and conditions as this Lease (but excluding any right to extend the Term).
- (ii) Upon execution of the New Lease, the Permitted Lender as tenant shall pay any and all sums that would at the time of execution thereof be due under this Lease, but for termination, and shall pay all expenses, costs, reasonable attorneys' fees, court costs, and disbursements incurred by Landlord in connection with any default and termination, recovery of possession of the Premises, and the execution, preparation and delivery of the New Lease.
- (iii) Upon execution of the New Lease, the Permitted Lender as tenant shall cure all other defaults under this Lease, which have not yet been cured (other than any Incurable Default), with due diligence in a timely manner in accordance with the cure periods under the

Lease assuming such cure periods commence with the execution of the New Lease and without additional notice.

(iv) Nothing herein shall be construed to require Landlord to deliver possession of the Premises to Permitted Lender. Upon execution and delivery of the New Lease, Permitted Lender may take any and all appropriate action as may be necessary to remove parties in possession from the Premises.

Should the Permitted Lender fail to accept said offer for such New Lease in writing within said thirty (30) day period, or, having so accepted said offer, should it fail promptly to execute the New Lease or satisfy the requirements of (ii) and (iii) above in a timely manner, then the termination of this Lease shall be effective as to the Permitted Lender and the Permitted Lender shall have no further rights hereunder.

### 10.3.3 Loan Default.

If a Permitted Encumbrance is in default at any time, and the Permitted Lender is complying with the cure requirements described in Section 10.3.2 above, the Permitted Lender (or a designee of the Permitted Lender who is Controlled by or is under common Control with the Permitted Lender (a "**Permitted Lender Designee**")) shall, as provided by Law, have the right, without Landlord's prior consent, to:

- (a) Accept an Assignment of this Lease in lieu of foreclosure; or
- (b) Cause a foreclosure sale to be held pursuant to either judicial proceedings or power of sale as provided in its Permitted Encumbrance; provided, however, no Assignment to the successful bidder (a "Foreclosure Purchaser") other than the Permitted Lender or a Permitted Lender Designee shall be effective without Landlord's prior written consent in accordance with Section 10.4 below.

### **10.3.4** Assume Lease Obligations.

Before the Permitted Lender, a Permitted Lender Designee or any Foreclosure Purchaser, acquires the leasehold interest, it shall, as an express condition precedent, agree in writing to be bound by all provisions of, and assume each and every obligation of Tenant, under this Lease. A Permitted Lender or Permitted Lender Designee that has: (i) acquired the leasehold interest and assumed the Tenant's obligations, or (ii) entered into a New Lease pursuant to Section 10.3.2(d) above, shall be released from all obligations under this Lease first arising after it assigns the leasehold interest to an assignee consented to by Landlord, in accordance with Section 10.4.

## **10.4** Landlord's Consent to Assignment or Transfer.

## **10.4.1** Landlord's Consent to Assignment.

Landlord's prior written consent pursuant to Article 11 shall be required for the following: (i) an Assignment of this Lease to a Foreclosure Purchaser other than the Permitted Lender or a Permitted Lender Designee, or (ii) an Assignment of this Lease or Sublease of all or substantially all of the Premises by the Permitted Lender or a Permitted Lender Designee should the Permitted Lender or Permitted Lender Designee become the tenant by reason of:

(a) being the Foreclosure Purchaser, or (b) an Assignment in lieu of foreclosure, or (c) a New Lease entered into pursuant to Section 10.3.2(d) above.

## **10.4.2** Notice of Foreclosure Sale.

Permitted Lender shall include a statement in any notice of foreclosure sale covering the requirements under Section 10.4.1 for Landlord's consent to an Assignment upon said foreclosure.

# **10.4.3** Assignment of Security Interest.

- (a) Consent. Neither Permitted Lender nor assignees or any subsequent holder of Permitted Lender's security interest in the Premises shall assign or transfer its security interest in the Premises in whole or in part without Landlord's prior written consent, in each instance. Such consent shall not be unreasonably withheld. Nothing in this Section 10.4.3 shall be construed to require consent for any assignment or transfer of any lender's interest in a syndicated credit facility to a Financial Institution in good legal standing under the laws of its jurisdiction of incorporation; it being agreed that for purposes of this Section, Permitted Lender or the holder of Permitted Lender's security interest shall mean the collateral agent for such facility, in its capacity as collateral agent. Landlord shall not withhold such consent (and such assignee or holder will for all purposes of this Lease be deemed to be a Permitted Lender) if the Assignment is to one of the following entities and a copy of the Assignment, in a form reasonably acceptable to Landlord, is furnished to Landlord:
- (i) A Financial Institution in good legal standing under the laws of its jurisdiction of incorporation having a tangible net worth exceeding One Billion Dollars (\$1,000,000,000) (which sum shall be adjusted to Constant Dollars on every five-year anniversary of the Lease Effective Date); or
- (ii) The United States of America or any state thereof, or any agency thereof; or
- (iii) An assignee by operation of law; e.g., a state insurance department engaged in supervising the liquidation or rehabilitation of an insurance company lender.

# **10.5** Landlord's Participation in Refinance Proceeds.

Upon each Financing Transaction, Tenant shall pay to Landlord a fee (the "Financing Participation Fee") in an amount equal to two and one-half percent (2.5%) of the Net Proceeds of such transaction. Prior to Landlord's consent to any Financing Transaction, Tenant shall deliver to Landlord a written statement showing the calculation of the Financing Participation Fee owed to Landlord from Tenant based on the terms of the Financing Transaction. The statement of the calculation of the Financing Participation Fee shall contain such detail as may be reasonably requested by Landlord to verify the calculation of the Financing Participation Fee. The Financing Participation Fee due Landlord shall be payable in full to Landlord concurrent with the completion of the Financing Transaction. When owed, the Financing Participation Fee shall constitute Additional Rent.

For the purposes of this Section 10.5, the term "**Net Proceeds**" shall mean (a) the loan amount for the Financing Transaction less (b) (i) the total of the outstanding indebtedness being paid off by the Financing Transaction, proceeds (if any) that reimburse Tenant (or Sun or Approved

Parent, if applicable) for documented equity investment in the Premises, and any portion of the debt under the Financing Transaction to be expended on improving the Premises or Improvements or any Landlord-owned land or water, and (ii) all reasonable costs or fees incurred by Tenant in connection with the Financing Transaction, including any commitment or other fees payable by Tenant to Permitted Lender.

## 11. ASSIGNMENT/SUBLEASE

# **11.1** Consent Required.

Subject to the terms of Section 11.9, no Assignment, Sublease or Change in Entity (each a "Transfer") shall be made or permitted without in each instance the prior written consent of Landlord, which consent shall not be unreasonably withheld. It is mutually agreed that Landlord is a government agency holding title to the Premises in trust for the citizens of California and acting as a prudent steward of the Premises and that the personal qualifications of the parties Controlling Tenant are a part of the consideration for granting this Lease. As such, a Change in Entity is as relevant to Landlord as an Assignment of this Lease. For purposes of this Lease, the term "Sublease" shall not include (i) the rental of boat slips and dock lockers to tenants not operating a business on or from the Premises, or (ii) the sublease of portions of the Premises to TRS Affiliates.

# **11.2** Request for Consent.

If a Transfer is proposed, Tenant shall notify Landlord in writing, which notice (the "Transfer Notice") shall include (i) the proposed effective date of the Transfer, which shall not be less than sixty (60) days nor more than one hundred eighty (180) days after the date of delivery of the Transfer Notice (provided that if Tenant has not received Landlord's consent or denial of the proposed Transfer within 150 days from receipt of the Transfer Notice, the one hundred eighty (180) day period shall automatically be extended for thirty (30) days beyond the date on which any consent to the Transfer is provided by Landlord), (ii) with respect to a Sublease, a completed Sublease Questionnaire form [Form 317 or 320 depending on the term of the Sublease] including, among other information, a description of the portion of the Premises which is proposed to be Subleased, (iii) (w) the terms of the proposed Transfer, (x) the name and address of the proposed transferee with respect to an Assignment or Sublease ("Transferee"), (y) if the Transfer is a result of a Change in Entity, a complete description of the direct and indirect ownership (other than holders of interests traded on a nationally recognized public exchange) and Control of Tenant just before and just after the proposed Transfer, and (z) a copy of all existing and/or proposed documentation pertaining to the proposed Transfer. including all existing or proposed operative documents to be executed to evidence such Transfer and the agreements incidental or related to such Transfer, (iv) a statement of any current litigation or litigation which was resolved within the prior five (5) years affecting the proposed Transferee or Persons acquiring an interest resulting in a Change in Entity, (v) current financial statements of the proposed Transferee certified by a reputable, certified public accountant (which shall be audited if that is the customary practice of the Transferee), and (vi) such other information as Landlord may reasonably request. Any Transfer made without Landlord's prior written consent shall, at Landlord's option, be null, void and of no effect, and shall, at Landlord's option, constitute a default by Tenant under this Lease upon written notice thereof to Tenant. Whether or not Landlord shall grant consent, Tenant shall pay Landlord's reasonable legal and other fees incurred by Landlord pursuant to the Reimbursement Procedure, regardless of whether such transaction is consummated. Any Transfer shall be subject to the terms and provisions of this Lease. Notwithstanding anything to the contrary in this Lease, if Tenant claims that Landlord has unreasonably withheld or delayed its consent under this Article 11 or otherwise has breached or acted unreasonably under this Article 11, Tenant's sole remedies shall be a declaratory judgment and an injunction for the relief sought without any monetary damages, and Tenant hereby waives the provisions of Section 1995.310 of the California Civil Code, or any successor statute, and all other remedies. The burden of producing evidence and the burden of proof showing Landlord that a prospective Transferee meets each and all of the aforesaid qualifications and standards shall be on the Tenant.

## **11.3** Consent Factors.

If Landlord consents to any Transfer, Tenant may within one hundred eighty (180) days after the date of delivery of the Transfer Notice (or such longer period as referenced in Section 11.2 above), enter into such Transfer of Tenant's interest in the Premises or portion thereof, upon the same terms and conditions as are set forth in the Transfer Notice furnished by Tenant to Landlord, provided that if there are any material changes to the financial condition of the Transferee or any other material changes to any proposed Transfer terms specified in the Transfer Notice, Tenant shall again submit the Transfer to Landlord for its approval and other action under this Article 11. If Landlord does not consent to any Transfer, it shall provide Tenant notice with a summary of the grounds for denying consent to such Transfer.

Without limitation of Landlord's right to withhold its consent for other reasonable reasons, the parties hereby agree that it shall be reasonable under this Lease and under any applicable Law for Landlord to withhold consent to any proposed Transfer where Landlord determines in its reasonable discretion that one or more of the following apply (it being understood that for the purposes of this Section 11.3 and 11.5 in the case of a Change in Entity, references to "**Transferee**" shall mean Tenant following the Change in Entity):

## **11.3.1** Insufficient Experience.

The Transferee is not experienced in the ownership or management of similar projects or the proposed Transferee lacks sufficient business reputation and experience to operate a successful business of the type and quality contemplated under this Lease;

## 11.3.2 Inconsistent Use.

The Transferee's proposed use of the Premises following the proposed Transfer will not be for the Permitted Use or the quality of the use is not of the quality contemplated under this Lease;

# 11.3.3 Reputation.

The Transferee (i) is not reputable (a reputation for dishonesty, criminal conduct or association with criminal elements); (ii) is engaged in a business that is not consistent with the quality or reputation of the operations at the Premises, or may reflect adversely on the quality or reputation of the business conducted from the Premises; or (iii) has a history of, or a reputation for, either discriminatory employment practices which violate any Laws or non-compliance with Environmental Laws;

## **11.3.4** Financial Stability.

The Transferee is not a party of sufficient financial worth and financial stability in light of the Tenant's obligations under this Lease (or in the case of a Sublease, the proposed obligations to be undertaken by the Transferee under the Sublease);

#### **11.3.5** Default.

At the time of request or Transfer, Tenant is in default under this Lease or any Additional Agreement, beyond applicable notice and/or cure periods;

# **11.3.6** Disapproval of a Gross Proceeds Proposal.

The Gross Proceeds Proposal submitted by Tenant has not been approved by Landlord in accordance with Section 11.10.

#### 11.3.7 Other Grounds.

Any other reasonable grounds considering the unique nature and interests of the Landlord including the fact that Landlord holds the Premises in trust for the people of the State of California and Landlord's duty of care in administering a valuable public resource.

Tenant acknowledges and agrees that each of the grounds set forth in Section 11.3 above in the event of proposed Transfer is a reasonable restriction on Transfer for purposes of California Civil Code Section 1951.4. The burden of producing evidence and the burden of proof showing Landlord that a prospective Transferee meets each and all of the aforesaid qualifications and standards shall be on the Tenant.

## **11.4** Effect of Transfer.

If Landlord consents to a Transfer, (i) the terms and conditions of this Lease shall in no way be deemed to have been waived or modified, (ii) such consent shall not be deemed consent to any further Transfer by either Tenant or a Transferee, (iii) Tenant shall deliver to Landlord, within ten (10) days after execution, an original executed copy of all documentation effectuating such Transfer, and any document evidencing a Transfer shall be in form reasonably acceptable to Landlord, and (iv) no Transfer relating to this Lease or agreement entered into with respect thereto, whether with or without Landlord's consent, shall relieve Tenant or any guarantor of the Lease from liability under Articles 19, 21, and/or 22.

## **11.5** Conditions.

# **11.5.1** Transfer.

In the event Landlord consents to any Transfer (other than for a Sublease for less than twenty-five percent (25%) of the floor area of the Improvements computed in the aggregate for one or a series of transactions), then at Landlord's election said consent shall be conditioned upon the following: (i) the Transferee (other than a Subtenant under a Sublease of less than all or substantially all of the Premises) shall agree to be bound by all provisions, and assume each and every obligation, under this Lease (including those obligations arising or pertaining to periods prior to the effective date of the Transfer), or in the case of a Subtenant under a Sublease of less than all or substantially all of the Premises, such Subtenant shall execute a

document reasonably acceptable to Landlord acknowledging that all rights of the Subtenant are subject to all terms and conditions of this Lease as the same relate to the space subject to the Sublease; (ii) if requested by Landlord, a Lease amendment of the type described in Section 10.1.2(b) shall be executed; (iii) Transferee shall comply with other conditions and qualifications reasonably determined by Landlord; and (iv) in the case of a Sublease, the Subtenant shall execute an attornment agreement as provided in Section 11.6 below. Without limiting the generality of clause (i) above, the Transferee shall be obligated for the payment to Landlord of any underpayment of Rent determined to be due under Section 5.4.3(e) above, together with the cost of the audit if applicable, notwithstanding that such underpayment of Rent, and related audit, pertains to a period of time prior to the effective date of the Transfer.

## **11.6** Subtenant Attornment.

Every Sublease hereunder is subject to the express condition, and by accepting a Sublease hereunder each Subtenant shall be conclusively deemed to have agreed, that if this Lease terminates or if Landlord succeeds to Tenant's estate in the Premises, the Subtenant shall, at the option of Landlord, attorn to and recognize Landlord as the Subtenant's landlord under the Sublease, provided that Landlord shall not (i) be liable for any act or omission or negligence of Tenant, (ii) be subject to any counterclaim, offset or defense which theretofore accrued to such Subtenant against Tenant, (iii) be bound by any payment of Rent or other sums of money for more than one (1) month in advance or any security deposit (unless actually received by Landlord), (iv) be obligated to perform any work in the sublet space, (v) in the event of a casualty, be obligated to repair or restore Improvements, (vi) in the event of a partial Taking, be obligated to repair or restore Improvements, (vii) be obligated to make any payment to such Subtenant, or (viii) be bound by any obligations that Landlord lacks the capacity to perform. Any Subtenant shall promptly execute and deliver any instrument Landlord may reasonably request to evidence such attornment. Upon early termination of this Lease, Tenant shall pay over to Landlord all sums held by Tenant for the benefit of Subtenants or as security under the provisions of the existing Subleases.

# **11.7** Sublease Rent Requirements.

Subject to the terms of any Permitted Encumbrance, each Sublease shall require the Subtenant thereunder to make all payments of rent and other sums of money due under such Sublease to Landlord during the existence of a default hereunder and following written notice of the same from Landlord, and Landlord shall apply said payments made to all Rent that is due and payable to Landlord pursuant to this Lease, and any remaining amounts will be held and applied to future Rent payable under this Lease.

## **11.8** Reporting of Sublease Information.

If Tenant has entered into any Subleases, then within thirty (30) days of request from Landlord and within sixty (60) days after the end of each calendar year, Tenant shall submit to Landlord a rent roll in the form of Exhibit H attached hereto containing the information described therein for each Sublease then in effect, along with a site plan showing locations of any Subleases.

## **11.9** Permitted Lender and Foreclosure Purchasers.

The foregoing provisions of this Article 11 shall not apply to the following Transfers, which are governed by Sections 10.3 and 10.4: (i) a Transfer to a Permitted Lender or a Permitted Lender

Designee pursuant to the foreclosure of the Permitted Encumbrance or an Assignment in lieu of foreclosure or (ii) a Transfer to a Foreclosure Purchaser.

# **11.10** Landlord Participation Fee.

Upon each (i) Assignment of this Lease pursuant to this Article 11 to a Third Party (as defined below), (ii) a sale of substantially all of the assets of Tenant (whether through one transaction or a series of transactions) to a Third Party or a Change in Entity, or (iii) Sublease of all or substantially all of the Premises to a Third Party (any of the transactions in clauses (i), (ii), or (iii) a "Fee Generating Transaction"), Tenant shall pay to Landlord a fee (the "Assignment Participation Fee") in an amount equal to two and one-half percent (2.5%) of the Gross Proceeds of such Fee Generating Transaction. Prior to Landlord's consent to any transaction subject to an Assignment Participation Fee, Tenant shall deliver to Landlord a written statement showing the calculation of the Assignment Participation Fee owed to Landlord from Tenant based on the terms of the transaction. The statement of the calculation of the Assignment Participation Fee shall contain such detail as may be reasonably requested by Landlord to verify the calculation of the Assignment Participation Fee. The Assignment Participation Fee due to the Landlord shall be payable in full to Landlord concurrent with the completion of the transaction and shall be a joint and several obligation of the transferee and transferor. When owed, the Assignment Participation Fee shall constitute Additional Rent.

For the purposes of this Section 11.10, the term "Third Party" shall mean any Person other than (i) Guarantor, Sun Communities, Inc., a Maryland real estate investment trust ("Sun"), Sun Communities Operating Limited Partnership, a Michigan limited partnership (the "Approved Parent"), or an entity who is directly or indirectly Controlled by Guarantor, Sun, or Approved Parent, (ii) a Permitted Lender or Permitted Lender Designee, or (iii) an assignee of a Permitted Lender or Permitted Lender Designee (whether the Permitted Lender acquires the leasehold interest under this Lease by foreclosure or deed-in-lieu of foreclosure or pursuant to a new lease); provided, however, that if the Gross Proceeds paid by the assignee pursuant to this clause (iii) exceed the Aggregate Debt Amount (as defined below), then such assignee of the Permitted Lender (or Permitted Lender Designee) shall be a Third Party and the Assignment Participation Fee shall be payable solely with respect to the portion of the Gross Proceeds that exceed the Aggregate Debt Amount. The term "Aggregate Debt Amount" shall mean the aggregate amount of the outstanding principal, interest and other amounts secured by the applicable Permitted Encumbrance at the time of acquisition by the Permitted Lender or Permitted Lender Designee of the leasehold interest in the Premises.

For the purposes of this Section 11.10, with respect to any Fee Generating Transaction, the term "Gross Proceeds" shall mean the purchase price or other consideration paid (either in cash or by an assumption of debt or other consideration and, if paid over time, the present value of the total consideration using the discount rate of the Federal Reserve Bank of San Francisco at the time of award plus one percent (1%) to the Tenant and/or holders of direct or indirect interests in Tenant in connection with the subject transaction less the sum of (x) any prorations, brokerage fees, closing costs or other customary deductions to the purchase price for which the seller is responsible and (y) if the Third Party is the assignee of a Permitted Lender or Permitted Lender Designee, the Aggregate Debt Amount. For purposes of determining the Gross Process associated with a Fee Generating Transaction involving assets unrelated to this Lease, the Premises, and/or the Improvements (e.g. a sale of all of the ownership interests in Approved Parent to the extent Approved Parent has additional assets other than the Tenant and this Lease), then Tenant, in its reasonable discretion, shall submit to Landlord, for Landlord's review, that portion of the proceeds from such Fee Generating Transaction allocated to this Lease, the

Premises, and the Improvements (a "**Gross Proceeds Proposal**"). Any Gross Proceeds Proposal shall include reasonable documentation in support of such proposal. Landlord's approval of a Gross Proceeds Proposal shall not be unreasonably withheld, and should Landlord disapprove of a Gross Proceeds Proposal, then, in addition to any other grounds set forth herein, Landlord may withhold its consent to the associated Transfer as set forth in Section 11.3.6.

Upon the request of Landlord from time to time (which request shall be no more frequent than once per year), Tenant shall provide Landlord with a schedule listing the names and mailing address of all holders of direct or indirect (at all levels) interests in Tenant other than holders of interests traded on a recognized public exchange. In the event that such shareholder, partner, member or other interest holder is a trust, Tenant shall include in such schedule the name and mailing address of each trustee of said trust, together with the names and mailing addresses of each beneficiary of said trust.

#### **12.** DEFAULTS AND REMEDIES

## 12.1 Defaults.

In addition to any terms hereof expressly providing for a default hereunder, the occurrence of any one (1) or more of the following events shall constitute a default by Tenant hereunder:

#### **12.1.1** Abandonment of the Premises.

Any absence by Tenant from the Premises for ten (10) consecutive days or longer (except to the extent caused by Force Majeure Event).

# **12.1.2** Failure to Pay

Failure by Tenant to pay, when due, any Rent, other payment, and/or charge herein, is where such failure continues for a period of ten (10) days after the date due.

## **12.1.3** Failure to Perform.

Failure by Tenant to perform any express or implied covenants or conditions in this Lease (other than as provided in the other subsections in this Section 12.1), should such failure continue for thirty (30) days after written notice thereof is given to Tenant; provided that if the nature of such failure is such that the same cannot reasonably be cured within such thirty (30) day period, Tenant shall not be deemed to be in default if it diligently commences such cure within such period and thereafter diligently proceeds to rectify and cure such failure, but in no event exceeding a period of time in excess of ninety (90) days after written notice thereof from Landlord to Tenant.

## **12.1.4** Bankruptcy Event.

The occurrence of a Bankruptcy Event.

## **12.1.5** Specified Defaults.

The occurrence of any event expressly stated to constitute a default under the Lease.

## **12.1.6** Health Rating.

If the use of the Premises involves the sale and/or preparation of food, Tenant's failure to maintain a health department rating of "A" (or such other highest health department or similar rating as is available), which failure continues for more than thirty (30) days after the change in rating from the health department.

# **12.1.7** Other Agreements.

Tenant, Guarantor or any entity that is Controlled by Guarantor is in default (after applicable notice and cure periods) under any other agreement between Landlord, on the one hand, and Tenant or such other entity, on the other hand (any such other agreements, an "Additional Agreement").

## 12.2 Remedies.

Upon any default, Landlord may, in addition to all other rights and remedies afforded Landlord hereunder or by law or equity, take any one or more of the following actions:

## **12.2.1** Termination of Lease.

Terminate this Lease by giving Tenant written notice thereof, in which event Tenant shall immediately surrender the Premises to Landlord. In the event that Landlord shall elect to so terminate this Lease, then Landlord may recover from Tenant:

- (a) The worth at the time of award of any unpaid Rent which had been earned at the time of such termination; plus
- (b) The worth at the time of award of the amount by which the unpaid Rent which would have been earned after termination until the time of award exceeds the amount of such Rent loss Tenant proves reasonably could have been avoided; plus
- (c) The worth at the time of award of the amount by which the unpaid Rent for the balance of the Term after the time of award exceeds the amount of such Rent loss that Tenant proves reasonably could be avoided; plus
- (d) Any other amount necessary to compensate Landlord for all detriment proximately caused by Tenant's failure to perform its obligations under this Lease or which in the ordinary course of things would be likely to result therefrom, including, without limitation, the cost of recovering possession of the Premises, expenses of reletting (including necessary repair, renovation and alteration of the Premises), reasonable attorneys' fees, and any other reasonable costs; plus
- (e) At Landlord's election, such other amounts in addition to or in lieu of the foregoing as may be permitted from time to time by applicable California law.

AS USED IN SUBPARAGRAPHS (A) AND (B) ABOVE, THE "WORTH AT THE TIME OF AWARD" IS COMPUTED BY ALLOWING INTEREST AT THE DEFAULT RATE. AS USED IN SUBPARAGRAPH (C) ABOVE, THE "WORTH AT THE TIME OF AWARD" IS COMPUTED BY DISCOUNTING SUCH AMOUNT AT THE DISCOUNT RATE OF THE FEDERAL

# RESERVE BANK OF SAN FRANCISCO AT THE TIME OF AWARD PLUS ONE PERCENT (1%).

Failure by Landlord to enforce one or more of the remedies herein provided upon a default shall not be deemed or construed to constitute a waiver of such default. Tenant hereby waives for Tenant and for all those claiming under Tenant all rights now or hereafter existing to redeem by order or judgment of any court or by any legal process or writ, Tenant's right of occupancy of the Premises after any termination of this Lease.

## 12.2.2 Continue Lease in Effect.

Landlord shall have the remedy described in California Civil Code Section 1951.4 (Landlord may continue this Lease in effect after Tenant's breach and abandonment and recover Rent as it becomes due if Tenant has the right to sublet or assign this Lease, subject only to reasonable limitations).

#### **12.2.3** Perform Acts on Behalf of Tenant.

Perform any act Tenant is obligated to perform under the terms of this Lease (and enter upon the Premises in connection therewith if necessary) in Tenant's name and on Tenant's behalf, without being liable for any claim for damages therefor, and Tenant shall reimburse Landlord on demand for any expenses which Landlord may incur in thus effecting compliance with Tenant's obligations under this Lease (including, but not limited to, collection costs and legal expenses), plus interest thereon at the Default Rate.

# **12.2.4** Increased Security Deposit.

Require Tenant to deposit with Landlord a security deposit equal to three (3) months of the Minimum Annual Rent (which remedy may be exercised on more than one occasion with further increases in the security deposit on any subsequent default).

## **12.2.5** Payment by Tenant.

Upon any default, Tenant shall pay to Landlord all costs incurred by Landlord (including court costs and reasonable attorneys' fees and expenses and staff time) in: (1) obtaining possession of the Premises; (2) removing and storing Tenant's or any other occupant's property; (3) repairing, restoring, altering, remodeling, or otherwise putting the Premises into condition acceptable to a new tenant; (4) performing Tenant's obligations which Tenant failed to perform; and (5) enforcing, or advising Landlord of, its rights, remedies, and recourses arising out of the default.

# 12.2.6 Assignment of Plans and Other Matters.

If this Lease is terminated or Landlord otherwise takes possession of the Premises by reason of Tenant's default, Tenant hereby agrees that, if Landlord so requests, (i) Tenant, at Tenant's sole cost and expense, shall assign and transfer to Landlord all of Tenant's right, title and interest in and to all plans, drawings, specifications, permits, approvals, warranties, entitlements, and other similar property and instruments relating to the Premises, free and clear of liens and claims by third parties, in connection with and (ii) Tenant shall execute and deliver to Landlord, within five (5) business days of Landlord's request, in a form provided by and acceptable to Landlord, an instrument confirming the Assignment and transfer of such property

and interests to Landlord and shall, within such five (5) business day period, deliver the originals of such plans, drawings, specifications, permits, approvals, warranties, entitlements, and other similar property and instruments relating to the Premises to Landlord. Tenant agrees to reasonably cooperate with Landlord at no cost or expense to Landlord in seeking any consent from the preparer of any plans, drawings, specifications, permits, approvals, warranties, entitlements, and other similar property and instruments relating to the Premises, to the extent assignable, to this Assignment which may be required for Landlord to rely on such plans, drawings, specifications, permits, approvals, warranties, entitlements, and other similar property and instruments relating to the Premises.

## **13.** BANKRUPTCY

## **13.1** Bankruptcy Event.

Upon occurrence of a Bankruptcy Event, Landlord shall have all rights and remedies available pursuant to Article 12. After the commencement of a Bankruptcy case: (i) the Tenant shall perform all post-petition obligations of Tenant under this Lease; and (ii) if Landlord is entitled to damages (including unpaid Rent) from and after any order for relief pursuant to the terms of this Lease, then all such damages shall be entitled to administrative expense priority pursuant to the Bankruptcy Code. Tenant acknowledges that this Lease is a lease of nonresidential real property and therefore Tenant, as the debtor in possession, or the trustee shall not seek or request any extension of time to assume or reject this Lease or to perform any obligations of this Lease which arise from or after the order of relief.

# **13.2** Assignment/Assumption.

Any Person to which this Lease is assigned pursuant to the Bankruptcy Code shall be deemed without further act or deed to have assumed all of the obligations arising under this Lease on and after the date of Assignment, and any such assignee shall upon request by Landlord execute and deliver to Landlord an instrument confirming such assumption in a form acceptable to Landlord. If the Tenant desires to assume and assign this Lease under the Bankruptcy Code to any Person who shall have made a bona fide offer, then the Tenant shall give Landlord written notice of such proposed Assignment (which notice shall set forth the name and address of such Person, all of the terms and conditions of such offer, and the adequate assurance to be provided Landlord to assure such Person's future performance under this Lease) prior to the date Tenant shall make application to the appropriate court for authority and approval to enter into such Assignment and assumption. Landlord shall thereupon have the prior right and option. to be exercised by notice to the Tenant given at any time prior to the effective date of such proposed Assignment, to accept an Assignment of this Lease upon the same terms and conditions and for the same consideration, if any, as the bona fide offer made by such Person, less any brokerage commissions which may be payable out of the consideration to be paid by such Person for the Assignment of this Lease. If the Tenant fails to assume or assume and assign this Lease in accordance with the requirements of the Bankruptcy Code within the period provided by the Bankruptcy Code or allowed by the Bankruptcy Court, then the Lease shall be deemed rejected and the Landlord shall have all rights and remedies available to it pursuant to Section 12.2. At any time during the Term, upon not less than five (5) days' prior written notice, Tenant shall provide Landlord with audited financial statements for Tenant for not less than the past two (2) years. Such statements are to be certified by an authorized representative of Tenant to be a true and complete copy of the financial statements of Tenant and to have been prepared in accordance with generally accepted accounting principles and audited by any independent certified public accountant.

# **13.3** Adequate Assurances.

In the event Tenant or proposed assignee under Section 13.2 proposes under the Bankruptcy Code to cure any default under this Lease or to assume or assign this Lease and is obliged to provide adequate assurance to Landlord that (a) a default shall be cured, (b) Landlord shall be compensated for its damages arising from any breach of this Lease and (c) future performance of Tenant's obligations under this Lease shall occur, then such adequate assurances shall include all of the following, as designated by Landlord in its sole and absolute discretion:

- (a) Those acts specified in the Bankruptcy Code or other applicable laws as included within the meaning of "adequate assurance";
- (b) A prompt cash payment to compensate Landlord for any monetary defaults or actual damages arising directly from a breach of this Lease;
- (c) A cash deposit in an amount at least equal to the then-current amount of the Security Deposit; and
- (d) The assumption or Assignment of all of Tenant's interest and obligations under this Lease.

## **14.** EMINENT DOMAIN

## 14.1 Eminent Domain.

If all or any portion of the Premises (which includes for purposes of this Section 14 any Improvements) shall be condemned pursuant to exercise of the power of eminent domain, or acquired under an actual threat of the exercise of such power (collectively, "Condemnation") the rights and obligations of Landlord and Tenant with respect thereto shall be as set forth in this Article 14 Nothing in this Article 14 shall be interpreted to prevent Landlord from exercising its power of eminent domain as to Tenant's leasehold interest and/or Premises.

#### **14.2** Notice of Condemnation.

If either party hereto receives notice of any Condemnation or intended Condemnation (including, without limitation, service of process), within five (5) business days of receipt, the party in receipt thereof shall deliver to the other party an exact copy of such notice of or relating to any intended Condemnation and the date such notice was received.

## **14.3** Representation of Interest.

Landlord and Tenant shall each have the right to represent its respective interests in such proceeding or negotiation with respect to a Condemnation or intended Condemnation and to make full proof of its claims. Landlord and Tenant each agrees to execute and deliver to the other any instrument which may be required to effectuate or facilitate the provisions of this Article 14.

## **14.4** Early Termination.

In the event of a Condemnation of all of the Premises or such portion of the Premises so that Tenant cannot reasonably and economically use the remainder of the Premises for the

purposes permitted under this Lease (as reasonably determined by Tenant and approved by Landlord in its reasonable discretion), this Lease shall terminate as of the date of such Condemnation. A termination of this Lease pursuant to this section shall act to relieve Tenant from any further liability under this Lease except as to obligations accruing or arising on or prior to termination or which are otherwise required to be performed in connection with such termination or surrender of the Premises or which otherwise expressly survive termination. Tenant shall deliver the Premises to Landlord in the condition required for the surrender of the Premises under this Lease.

## **14.5** Partial Condemnation.

If only a portion of the Premises is subject to Condemnation and this Lease is not terminated pursuant to Section 14.4 above, then this Lease shall continue in full force and effect upon the same terms and conditions as set forth herein, and the Minimum Annual Rent shall be reduced in proportion to the reduction in the value of the Premises after the Condemnation as compared to the value of the Premises immediately prior to the Condemnation (as reasonably determined by Landlord and approved by Tenant in its reasonable discretion).

# **14.6** Temporary Condemnation.

If any portion of the Premises, including the entirety thereof, is subject to a temporary Condemnation, then this Lease shall continue in full force and effect and there shall be no adjustment or abatement in Rent during the term of such temporary Condemnation. Any portion of an award, settlement or other compensation or damages which may be given for such temporary Condemnation attributable to the Term shall be the property of Tenant and any portion attributable to any period following the expiration of the Term shall be the property of Landlord. As used herein, a "temporary Condemnation" shall mean any taking which is not intended by the condemning authority to be permanent at the time such Condemnation initially occurs.

## **14.7** Award.

## **14.7.1** Leasehold Award.

In the event of any Condemnation of all or any portion of the Premises (other than a temporary Condemnation), Landlord shall be entitled to any and all awards and/or settlements or other compensation or damages which may be given for (a) any "bonus value" respecting this Lease (i.e., the excess value of the leasehold arising from the fact that the scheduled rent is less than the market rent for the Premises), and (b) the land (and water, if applicable) comprising the Premises and any Existing Improvements. Any and all other awards and/or settlements or other compensation or damages (collectively, "Leasehold Award") for Improvements constructed by Tenant and the leasehold estate created by this Lease (excluding any bonus value thereof) shall be paid as follows:

(a) Provided this Lease is not terminated pursuant to Section 14.4 above, the Leasehold Award shall be payable in trust to any Permitted Lender that is a Financial Institution, if any, and shall be disbursed for the payment of the costs of repairing and restoring the remaining portion of the Premises to substantially its value, condition and character prior to such Condemnation to the extent the same may be feasible. If there is no Permitted Lender that is a Financial Institution or if there is but the Permitted Lender declines to act as a trustee for the disbursement of funds as provided above, then such Leasehold Award shall be payable in trust

to a bank or trust company doing business in the County of San Diego, California agreed upon by the parties, or if the parties fail to agree, to Bank of America, N.A., or its successor, and shall be disbursed by such trustee as provided above. If the Permitted Lender is the trustee, the Permitted Lender may disburse the progress payments in accordance with its normal loan disbursement procedures (e.g. upon receipt of appropriate mechanics lien releases and invoices) so long as such disbursement procedures are reasonably acceptable to Landlord and ensure that the Leasehold Award is applied to the costs of repairing and restoring the Premises.

- (b) If this Lease is terminated pursuant to Section 14.4, or if there are excess proceeds available after completion of the repair and restoration of the Premises as provided above, then any portion of the Leasehold Award not used for the repair and restoration of the remaining portion of the Premises pursuant to subparagraph (a) above, or used to place the Premises in the condition required for the surrender of same to Landlord, shall be divided between Landlord and Tenant, with Landlord to receive a sum computed by multiplying such excess funds awarded with respect to such Improvement by a fraction, the numerator of which shall be the number of years (or portion thereof) of the Term that have, at the time of such Condemnation, expired, and the denominator of which shall be the total number of years in the full Term. The remaining amount shall be paid to Tenant, subject to the Permitted Lender's rights under subparagraph (c) below.
- (c) Any portion of the Leasehold Award relating to Improvements and not used as described in subparagraph (a) and (b) and which is payable to Tenant pursuant to subparagraph (b) shall be paid to the Permitted Lender to be applied against its Permitted Encumbrance to the extent such payment is required to be made by Tenant pursuant to the terms of the Permitted Encumbrance held by the Permitted Lender.
- (d) Any remaining portion of the Leasehold Award after payment as described above shall be paid to Tenant. Notwithstanding the foregoing sentence, with respect to any Leasehold Award received in connection with any Condemnation for street widening or the installation of utilities, public sidewalks or walkways which occurs at any time following the Commencement Date, and provided such Condemnation does not result in material physical damage to then existing buildings or driveways, parkway access or access ways serving the Improvements and does not materially impair the use or operation of the Improvements, Landlord instead of Tenant, shall be entitled to receive, in addition to any award otherwise payable to Landlord pursuant to this Article, all of that portion of the Leasehold Award that would otherwise be distributed to Tenant pursuant to this subparagraph (d).
- (e) In addition to any other amounts to which Tenant is entitled as set forth above, Tenant shall be entitled to pursue any rights and remedies it may have against such condemning authority for: (i) any of Tenant's personal property; (ii) compensation pursuant to the provisions of California Government Code Section 7262 et seq.; (iii) compensation for loss of good will pursuant to California Code of Civil Procedure Section 1263.510 et seq.; and (iv) any other personal rights and remedies to which the occupant and user of the condemned portion of the Premises may be entitled under law. Said amounts shall not be deemed a part of an "award" as provided above.
- (f) Nothing in this Section 14 shall be construed to allow the Tenant to prosecute any claim against the condemning authority or Landlord which would diminish or otherwise adversely affect the Leasehold Award or Landlord's rights herein.

# 14.7.2 [INTENTIONALLY OMITTED].

#### **14.7.3** Default.

Anything in this Article to the contrary notwithstanding, Tenant shall not be entitled to any funds, awards, rights, benefits or entitlement of any kind arising from or out of a Condemnation, except so far as is designated for damage to Tenant's personal property, if the same occurs during the period Tenant is in default under this Lease or after Landlord has exercised any remedy referred to in Section 12.2 above by reason of Tenant's default. Tenant shall be entitled to any award allocated by a court of competent jurisdiction to Tenant's personal property.

## **15.** MAINTENANCE AND REPAIR

# **15.1** Maintenance and Repair.

The Premises and all Improvements, both inside and outside, shall be put and kept free of deferred maintenance and in good operating condition and repair by Tenant at Tenant's sole cost and expense. Tenant, at its sole cost and expense, shall be fully responsible for all care, maintenance, repair, and replacement of the Premises and all Improvements as necessary to keep the Improvements free of deferred maintenance and in good operating condition except for reasonable wear and tear and damage from casualty or Condemnation which results in termination of this Lease. Tenant acknowledges that over the Term of this Lease, that in order to adhere to these maintenance and repair standards, certain repairs and replacements will be required and that regular reinvestment should therefore be anticipated. Without limitation of the foregoing, Tenant shall perform all maintenance and make all repairs and replacements, ordinary as well as extraordinary, structural or otherwise, which may be necessary or required so that all times the Premises and the Improvements (together will all equipment, trade fixtures, mechanical and utility systems, paving, landscaping, installations and appurtenances) shall be free of deferred maintenance and in good operating condition, satisfactory to Landlord in its sole discretion except for reasonable wear and tear which does not adversely affect the appearance and condition of the Premises or Improvements. Further, Tenant shall provide containers for the collection of trash and garbage outside the Improvements, which may require Landlord's approval, and keep the Premises in a clean, safe, healthy and sanitary condition, free and clear of rubbish, litter, and any fire hazards. Tenant's maintenance shall include, without limitation, all preventive maintenance, painting and replacements necessary to maintain and preserve the Premises and Improvements, and compliance with the Best Management Practices ("BMPs") set forth in the Jurisdictional Runoff Management Program incorporated by reference in Article 10 of the San Diego Unified Port District Code.

Prior to Tenant performing any non-routine repairs or replacements (i.e., those not occurring with an expected or known frequency in the normal course of business) to the exterior, the structure or building systems or which will substantially interfere with the typical operation of the Improvements, or affect the portions of the Improvements generally accessible to the public such as the lobby area of a hotel, plans and specifications must first be submitted to Landlord and receive Landlord's written approval, pursuant to the procedures provided in Article 6 herein as if such repairs or replacements were Alterations. In no event shall a default be claimed under this Section with respect to such repairs or replacements during the period while Tenant is waiting for approval of such plans and specifications provided that Tenant is otherwise in compliance with the terms of this Lease and is diligently pursuing the approval of the same

(including, without limitation, promptly making submittals and responding to Landlord's requests for information).

Tenant waives all rights to make repairs at the expense of Landlord, as provided in Section 1942 of the California Civil Code, and all rights provided by Section 1941 of the California Civil Code.

# **15.2** Condition in Compliance with Laws.

Tenant, at its sole cost and expense, shall keep the Premises and Improvements (together will all equipment, trade fixtures, mechanical and utility systems, paving, installations and appurtenances) in full compliance with all applicable Laws and the requirements of any insurer providing insurance for the Premises or any part thereof.

# **15.3** Performance by Landlord.

## **15.3.1** Inspection and Correction.

Landlord always shall have the right, but not the duty or obligation, to enter, view, inspect, determine the condition of and protect its interests in the Premises and Improvements upon not less than 24 hours prior written (which may be sent via email) or telephonic notice to Tenant; provided that no prior notice shall be required in the case of emergency or for incidental entries, viewings or visits of the Premises or Improvements. In connection with the foregoing, Landlord shall use commercially reasonable efforts to minimize any interference with Tenant's operation and use of the Premises and the Improvements. If Landlord determines that the Premises or Improvements are not in the condition required pursuant to the terms of this Lease, Landlord shall deliver written notice to Tenant detailing the items to be corrected and Tenant shall commence the necessary maintenance, alteration, repair and replacement work necessary to remedy the issues set forth in Landlord's notice within ten (10) days after written notice from Landlord or as soon thereafter as reasonably possible but in no event longer than one hundred and eighty (180) days after written notice from Landlord, or immediately in the case of an emergency, and diligently pursue such work to completion. Further, if at any time Landlord, in its reasonable discretion, notifies Tenant the Premises or Improvements are not in the condition required pursuant to the terms of this Lease, and Tenant either (i) fails to provide adequate assurances to address said conditions with ten (10) business days after Landlord's notice, or (ii) fails to promptly and diligently address said conditions in a manner such that Landlord reasonably believes that Tenant will not have addressed the same prior to the expiration of any applicable cure period, Landlord may require Tenant to file and pay for a performance bond. The amount of said bond shall be adequate, in Landlord's reasonable opinion, to correct all unsatisfactory conditions.

# **15.3.2** Landlord Repair Rights.

At Landlord's option, if Tenant fails to commence to perform the necessary maintenance, alteration, repair and replacement work within ten (10) days of Landlord's written demand therefor or as soon as reasonably possible thereafter but in no event longer than one hundred and eighty (180) days from delivery of Landlord's written demand and thereafter diligently prosecute such work to completion (except in the event of an emergency in which case no such notice shall be required), Landlord may, but need not, perform such maintenance, alteration, repair or replacement work, and Tenant shall pay Landlord the actual cost thereof, together with interest thereon at the Default Rate from the date incurred until paid and an administrative fee in

the amount of twenty percent (20%) of the cost of such work, pursuant to the Reimbursement Procedure. Such payments shall constitute Additional Rent under this Lease and shall be paid monthly as billed by Landlord or in a lump sum payment, as directed by Landlord. If requested by Landlord, Tenant shall pay to Landlord the entire estimated cost of such work in advance, but such payment shall not relieve Tenant from the obligation to pay any excess costs that may be actually incurred by Landlord. For all maintenance, alteration, repair and replacement work undertaken by Landlord in accordance with this Lease, Tenant hereby indemnifies and shall defend, at Tenant's sole expense and with counsel reasonably acceptable to Landlord, and hold the Landlord Parties harmless from any and all liability, Related Costs, demands, damages, expenses (including, without limitation, attorneys', consultants' and experts' fees, court costs and amounts paid in settlement of any claims or actions), arising directly or indirectly out of such work or the performance thereof, unless the same is the result of the gross negligence or willful misconduct of Landlord. Landlord shall have no obligation to repair or maintain any portion of the Premises. The rights of Landlord under this Section shall not create any obligations or increase any obligations of Landlord elsewhere in this Lease, nor shall the exercise of such rights, or the failure to exercise same, limit any other rights or remedies of Landlord. Tenant shall provide Landlord Parties access to the Premises for the purposes set forth in this Section 15.3.

## 15.4 Records.

Tenant shall, at all time during the Term, and with respect to each record, for a period of no less than seven (7) years from the date the record was created (or such longer period as Tenant may decide in its sole discretion), keep or cause to be kept, accurate and complete records of maintenance conducted at the Premises. The records must be supported by source documents of original entry such as invoices, receipts, work orders, construction contracts, service contracts or other pertinent supporting documents. All of Tenant's maintenance records relating to the Premises shall be kept either at the Premises or at such other locations in San Diego County, California as are acceptable to Landlord. Landlord shall have the right at any time to examine such maintenance records without restriction and, at Landlord's request, Tenant shall provide Landlord with copies thereof at Tenant's expense for the purpose of determining the accuracy thereof.

## **15.5** Marina Audit.

Commencing July 1, 2024, and every five (5) years thereafter, Tenant shall perform a maintenance audit in accordance with the following provisions (the "Audit Process"):

- (a) Tenant shall, at Tenant's cost, engage a reasonably qualified contractor or engineer (with experience in the development and/or maintenance of marinas), to be reasonably approved by Landlord, to provide Tenant with a written audit report that identifies in reasonable detail (i) any repair and maintenance items which the auditor reasonably determines must be completed immediately in order to cause such marina portion to be in the condition required by this Lease ("Required Work"), (ii) any repair and maintenance items which the auditor reasonably determines must be completed within a specified period of time in order for such marina portion to remain in such condition for at least five (5) years after the date of such audit report, and (iii) any other repairs or maintenance items which the auditor suggests could improve the Marina operations.
- (b) Within thirty (30) business days after Tenant's receipt of Landlord's notice, Tenant shall provide to Landlord a copy of such written audit report. Tenant shall thereafter

promptly cause to be performed, at Tenant's sole cost and expense, any work identified as Required Work in such report (unless Landlord waives such requirement) on a schedule consistent with such report's recommendations. If Tenant fails to perform such work, then Landlord can require Tenant to set up a reserve account in which event Tenant will be required to deposit 3% of revenues attributable to all marina revenues at the Premises annually (the "Reserve Account"), and Tenant shall be required to promptly use the amounts in the Reserve Account toward Completing the Required Work in accordance with the terms of this Lease. The Reserve Account will be held in Tenant's name at a qualified Financial Institution approved by Landlord, in Landlord's reasonable discretion. Upon completion of the Required Work, any funds remaining in the Reserve Account shall be disbursed to Tenant.

After July 1, 2024, Landlord may invoke such Audit Process (i) in the event of a Transfer which requires Landlord's consent pursuant to Section 11 above or (ii) at any time following the fifth anniversary of the last Audit Process request.

#### **16.** TAXES AND PROPERTY EXPENSES

# **16.1** Taxes.

This Lease may result in a taxable possessory interest and be subject to the payment of property and other taxes. Tenant shall pay, prior to delinquency, all Tax Expenses attributable to any time period during the Term now or hereafter assessed against, or relating in any way to the Tenant, this Lease, the Premises, the Improvements, or the use or occupancy thereof by Tenant and Tenant Parties. Tenant shall promptly following written request therefor from Landlord, provide Landlord with evidence of the payment of Tax Expenses. "Tax Expenses" shall include, without limitation, all federal, state, county, or local governmental or municipal taxes, fees, assessments, charges or other impositions of every kind and nature, whether general, special, ordinary or extraordinary, (including, without limitation, real estate taxes, possessory interest taxes, use taxes, general and special assessments, leasehold taxes or taxes based upon Tenant's receipt of rent, including gross receipts or sales taxes applicable to Tenant's receipt of rent, personal property taxes imposed upon the fixtures, machinery, equipment, apparatus, systems and equipment, appurtenances, furniture and other personal property used by Tenant in connection with the Premises) and any taxes and assessments relating to the business or other activities of Tenant upon or in connection with the Premises. Tax Expenses also shall include, without limitation:

- (a) Any tax on Landlord's receipt of Rent, right to Rent or other income from the Premises:
- (b) Any assessment, tax, fee, levy or charge in addition to, or in substitution, partially or totally, of any assessment, tax, fee, levy or charge previously included within the definition of real property tax, possessory interest tax or use tax or other Tax Expenses, and any assessments, taxes, fees, levies and charges that may be imposed by government agencies for services such as fire protection, street, sidewalk and road maintenance, refuse removal and for other governmental services formerly provided without charge to property owners or occupants. It is the intention of Tenant and Landlord that all such new and increased assessments, taxes, fees, levies, and charges and all similar assessments, taxes, fees, levies and charges be included within the definition of Tax Expenses for purposes of this Lease; and
- (c) Any assessment, tax, fee, levy, or charge, which is levied or assessed based upon the area of the Premises or the Improvements or the Rent payable hereunder, including,

without limitation, any gross income tax upon or with respect to the possession, leasing, operating, management, maintenance, alteration, repair, use or occupancy by Tenant of the Premises, or any portion thereof.

(d) Tenant agrees to cooperate with Landlord in connection with, and to not object to, the formation of a special maintenance district or infrastructure repair district that includes the Premises and other neighboring properties, the purpose of which is to fund the costs of the maintenance, repair and replacement of public property and/or improvements that benefit the Premises, or are related to the use and enjoyment of the Premises by Tenant, its Subtenants and/or their customers or invitees. All assessments levied by any such maintenance district shall constitute Tax Expenses.

## **16.2** Property Expenses.

Without limitation of Tenant's other obligations under this Lease, Tenant agrees to pay all Property Expenses on or before the due date thereof. As used herein, "Property Expenses" include, without limitation, all costs and expenses of any nature incurred or payable, or arising in connection with, the ownership, management, maintenance, construction, repair, replacement, restoration or operation of the Premises and/or the Improvements, including, without limitation, any amounts paid for: (i) the cost of supplying any utilities, the cost of operating, maintaining, repairing, renovating and managing any utility systems, mechanical systems, communications systems, sanitary and storm drainage systems, and the cost of supplies and equipment and maintenance and service contracts in connection therewith; (ii) the cost of licenses, certificates, permits and inspections; (iii) the cost of any insurance carried or required to be carried by Tenant with respect to the Premises and/or the Improvements including without limitation any premiums and deductibles; (iv) the cost of landscaping, supplies, tools, equipment and materials, and all fees, charges and other costs incurred in connection with the management, operation, repair and maintenance of the Premises and/or the Improvements; (v) payments under any easement, license, permit, operating agreement, declaration, or covenant or instrument pertaining to the Premises; and (vi) the cost of any Improvements, capital repairs, capital alterations, or capital equipment, required by Laws or otherwise required under this Lease.

## EQUAL EMPLOYMENT OPPORTUNITY/NONDISCRIMINATION AND OFAC

## **17.1** Nondiscrimination.

Tenant shall comply with Title VII of the Civil Rights Act of 1964, as amended; the Civil Rights Act of 1991; the California Constitution; the California Fair Employment and Housing Act; the ADA; and any other applicable Laws now existing or hereinafter enacted, requiring equal employment opportunities or prohibiting discrimination. This shall include without limitation, laws and regulations prohibiting discrimination because of race, color, religion, sex, national origin, ancestry, physical or mental disability, veteran status, medical condition, marital status, age, sexual orientation, pregnancy, or other non-job related criteria. In complying with all such Laws, including without limitation the ADA, Tenant shall be solely responsible for such compliance and required programs, and there shall be no allocation of any such responsibility between Landlord and Tenant. Tenant shall require that each Subtenant shall comply with the requirements of this Article 17.

# **17.2** Compliance with Employment and Labor Requirements.

Tenant shall comply with the Federal Fair Labor Standards Act of 1938; the Federal Labor-Management Reporting and Disclosure Act of 1959; the Occupational Safety and Health Act of 1970; the California Constitution; and any other Laws now existing or hereinafter enacted, regarding employment and labor practices. Tenant shall also comply with the National Labor Relations Act, including the provisions with respect to the rights of employees to organize.

# **17.3** Diversity, Equity and Inclusion

Tenant shall, within forty-five (45) days of the Lease Effective Date of this Lease, provide a written statement of Tenant's and Guarantor's commitment to diversity, equity and inclusion in the workplace, which shall include a commitment and brief description of plans to implement good faith efforts to recruit any contractor, subcontractor, consultant, subconsultant, employee or applicant for employment (collectively, "**Tenant Hires**") in a non-discriminatory manner. In addition, following the two (2) year anniversary of the Lease Effective Date, Tenant shall, within sixty (60) days of receiving a written request from Landlord but not more frequently than once every two (2) year period, provide a written report describing Tenant's and Guarantor's actions and results in furtherance of its commitment to diversity, equity, and inclusion. Tenant's report shall not identify individual Tenant Hires by name.

# **17.4** OFAC Compliance.

Tenant represents and warrants that (i) Tenant and to the best of Tenant's knowledge, each Person owning an interest in Tenant is not now, and shall not during the Term of this Lease become, a Person with whom Landlord or any citizen of the United States is restricted from doing business with under the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001, H.R. 3162, Public Law 107-56 (commonly known as the "USA Patriot Act") and regulations promulgated pursuant thereto, or under any successor statutes or regulations, including, without limitation, persons and entities ("Prohibited Persons") named on the Specially Designated Nationals and Blocked Persons List maintained by the Office of Foreign Assets Control, Department of the Treasury ("OFAC") and/or on any other similar list pursuant to any authorizing statute, executive order or regulation, nor a Person (also, a "Prohibited Person") with whom a citizen of the United States is prohibited to engage in transactions by any trade embargo, economic sanction, or other prohibition of United States law, regulation, or Executive Order of the President of the United States, (ii) to the best of Tenant's knowledge, none of the funds or other assets of Tenant constitute property of, or are beneficially owned, directly or indirectly, by any Prohibited Person, (iii) to the best of Tenant's knowledge, no Prohibited Person has any interest of any nature whatsoever in Tenant (whether directly or indirectly), (iv) to the best of Tenant's knowledge, none of the funds of Tenant have been derived from any unlawful activity with the result that the investment in Tenant is prohibited by law or that the Lease is in violation of law, and (v) Tenant has implemented procedures, and will consistently apply those procedures, to ensure the foregoing representations and warranties remain true and correct at all times.

## **18.** INSURANCE

#### **18.1** Insurance.

Tenant shall maintain insurance reasonably acceptable to Landlord in accordance with this Article 18 in full force and effect throughout the Term.

# **18.2** Forms of Coverage.

The policies for said insurance shall, as a minimum, provide the following:

# **18.2.1** Commercial General Liability.

"Occurrence" form Commercial General Liability covering the Premises, operations, and contractual liability assumed by Tenant in this Lease in the amount of not less than as set forth in Section 1.7. Tenant's indemnification obligations under this Lease shall in no event be limited by the terms or qualifications to the contractual liability coverage under such insurance.

# **18.2.2** Liquor Liability.

If alcoholic beverages are served or sold on the Premises, Liquor Liability coverage in the amount of not less than as set forth in Section 1.7 shall be obtained. If no alcoholic beverages are served or sold on the Premises, the proof of insurance shall so state. In the event Tenant subleases the Premises to an operator where alcohol is served, the insurance required by this subsection will be maintained by each such Subtenant in lieu of Tenant. Tenant is responsible for verifying and ensuring coverage is in place and Landlord may request verification of coverage at any time.

# **18.2.3** All Risk and Builder's Risk Property Coverage.

All Risk Property Coverage, including flood and water damage and debris cleanup provisions, in an amount not less than the full 100% replacement value of all Improvements, together with business interruption and extra expense coverage, including a provision for the continuation of Rent payments for 12 months, a vandalism and malicious mischief endorsement, earthquake sprinkler leakage coverage, boiler and machinery coverage and, if so required by Landlord, earthquake coverage. The coverage policies shall be endorsed with a Loss Payee endorsement in favor of Landlord. It is agreed that any insurance proceeds in excess of Twenty-Five Thousand Dollars (\$25,000) resulting from a loss under said policies shall be payable jointly to Landlord and Tenant to ensure that said proceeds will be reinvested in rebuilding and/or repairing the damaged Improvements and applied to Tenant's Rent obligations hereunder, as applicable. However, if there is a Permitted Lender that is a Financial Institution, then all proceeds from such policies of insurance (other than from the business interruption and extra expense coverage) shall be payable in trust, with safeguards reasonably acceptable to Landlord, to such Permitted Lender to be disbursed for the repair and restoration of the Improvements (or, if there is no Permitted Lender that is a Financial Institution, or if there is, but the Permitted Lender declines to hold and disburse such proceeds, to a bank or trust company doing business in the County of San Diego agreed upon by the parties, or if the parties fail to agree, to Bank of America, N.A., or its successor, which proceeds shall be deposited in interest bearing accounts or deposits agreed upon by the parties, or if the parties fail to agree, then in the bank's regular passbook savings account). All interest shall be added to the trust funds to be disbursed with the principal. All such proceeds shall be disbursed in progress payments for the payment of the cost of repairing or restoring the Improvements so damaged or destroyed. The specific manner of holding such proceeds and the method and conditions of disbursement shall be subject to the prior written approval of Landlord, not to be unreasonably withheld, so as to ensure the application of such proceeds in compliance with this Lease.

During the construction of any Alterations or restoration work, builder's risk completed value form insurance covering the perils insured under the ISO special causes of loss form,

including collapse, water damage, transit and flood and earthquake coverage, covering the total value of work performed and equipment, supplies and materials furnished (with an appropriate limit for soft costs in the case of construction) and covering the full insurable value (exclusive of the cost of noninsurable items) of all equipment, supplies and materials at any off-site storage location used with respect to the Alterations or restoration work or in transit. The coverage shall be endorsed with a Loss Payee endorsement in favor of Landlord. The insurance proceeds shall be paid and disbursed in the same manner as set forth in this Section 18.2.3 above. In lieu of a standalone Builder's Risk policy, the All Risk Property policy with coverage for property under the course of construction shall be acceptable.

# **18.2.4** Worker's Compensation.

Workers' compensation insurance covering all persons employed by Tenant at the Premises and with respect to whom death or bodily injury claims could be asserted against Tenant, Landlord or the Premises, with statutorily required limits, and employer's liability insurance with minimum limits of not less than One Million Dollars (\$1,000,000) for each accident/employee/disease. Workers' compensation insurance shall include a waiver of subrogation in favor of Landlord Parties.

# **18.2.5** Automobile Liability.

Business automobile liability insurance covering liability arising out of vehicles used on or about the Premises by Tenant or its employees (including owned, non-owned, leased, rented and/or hired vehicles) insuring against liability for bodily injury, death and property damage in an amount not less than One Million Dollars (\$1,000,000) each accident limit.

# **18.2.6** UST Insurance Obligations.

In the event underground storage tanks are located on the Premises, Tenant is required to comply with all Laws applicable to underground storage tanks, including, without limitation, United States Code, Title 42, Chapter 82, Subchapter IX, 40 CFR Part 280, 40 CFR Part 281 and 40 CFR Parts 282.50 – 282.105, and Title 23, Division 3, Chapter 18 of California Code of Regulations, collectively, herein "UST Law." At the time Tenant is required to comply with any provisions of UST Law requiring financial assurance mechanisms, Tenant shall provide Landlord with a certified copy of its Certification of Financial Responsibility. If Tenant's program for financial responsibility requires insurance, then Tenant's policy(ies) shall name the Landlord Parties as additional insureds, and all other terms of Section 18.3 below, shall apply. Should Tenant change its financial assurance mechanisms, Tenant shall immediately provide Landlord with a certified copy of its revised Certification of Financial Responsibility.

# **18.2.7** Marine and Marina Related Coverage.

Marina Operator's Liability Insurance in an amount of not less than as set forth in Section 1.7. Evidence of coverage in accordance with United States Longshore & Harbor Workers' Compensation Act, if applicable, either as part of Marina Operator's Liability Insurance required herein, or an extension of a worker's compensation policy.

Protection and indemnity insurance (including coverage for collision, towers' liability, and bodily injury and property damage).

## **18.2.8** Contractor's Pollution Liability Coverage.

If the Landlord determines, in its sole and absolute discretion, that Tenant performs or contracts for any work which involves a Hazardous Materials Activity or which has the potential to disturb or result in the release of any Hazardous Material, for which there is potential exposure to pollution or Hazardous Materials to Persons or the environment, Tenant shall obtain or cause its contractor to obtain Contractor's Pollution Liability, Pollution Legal Liability and/or Asbestos Pollution Liability and/or Errors & Omissions applicable to the work being performed or the potential release of any Hazardous Material, with limits of \$5,000,000 per claim or occurrence and \$5,000,000 aggregate per policy period of one year or the limits maintained by or available to the contractor, whichever is higher. The Landlord Parties shall also be named as an additional insured on any such policy. Immediately upon learning of or reasonably suspecting that a release of Hazardous Materials has occurred on, in, under or about the Premises, Tenant shall provide notice of the same to Landlord.

## **18.3** General Requirements.

# **18.3.1** Certificates and Other Requirements.

All required insurance shall be in force the first day of the Term, and shall be maintained continuously in force throughout the Term. In addition, the cost of all required insurance shall be borne by Tenant. During the entire Term, Tenant shall provide Landlord with insurance certificates, in a form reasonably acceptable to Landlord, issued by the insurer evidencing the existence of the necessary insurance policies and original endorsements effecting coverage required by this Article ("Certificates"). The Certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind insurance on its behalf.

## **18.3.2** Additional Insureds and Other Requirements.

All liability insurance policies shall name, or be endorsed to name the Landlord Parties as additional insureds and protect the Landlord Parties against any legal costs in defending claims. All liability policies shall provide cross-liability coverage. All insurance policies shall be endorsed to state that coverage will not be suspended or voided, except after Landlord has been furnished with thirty (30) days' prior written notice. To the extent the policy is blanket endorsed or is specifically endorsed to provide the same, all insurance policies shall also provide that the subject policy shall not be cancelled without thirty (30) days' prior written notice to Landlord. All insurance policies shall be endorsed to state that Tenant's insurance is primary and not excess or contributory to any insurance issued in the name of Landlord. Further, all insurance companies must be reasonably satisfactory to Landlord or have an AM Best Rating of A- VII or greater.

# 18.3.3 Deductibles.

Any deductibles or self-insured retentions must be declared and reasonably acceptable to Landlord. If the deductibles or self-insured retentions are unacceptable to Landlord, then Tenant shall have the option to either: (i) reduce or eliminate such deductibles or self-insured retentions as respects the Landlord Parties; or, (ii) procure a bond guaranteeing payment of losses and related investigations, claim administration, and defense expenses.

## **18.3.4** Updates.

Landlord shall retain the right at any time to review the coverage, form, amount and type of insurance required herein. If, in the reasonable opinion of Landlord, the insurance provisions in this Lease do not provide adequate protection for the Landlord Parties and/or members of the public using the Premises or using services connected with Tenant's use or occupancy of the Premises, Landlord may require Tenant to obtain insurance sufficient in coverage, form, amount and type to provide adequate protection. Landlord's requirements shall be reasonably designed to ensure protection from and against the kind and extent of risks that exist at the time a change in insurance is required.

#### **18.3.5** New Certificates.

If Landlord changes the insurance requirements as provided in Section 18.3.4 above, Landlord shall notify Tenant in writing of such changes. With respect to changes in insurance requirements that are available from Tenant's then-existing insurance carrier, Tenant shall deposit new Certificates with Landlord issued by the insurer evidencing acceptable insurance policies incorporating such changes within thirty (30) days of receipt of such notice. With respect to changes in insurance requirements that are not available from Tenant's then-existing insurance carrier, Tenant shall deposit new Certificates evidencing acceptable insurance policies with Landlord, incorporating such changes, within ninety (90) days of receipt of such notice. In the event Tenant fails to deposit insurance Certificates as required herein, and such failure is not cured within ten (10) days following written notice thereof to Tenant, this Lease shall be in default without further notice to or cure right by Tenant, and Landlord shall be entitled to exercise all legal remedies. Without limitation of the foregoing, Tenant agrees that if Tenant does not take out and maintain such insurance or furnish Landlord with renewals or binders in a timely manner, Landlord may (but shall not be required to), procure said insurance on Tenant's behalf and charge Tenant the cost thereof, which amount shall be payable by Tenant to Landlord pursuant to the Reimbursement Procedure.

## **18.3.6** Default.

If Tenant fails or refuses to maintain insurance as required in this Lease, or fails to provide proof of insurance, and such failure is not cured within ten (10) days following written notice thereof to Tenant, Landlord has the right to declare this Lease in default without further notice to Tenant, and Landlord shall be entitled to exercise all legal remedies.

## **18.3.7** No Limit on Liability.

The procuring of such required policies of insurance shall not be construed to limit Tenant's liability hereunder, nor to fulfill the indemnification provisions and requirements of this Lease.

# **18.3.8** Compliance with Insurance Requirements.

Tenant agrees not to use the Premises in any manner that will result in the cancellation of any insurance Landlord may have on the Premises or on adjacent premises, or that will cause cancellation of any other insurance coverage for the Premises or adjacent premises, notwithstanding that such use may be included within the Permitted Use. Tenant further agrees not to keep on the Premises or permit to be kept, used, or sold thereon, anything prohibited by any fire or other insurance policy covering the Premises. Tenant shall, at its sole expense,

comply with all reasonable requirements for maintaining fire and other insurance coverage on the Premises and represents to Landlord that Tenant will confirm that it is in compliance with such requirements at all times.

## **18.4** Waiver of Subrogation.

Tenant hereby releases the Landlord Parties from any and all liability or responsibility to Tenant or anyone claiming through or under Tenant by way of subrogation or otherwise for any loss or damage to the Premises, any Improvements, or any of Tenant's personal property or business caused by or arising from a fire or any other event that is covered by the insurance required to be carried pursuant to this Lease or is actually carried, even if such fire or other event shall have been caused by the fault or negligence of any of the Landlord Parties. Each Subtenant similarly releases the Landlord Parties. Tenant, and any Subtenant, shall also obtain an endorsement waiving the insurance company's subrogation rights against the Landlord Parties for any insurance policies required by the terms of this Lease. Tenant and Subtenant shall also defend and indemnify the Landlord Parties in the manner specified in Section 19.1 in the event any Person asserts such a claim.

#### **18.5** Subtenants to Maintain Insurance.

All Subtenants shall maintain insurance with coverages and in commercially reasonable amounts approved by Landlord, in Landlord's reasonable discretion. Subleases shall provide that the Subtenant releases the Landlord Parties pursuant to the requirements of Section 18.4.

## **19.** INDEMNITY

# 19.1 Indemnity.

Tenant hereby indemnifies and shall defend the Landlord Parties, at Tenant's sole cost and expense and with counsel reasonably acceptable to Landlord, and hold the Landlord Parties harmless from any and all claims (including claims under negligence and strict liability), demands, liability, losses, causes of actions and suits of any kind, administrative or judicial proceedings, orders, judgments, and all Related Costs arising directly or indirectly out of (i) the performance by Tenant of its obligations under this Lease, (ii) the construction of any Improvements or Alterations, (iii) any breach by Tenant of its obligations under this Lease, (iv) any accident, injury or damage whatsoever caused to any Person or the property of any Person on or about the Premises, (v) the use, occupancy, possession or operation of the Premises by any Tenant Party or Original Lessee, or any acts or omissions of any Tenant Party or Original Lessee, excepting only claims or litigation arising through the sole gross negligence or sole willful misconduct of Landlord (but subject to Section 18.4). Landlord, at its election, may conduct its own defense with its own counsel independent from Tenant's counsel (and in that event Tenant will select its own counsel) and the reasonable costs incurred by Landlord in such defense shall be covered by the foregoing indemnification, hold harmless, and defense obligations and be subject to immediate payment once incurred. The terms of this Article 19 shall survive the expiration or earlier termination of this Lease. The foregoing indemnity obligations of Tenant are in addition to, and not in limitation of, any other indemnity obligations of Tenant contained in this Lease or otherwise.

## 20. DAMAGE OR DESTRUCTION

# **20.1** Casualty.

In the event of any damage to or destruction of any Improvements, whether or not from a risk coverable by the insurance described in Article 18. Tenant shall promptly repair and restore such Improvements, in a manner approved in writing by Landlord, so that after such restoration and repair, the Improvements are at least as valuable and usable as immediately prior to such damage or destruction. Tenant shall be entitled to have any insurance policy proceeds held in trust with the Permitted Lender or other trustee selected pursuant to Section 18.2.3 disbursed as progress payments as the work of repair, restoration or replacement progresses, to be used solely for paying for such work; and upon completion of such work free and clear of liens, if required by the terms of the Permitted Encumbrance any remaining balance of any insurance proceeds shall be paid first to the Permitted Lender to the Permitted Encumbrance, and thereafter, if the Permitted Lender permits or requires by the terms of the Permitted Encumbrance, to Tenant. If the Permitted Lender is the trustee, the Permitted Lender may disburse the progress payments in accordance with its normal disbursement procedures (e.g. upon receipt of appropriate mechanic's lien releases, invoices, etc.) so long as such disbursement procedures are reasonably satisfactory to Landlord and ensure that the proceeds of insurance are applied to the costs of repairing or replacing the Improvements. To the extent that the insurance proceeds are insufficient to pay for the costs of repairing the damaged Improvements, Tenant shall pay such deficiency to the trustee for application to the restoration costs on or before the earlier to occur of (i) sixty (60) days from the date of such damage or destruction, or (ii) the date the insurer first makes available such insurance proceeds for repair, restoration or replacement. In the event Tenant or the Permitted Lender fails to commence to repair, restore or replace the damaged Improvements (including without limitation, engaging architects and engineers to prepare plans and specifications for the restoration), or pursue any permits necessary to repair, restore or replace the damaged Improvements, within ninety (90) days of such damage or destruction or to diligently prosecute such work to completion. Tenant shall be deemed to be in default hereunder upon written notice thereof from Landlord to Tenant and, in addition to any other remedies, Landlord shall be entitled to receive and retain such insurance proceeds to apply them to the repair, restoration and replacement of the Improvements. The provisions of Articles 6 and 7 shall apply to all work performed pursuant to this Article. Notwithstanding the foregoing, if Tenant and the Permitted Lender are not able to obtain sufficient insurance proceeds (in the case of an insured casualty) or construction funds (in the case of an uninsured casualty) to commence repair, restoration or replacement of the damaged Improvements within ninety (90) days of such damage or destruction, and in the case of an insured casualty, Tenant and the Permitted Lender have used their best efforts to so obtain such insurance proceeds, or in the case of an uninsured casualty, Tenant and the Permitted Lender have used their best efforts to obtain sufficient construction funds, then Tenant and the Permitted Lender shall have such additional time as is necessary to obtain such insurance proceeds or construction funds (but in no event to exceed one hundred eighty (180) days from the date of such damage or destruction) in which to commence to repair, restore or replace the damaged Improvements.

# **20.2** Casualty During the Last Part of Term.

Notwithstanding Section 20.1 to the contrary, if there is damage or destruction to the Improvements during the last five (5) years of the Term (including all exercised options) and the cost of repairing said damage or destruction exceeds the cost of demolishing and removing the remaining Improvements as determined by the Demolition and Remediation Report, then

Tenant shall have the option to terminate this Lease, subject to Tenant's satisfaction of all of the following requirements: (a) Tenant shall, within ninety (90) days after the date of the casualty, give Landlord written notice of its election to terminate ("Notice of Election to Terminate"); and (b) Tenant shall, at the election of Landlord (which election shall be communicated in writing to Tenant ("Demolition Notice") within thirty (30) days of Landlord's receipt of the Notice of Election to Terminate), raze and remove the damaged or destroyed Improvements and any other Improvements that Landlord may designate in the Demolition Notice and, if applicable, remediate the Premises, and shall complete said demolition, removal and remediation and shall vacate the Premises within ninety (90) days of Landlord's delivery of the Demolition Notice (which vacation date shall fix the termination date of this Lease). Any and all property damage insurance proceeds (exclusive of any proceeds applicable to Tenant's personal property that would be retained by Tenant at the end of the Term) paid as a result of the damage or destruction giving rise to the termination, shall be distributed in accordance with the following order of priority: first, to the payment of the costs to raze and remove the Improvements as required above, second, to repayment of any outstanding Permitted Encumbrance, if required by the terms thereof; and third, to Landlord all remaining insurance proceeds.

## **20.3** No Rental Abatement.

Tenant shall not be entitled to any abatement or reduction in the Rent during any period of time that any Improvements located on the Premises are in need of repair, restoration or replacement or are under construction for such repairs, restoration or replacements or any other period of time during the Term of this Lease.

# **20.4** Waiver of Statutory Provisions.

The provisions of this Lease, including this Article 20, constitute an express agreement between Landlord and Tenant with respect to any and all damage to, or destruction of, all or any part of the Premises or Improvements, or any other portion thereof, and any California statute or regulation, now or hereafter in effect, regarding the rights or obligations of a tenant concerning damage or destruction following a casualty event are waived and shall have no application to this Lease or any damage or destruction to all or any part of the Premises or Improvements as a result of a casualty event.

## **21.** HAZARDOUS MATERIALS

## **21.1** Hazardous Materials.

## **21.1.1** Tenant Use of Hazardous Materials.

Tenant shall not cause or permit any Hazardous Material, or products or materials which include any hazardous substance as a component to be generated, brought onto, used, stored, emitted, released or disposed of in or about the Premises or Improvements (collectively and individually, a "Hazardous Materials Activity") by Tenant or its agents, whether by a Tenant Party or any other Person unless expressly approved, at Landlord's sole discretion, in writing by Landlord after submittal by Tenant of Material Safety Data Sheets ("MSDS") or other information requested by Landlord regarding the Hazardous Material. Approval by Landlord of any Hazardous Materials Activity shall not create or impose any liability or obligation on Landlord with respect to such Hazardous Material or Hazardous Materials Activity and Tenant assumes all liability and obligations related thereto. All Hazardous Materials Activity shall be in strict compliance with all applicable Laws and other requirements in effect during the Term, including,

without limitation, Laws and requirements that regulate Hazardous Materials or otherwise relate to public health and safety or the protection of the environment ("**Environmental Laws**") and shall comply at all times with all Environmental Laws.

## **21.1.2** Notice of Release or Investigation.

If Tenant becomes aware of (i) any actual or threatened release of any Hazardous Material on, in, under, from, or about the Premises or (ii) any notice, inquiry, investigation, proceeding, or claim by any government agency or other Person regarding the presence of any Hazardous Material on, in, under, from or about the Premises (collectively "Inquiry"), Tenant shall immediately upon learning of or reasonably suspecting that a release of Hazardous Materials has occurred on, in, under, or about the Premises provide verbal notice of the same to Landlord, and give Landlord written notice of the release or Inquiry within two (2) days after Tenant learns or first has reason to believe there has been a release or Inquiry and shall simultaneously furnish to Landlord copies of any notices of inquiry or investigation, claims, notices of violation, reports, warning or other writings received by Tenant that concern the release or Inquiry. Tenant shall provide Landlord with advance written notice of meetings scheduled with any federal, state or local government agency (such as, but not limited to, the United States Environmental Protection Agency, the Regional Water Quality Control Board, Department of Toxic Substances Control or Air Resources Board) ("government agency") that may be relevant to or potentially impact the Premises at least ten (10) full business days prior to such meeting or as soon as reasonably possible if the government agency schedules the meeting for less than ten (10) business days from the date the meeting is proposed. Landlord shall be entitled to have its representatives attend and participate in any and all such meetings. If the government agency brings up the Premises in any other scheduled meeting, Tenant shall suggest that a separate meeting should be scheduled so that Landlord can participate.

# 21.1.3 Landlord Right to Inspect and Data.

If Hazardous Materials Activity has occurred during the Term or is ongoing, Landlord or its designated representatives, at Landlord's sole discretion, may, but is no way obligated to, enter upon the Premises and make any inspections, tests or measurements Landlord deems necessary or desirable to determine if a release or discharge of Hazardous Materials has occurred. Landlord shall furnish Tenant a minimum of two (2) days prior notice to Tenant except in the case of an emergency in which case no prior notice shall be required but each of Landlord and such representative(s) shall attempt to notify Tenant's on site marina manager thereof by phone prior to entering the Premises. Landlord shall use commercially reasonable efforts to conduct such tests in a manner so as to minimize any inconvenience and disruption to Tenant's operations as is practicable. If Landlord reasonably suspects a possible release of Hazardous Materials or a use of Hazardous Materials in violation of Environmental Law, then Landlord, at Landlord's sole discretion, may require Tenant, at Tenant's sole expense, to have additional investigation for such Hazardous Materials conducted on, under or about the Premises by an environmental consultant or engineering firm designated by Landlord. Such tests may include, without limitation, the Premises and any area outside the Premises that Landlord reasonably believes may have been contaminated, including but not limited to soil, subsoil media, surface water, sediments, and groundwater. Tenant shall provide Landlord, as soon as reasonable after they become available to Tenant, access to all information reports and data obtained or generated or learned as a result of sampling or testing activities on the Premises, including raw and verified lab data and consultant reports. Landlord shall be permitted to have representatives present during any sampling or testing on or at the Premises or outside of the Premises, and may obtain split samples, if requested, copies of the results of on-site testing and

visual inspections, and complete access to all samples and tests taken or conducted as a result of any investigations of the Premises. Access to any consultant reports issued by or on behalf of Tenant concerning the Premises shall be furnished to Landlord as soon as reasonable after the reports are finalized. Any environmental reports issued by or on behalf of Tenant regarding the Premises or Hazardous Material Activities related thereto shall first be generated in draft form and furnished to Landlord for review and comment, and Tenant shall reasonably consider incorporating any comments to such reports made by Landlord. No such report will be made final until Landlord has had reasonable opportunity to review the draft and provide comments to Tenant thereon. Landlord's failure to inspect, test or take other actions pursuant to this Section 21.1.3 regarding the Premises, shall in no way relieve Tenant of any responsibility for a release of a Hazardous Material.

# **21.1.4** Clean-up Obligations.

If Hazardous Materials Activity, Tenant Hazardous Material, or Pre-Existing Hazardous Material has resulted or does result in contamination of the Premises and/or the Improvements, any adjacent or nearby property, the San Diego Bay or any soil, subsoil media, surface water, sediments, or groundwater, Tenant shall promptly take all necessary actions, at Tenant's sole expense, to investigate, remove or remediate such Hazardous Materials in compliance with all Environmental Laws and in a manner and with results satisfactory to Landlord in Landlord's reasonable good faith discretion ("Environmental Cleanup"). Tenant shall provide notice to Landlord prior to performing any removal or remedial action. In the event that an Environmental Cleanup conducted by or required of Tenant interferes with the current or future use of the Premises or other property of Landlord, Tenant shall promptly alter or amend the Environmental Cleanup (whether such is completed or not and regardless of the time period elapsed between the clean-up activities and Landlord's request to alter the Environmental Cleanup because of the interference), upon notice from Landlord, as necessary to prevent and/or eliminate such interference. Tenant shall not propose, and Landlord is under no obligation to agree to, any covenant or use restriction or other institutional controls as part of any removal or remediation required as a result of this Section 21.1.4. Unless otherwise agreed in writing by Landlord, an Environmental Cleanup required under this Section shall avoid and not include the use of restrictive covenants or other institutional controls. To the extent Landlord incurs any costs or expenses in performing Tenant's obligation to conduct an Environmental Cleanup, which is Tenant's obligation under this Lease or under Environmental Law, Tenant shall reimburse Landlord for all such costs and expenses in accordance with the Reimbursement Procedure. This provision does not limit the indemnification obligation set forth in Section 21.2 and 19.1.

# **21.1.5** Clean-up Extending Beyond Lease Term.

Should any Environmental Cleanup of Hazardous Materials for which Tenant is responsible not be completed prior to the expiration or sooner termination of this Lease, then: (i) Tenant shall deposit with Landlord (or if the parties agree in their sole discretion, into a third-party escrow) an amount of money equal to the balance of the estimated costs of the Environmental Cleanup for disbursement for such Environmental Cleanup costs, and (ii) if the nature of the contamination or Environmental Cleanup required of Tenant is of such a nature as to make any portion of the Premises untenantable or unleasable, then Tenant shall be liable to Landlord as a holdover Tenant until the Environmental Cleanup has been sufficiently completed to render the Premises in full compliance with all Environmental Laws and to make the Premises suitable, in Landlord's reasonable determination, for lease to third parties. The estimated cost of the Environmental Cleanup shall require the approval of the Landlord, such approval to not be unreasonably withheld. Landlord shall release funds from such deposit from

time to time to pay for such Environmental Cleanup costs incurred with Landlord's approval. To the extent Landlord reasonably estimates, at any time, that the funds remaining on deposit may not be sufficient to cover all remaining anticipated Environmental Cleanup costs, then Tenant shall deposit, within thirty (30) days of Landlord's written demand therefor, such additional funds with Landlord as Landlord may reasonably estimate at such time may be required to complete the Environmental Cleanup.

# **21.1.6** Financial Security.

If Landlord determines, in its reasonable discretion, that Tenant does not have insurance or other financial resources sufficient to enable Tenant to fulfill its obligations under this Article 21 whether or not accrued, liquidated, conditional, or contingent, then Tenant shall, at the request of Landlord, procure and thereafter maintain in full force and effect such environmental impairment liability and/or pollution liability insurance policies and endorsements, or shall otherwise provide such collateral or security reasonably acceptable to Landlord as is appropriate to assure that Tenant will be able to perform its duties and obligations hereunder.

## 21.2 Hazardous Materials Indemnification.

Tenant hereby assumes for itself and shall indemnify and defend Landlord Parties, at Tenant's sole cost and expense and with counsel reasonably selected by Landlord, and hold the Landlord Parties harmless from any and all claims, demands, liability, losses, causes of actions and suits of any kind, administrative or judicial proceedings, orders, (judicial or administrative), judgments, and all Related Costs (whether or not based upon personal injury, negligence, strict liability, property damage, or contamination of, or adverse effects upon, the environment, (including, waters, sediment, and/ or natural resources), including any loss of or damage to Landlord's real or personal property, and claims for cost recovery and contribution), which occur or arise during or after the Term relating to, or resulting from, any Hazardous Materials Activity, Tenant Hazardous Material or any Pre-Existing Hazardous Material or any breach by Tenant under this Article 21. Tenant's obligations under Article 21 (including the indemnification of Landlord by Tenant under this Section) include, without limitation, any Environmental Cleanup required by this Lease, costs incurred in connection with any investigation of site conditions or any cleanup, treatment, remedial, removal, or restoration work required by this Lease or any federal, state, or local governmental agency because of Hazardous Materials present in the air, soil, subsoil, media, surface water, sediments, or ground water above, on, or under the Premises relating to or resulting from any Hazardous Materials Activity, Tenant Hazardous Material, Pre-Existing Hazardous Material or any breach by Tenant of this Article 21. The obligations apply whether or not the concentrations of any such Hazardous Material is material, the concentrations exceed state or federal maximum contaminant or action levels, or any government agency has issued a clean-up or other order. Landlord shall have a direct right of action against Tenant even if no third party has asserted a claim. Furthermore, Landlord shall have the right to assign said indemnity and Environmental Cleanup requirements under Article 21. This indemnification and Environmental Cleanup requirements under Article 21 includes, but is not necessarily limited to:

- (a) Losses attributable to diminution in the value of the Premises:
- (b) Losses of rental or other income from the Premises;
- (c) Loss of or damage to natural resources;

- (d) Loss or restriction of use of rentable space(s) in the Premises;
- (e) Adverse effect on the marketing of any space(s) in the Premises;
- (f) All other liabilities, obligations, penalties, fines, claims, actions (including remedial or enforcement or cost recovery or contribution actions of any kind and administrative or judicial proceedings, orders, or judgments), damages (including consequential and punitive damages), and costs (including attorney, consultant, and expert fees and expenses) relating to or resulting from any Hazardous Materials Activity, Tenant Hazardous Material, Pre-Existing Hazardous Material or any breach by Tenant of this Article 21; and
- (g) All Related Costs (including, without limitation, reasonable attorneys' fees, consulting fees and subcontracted costs) incurred by Landlord in undertaking any assessment or remediation of the Premises that is not fully resolved by Tenant by the time this Lease terminates or expires.

## **21.3** Termination of Lease.

Upon the expiration or earlier termination of the Term, Tenant shall: (i) cause all Tenant Hazardous Material and Pre-Existing Hazardous Material to be removed from the Premises and disposed of in accordance with all applicable provisions of Environmental Law; (ii) remove any underground or aboveground storage tanks or other containers installed or used by Tenant, or its predecessors, to store any Hazardous Material on the Premises, and repair any damage to the Premises caused by such removal; (iii) cause any soil, subsoil media, surface waters, sediments, groundwater or other portion of the Premises which has become contaminated by any Hazardous Material to be decontaminated, detoxified, or otherwise cleaned-up in accordance with the applicable requirements of any relevant government authorities; and (iv) surrender possession of the Premises to Landlord free of any Tenant Hazardous Material and Pre-Existing Hazardous Material.

# 21.4 Storage Tanks.

## 21.4.1 Storage Tanks.

No underground storage tanks ("USTs") or aboveground storage tanks ("ASTs") shall be permitted to be installed on or under the Premises without the prior written consent of Landlord in its sole and absolute discretion. In the event Tenant obtains such approval to install a UST or a AST on or under the Premises, Tenant shall be responsible for complying with all Laws pertaining to such UST or AST, including tank monitoring of such UST or AST as required by the County of San Diego Hazardous Material Management Division (HMMD) or any other responsible agency. Tenant further agrees to take sole responsibility for reporting unauthorized releases from UST to HMMD and Landlord within twenty-four (24) hours after having become aware of such unauthorized release. Tenant will be responsible for all fees and costs related to the unauthorized release of any Hazardous Material or any required Environmental Cleanup including, but not limited to: investigative, surface and groundwater clean-up, and expert and agency fees. Tenant shall maintain evidence of financial responsibility for taking corrective action and for compensating third parties for bodily injury and/or property damage caused by a release from a UST or an AST. Tenant further agrees to be responsible for maintenance and repair of the USTs and ASTs; obtaining tank permits; filing a business plan with HMMD or other responsible agency; and for paying for all regulatory agency fees relating to USTs and ASTs.

## **21.4.2** Records.

Tenant agrees to keep complete and accurate records regarding USTs and ASTs on the Premises for at least the prior three (3) years period including, but not limited to, records relating to permit applications, monitoring, testing, equipment installation, repairing and closure of the USTs and ASTs, and any unauthorized releases of Hazardous Materials. Tenant also agrees to make such records available for Landlord or responsible agency inspection. Tenant further agrees to include a copy of Health and Safety Code, Chapter 6.7, Section 25299, as part of any agreement between Tenant and any operator of USTs or ASTs.

# 21.4.3 Aboveground Storage Tanks.

In the event Tenant obtains such approval to install an AST, Tenant shall be responsible for complying with all Laws pertaining to such AST. Tenant shall, in accordance with this Lease and applicable Laws, secure and pay for all necessary permits and approvals, prepare a spill prevention control counter measure plan and conduct periodic inspections to ensure compliance therewith. In addition, Tenant shall maintain and repair said tanks to conform and comply with all other applicable Laws for ASTs, including without limitation all of the requirements of Health & Safety Code, Chapter 6.67, Sections 25270 through 25270.13 as presently existing or as hereinafter amended, including without limitation conducting daily visual inspection of said tanks, allowing the San Diego Regional Water Quality Control Board ("SDRWQCB"), Landlord, and/or responsible agency, to conduct periodic inspections. Tenant also shall comply with valid orders of the SDRWQCB, filing the required storage tank statement and payment of the fee therefor, establishing and maintaining the required monitoring program and systems, reporting spills as required, and payment of lawfully imposed penalties as provided therein and as otherwise provided by Law.

## **21.5** Environmental Covenants.

## **21.5.1** Regulated Waste Removal.

Tenant hereby acknowledges that excavation of soils, including sediment, from the Premises could result in exportation of a regulated waste requiring appropriate characterization, handling, transport and disposal (together "Regulated Waste Removal"). Landlord takes no responsibility and assumes no liability whatsoever for Regulated Waste Removal. Accordingly, Tenant hereby waives any claim, or potential claim, it may have to recover costs or expenses arising out of or associated with Regulated Waste Removal and agrees to indemnify, defend and hold harmless the Landlord Parties from and against any and all claims (including under negligence or strict liability), liabilities, losses, damages, costs, and expenses arising from, out of, or in any way related to Regulated Waste Removal, except only claims or litigation arising through the sole gross negligence or sole willful misconduct of Landlord.

## **21.5.2** Residual Hazardous Materials.

Landlord shall have no liability or responsibility for ensuring that Tenant's workers, including without limitation those conducting testing, construction and maintenance activities on the Premises, are protected from residual contaminants in 29 Code of Federal Regulations ("CFR"). Tenant shall assess all human health risks from vapor transport or direct contact with residual hazardous substances or contaminants and incorporate such engineering and institutional controls as may be required to sufficiently protect human health of onsite workers and transient visitors. Tenant hereby waives any claim, or potential claim, it may have to recover

any damages, losses, Related Costs related to worker exposure or alleged exposure to any residual onsite contamination and to indemnify, defend and hold harmless the Landlord Parties from and against any and all such Related Costs, claims (including under negligence or strict liability), liabilities, losses and damages, except only claims or litigation arising through the sole gross negligence or sole willful misconduct of Landlord.

## **21.5.3** Covenant Not To Sue and Release of Landlord.

Tenant hereby RELEASES the Landlord Parties from, COVENANTS NOT TO SUE the Landlord Parties for, and agrees not to seek to have any regulatory agency or third party impose liability upon or seek damage or costs from Landlord for or related to, any contamination or violation of Environmental Laws existing at or arising from the Premises and ASSUMES FOR ITSELF (as between Tenant and Landlord Parties) all obligations, requirements and liabilities of Tenant under Article 21, including for claims for contribution, equitable indemnity or otherwise seeking to transfer or limit the obligations, requirements and liabilities of Tenant under Article 21. With respect to all releases made by Tenant under or pursuant to this Article 21, Tenant hereby waives the application and benefits of California Civil Code § 1542 and hereby verifies that it has read and understands the provision of California Civil Code § 1542 set forth in Article 22 below.

## **21.6** Survival.

The terms of this Article 21 shall survive the expiration or earlier termination of this Lease.

## 22. "AS-IS" LEASE AND WAIVERS

# **22.1** Tenant's Acknowledgment.

Tenant acknowledges that prior to entering into this Lease, Landlord has provided the disclosure required under California Health and Safety Code § 25359.7, as set forth in the Environmental Disclosure Addendum attached to this Lease as Exhibit K, which is incorporated herein by reference, and has given Tenant sufficient opportunity to consider, inspect and review, to Tenant's complete satisfaction: (1) any and all rights, appurtenances, entitlements, obligations, and liabilities concerning the Premises; (2) the physical condition of the Premises, including, without limitation, the condition and value of any Improvements and the soils, subsoil media, sediments, surface and ground waters and groundwaters at or under the Premises; (3) the risk of climate change and the possible adverse consequences thereof, including, without limitation, rises in sea level and possible damage to and destruction of the Premises; (4) the development potential of the Premises including without limitation on the preceding clause (3), the effect of all Laws, including, without limitation, those concerning land use, environmental quality and maintenance, endangered species, and traffic regulation; (5) the financial prospects of the Premises and local market conditions; (6) Tenant's determination of the feasibility of Tenant's intended use and enjoyment of the Premises; (7) the presence of any Pre-Existing Hazardous Material and any other contamination of the Premises, including the contamination of any Improvements, soils, subsoil media, groundwater and San Diego Bay water and sediment; and (8) all other facts, circumstances, and conditions affecting, concerning or relating to the Premises. The land use; the environmental, biological, physical and legal condition of the Premises; the risks associated with possible climate change; the feasibility of Tenant's intended use and enjoyment of the Premises; and such other facts, circumstances and conditions being collectively referred to herein as the "Condition of the Premises"; and, without limitation on any other provision of this Lease, Tenant expressly assumes the risk that adverse conditions affecting the Premises have not been revealed by Tenant's investigations.

# **22.2** Only Landlord's Express Written Agreements Binding.

Tenant acknowledges and agrees that no Person acting on behalf of Landlord is authorized to make, and that except as expressly set forth in this Lease, neither Landlord nor anyone acting for or on behalf of Landlord has made, any representation, warranty, statement, guaranty or promise to Tenant, or to anyone acting for or on behalf of Tenant, concerning the Condition of the Premises or any other aspect of the Premises. Tenant further acknowledges and agrees that no representation, warranty, agreement, statement, guaranty or promise, if any, made by any Person for or acting on behalf of Landlord which is not expressly set forth in this Lease will be valid or binding on Landlord.

## 22.3 As-Is Lease.

Tenant further acknowledges and agrees that Tenant's execution of this Lease shall constitute Tenant's representation, warranty and agreement that the Condition of the Premises has been independently verified by Tenant to its full satisfaction, and that, except to the extent of the express covenants of Landlord set forth in this Lease, Tenant will be leasing the Premises based solely upon and in reliance on its own inspections, evaluations, analyses and conclusions, or those of Tenant's representatives; and that TENANT IS LEASING THE PREMISES IN ITS "AS-IS, WITH ALL FAULTS" CONDITION AND STATE OF REPAIR INCLUSIVE OF ALL FAULTS AND DEFECTS, WHETHER KNOWN OR UNKNOWN, AS MAY EXIST AS OF THE TENANT'S EXECUTION OF THIS LEASE. Without limiting the scope or generality of the foregoing, Tenant expressly assumes the risk that the Premises do not or will not comply with any Laws now or hereafter in effect.

# 22.4 Waivers, Disclaimers and Indemnity.

# 22.4.1 Waiver and Disclaimer.

Tenant hereby fully and forever waives, and Landlord hereby fully and forever disclaims, all warranties of whatever type or kind with respect to the Premises, whether expressed, implied or otherwise including, without limitation, those of fitness for a particular purpose, tenantability, habitability or use.

#### **22.4.2** Landlord's Materials.

Tenant further acknowledges that any information and reports including, without limitation, any engineering reports, architectural reports, feasibility reports, marketing reports, soils reports, environmental reports, analyses or data, or other similar reports, analyses, data or information of whatever type or kind which Tenant has received or may hereafter receive from Landlord Parties or its agents or consultants (collectively the "Landlord's Materials") have been furnished without warranty of any kind and on the express condition that Tenant will make its own independent verification of the accuracy, reliability and completeness of such Landlord's Materials and that Tenant will not rely thereon. Accordingly, subject to terms of Section 22.4.3 below, Tenant agrees that under no circumstances will it make any claim against, bring any action, cause of action or proceeding against, or assert any liability upon, Landlord Parties or any of the persons or entities who prepared or furnished any of the Landlord's Materials as a result of the inaccuracy, unreliability or incompleteness of, or any defect or mistake in, any such

Landlord's Materials and Tenant hereby fully and forever releases, acquits and discharges Landlord Parties and each Person furnishing such Landlord's Materials of and from, any such claims, actions, causes of action, proceedings or liability, whether known or unknown.

#### **22.4.3** Release and Waiver.

- Release. Except to the extent of Claims (as defined below) against Landlord arising from any breach by Landlord of its covenants and obligations expressly provided in this Lease, Tenant, on behalf of Tenant, each Tenant Party and their respective successors and assigns, hereby fully and forever releases, acquits and discharges Landlord of and from, and hereby fully, and forever waives and agrees not to assert or seek to have any third party or regulatory agency assert, any and all claims, actions, causes of action, suits, proceedings, demands, rights, damages, Related Costs, losses, judgments, provisional relief, fines, penalties, and fees, including, without limitation, any and all claims for compensation, reimbursement, or contribution whatsoever (individually and collectively, "Claims"), whether known or unknown, direct or indirect, foreseeable or unforeseeable, absolute or contingent, that any Tenant Party or any of Tenant's successors or assigns now has or may have or which may arise or be asserted in the future arising out of, directly or indirectly, or in any way connected with: (i) any act or omission of Landlord (or any Person acting for or on behalf of Landlord or for whose conduct Landlord may be liable), whether or not such act be the active, passive or sole negligence of Landlord, in connection with prior ownership, maintenance, operation or use of the Premises; (ii) any condition of environmental contamination or pollution at the Premises (including, without limitation, any Pre-Existing Hazardous Material or other contamination or pollution of any soils, subsoil media, sediments, surface waters or ground waters at the Premises and any cleanup or abatement order effecting the Premises); (iii) to the extent not already included in clause (ii) above, the prior, present or future existence, release or discharge, or threatened release, of any Hazardous Materials at the Premises, (including, without limitation, the release or discharge, or threatened release, of any Hazardous Materials into the air at the Premises or into any soils, subsoil media, sediments, , surface waters or groundwaters at or under the Premises); (iv) the violation of, or noncompliance with, any Environmental Law or other applicable Law now or hereafter in effect, however and whenever occurring; (v) the condition of the soil at the Premises; (vi) the Condition of the Premises, including, without limitation, the condition of any Improvements including, without limitation, the structural integrity and seismic compliance of such Improvements; (vii) any matters which would be shown on an accurate ALTA land survey of the Premises (including, without limitation, all existing easements and encroachments, if any); (viii) all applicable Laws now or hereafter in effect; (ix) matters which would be apparent from a visual inspection of the Premises; or (x) to the extent not already covered by any of the foregoing clauses (i) through (ix) above, the use, maintenance, development, construction, ownership or operation of the Premises by Landlord or any predecessor(s)-in-interest in the Premises of Landlord.
- (b) Waiver of Civil Code Section 1542. With respect to all releases made by Tenant under or pursuant to **Article 21 and this Article 22**, Tenant hereby waives the application and benefits of California Civil Code § 1542 and hereby verifies that it has read and understands the following provision of California Civil Code § 1542:
  - "A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS THAT THE CREDITOR OR RELEASING PARTY DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE, AND THAT IF KNOWN BY HIM OR HER WOULD HAVE MATERIALLY

AFFECTED HIS OR HER SETTLEMENT	WITH	THE	DEBTOR
OR THE RELEASED PARTY."			
TENANT:			

**22.4.4** Survival.

The terms of this Article 22 shall survive the expiration or earlier termination of this Lease.

#### 23. QUITCLAIM OF TENANT'S INTEREST UPON TERMINATION

Subject to the terms of this Article 23 and Article 7, upon the expiration or earlier termination of the Lease, all Improvements, excluding Tenant's trade fixtures, installed or constructed on the Premises, shall become the property of Landlord and a part of the realty and shall be surrendered to Landlord. In order to confirm such transfer of ownership, at Landlord's request following the expiration or earlier termination of the Lease, Tenant shall deliver to Landlord a Tenant-executed quitclaim deed in recordable form conveying the Improvements to Landlord free and clear of any mechanic's or materialmen's liens and other encumbrances. Without limitation of the foregoing, Tenant hereby appoints Landlord as Tenant's attorney-in-fact to execute such deed in the name and on behalf of Tenant and to record same in the official records of San Diego County, California. This power of attorney is irrevocable and coupled with an interest.

## **24.** PEACEABLE SURRENDER

Upon expiration of this Lease or earlier termination thereof, Tenant shall peaceably surrender the Premises to Landlord in a broom clean condition with all refuse removed and in as good condition and repair as the Premises were at the Completion of the Improvements except for reasonable wear and tear, damage from casualty or Condemnation, and except for as the Premises may have been rebuilt, restored, altered, or added to as permitted or required by the provisions of this Lease. Notwithstanding the foregoing, Tenant shall leave or remove such Improvements as directed by Landlord pursuant to Section 7.2, and surrender the Premises in the condition required under Section 7.2. If Tenant fails to surrender the Premises at the expiration of this Lease or the earlier termination or cancellation thereof in the condition required under this Lease, in addition to Landlord's other remedies, Tenant shall defend and indemnify Landlord from all liability and expense resulting from the delay or failure to surrender, including without limitation any succeeding tenant claims based on Tenant's failure to surrender or Landlord's failure to deliver the Premises.

## 25. WAIVER

No waiver of any provision of this Lease shall be implied by any failure of a party to enforce any remedy on account of the violation of such provision, even if such violation shall continue or be repeated subsequently. Any waiver by a party of any provision of this Lease may only be in writing, and no express waiver shall affect any provision other than the one specified in such waiver and that one only for the time and in the manner specifically stated. No receipt of monies by Landlord from Tenant after the termination of this Lease shall in any way alter the length of the Term or of Tenant's right of possession hereunder or after the giving of any notice shall reinstate, continue or extend the Term or affect any notice given Tenant prior to the receipt of such monies, it being agreed that after the service of notice of the commencement of a suit or after final judgment for possession of the Premises, Landlord may receive and collect any Rent

due, and the payment of said Rent shall not waive or affect said notice, suit or judgment. The Landlord shall have the power and authority to waive any requirement of Tenant under this Lease except as such authority may be limited by the Port Act or BPC from time to time; provided, however, Landlord may elect to obtain approval of the BPC as a condition to exercising this authority.

## **26.** HOLDOVER

This Lease shall terminate without further notice at expiration of the Term. Any holding over by Tenant after either expiration or termination without Landlord's written consent shall be a tenancy-at-sufferance upon all of the provisions of this Lease, except those pertaining to the Term, and except that Minimum Annual Rent shall be 200% of the Minimum Annual Rent in effect prior to the expiration or termination. The foregoing notwithstanding, if Tenant remains in possession of the Premises after Lease expiration, Minimum Annual Rent shall continue at the same amount as that in effect immediately prior to Lease expiration provided that such reduction in Minimum Annual Rent shall be effective only so long as (1) Landlord concludes, in its sole and absolute discretion, that Landlord and Tenant are engaged in active and productive negotiation of an extension of the Lease or a new lease of the Premises, and (2) Landlord concludes, in its reasonable discretion, that Tenant is responding diligently and in good faith in the negotiations. If Landlord concludes, in its sole and absolute discretion, that Landlord and Tenant are no longer engaged in active and productive negotiations, Landlord will provide notice of such conclusion to Tenant. Thereafter, Minimum Annual Rent shall be 200% of the Minimum Annual Rent in effect prior to the expiration or termination. If Tenant, with Landlord's consent, remains in possession of the Premises after Lease expiration or termination, such possession shall be deemed a month-to-month tenancy terminable upon thirty (30) days' notice furnished at any time by either party to the other. All provisions of this Lease, except those pertaining to the Term, shall apply to the month-to-month tenancy, and Tenant shall continue to pay all Rent required by this Lease. Notwithstanding anything herein to the contrary, in no event may the Term of this Lease, together with any holdover period, exceed sixty-six (66) years.

## **27.** NOTICES

All notices provided for by this Lease or by Law to be given or served upon Landlord or Tenant shall be addressed as provided in Section 1.9 (as such address may have been changed by subsequent notice given to the other party) and shall be in writing and: (i) personally served upon Landlord or Tenant, or any Person hereafter authorized by either party in writing to receive such notice, (ii) delivered via reputable over-night courier service, or (iii) delivered by U.S. postal service certified letter.

Any notice or notices given or served as provided herein shall be effectual and binding for all purposes upon the parties so served when delivered; provided, however, if served by certified mail, service will be considered completed and binding on the party served two (2) business days after deposit in the U.S. Mail.

## 28. SECURITY DEPOSIT

## **28.1** Amount of Security Deposit.

Any security deposit required hereunder shall be held by Landlord and used for the purpose of remedying Tenant's defaults under this Lease. If there shall be any default under this Lease beyond applicable notice and/or cure periods, then Landlord shall have the right, but shall not

be obligated, to use, apply or retain all or any portion of the security deposit for the payment of any (a) rent or any other sum applicable to such event, or (b) amount Landlord may spend or become obligated to spend, or for the compensation of Landlord for any losses incurred, by reason of such default. If any portion of the security deposit (in whatever form) is so used or applied, then within three (3) business days after Landlord gives written notice to Tenant of such use or application, Tenant shall increase the Letter of Credit (as defined below) (or deliver to Landlord additional funds, in the case of a cash security deposit) in an amount sufficient to restore the security deposit to the original security deposit amount, and Tenant's failure to do so shall constitute a default under this Lease if such failure is not cured within the notice and cure period set forth in Section 12.1.2 above. Tenant waives any and all rights, Tenant may have under Section 1950.7 of the California Civil Code, any successor statute, and all similar provisions of Law, now or hereafter in effect. Tenant agrees that (i) any statutory time frames for the return of a security deposit are superseded by the express period identified in this Article 28, and (ii) Landlord may claim from the security deposit any and all sums expressly identified in this Article 28, and any additional sums reasonably necessary to compensate Landlord for any and all losses or damages caused by Tenant's default of this Lease, including, but not limited to, all damages or Rent due upon termination of this Lease pursuant to Section 1951.2 of the California Civil Code. Landlord shall not be required to keep the security deposit in trust, segregate it or keep it separate from Landlord's general funds, and Tenant shall not be entitled to interest on the security deposit.

# **28.2** Letter of Credit.

Except as provided below, the security deposit shall be in the form of an Irrevocable Stand-By Letter of Credit ("Letter of Credit") drawn on a bank having a branch located in San Diego County and having a Moody's Long Term Letter of Credit rating of single A or higher and a Moody's Long Term Deposit rating of single A or higher. The principal sum shall be made payable to Landlord or order. Each Letter of Credit provided during the Term shall be valid for a minimum of twelve (12) months from date of issuance. Provided, however, when the remaining Term is one (1) year or less, the Letter of Credit shall be valid for a minimum of three (3) months beyond the Expiration Date of this Lease. If a Letter of Credit is not valid for the entire remaining Term plus three (3) months beyond, then such Letter of Credit shall be extended or renewed at least thirty (30) days prior to its expiration.

All or any portion of the principal sum of the Letter of Credit shall be available unconditionally to Landlord for the purposes and uses provided herein. The bank, and the form and provisions of the Letter of Credit shall be acceptable to the Landlord, in its reasonable discretion, and if not so acceptable, may be rejected. The Letter of Credit and Drawing Certificate shall not be acceptable if it requires Landlord to send written notice of default or request or demand payment from Tenant after default, prior to Landlord drawing on any funds under the Letter of Credit.

# 28.3 Cash Alternative.

Notwithstanding the above, if said security deposit or the cumulative total amount of security deposits required by Landlord under this Lease does not exceed Twenty-Five Thousand Dollars (\$25,000), Tenant may elect to provide said security deposit in the form of cash.

# **28.4** Intentionally Omitted.

# **28.5** Maintain Through Term.

Tenant shall maintain the required security deposit continuously throughout the Term. The security deposit or the remaining portion thereof not used or applied by Landlord, shall be rebated, released, assigned, surrendered, or endorsed to Tenant or order, as applicable, within ninety (90) days following the expiration or earlier termination of this Lease.

# 29. GENERAL PROVISIONS

# **29.1** Terms; Captions.

The necessary grammatical changes required to make the provisions hereof apply either to corporations, limited liability companies or partnerships or individuals, men or women, as the case may require, shall in all cases be assumed as though in each case fully expressed. The captions of Articles and Sections are for convenience only and shall not be deemed to limit, construe, affect or alter the meaning of such Articles and Sections.

# 29.2 Binding Effect.

Each of the provisions of this Lease shall extend to and shall, as the case may require, bind or inure to the benefit not only of Landlord and of Tenant, but also of their respective heirs, successors or assigns, provided this clause shall not permit any Assignment by Tenant contrary to the provisions of Article 11 of this Lease.

# **29.3** No Merger.

If both Landlord's and Tenant's estates in the Premises become vested in the same owner (other than by termination of this Lease following a default hereunder, subject to the rights of a Permitted Lender pursuant to Section 10.3 above), this Lease shall not be terminated by application of the doctrine of merger except at the express election of Landlord and with the consent of any Permitted Lender.

# 29.4 Recording.

Unless the parties agree otherwise in writing in advance, on or before the date of this Lease, Landlord and Tenant shall execute a Memorandum of Lease in the form of Exhibit G attached hereto (the "Memorandum of Lease"). At Tenant's option, Tenant shall cause the Memorandum of Lease to be recorded at Tenant's sole cost and Tenant shall be solely responsible for any transfer taxes or fees required to be paid in connection with the recording of the Memorandum of Lease.

# **29.5** Transfer of Landlord's Interest.

Tenant acknowledges that, subject to the Port Act and the oversight of the California State Lands Commission, Landlord has the right to transfer all or any portion of its interest in the Premises and in this Lease, and Tenant agrees that in the event of any such transfer, Landlord shall automatically be released from all liability under this Lease and Tenant agrees to look solely to such transferee for the performance of Landlord's obligations hereunder after the date of transfer. Each landlord hereunder shall be liable only for those obligations arising during its period of ownership and shall be released from further obligations upon any transfer. The liability of Landlord and any transferee of Landlord shall be limited to their respective interests in

the Premises, as the case may be, and Landlord and such transferee shall be without personal liability under this Lease, and Tenant hereby expressly waives and releases such personal liability on behalf of itself and all persons claiming by, through or under Tenant.

#### **29.6** Time of Essence.

Time is of the essence with respect to this Lease and each of its provisions.

# **29.7** Partial Invalidity.

If any term, provision or condition contained in this Lease shall, to any extent, be invalid or unenforceable, the remainder of this Lease, or the application of such term, provision or condition to persons or circumstances other than those with respect to which it is invalid or unenforceable, shall not be affected thereby, and each and every other term, provision and condition of this Lease shall be valid and enforceable to the fullest extent possible permitted by Law.

# **29.8** Entire Agreement.

It is understood and acknowledged that there are no oral agreements between the parties hereto affecting this Lease and this Lease supersedes and cancels any and all previous negotiations, arrangements, agreements and understandings, if any, between the parties hereto with respect to the subject matter hereof. This Lease contains all of the terms, covenants, conditions, warranties and agreements of the parties relating in any manner to the rental, use and occupancy of the Premises, shall be considered to be the only agreement between the parties hereto and their representatives and agents, and none of the terms, covenants, conditions or provisions of this Lease can be modified, deleted or added to except in writing signed by the parties hereto. All negotiations and oral agreements acceptable to both parties have been merged into and are included herein. There are no other representations or warranties between the parties, and all reliance with respect to representations is based totally upon the representations and agreements contained in this Lease. However, Tenant acknowledges and agrees that other documents may restrict Tenant's use of the Premises or impose other obligations not specifically referenced in this Lease including, but not limited to, conditions of approval of a CDP or mitigation measures under CEQA.

# **29.9** Joint and Several.

If there is more than one Person constituting Tenant (i) the obligations imposed upon such persons or entities under this Lease shall be joint and several and (ii) the act or signature of, or notice from or to, any one or more of them with respect to this Lease shall be binding upon each and all of such persons and entities with the same force and effect as if each and all of them had so acted or signed, or given or received such notice.

# 29.10 Tenant's Authority.

If Tenant is a corporation, partnership or limited liability company, each individual executing this Lease on behalf of Tenant hereby represents and warrants that Tenant is a duly formed and existing entity qualified to do business in the state in which the Premises is located and that Tenant has full right and authority to execute and deliver this Lease and that each Person signing on behalf of Tenant is authorized to do so.

# **29.11** Financial and Other Information Supplied by Tenant.

Tenant represents and warrants that any financial or other information supplied by Tenant to Landlord regarding Tenant or any Guarantor prior to entering into the Lease or during the Term or regarding any Transfer, or to Tenant's actual knowledge, regarding any Transferee, is true and accurate and not misleading in any material respect. The breach of this warranty shall be a default of this Lease by Tenant.

# 29.12 Attorneys' Fees.

Should any suit or action be commenced to enforce, protect, or establish any right or remedy of any of the terms and conditions hereof, including without limitation a summary action commenced by Landlord under the laws of the state of California relating to the unlawful detention of property, the prevailing party shall be entitled to have and recover from the losing party reasonable attorneys' fees and costs of suit, including, without limitation, any and all costs incurred in enforcing, perfecting and executing such judgment.

# **29.13** Transaction Costs.

To the extent Tenant requests any approval, consent or other action by Landlord (including, without limitation, in connection with any proposed Alterations, Financing Transaction or Transfer), Tenant shall pay or reimburse Landlord, upon written demand therefor, all of Landlord's attorneys' fees and other third party costs incurred by Landlord relating to Landlord's review, together with Landlord's then current processing or cost recovery fee for similar transactions consistent with any schedule of such fees then utilized by Landlord. Landlord will provide Tenant with a copy of any such fee schedule following written request therefor from Tenant. Such costs and fees shall be payable to Landlord whether or not Landlord grants such approval or consent, or undertakes the action requested by Tenant.

# 29.14 Governing Law.

Venue for any legal proceeding shall be in San Diego County, California. This Lease shall be construed and enforced in accordance with the Laws of the State of California.

# **29.15** Brokers.

Landlord and Tenant each hereby warrant to each other that neither has retained or employed any real estate broker or agent in connection with the negotiation of this Lease. Tenant shall be solely responsible for the payment of any fee or commission due to any broker and agrees to indemnify and defend and hold Landlord harmless from any and all claims, demands, losses, liabilities, lawsuits and costs and expenses (including without limitation reasonable attorneys' fees) with respect to any leasing commission or equivalent compensation alleged to be owing by Landlord.

# 29.16 Counterparts.

This Lease may be executed in any number of counterparts, each of which shall be deemed an original, but all of which taken together shall constitute one and the same agreement.

# 29.17 Drafting Presumption; Review Standard.

The parties acknowledge that this Lease has been agreed to by both the parties, that both Landlord and Tenant have consulted with attorneys with respect to the terms of this Lease and that no presumption shall be created against the drafting party. Any deletion of language from this Lease prior to its execution by Landlord and Tenant shall not be construed to raise any presumption, canon of construction or implication, including, without limitation, any implication that the parties intended thereby to state the converse of the deleted language. Unless otherwise specified in this Lease, any approval or consent to be given by Landlord may be given or withheld in Landlord's sole discretion.

# **29.18** Estoppel Statement.

At any time and from time to time upon not less than fifteen (15) business days' notice by Landlord, Tenant shall execute, acknowledge and deliver to Landlord or any other party specified by Landlord an estoppel statement certifying that this Lease is unmodified and in full force and effect (or if there have been modifications, that the same, as modified, is in full force and effect and stating the modifications) and the date to which each obligation constituting Rent has been paid, and stating whether or not, to the best of Tenant's knowledge, Landlord is in default in performance of any covenant, agreement or condition contained in this Lease, and, if so, specifying such default of which Tenant may have knowledge, and any other information regarding the Lease or Tenant's performance reasonably requested by Landlord. At any time and from time to time upon not less than fifteen (15) business days' notice by Tenant or a Permitted Lender, Landlord shall execute, acknowledge and deliver to such Permitted Lender or Transferee an estoppel statement in the Form of Landlord's Estoppel Statement attached hereto as Exhibit I.

# 29.19 Certified Access Specialist.

For purposes of Section 1938 of the California Civil Code, Landlord hereby discloses to Tenant, and Tenant hereby acknowledges, that the Premises have not undergone inspection by a Certified Access Specialist ("CASp"). (defined in California Civil Code Section 55.52(a)(3)). Pursuant to Section 1938 of the California Civil Code, Landlord hereby provides the following notification to Tenant: "A Certified Access Specialist (CASp) can inspect the subject premises and determine whether the subject premises comply with all of the applicable constructionrelated accessibility standards under state law. Although state law does not require a CASp inspection of the subject premises, the commercial property owner or lessor may not prohibit the lessee or tenant from obtaining a CASp inspection of the subject premises for the occupancy or potential occupancy of the lessee or tenant, if requested by the lessee or tenant. The parties shall mutually agree on the arrangements for the time and manner of the CASp inspection, the payment of the fee for the CASp inspection, and the cost of making any repairs necessary to correct violations of construction related accessibility standards within the premises." If Tenant requests to perform a CASp inspection of the Premises. Tenant shall, at its sole cost, retain a CASp approved by Landlord (provided that Landlord may designate the CASp, at Landlord's option) to perform the inspection of the Premises at a time agreed upon by the parties. Tenant shall provide Landlord with a copy of any report or certificate issued by the CASp (the "CASp Report") and Tenant shall, at its sole cost, promptly complete any modifications necessary to correct violations of construction related accessibility standards identified in the CASp Report, which modifications will be completed in accordance with terms of this Lease, including, but not limited to, Article 6 hereof. Tenant agrees to keep the information in the CASp Report confidential except as necessary for the Tenant to complete such modifications.

# Signature page follows.

# IN WITNESS WHEREOF, LANDLORD AND TENANT HAVE EXECUTED THIS LEASE AS OF THE DATE FIRST SET FORTH ABOVE.

APPROVED AS TO FORM AND LEGALITY GENERAL COUNSEL	SAN DIEGO UNIFIED PORT DISTRICT	
By: Assistant/Deputy	By: Anthony Gordon Director, Real Estate	
	SHM SOUTH BAY, LLC, a Delaware limited liability company	
	By:Signature	
	NAME:	
	Its:	

SDUPD Docs No.

# **DEFINITIONS ADDENDUM**

of, a public corporation ("Land	constitutes a part of that certain Lease (the "Lease") entered into as 2021 by and between the SAN DIEGO UNIFIED PORT DISTRICT, dlord") and SHM SOUTH BAY, LLC, a Delaware limited liability reference to the same in the Lease, the following definitions are tute a part of the Lease.
DEFINITIONS ADDENDU	М
ADA:	the Americans with Disabilities Act, 42 U.S.C. §12101 (et seq.) and the regulations promulgated thereunder, as the same may be amended from time to time.
ADDITIONAL AGREEMENT:	defined in Section 12.1.7.
ADDITIONAL RENT:	all sums of money other than Minimum Annual Rent and Percentage Rent required to be paid by Tenant to Landlord under this Lease.
AFFILIATE:	any managing member or general partner of the subject Person (as the case may be), or any Person that Controls, is directly or indirectly Controlled by, or is under common ownership or Control with the subject Person.
AGGREGATE DEBT AMOUNT:	defined in Section 11.10.
ALTERATIONS:	any alterations, additions, installations, removals, demolitions, improvements or other physical changes to the Premises and/or to any Improvements, including the alteration, addition, installation or removal of machines, equipment, appliances or fixtures.
ALTERATION PLANS:	defined in Section 6.1.1.
APPROVED PARENT:	defined in Section 11.10.
ASSIGNMENT:	any disposition, assignment, sale, conveyance, exchange or other transfer of all or any portion of Tenant's interest in this Lease (including without limitation any easements), the leasehold estate created hereby, or the Premises, whether by operation of law or otherwise.
ASSIGNMENT PARTICIPATION FEE:	defined in Section 11.10.
ASTS:	defined in Section 21.4.1.
AUDIT PROCESS:	defined in Section 15.5.
BANKRUPTCY CODE:	Title 11 of the United States Code, as amended.

# **DEFINITIONS ADDENDUM** the occurrence with respect to Tenant, any Guarantor or any **BANKRUPTCY EVENT:** other Person liable for Tenant's obligations hereunder (including without limitation any general partner of Tenant) of any of the following: (a) such Person becoming insolvent, as that term is defined in the Bankruptcy Code; (b) appointment of a receiver or custodian for any property of such Person, or the institution of a foreclosure or attachment action upon any property of such Person; (c) filing by such Person of a voluntary petition under the provisions of the Bankruptcy Code or any insolvency laws: (d) filing of an involuntary petition against such Person as the subject debtor under the Bankruptcy Code or any insolvency laws, which either (1) is not dismissed within sixty (60) days after filing, or (2) results in the issuance of an order for relief against the debtor; (e) such Person making or consenting to an assignment for the benefit of creditors or a composition of creditors; or (f) an admission by Tenant or Guarantor of its inability to pay debts as they become due. defined in Section 15.1. BMP: defined in Section 4.2.1(a). **BOAT SLIP RENTERS:** Board of Port Commissioners of the San Diego Unified Port BPC: District. defined in Section 7.2 **BUILDABLE CONDITION:** defined in Section 29.19. CASP: defined in Section 4.10. CCC: defined in Section 4.10. CDP: defined in Section 4.10. CEQA: defined in Section 18.3.1. **CERTIFICATES:** defined in Section 21.5.2. CFR: means, whether through one transaction or a series of **CHANGE IN ENTITY:** transactions: with respect to a corporation, partnership, association, limited liability company, or other entity (other than any entity whose **(l)** ownership is traded through a nationally recognized exchange) any one or more of the following resulting in a change in Control, directly or indirectly, of Tenant: (A) the withdrawal, admittance or change, voluntary, involuntary or by operation of law or otherwise, of one or more of the partners, members or other principals or participants unless due to death or disability of the shareholders, partners and/or members, or (B) the assignment, hypothecation, pledge, encumbrance, transfer or

DEFINITIONS ADDENDUM	И
(II)	sale, whether voluntary or involuntary or by operation of law or otherwise, of any stock, partnership, membership or equity interests (other than (i) to immediate family members by reason of gift or death, or (ii) to a family trust for the benefit of immediate family members), or (C) the dissolution, merger, consolidation or other reorganization of such corporation, partnership, association, limited liability company or other entity; and with respect to a corporation whose stock is publicly held and traded through a nationally recognized exchange, the transfer or sale, voluntary or involuntary, of all or substantially all of the assets or stock of the corporation to a third party.
CITY:	defined in Section 4.7.
CLAIMS:	defined in Section 22.4.3(a).
COMMENCEMENT DATE:	defined in Section 1.1.1
COMPLETION AND COMPLETE:	shall mean that Tenant has obtained and delivered to Landlord (i) a final certificate of occupancy, if such certificate of occupancy can be issued, for substantially all of the Improvements or Alterations, as applicable, from the appropriate governing authority, (ii) a certificate from Tenant's architect and general contractor in favor of Landlord stating that, to the best knowledge of such certifying party, the Improvements or Alterations, as applicable, have been completed in accordance, in all material respects, with the Plans, and (iii) a copy of final lien releases in statutory form from all of Tenant's contractors and all subcontractors.
CONDEMNATION:	defined in Section 14.1.
CONDITION OF THE PREMISES:	defined in Section 22.1.
CONSTANT DOLLARS:	shall mean that the referenced dollar amount shall be adjusted on each anniversary of the Lease Effective Date by an amount equal to the percentage increase in the CPI from the Lease Effective Date to the most recent anniversary of the Lease Effective Date preceding the date the Constant Dollar equivalent is to be calculated.
CONSTRUCTION:	defined in Section 6.6.
CONSTRUCTION REQUIREMENTS:	those requirements, conditions and procedures regulating the installation, construction, modification and repair of Improvements and Alterations as described in Exhibit E attached to this Lease.

DEFINITIONS ADDENDUM	1
CONTROL, CONTROLLED AND CONTROLLING:	shall be deemed to be either or both (i) the ownership of more than fifty percent (50%) of the stock or other voting interest of the subject entity or the ownership of beneficial interests in the subject entity, or (ii) the power to direct the management of the subject entity with respect to major decisions of the subject entity, whether through voting interests or by way of agreement.
CPI:	Consumer Price Index for All Urban Consumers for all items in Los Angeles, Long Beach, and Anaheim, CA. Items based on the period 1982 - 84 = 100 as published by the United States Department of Labor's Bureau of Labor Statistics. In the event the CPI is no longer published, the index shall be the one reported in the U. S. Department of Labor's comprehensive official index determined by Landlord to be the one most nearly corresponding to the CPI. If the Department of Labor indices are no longer published, another index generally recognized as authoritative shall be substituted by Landlord in the exercise of Landlord's good faith discretion.
DEFAULT RATE:	an annual rate equal to the lesser of (i) the annual "Bank Prime Loan" rate cited in the Federal Reserve Statistical Release Publication H.15(519), published weekly (or such other comparable index as Landlord and Tenant shall reasonably agree upon if such rate ceases to be published), plus four (4) percentage points, and (ii) the highest rate permitted by applicable Law.
DEMOLITION AND REMEDIATION CONTRACTOR:	defined in Section 7.4.1.
DEMOLITION AND REMEDIATION REPORT:	defined in Section 7.4.1.
DEMOLITION AND REMEDIATION REPORT UPDATE:	defined in Section 7.4.2(a).
DEMOLITION AND REMEDIATION SECURITY AMOUNT:	defined in Section 7.4.2.
DEMOLITION AND REMEDIATION SECURITY FUNDING PERIOD:	defined in Section 7.4.2.
DEMOLITION NOTICE:	defined in Section 20.2.
DISCRETIONARY ACTION:	defined in Section 8.3.

DEFINITIONS ADDENDU	
DISCRETIONARY PROJECT:	defined in Section 8.1.
ENVIRONMENTAL CLEANUP:	defined in Section 21.1.4.
ENVIRONMENTAL LAWS:	defined in Section 21.1.1.
ESTIMATED DEMOLITION AND REMEDIATION COST:	defined in Section 7.4.2.
EXISTING IMPROVEMENTS:	shall mean any improvements (including utilities, storm drains and park ways) located upon the land (and water, if applicable) described in Section 1.2 that are in existence and located on, in, over or under the Premises as of the date of this Lease, whether constructed by Landlord, a prior tenant or another third party. defined in Section 1.1
EXPIRATION DATE:	
FEE GENERATING TRANSACTION:	defined in Section 11.10.
FINAL PLANS:	defined in Section 4.7
FINANCIAL INSTITUTION:	shall mean (i) an insurance company qualified to do business in the state of California; or (ii) a U.S. federally- or state-chartered bank, savings bank, or savings and loan association; or (iii) a pension or retirement fund operated for the employees and former employees of, and regulated and controlled by, the United States of America or any state thereof, or any agency thereof (e.g., the California State Teachers' Retirement System); or (iv) a real estate investment trust; or (v) any lender or investment fund whose regular on-going business includes real property secured financing for commercial or industrial properties, or (vi) a combination of two or more of the preceding entities.
FINANCING PARTICIPATION FEE:	defined in Section 10.5.
FINANCING TRANSACTION:	defined in Section 10.1.1.
FORCE MAJEURE EVENT:	defined in Section 6.3.
FORECLOSURE PURCHASER:	defined in Section 10.3.3.

DEFINITIONS ADDENDUM	
FUTURE ADDITIONS:	defined in Section 4.8.
GAAP:	defined in Section 5.4.2(a).
GOVERNMENT AGENCY:	defined in Section 21.1.2.
GREATER OF RENT:	defined in Section 5.2.
GROSS INCOME:	defined in Section 5.4.2(a).
GROSS PROCEEDS:	defined in Section 11.10.
GROSS PROCEEDS PROPOSAL:	defined in Section 11.10.
GUARANTOR:	defined in Section 1.10.
GUARANTY:	defined in Section 1.10.
HAZARDOUS MATERIAL:	shall mean any pollutant, contaminant, or hazardous, dangerous, or toxic chemical, material, or substance, including, without limitation, asbestos and oil and petroleum products, which is a "Hazardous Material" or "Hazardous Substance" within the meaning of any applicable Law (including, but not limited to, hazardous substances as defined by Cal. Health & Safety Code § 25316 and anything that may result in contamination or pollution as defined by Cal. Water Code § 13050), and at any concentration that is subject to regulation under any Law relating to such Hazardous Material or Hazardous Substance. Notwithstanding any exclusion from the definition of hazardous substance or hazardous material in any applicable Law, Hazardous Material as defined herein includes any hydrocarbons, petroleum, petroleum products or waste and any other chemical, substance or waste, that is regulated by, or may form the basis of liability under, any Environmental Laws.
HAZARDOUS MATERIALS ACTIVITY:	defined in Section 21.1.1.
IMPROVEMENTS:	those buildings, structures and other improvements (including vaults, utilities and other underground improvements) now (including any Existing Improvements, if applicable) or hereafter (including Alterations) located on, in, over or under the Premises.
INCURABLE DEFAULT:	defined in Section 10.3.2(b).
INQUIRY:	defined in Section 21.1.2.

DEFINITIONS ADDENDUM		
L ANDI ODD	The San Diego Unified Port District, and where applicable the	
LANDLORD:	Landlord acting through the BPC.  defined in Section 7.2.	
LANDLORD END OF TERM ELECTION:		
LANDLORD PARTIES:	Landlord, its officers, directors, members of the BPC, employees, partners, affiliates, agents, contractors, successors and assigns.	
LANDLORD'S MATERIALS:	defined in Section 22.4.2.	
LATE CHARGES:	defined in Section 5.5.	
LAWS:	All present and future California state, federal and local laws, rules, orders, ordinances, regulations, statutes, requirements, codes and executive orders, including, without limitation, the ADA, and any law of like import, and all rules, regulations and government orders with respect thereto, including without limitation any of the foregoing relating to Hazardous Materials, environmental matters (including, but not limited to, Comprehensive Environmental Response, Compensation and Liability Act ("CERCLA"), the Resource Conservation and Recovery Act ("RCRA"), the Clean Air Act, the Clean Water Act, Oil Pollution Act, the Toxic Substances Control Act and comparable and supplemental California laws), public health and safety matters and landmarks protection, as any of the same now exist or may hereafter be adopted or amended. Said Laws shall include, but are not limited to the Laws enacted by the San Diego Unified Port District Act, such as Article 10 of the San Diego Unified Port District Code; any applicable ordinances of the city in which the Premises are located, including the building code thereof, and any governmental permits and approvals, including, without limitation, any California Coastal Development Permit, applicable to the Premises or the use or development thereof.	
LEASE EFFECTIVE DATE:	shall mean the date of this Lease as set forth in the preamble.	
LEASE YEAR:	a period of twelve (12) consecutive months commencing on the Rent Commencement Date, and each successive twelve (12) month period thereafter during the Term; provided, however, that if the Rent Commencement Date is not the first day of a month, then the first Lease Year shall be from the Rent Commencement Date until the last day of the month in which the first anniversary of the Lease Commencement Date occurs and the second Lease Year shall commence on the first day of the month immediately following the first anniversary of the Rent Commencement Date.	

DEFINITIONS ADDENDUM	
LEASEHOLD AWARD:	defined in Section 14.7.1.
LETTER OF CREDIT:	defined in Section 28.2.
	defined in Section 6.1.1.
MAJOR ALTERATIONS:	defined in Section 29.4.
MEMORANDUM OF LEASE:	delined in Section 29.4.
MINIMUM ANNUAL RENT:	defined in Section 1.5 above, as adjusted pursuant to Section 5.3.
	defined in Section 1.5.1
MINIMUM RENT LOOK BACK ADJUSTMENT DATES:	
MINOR ALTERATIONS:	defined in Section 6.1.2.
MINOR MARINE SERVICES:	defined in Section 4.2.1(a)(v).
MSDS:	defined in Section 21.1.1.
NET PROCEEDS:	defined in Section 10.5.
NET WORTH:	defined in Section 1.10.
NEW LEASE:	defined in Section 10.3.2(d).
NLW LLAGE.	defined in Section 20.2.
NOTICE OF ELECTION TO TERMINATE:	
OFAC:	defined in Section 17.3.
PARKWAY PROJECT:	defined in Section 4.7.
PERCENTAGE RENT:	defined in Section 5.4.
PERCENTAGE RENT RATE:	defined in Section 5.4.
PERMITTED ENCUMBRANCE:	defined in Section 10.2.
PERMITTED LENDER:	defined in Section 10.2.
PERMITTED USE:	defined in Section 1.3.

DEFINITIONS ADDENDUM		
PERSON:	any individual, partnership, firm, joint venture, association, corporation, limited liability company, government agency or any other form of business entity.	
PLANS:	defined in Section 4.7.	
PMP:	defined in Section 1.3.	
PMPA:	defined in Section 8.1.	
PRE-EXISTING HAZARDOUS MATERIAL:	any Hazardous Material located on or under the Premises as of July 1, 1989, whether known or unknown, to the extent such Hazardous Material was re-suspended, released, redeposited, discharged, emitted, exacerbated by, requires investigation or remediation as a result of, or otherwise arises out of or results from, the use, occupancy, possession, or operation of the Premises subsequent to July 1, 1989, including to the extent such Hazardous Material has come to be located on any other property.	
	It shall be Tenant's obligation to prove that any Hazardous Material located the Premises as of July 1, 1989 has not been suspended, released, deposited, discharged, emitted, exacerbated by, does not require investigation or remediation as a result of, and/or does not otherwise arise out of or result from, the use, occupancy, possession, or operation of the Premises subsequent to July 1, 1989.	
PREMISES:	defined in Section 1.2.	
PRIMARY USE:	defined in Section 1.3.	
PROHIBITED PERSON:	defined in Section 17.3.	
PROHIBITED PERSONS:	defined in Section 17.3.	
PROPERTY EXPENSES:	defined in Section 16.2.	
PWL:	defined in Section 6.6 (a)	
REGULATED WASTE REMOVAL:	defined in Section 21.5.1.	
REIMBURSEMENT PROCEDURE:	defined in Section 5.7.	
RELATED COSTS:	any costs, damages (of all kinds including punitive damage, diminution in value and loss of use), claims, liabilities, expenses (including reasonable attorneys', consultants' and experts' fees), losses, fines, penalties and court costs related to the subject	

DEFINITIONS ADDENDUM	I
	matter of the Related Costs and amounts paid in settlement of any claims or actions related to the subject matter of the Related Costs.
RELINQUISHED AREA:	Defined in Section 1.2.
REMOVAL EXTENSION:	defined in Section 7.5.
REMOVAL PERIOD:	defined in Section 7.4.1.
RENT:	defined in Article 5.
RENT COMMENCEMENT DATE:	defined in Section 1.4.
REQUIRED WORK:	defined in Section 15.5(a).
RESERVE ACCOUNT:	defined in Section 15.5(b).
REVENUE:	shall mean all income, receipts, proceeds, amounts, money, cash, assets, property or other things of value, whether collected, uncollected, received, payable or accrued.
SDRWQCB:	defined in Section 21.4.3.
SUBLEASE:	any sublease (or sub-sublease or other level of sublease), and any occupancy, franchise, license, operating agreement, concession agreement or management agreement or other right to use the Premises or any part thereof.
SUBTENANT:	any subtenant (or sub-subtenant or other level of subtenant), occupant, franchisee, licensee, operator, concessionaire or manager under any Sublease.
TAX EXPENSES:	shall have the meaning as defined in Section 16.1.
TENANT:	defined in the Preamble of this Lease.
TENANT HAZARDOUS MATERIAL:	any Hazardous Material either (i) brought onto the Premises subsequent to July 1, 1989 by any Person, or (ii) brought onto the Premises or any other property by Tenant or Tenant Party, or (iii) generated, re-suspended, released, deposited, discharged, emitted, or exacerbated by any of the same listed in (i) and (ii) hereof, including to the extent such Hazardous Material has come to be located on any other property.
TENANT PARENT:	a Person which Controls, directly or indirectly, Tenant.
TENANT PARTY:	Tenant, its agents, employees, representatives, contractors, subcontractors, suppliers, materialmen, workmen, licensees, concessionaires, Affiliates and successors and assigns and its Subtenants, and the agents, employees, representatives, contractors, subcontractors, suppliers, materialmen, workmen,

DEFINITIONS ADDENDU	л
	concessionaires, licensees, Affiliates and successors and assigns of those Subtenants.  defined in Section 5.4.3(c).
TENANT RECORDS: TENANT RELATED PARTY:	(i) a corporation or other business entity into or with which Tenant shall be merged or consolidated (such as a "successor corporation"), or to which substantially all of the assets of Tenant may be transferred or sold; or (ii) a corporation or other business entity (a "related corporation") which shall Control, be Controlled by or be under common Control with Tenant.
TERM:	defined in Section 1.1.
THIRD PARTY:	defined in Section 11.10.
TRANSFER:	defined in Section 11.1.
TRANSFER NOTICE:	defined in Section 11.2.
TRANSFEREE:	defined in Section 11.2 and 11.3.
TRS AFFILIATE:	means any entity that is a wholly owned subsidiary of either (i) Safe Harbor Marinas, LLC, or (ii) SHM TRS, LLC a Delaware limited liability company ("SHM TRS"); provided that a TRS Affiliate shall only exist for purposes of this Lease for so long as both Guarantor and SHM TRS are wholly owned direct or indirect subsidiaries of Approved Parent.
USA PATRIOT ACT:	defined in Section 17.3.
UST LAW:	defined in Section 18.2.6.
USTs:	defined in Section 21.4.1.

### **EXHIBIT A** FORM OF LEGAL DESCRIPTION OF PREMISES



VICINITY MAP

#### ZONING DATA

MINIMUM LOT AREA = 10,000 SQ.FT. OR 20,000 SQ.F.T MAX. LOT COVERAGE = 40%

MAX. LOT DUTCHOLE — "WAN

PRINTER RATIO

NO REQUIREMENT HOUSE SPECIFIC TO MARIA USE. FER THE

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THE COMMON IMMES USED IN THIS SECTION, THE DIRECTOR OF

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THE ZONING JURISDICTION APPLICABLE TO THE PROPERTY IS THE CITY OF CHULA VI STA, CALFORNIA

#### SURVEYOR'S NOTES

No evidence of potential wetl andews observed on the subject property at the time the survey was conducted, nor has this surveyor received any documentation of any wetlands being located on the subject property.

3. Utilities on decirs not shownon survey.

4. At the time of this survey, there was no obtauting construction, or building additions.

5. At the time of this survey, there was no observable evidenced any recent changes in stree right-of-way lines either completed or proposed (if information is available from the controlling jurisdiction) or observed evidence of recent street construction or recision.

8. At the time of this survey, there was no observable evidence of the subject properly being used as a sol id waste dum p, sump, or sanitary landfill

11. All ca'ls shown are record and measured,

The property is configure s to all public rights of way shown hereon, without gaps, gores, or overlapping portions.

#### LEGAL DESCRIPTION AS SURVEYED

DANCE: NO. 9

TOGETHER HITH THE FOLLOWING DESCRIBED ROWTON OF LAND

COMMINSION OF THE TIME POINT OF RECINING OF PARCEL NO. 1. THENDE SOUTH 7275/20183. A I THE TIME FOR A REPORT OF THE PARCEL NO. 1. THENDE SOUTH 7275/20183. A I THENDE NOTE A REPORT OF THE PARCEL NO. OF RECINING OF PARCEL NO. 1. THENDE NOTE OF THE PARCEL NOTE OF

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#### NOTES CORRESPONDING TO SCHEDULE B

THE COMMITMENT FOR TITLE INSURANCE ISSUED BY CHICAGO TITLE COMPANY COMMITMENT NO. 00122722-994-LT2-HD WITH AN EFFECTIVE DATE OF DEC. 20, 2019 CONTAINS THE FOLLOWING EXCEPTIONS WHICH ARE SURVEY MATTERS:

6 6. EASEMENT(S) FOR THE PURPOSE(S) SHOWN BELOW AND RIGHTS INCIDENTAL THERETO, AS GRANTED IN A DOCUMENT:

GRANTED TO: SAN DIEGO GAS & ELECTRIC COMPANY, A CORPORATION PURPOSE: UNDERGROUND UTILITY PROPERTY OF THE SHOWN.

7. EASEMENT(S) FOR THE PURPOSE(S) SHOWN BELOW AND RIGHTS INCIDENTAL THERETO, AS GRANTED IN A DOCUMENT:

GRANTED TO: SOUTH BAY IRRIGATION DISTRICT, A POLITICAL CORPORATION ANDOR GOVERNMENT ACREMY TO MANDER GOVERNMENT ACREMY TO MANDER GOVERNMENT ACREMY TO MANDER GOVERNMENT AND A MANDER GOVERNMENT AND A

AMONG OTHER THINGS SAID DOCUMENT PROVIDES THAT SAID EASEMENT SHALL BE FOR A TERM OF FORTY (40) YEARS, COMMENCING ON THE 1ST DAY OF SEPTEMBER, 1985, AND ENDING ON THE 31ST DAY OF AUGUST, 2025. DOES NOT APPLY OR AFFECT SUBJECT PROPERTY.

8 EASEMENT(S) FOR THE PURPOSE(S) SHOWN BELOW AND RIGHTS INCIDENTAL THERETO AS RESERVED IN A DOCUMENT;

RESERVED BY: SAN DIEGO UNIFIED PORT DISTRICT PURPOSE PROJUMY AND GERBRAL UTILITY RECORDING DATE: JUNE 27, 1899 RECORDING NO. 58-38026, OFFICIAL RECORDS APPECTS PROJUME 27, 1899 RECORDS APPECTS FANGLE OF PROPERTY 1 AND PARCELS OF PROPERTY 2 APPLIES AND APPECTS SUBJECT PROPERTY. AND IS BLANKET IN NATURE TO PARCEL OF PROPERTY AND IS BLANKET IN NATURE TO PARCEL OF PROPERTY AND IS BLANKET IN NATURE TO PARCEL OF PROPERTY AND IS BLANKET IN NATURE TO PARCEL OF PROPERTY AND IS BLANKET IN NATURE TO PARCEL OF PROPERTY AND IS BLANKET IN NATURE TO PARCEL OF PROPERTY AND IS

8. EASEMENT(8) FOR THE PURPOSE(S) SHOWN BELOW AND RIGHTS INCIDENTAL THERETO, AS GRANTED IN A DOCUMENT:

GRANTED TO: SAN DIEGO GAS & ELECTRIC COMPANY, A CORPORATION PURPOSE PUBLIC UTILITIES RECORDING DATE: JULY 28, 1989 RECORDING NO. 89-384327, CPFICAL RECORDS AFFECTS: THAT PORTION OF SAID LAND DESCRIBED THEREIN APPLIES AND AFFECTS SUBJECT PROPERTY, A NOI IS BLANKET IN NATURE TO PROPERTY, A PROCEE, NO. 1.

DOCUMENTENTITLED: MEMORANDUM OF INSTRUMENT CREATING CABLE ACCESS

EASEMENT
RECORDING DATE: JULY 30, 1990
RECORDING NO: 90-412848, OFFICIAL RECORDS
AFFECTS: SAIDLAND

REFERENCE IS HEREBY MADE TO SAID DOCUMENT FOR FULL PARTICULARS APPLIES AND AFFECTS SUBJECT PROPERTY, AND IS BLANKET IN NATURE TO ALL PARCELS IN PROPERTY A

#### ENCROACHMENT STATEMENT

OTHER'S OVERHANG ON PROPERTY BY A MAXIMUM OF 2.6

#### PARKING

393 Reguldr Parking Spaces 9 Handicopped Spaces 402 lotal Parking Spaces There are also 333 Boat boys on the property.

#### FLOOD NOTE

#### GROSS LAND AREA

PARCEL NO. 2 MILZIA GOLFT MICKLANDEN

PARCEL NO. II SHIP SOUT. DITH ACRES

PROPERTY B PARCEL NO. 1 25,000 SQ.FT.

PARCEL NO. X 11,304 NO.FT 0.308 ACRES

PARCEL NO. 1: 1221 SQ.FT. 0.009 ACRES

#### BASIS OF BEARINGS

SURVEYOR CERTIFICATE

This is to certify that this map or pl at anothe survey on which it is based were made in accordance with the 2016 Minimum Standard Detail Requirements for ALTANBPS Land TRUGURVeys, six nity settled inhetend adopted by ALTA and NSPS, and includes imme 2, 3, 4,69,60,70,10,70(1),7(c),6,9,10(a),13,14,16,17,18, and 20 of Table A thereof. The field work was completed on 01-15-20.

The basis for all bearings shown hereon is the west right of way line of Marina Pkwy, known as being S 17"34"40" E, per the public records of San Deac County Records

# TITLE COMMENTMENT LEGAL DESCRIPTION

PARCEL NO. 2:

PARCEL NO. 3:

PARCEL NO. E.

COLFECT HETERICE



Date of Phil or Map: 01-29-20

EARL N STROM California License # 8087

PREPARED FOR SAFE HARBOR marinas. Ilc 14785 Preston Road #975 Dallas, TX 75254

PROJECT NUMBER CYM - 3SITE ADDRES 640 MARINA PKWY. CHULA VISTA, CA

COX LEVIN SITE NAME CHULA VISTA MARINA 1 of 2

**EXHIBIT A** 

# EXHIBIT B FORM OF DEPICTION OF PREMISES

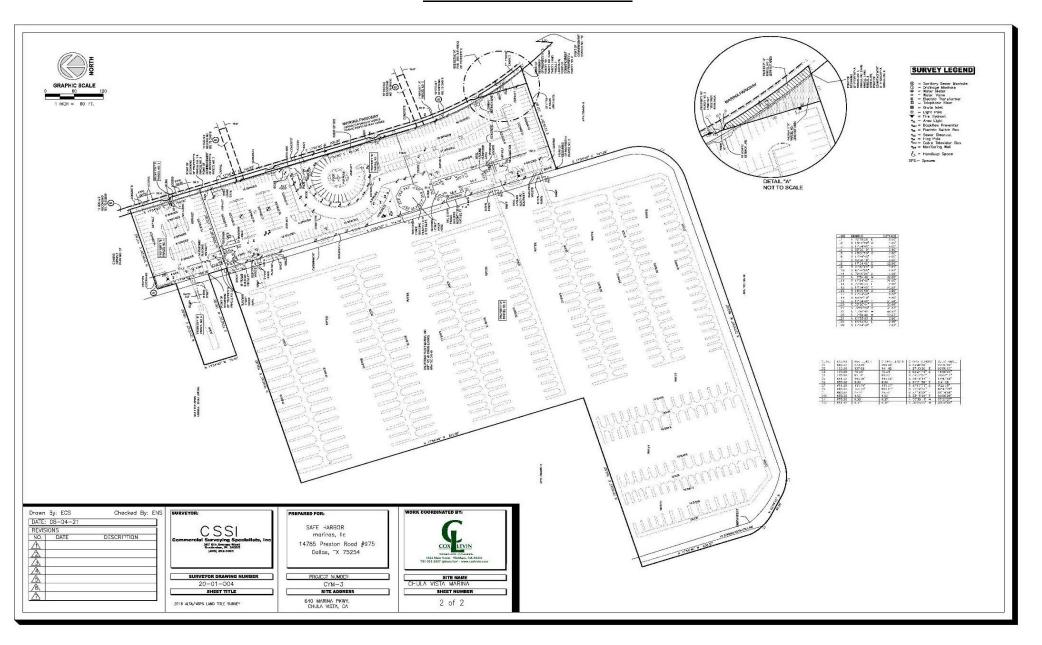


EXHIBIT B

1

# RELINQUISHED AREA

# **AREA REMOVED**

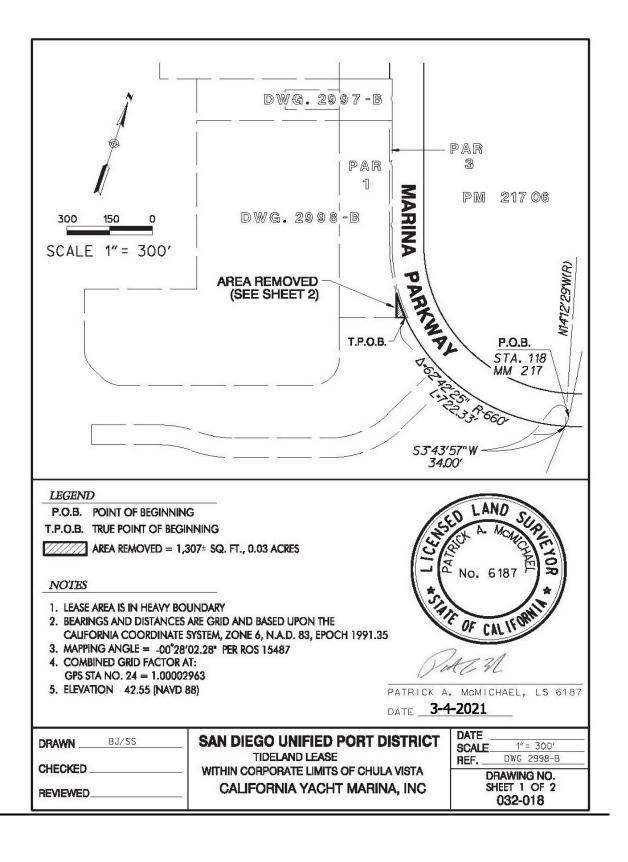
Commencing at Station No. 118 on the Ordinary High Water Mark for the Bay of San Diego, as said Ordinary High Water Mark is shown on Miscellaneous Map No. 217, filed in the Office of the San Diego County Recorder; Thence along said Ordinary High Water Mark South 03°43'57" West a 34.00 feet (South 3°39'44" West 33.69 feet as shown on San Diego Unified Port District Drawing No. 2998-B, dated 13 May 1988, hereinafter referred to as "RECORD") to a point of intersection with a curve concave to the northeast having a radius of 660.00 feet the center of which bears North 14°12'29" West (North 14°07'55" West RECORD), said point of intersection also being on the southerly right-ofway line of Marina Parkway (formerly Tidelands Avenue) in the City of Chula Vista; Thence leaving said Ordinary High Water Mark westerly and northwesterly along said southerly right-of-way line and the arc of said 660.00 foot radius curve through a central angle of 62°42'25" (62°42'25" RECORD) an arc distance of 722.33 feet (722.33 feet RECORD) to a point which bears South 48°29'56" West (South 48°34'40" West RECORD) from the center of said curve, said point being on the southerly boundary of Parcel No. 1 as shown on said Drawing No. 2998-B, also being the TRUE POINT OF BEGINNING of the portion of land described herein; Thence along said southerly boundary South 72°05'00" West (South 72°05'20" West RECORD) 31.63 feet; Thence leaving said boundary North 17°55'00" West 89.52 feet to a point in the easterly boundary of said Parcel No. 1, being a point in a non-tangent 660.00 foot radius curve concave Northeasterly to which a radial line bears South 56°44'52" West; Thence Southeasterly along the arc of said curve through a central angle of 08°14'56" a distance of 95.02 feet to the TRUE POINT OF **BEGINNING**, containing 1,307 square feet or 0.03 acre of tideland area.

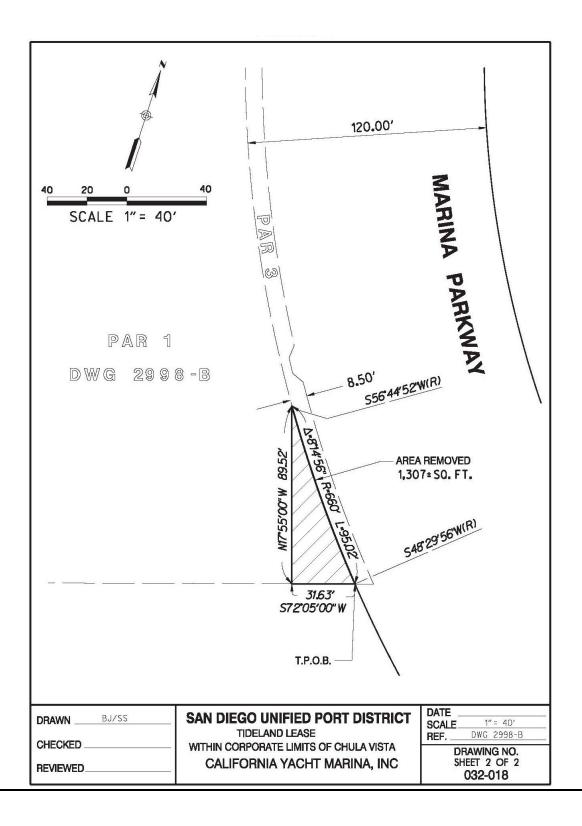
Patrick A. McMichael, L.S. 6187

2-26-2021

1

Date





# **AREA REMOVED**

Commencing at Station No. 118 on the Ordinary High Water Mark for the Bay of San Diego, as said Ordinary High Water Mark is shown on Miscellaneous Map No. 217, filed in the Office of the San Diego County Recorder; Thence along said Ordinary High Water Mark South 03°43'57" West a 34.00 feet (South 3°39'44" West 33.69 feet as shown on San Diego Unified Port District Drawing No. 2998-B, dated 13 May 1988, hereinafter referred to as "RECORD") to a point of intersection with a curve concave to the northeast having a radius of 660.00 feet the center of which bears North 14°12'29" West (North 14°07'55" West RECORD), said point of intersection also being on the Southerly right-of-way line of Marina Parkway (formerly Tidelands Avenue) in the City of Chula Vista; Thence leaving said Ordinary High Water Mark Westerly and northwesterly along said Southerly right-of-way line and the arc of said 660.00 foot radius curve through a central angle of 62°42'25" (62°42'25" RECORD) an arc distance of 722.33 feet (722.33 feet RECORD) to the TRUE POINT OF BEGINNING; Thence continuing northwesterly along said westerly right-of-way line and the arc of said curve through a central angle of 08°14'56" a distance of 95.02 feet; Thence leaving said right-of-way line and non-tangent to said curve North 17°55'00" West 17.87 feet to a point in the easterly boundary of Parcel No. 3 as shown on said Drawing No. 2998-B, being a non-tangent 655.50 foot radius curve concave Northeasterly to which a radial line bears South 58°15'17" West, said point hereinafter referred to as Point "A"; Thence Southeasterly along said boundary through a central angle of 00°08'28" a distance of 1.62 feet; Thence South 67°57'15" East 6.83 feet to the beginning of a nontangent 651.50 foot radius curve concave Northeasterly to which a radial line bears South 57°37'39" West; Thence Southeasterly along the arc of said curve through a central angle of 09°27'19" a distance of 107.51 feet; Thence non-tangent to said curve South 72°05'00" West 9.29 feet to the TRUE POINT OF BEGINNING.

# **TOGETHER WITH** the following described portion of land:

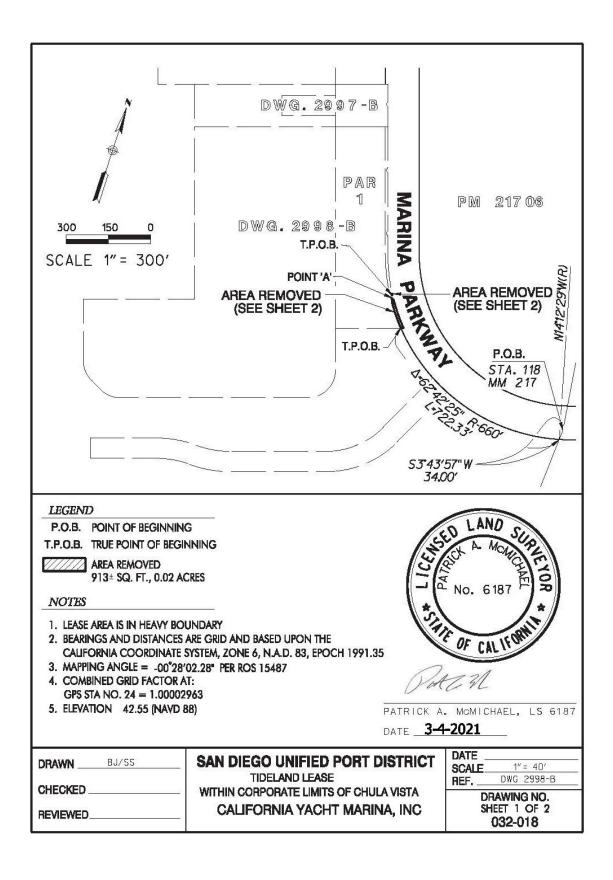
Commencing at Point "A" hereinbefore described, being the beginning of a 655.50 foot radius curve concave Northeasterly to which a radial line bears South 58°15'17" West; Thence Northwesterly along the easterly boundary of Parcel No. 3 as shown on said Drawing No. 2998-B through a central angle of 00°33'27" a distance of 6.38 feet; Thence North 04°52'43" East 3.86 feet to the **TRUE POINT OF BEGINNING**; Thence North 04°52'43" East 2.98 feet to the beginning of a non-tangent 651.50 foot radius curve concave Northeasterly to which a radial line bears South 59°17'53" West; Thence Northwesterly along the arc of said curve through a central angle of 00°28'00" a distance of 5.31 feet; Thence leaving said boundary and non-tangent to said curve South 17°55'00" East 7.93 feet to the **TRUE POINT OF BEGINNING**, containing 913 square feet or 0.02 acre of tideland area.

Patrick A. McMichael, L.S. 6187

Date

4

2-26-2021



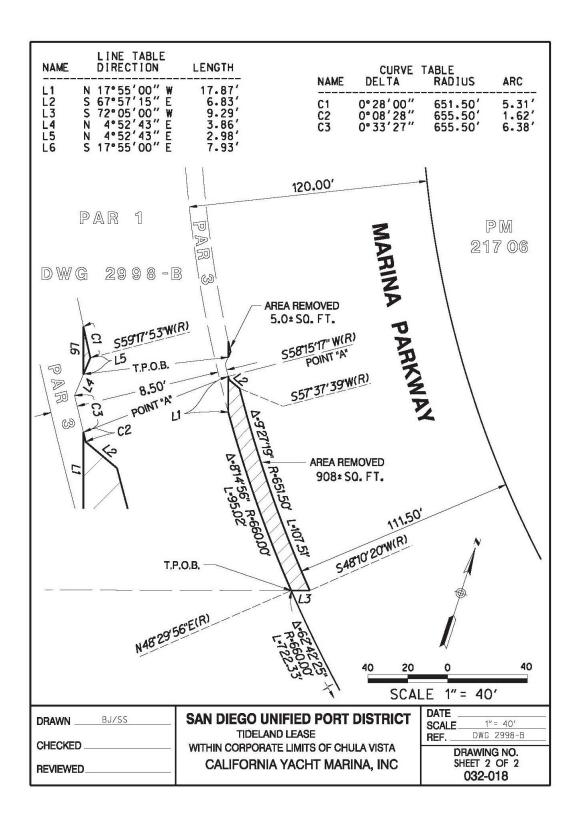
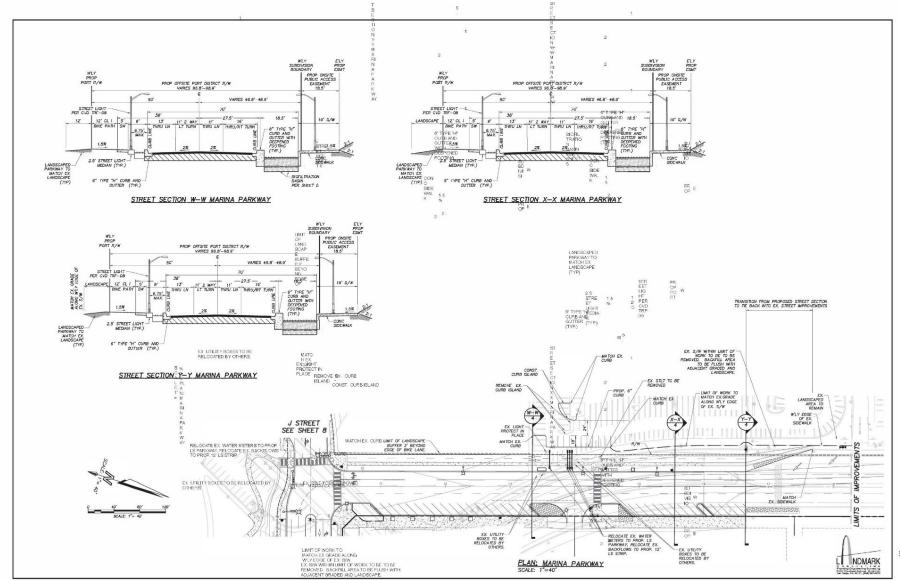
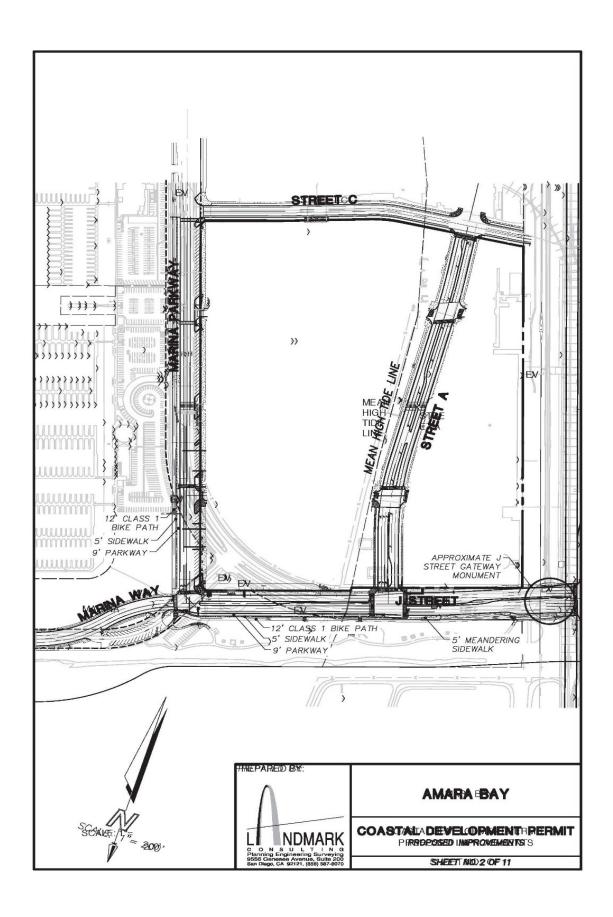


EXHIBIT D

PARKWAY PROJECT AND THE RECONSTRUCTION WORK



1 EXHIBIT D



2 EXHIBIT D

# **EXHIBIT E**

# **CONSTRUCTION REQUIREMENTS**

- 1. <u>GENERALLY</u>. TENANT SHALL COMPLY WITH THE PROVISIONS OF THIS EXHIBIT C, SUCH OTHER GENERAL CONSTRUCTION RELATED RULES AND REQUIREMENTS AS LANDLORD MAY ADOPT OR REQUIRE FROM TIME TO TIME FOR CONSTRUCTION BY TENANTS, AND THE PROVISIONS OF THE LEASE IN CONNECTION WITH ALL CONSTRUCTION OR DEMOLITION WORK AT THE PREMISES ("CONSTRUCTION WORK").
- 2. <u>Contractors</u>. Landlord shall have the right to approve the general contractor for Construction Work (other than Minor Alterations). All contractors and subcontractors performing any Construction Work must be licensed in the State of California.
- 3. <u>Architects and Engineers</u>. All architects and engineers must have an active license to practice in the State of California.
- 4. <u>Contractors, Architects and Engineers Agreements</u>. Landlord shall have the right to approve the architectural, engineering and construction contracts for all the Improvements (other than Minor Alterations). All such contracts shall provide, in form and content reasonably satisfactory to Landlord, (i) for the assignment thereof to Landlord as security to Landlord for Tenant's performance hereunder (ii) that if this Lease is terminated Landlord may, at its election, use any plans and specifications created by such architect, engineer or contractor for the contemplated Improvements at the Premises.
- 5. <u>Construction Barricades</u>. Tenant shall install a construction barricade around the area of Construction Work (other than Minor Alterations), and erect such other protective measures as may be reasonably required by Landlord.
- 6. <u>Dust and Trash Control</u>. Tenant shall take commercially reasonable steps to minimize dust resulting from any Construction Work, and shall promptly dispose of all trash generated from the Construction Work.
- 7. <u>Performance and Payment Bonds</u>. Tenant shall furnish Landlord with the following separate corporate surety bonds not less than ten (10) days prior to the commencement of any Construction Work with a hard cost reasonably estimated by Tenant to be greater than Five Hundred Thousand Dollars (\$500,000) (as such amount is increased on each anniversary of the Lease Effective Date by the percentage increase in the CPI from the Lease Effective Date):
- 7.1 A corporate surety performance bond ("Performance Bond") issued by a surety company licensed to transact business as such in the State of California, in an amount not less than one hundred percent (100%) of the projected cost of such Construction Work. The Performance Bond and its issuer shall be in all material respects satisfactory to Landlord. The Performance Bond shall name Tenant as principal and Landlord as obligee, assuring full completion by Tenant of such Construction Work.
- 7.2 A corporate surety Payment Bond, issued by a surety company licensed to transact business as such in the State of California, with Tenant as principal and Landlord as obligee, in a sum equal to one hundred percent (100%) of the total construction cost anticipated to be

1

incurred in connection with such Construction Work, guaranteeing payment for all materials, provisions, supplies and equipment used in, upon, for or about the performance of the Construction Work or for labor done thereon and protecting Landlord from any and all liability, loss or damages arising out of or in connection with any failure to make any such payments ("Payment Bond").

- 7.3 The Payment Bond and Performance Bond shall be in form and content satisfactory to Landlord.
- 8. <u>Financial Assurances</u>. At least ten (10) days prior to commencing any Construction Work (other than Minor Alterations), Tenant shall deliver to Landlord evidence reasonably demonstrating to Landlord that Tenant has obtained or retains financial resources and capabilities in an amount sufficient to complete the Construction Work.
- 9. <u>Construction Schedule</u>. Tenant shall, at least ten (10) days prior to date on which Tenant intends to commence construction of any Construction Work (other than Minor Alterations), deliver to Landlord a construction schedule. Tenant shall use commercially reasonable efforts, subject to Force Majeure Events, to perform the Construction Work in accordance with the construction schedule.
- 10. <u>Contractor Insurance</u>. All contractors and subcontractors performing Construction Work shall obtain and thereafter maintain so long as such Construction Work is occurring, at least the minimum insurance coverages set forth below, which insurance coverages may be modified by Landlord from time to time in its sole and absolute discretion:
  - (i) Workers' compensation and employer's liability insurance:
    - (a) Workers' compensation insurance as required by any applicable law or regulation.
    - (b) Employer's liability insurance in the amount of \$1,000,000 each accident/employee/disease.
  - (ii) General liability insurance: Commercial General Liability insurance covering all operations by or on behalf of the contractor, which shall include the following minimum limits of liability and coverages:
    - (a) Required coverages:
      - (1) Premises and Operation;
      - (2) Products and Completed Operations;
      - (3) Contractual Liability;
      - (4) Broad Form Property Damage (including Completed Operations);
      - (5) Explosion, Collapse and Underground Hazards; and
      - (6) Personal Injury Liability.

2 EXHIBIT E

- (b) Minimum limits of liability:
  - (1) \$2,000,000 each occurrence (for bodily injury and property damage);
  - (2) \$2,000,000 for Personal Injury Liability;
  - (3) \$5,000,000 aggregate for Products and Completed Operations (which shall be maintained for a three (3) year period following final completion of the Work); and
  - (4) \$5,000,000 general aggregate applying separately to this project.
- (iii) Automobile Liability Insurance: Automobile liability insurance including coverage for owned, leased, rented, hired, and/or non-owned automobiles. The limits of liability shall not be less than \$1,000,000 for each accident limit for bodily injury, death and property damage.
- (iv) Umbrella/Excess Liability Insurance: The general contractor shall also carry umbrella/excess liability insurance in the amount of \$5,000,000. If there is no per project aggregate under the Commercial General Liability policy, the limit shall be \$10,000,000.
- (v) Contractor's Pollution Liability Coverage: If Landlord determines, in its sole and absolute discretion, that Tenant performs or contracts for any work which involves a Hazardous Materials Activity or which has the potential to disturb or result in the release of any Hazardous Material, for which there is potential exposure to pollution or Hazardous Materials to Persons or the environment, Tenant shall obtain or cause its contractor to obtain Contractor's Pollution Liability, Pollution Legal Liability and/or Asbestos Pollution Liability and/or Errors & Omissions applicable to the work being performed or the potential release of any Hazardous Material, with limits of \$5,000,000 per claim or occurrence and \$10,000,000 aggregate per policy period of one year or the limits maintained by or available to the contractor, whichever is higher.

Landlord Parties shall be named as an additional insured on the forgoing insurance, and such insurance shall provide that the same shall not be canceled, or reduced in amount or coverage below the requirements of this Lease, nor shall it be allowed to expire, without at least thirty (30) days prior written notice to Landlord. The foregoing insurance shall include a waiver of subrogation in favor of Landlord Parties.

- 11. <u>Notice of Completion</u>. Within ten (10) days after Completion of any Construction Work (other than Minor Alterations), Tenant shall record a Notice of Completion in the office of the San Diego County Recorder and furnish a copy thereof to Landlord upon such recordation.
- 12. <u>Lien Releases</u>. Within sixty (60) days after Completion, Tenant shall deliver to Landlord unconditional final lien waivers from all contractors and materialmen.
- 13. <u>Copy of Record Set of Plans and Certificate of Completion.</u> At the conclusion of any Construction Work (other than Minor Alterations), deliver to Landlord (i) a set of "as-built drawings", (ii) a certificate from Tenant's architect and general contractor in favor of Landlord stating that, to the best knowledge of such certifying party, the Construction Work has been

3 EXHIBIT E

Completed in accordance, in all material respects, with the approved plans therefor, and (iii) a copy of the certificate of completion issued by the applicable government agency.

14. <u>Conflict</u>. In the event of conflict between the terms of these Construction Requirements and terms of the Lease, the terms of the Lease shall control.

4 EXHIBIT E

# **EXHIBIT F**

# **CONTINUING GUARANTY**

Marina addres	continuing Guaranty ("Guaranty") dated, 20, is made as, LLC, a Delaware limited liability company, hereinafter "Guarantor," as is 14785 Preston Rd Suite 975, Dallas, TX 75254, in favor of the Sistrict, a public corporation ("District").	whose business
1.	WHEREAS,	_; and
2.	WHEREAS,	_•

#### **AGREEMENT**

For value received, and in consideration of, and in order to induce the District to enter into the Lease, Guarantor hereby agrees as follows:

- 1. The foregoing recitals are hereby incorporated by reference.
- 2. Guarantor unconditionally and absolutely guarantees to District the full and prompt payment and performance of all obligations of Tenant which Tenant presently or hereafter may have under the Lease (collectively, the "Obligations").
- 3. Guarantor represents and warrants that Guarantor is the sole member of Tenant.
- 4. The obligations of Guarantor hereunder are independent of the Obligations. A separate action may be brought or prosecuted against Guarantor, whether the action is brought or prosecuted against Tenant or whether Tenant is joined in the action.
- 5. Guarantor waives the benefit of any statute of limitations affecting Guarantor's liability, individually or collectively, under this Guaranty.
- 6. The provisions of the Lease may be changed by written agreement between District and Tenant at any time, without the consent of or without notice to the Guarantor. The Guarantor shall guaranty the Obligations, as changed from time to time. Assignment of the Lease (as permitted by the Lease) shall not affect this Guaranty. District's failure or delay in the enforcement of any of its rights also shall not affect this Guaranty. If some or all of the Obligations are discharged or modified pursuant to any bankruptcy or similar proceedings (including, without limitation, by reason of the disaffirmance or rejection of the Lease), each of Guarantor's obligations hereunder will continue in full force and effect as if some or all of the Obligations had not been so discharged or modified. The liability of Guarantor hereunder shall in no way be affected by the release or discharge of Tenant or any other guarantor of the Lease or any disability or other defense of Tenant. If Tenant defaults under the Lease, District can proceed immediately against the Guarantor, Tenant, or both, or District can enforce against Guarantor, Tenant, or both, any rights that District has under the Lease or pursuant to applicable laws. If the Lease terminates and District has any rights it can enforce against Tenant after termination, District can enforce those rights against Guarantor without giving prior notice to Tenant. Guarantor, or both, or without making any demand on either of them.

1 EXHIBIT F

- 7. Guarantor waives the right to require District to: (1) proceed against Tenant; (2) proceed against or exhaust any security that District holds from Tenant; or (3) pursue any other remedy in District's power. Guarantor waives any defense by reason of any disability of Tenant, and waives any other defense based on the termination of Tenant's ability from any cause. Guarantor further waives all rights and defenses that are or may become available to Guarantor, including without limitation any rights and defenses set forth in Sections 2787 through 2856, inclusive, of the California Civil Code.
- 8. Until all Obligations under the Lease have been discharged in full, Guarantor has no right of subrogation against Tenant. Guarantor waives: (i) its rights to enforce any remedies that District now has, or later may have, against Tenant; (ii) any right to participate in any security now or later held by District; (iii) all presentments, demands for performance, notices of nonperformance, protests, notices of protest, notices of dishonor, and notices of acceptance of this Guaranty; and (iv) all notices of the existence, creation, or incurrence of new or additional Obligations.
- 9. If District is required to enforce Guarantor's obligations by legal proceedings, Guarantor shall pay District all costs incurred, including but not limited to reasonable attorneys' fees. District has the right to prosecute Guarantor for the full amount for said costs.
- 10. Guarantor's obligations under this Guaranty shall be binding, jointly and severally, on any successor of Guarantor, individually or collectively. As used herein, a successor of Guarantor shall mean any assignee, transferee, personal representative, heir, or other Person succeeding lawfully, and pursuant to the provisions of said Lease, to the rights or obligations of Guarantor, individually or collectively. Also as used herein, District shall mean District's successors and assigns, if any.
- 11. Venue for any legal proceeding shall be in San Diego County, California. This Guaranty shall be construed and enforced in accordance with the laws of the State of California.

In witness thereof, Guarantor has entered into this Guaranty as of the date written below.

# SAFE HARBOR MARINAS, LLC, a Delaware limited liability company

By:		
,	Signature	
NAME:		
lte·		

2 EXHIBIT F

# **CONSENT TO AMENDMENT AND REAFFIRMATION OF GUARANTY**

On or about, 20, San Diego Unified Port District, a public corporation ("District") and ("Tenant") entered into that certain Lease dated bearing
District Clerk Document No ("Original Lease").
On or about, the undersigned guarantor entered into that certain Guaranty ("Guaranty") in favor of the District, in which the undersigned guarantor agreed to unconditionally guarantee and promise to and for the benefit of District, that ("Guarantor") shall perform the obligations of Tenant under the Original Lease.
District and Tenant [now intend to enter into] have entered into that certain Amendment No. 1 to Lease dated bearing District Clerk Document No ("Amendment", together with Original Lease, the "Lease").
The undersigned Guarantor under the Guaranty hereby consents to the Amendment and agree and affirms that the Guaranty remains in full force and effect with respect to the Lease.
This Consent to Amendment and Reaffirmation of Guaranty may be executed in any number of counterparts, each of which shall be deemed an original, but all of which taken together shall constitute one and the same agreement.
DATED:, 202

3 EXHIBIT F

# **EXHIBIT G**

# MEMORANDUM OF LEASE

RECORDING REQUESTE	D BY:
	(Above Space for Recorder's Use Only)

# MEMORANDUM OF LEASE

This Memorandum of Lease, hereinafter "Memorandum," is dated \_\_\_\_\_\_\_, 2021, between SAN DIEGO UNIFIED PORT DISTRICT, a public corporation, Landlord, and SHM SOUTH BAY, LLC, a Delaware limited liability company, Tenant, concerning that certain real property described in <u>Exhibit A</u> and depicted in <u>Exhibit B</u>, attached hereto and by this reference made a part hereof (the "Leased Premises").

For good and adequate consideration, Landlord leases the Leased Premises to Tenant, and Tenant hires them from Landlord, for the term and on the provisions contained in that certain Amended and Restated Lease of even date herewith by and between Landlord and Tenant (the "Lease"), including without limitation provisions prohibiting assignment, subleasing, and encumbering said leasehold without the express written consent of Landlord in each instance, all as more specifically set forth in said Lease, and subject to the terms of the Article 23 of the Lease, Landlord conveys to Tenant and Tenant accepts from Landlord, all of Landlord's right, title and interest in and to the Existing Improvements, which said Lease is incorporated in this Memorandum by this reference.

The term of the Lease is forty-three (43) years, beginning July 1, 1989, and ending June 30, 2032.

This Memorandum is not a complete summary of the Lease. Provisions in this Memorandum shall not be used in interpreting the Lease provisions. In the event of conflict between the terms of this Memorandum and terms of the Lease, the terms of the Lease shall control.

1 EXHIBIT G

IN WITNESS WHEREOF, Landlord and Tenant have executed this Memorandum of Lease as of the date first set forth above.

APPROVED AS TO FORM AND LEGALITY GENERAL COUNSEL	SAN DIEGO UNIFIED PORT DISTRICT
By: Assistant/Deputy	By: Anthony Gordon Director, Real Estate
	SHM SOUTH BAY, LLC, a Delaware limited liability company
	By:Signature
	NAME:
	Its:

# EXHIBIT A TO MEMORANDUM OF LEASE LEGAL DESCRIPTION OF PREMISES

# EXHIBIT B TO MEMORANDUM OF LEASE DEPICTION OF PREMISES

### (FOR USE BY SAN DIEGO UNIFIED PORT DISTRICT)

STATE OF CALIFORNIA)

COUNTY OF SAN DIEGO)

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

Onbef	ore me,,
Notary Public, personally appeared	
who proved to me on the basis of satisfact	ory evidence to be the person whose name is
subscribed to the within instrument and ackr same in his/her/their authorized capacity(ies	nowledged to me that he/she/they executed the ), and that by his/her/their signature(s) on the ehalf of which the person(s) acted, executed the
I certify under PENALTY OF PERJURY und foregoing paragraph is true and correct.	der the laws of the State of California that the
WITNESS my hand and official seal.	
Signature	(Seal)
	it may prove valuable to person relying on the document reattachment of this form to another document.
Document Date:	Number of Pages:
Signer(s) Other Than Named Above:	
Capacity(ies) Claimed by Signer(s)	
Signer's Name   Individual   Corporate OfficerTitle(s):   Partner   Limited   General   Attorney in Fact   OF SIGNER   Trustee   Guardian or Conservator   Other:   Signer is Representing:	Signer's Name   Individual   Corporate OfficerTitle(s):   Partner □ Limited □ General   Attorney in Fact   OF SIGNER   Other:   Signer is Representing:   Top of thumb here

## (FOR USE BY SHM SOUTH BAY, LLC)

STATE OF CALIFORNIA)
COUNTY OF SAN DIEGO)

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

Onb	efore me,,
Notary Public, personally appeared	
	actory evidence to be the person whose name is
-	5
	knowledged to me that he/she/they executed the
	es), and that by his/her/their signature(s) on the
instrument the person(s), or the entity upon	behalf of which the person(s) acted, executed the
instrument.	
Leastify under DENALTY OF DED HIDY o	under the laws of the Ctate of California that the
100 March 1 10 March 1	nder the laws of the State of California that the
foregoing paragraph is true and correct.	
WITNESS my hand and official seal.	
<b>,</b>	
Signature	(Seal)
oignaturo	(GCai)
	TIONAL
	PTIONAL
	aw, it may prove valuable to person relying on the document
and could prevent fraudulent removal at	nd reattachment of this form to another document.
Description of Attached Document	
Title or Type of Document:	
Designant Date:	Number of Degree
Document Date:	Number of Pages:
Signer(s) Other Than Named Above:	
Capacity(ies) Claimed by Signer(s)	
Signer's Name	Signer's Name
□ Individual	□ Individual
Corporate OfficerTitle(s):	Corporate Officer Title(s):
□ Partner □ Limited □ General	□ Partner □ Limited □ General
□ Attorney in Fact RIGHT THUMBPRINT	OF CICNED
□ Trustee OF SIGNER	□ Trustee OF SIGNER
Guardian or Conservator Top of thumb here	□ Guardian or Conservator Top of thumb here
Other:	Other:
Signer is Representing:	Signer is Representing:
-	

6

# EXHIBIT H SUBLEASE INFORMATION

### [Excel copy of the following available on request]

1 EXHIBIT H

#### EXHIBIT I

#### FORM OF LANDLORD'S ESTOPPEL STATEMENT

\*Name Address

ı	adies	and	Gent	lemen:
_	-aaics	ana	-	

This Landlord Estoppel Statement ("Statement") is issued by the SAN DIEGO UNIFIED PORT
DISTRICT, a public corporation (hereinafter referred to as "Landlord"), as landlord under that
certain lease dated, covering a portion of those lands conveyed to Landlord by
that certain act of the Legislature of the State of California entitled "San Diego Unified Port
District Act", Stats. 1962, 1st Ex. Sess., c. 67, as amended, between Landlord and SHM
SOUTH BAY, LLC, a Delaware limited liability company (hereinafter referred to as "Tenant"), as
tenant, a copy of which lease is on file in the Office of the Clerk of Landlord bearing Document
No (the "Lease").

To the actual knowledge of Landlord (without any duty of investigation or inquiry), Landlord hereby acknowledges and confirms to Recipient (as defined below) the following:

- 1. The Lease is currently in full force and effect and has not been modified in whole or in part [\*, except as provided by that \*(those) certain amendment(s)\* described and dated as follows: \* copies of which amendment(s)\* is/are\* on file in the Office of the Clerk of Landlord bearing Document No.(s)]\*.
- 2. The Lease is for a term of forty-three (43) years, commencing July 1, 1989 and ending June 30, 2032.
- 3. As of the date of this Statement, Tenant is not, to the actual knowledge of Landlord (without any duty of investigation or inquiry), in default or in breach under the provisions of the Lease.
- 4. Landlord has no actual knowledge (without any duty of investigation or inquiry) of any other assignment or hypothecation of said leasehold estate, or any pledge or assignment of rents with respect to said premises \*[except any security interest therein created in favor of \* for a loan in the amount of \* Dollars (\$\*) as consented to by Landlord in an Administrative Approval or Resolution No. \*, a copy of which is attached hereto and by reference incorporated herein]\*. [NOTE TO DRAFTER: Modify language if encumbrance has not yet been approved.]
- 5. All rent, and any other charges payable by Tenant pursuant to the lease (referred to collectively hereinafter as "Rent") has been paid through and including \*; provided, however, there may be Rent still due and owing which will be discovered at the time of audit by Landlord and, to that extent, Landlord cannot represent that all Rent has been paid.

1 EXHIBIT I

made may be relied up	oon only by * (the "Recipient") and	rstanding that the statements herein d only for the purpose of estopping n Tenant also has no knowledge of.
Executed this	day of	_, 20
SDUPD Docs No		

2 EXHIBIT I

#### **EXHIBIT J**

#### SAN DIEGO UNIFIED PORT DISTRICT

## LESSEE'S AND SUBLESSEE'S QUESTIONNAIRE FOR ALL LEASES (AND SUBLEASES OF MORE THAN FIVE YEARS)

(Use UPD Form No. 320 for Subleases of Five Years or Less)

Before the San Diego Unified Port District will process requests to (Sub)Lease, all information requested in this Questionnaire must be completed by the proposed (Sub)Lessee. Even though a proposed Sublessee may complete the Questionnaire, the Questionnaire must be delivered or mailed to the District with a cover letter signed by the District's Lessee or proposed Lessee. THE DISTRICT WILL NOT ACCEPT THE QUESTIONNAIRE, DOCUMENTS, OR OTHER INFORMATION DIRECTLY FROM A SUBLESSEE. Submittal of this Questionnaire may subject applicant to Board of Port Commissioners Policy No. 106, Cost Recovery User Fee Policy.

All information furnished in this Questionnaire must be complete and accurate. Omissions, inaccuracies, or misstatements may cause the rejection and/or subsequent revocation of the District's Lease, consent to Sublease, or consent to Assignment of (Sub)Lease.

In submitting this Questionnaire, the proposed (Sub)Lessee completing the Questionnaire authorizes the District to make any inquiry or investigation it believes necessary to substantiate or supplement the information furnished in the Questionnaire, and authorizes others to release such information to the District.

Exact name of existing Lessee (always complete):  Cal ifornia Yacht Marina - Chula Vista, LLC
Exact name of proposed Lessee (complete only if applicable): SHM South Bay, LLC (DBA Safe Harbor South Bay)
Exact name of existing Sublessee (complete only if applicable):
Exact name of proposed Sublessee (complete only if applicable):
Date this Questionnaire completed: August 4 , 2021 .
The information furnished in and with this Questionnaire is true, complete, and correct to the best of my knowledge  Signature: Title:  Jason Hogg, Chief Investment Officer

Thank you for taking the time to complete the Questionnaire. <u>Lessees</u> may contact District Real Estate if they have any questions. Please return the completed Questionnaire, with any additional information or documents to:

REAL ESTATE
SAN DIEGO UNIFIED PORT DISTRICT
POST OFFICE BOX 120488
SAN DIEGO, CA 92112-0488

TEL.: (619) 686-6291 FAX: (619) 686-6297

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UPD Form No. 317 8/16/01

This Questionnaire contains 15 pages.

#### PROPOSED (SUB)LESSEE

1.	Name of proposed (Sub)Lessee exactly as it will appear on the actual tenancy document:  SHM South Bay, LLC
2.	Mailing Address of proposed (Sub)Lessee for purposes of notice or other communication relating to the proposed tenancy:  14785 Preston Rd Suite 975, Dallas, TX 75254
	Telephone No.: 972-212-5875 Fax. No.: 972-406-5221 E-mail Address: cpotts@shmarinas.com
3.	Billing Address (only if different from Mailing Address);
	Telephone No.: Fax. No.:
4.	Proposed (Sub)Lessee intends to operate as a:  Sole Proprietorship ( ); Partnership ( ); Corporation ( );  Limited Liability Company ( X ); Other
	Explain if necessary:
5.	Effective date of assignment (complete only if applicable):

#### PARTNERSHIP STATEMENT

If proposed (Sub)Lessee is a partnership, please answer the following:

1.	Date of Orga	anization:			
2.	General Part Limited Parti Other ( )	nership ( )			
3.	Statement of	f Partnership record	ed: Yes()	No ( )	
	Date	Book	Page	County	
4.	Yes ( ) N	nership conducted l No() If so, when? ?			
5.	Name, address, and partnership share of each general and limited partner. If a general partner is another partnership, a corporation, or a limited liability company (LLC), please complete separate pages 3; or 4 and 5; or 6, as appropriate for such entity (type proposed [Sub]Lessee name [from page 2] on the top of each page for identification purposes). If a limited partner holding a 10% or greater interest is another partnership, a corporation, or an LLC, pages 3; or 4 and 5; or 6 must also be completed for such entity (type proposed [Sub]Lessee name [from page 2] on the top of each page).				
Ger	neral/Limited	Name		Address	Share %
_	■04.4007 (0.40) T20 (0.000000				• 0000000000000000000000000000000000000

 Attach a complete copy of the Partnership Agreement. If a Partnership Agreement has been previously submitted, a new Partnership Agreement need be submitted <u>only</u> if the Partnership Agreement on file with the District is no longer current.

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#### **CORPORATION STATEMENT**

If proposed (Sub)Lessee is a corporation, please answer the following: Type of corporation: C ( ) Subchapter S ( ) When incorporated? 2. 3. Where incorporated? Is the corporation authorized to do business in California? Yes ( ) No ( ) If so, as of what date? \_\_\_\_\_ The corporation is held: a. Publicly ( ) Privately ( ) b. If publicly held, how and where is the stock traded? Please list the following: <u>Authorized</u> <u>Issued</u> <u>Outstanding</u> a. Number of voting shares: b. Number of nonvoting shares: c. Number of shareholders: d. Value per share of Common Stock: Par Book Market \$ Please furnish the name, title, address, and the number of voting and nonvoting shares of stock owned by each officer and, in addition, the same information for each stockholder owning more than 10% of any class of stock. Name: Title: Address:

No. of Shares:

Name:	1		
Title:	1		
Address:	7		
	7		
No. of Shares:			
Name:	ī		
Title:			
Address:			
No. of Shares:			
Name:			
Title:			
Address:			
No. of Shares:			
Managa			
Name:	T-		
Title:	J.		
Address:	1.		
No. of Shares:	ş		

(Additional page(s) may be added if needed to complete list of stockholders [type proposed (Sub)Lessee name (from page 2) on the top of each page].)

Any partnership, corporation, or LLC owning more than a 10% ownership interest must also complete separate pages 3; or 4 and 5; or 6, as appropriate for each entity (type proposed [Sub]Lessee name [from page 2] on the top of each page for identification purposes). Also, furnish the financial data for such partnership, corporation, or LLC, as required on page 7. If there is an ownership chain of additional partnerships, corporations, or LLCs, the above requirements extend to each such entity having either: (1) a 10% or greater direct, indirect, beneficial ownership, or membership interest in the proposed (Sub)Lessee; or (2) effective control of the proposed (Sub)Lessee, regardless of the percentage of ownership or membership interest.

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#### LIMITED LIABILITY COMPANY STATEMENT

If the proposed (Sub)Lessee is an LLC, please answer the following:

1.	Date of Organization: 2/20/2020
2.	Where Organized: Delaware
3.	Is the Company authorized to do business in California?
	a. Yes ( X ) No ( ) b. If so, as of what date? 2/20/2020
4.	Has the Company conducted business in San Diego County?
	a. Yes() No(X) b. If so, when?
	c. If so, where?
5.	Please furnish the name, address, and membership share held by each manager and

5. Please furnish the name, address, and membership share held by each manager and officer, and each member owning more than a 10% membership interest. If a member is a partnership, corporation, or another LLC, please complete separate pages 3; or 4 and 5; or 6, as appropriate for such entity (type proposed [Sub]Lessee name [from page 2] on the top of each page).

Manager/Officer/			Share
Member	Name	Address	%
Member	Safe Harbor Marinas, LLC	14785 Preston Rd Suite 975, Dallas, TX 75254	100%

6. Attach a complete copy of the Operating Agreement. If an Operating Agreement has been previously submitted, a new Operating Agreement need be submitted <u>only</u> if the Operating Agreement on file with the District is no longer current.

#### FINANCIAL AND OTHER BACKGROUND INFORMATION

#### FINANCIAL STATEMENT

(Sub)Lessee, general partners of (Sub)Lessee, owner-corporations of (Sub)Lessee, members of (Sub)Lessee owning more than a 10% membership interest, and any person or business entity guaranteeing the performance of (Sub)Lessee <u>must attach a complete report, prepared in accordance with good accounting practice, reflecting current financial condition.</u> The report <u>must</u> include a balance sheet <u>and</u> annual income statement. The person or entity covered by the report must be prepared to substantiate all information provided.

#### OTHER INFORMATION

Each (Sub)Lessee, each general partner of (Sub)Lessee, each owner-corporation of (Sub)Lessee, each member of (Sub)Lessee owning more than a 10% membership interest, any person or business entity guaranteeing the performance of (Sub)Lessee, any person or entity owning more than a 10% interest of (Sub)Lessee, and any guarantor of (Sub)Lessee must answer the following questions:

on the default of any of the individuals or entities?	
. Yes() No(X)	
o. If yes, please attach a statement naming the surety or bonding company, date	,
amount of bond, and the circumstances surrounding said default and performance.	

Surety Information - Has a surety or bonding company ever been required to perform

2. **Bankruptcy Information** - Have any of the individuals or entities ever been adjudicated bankrupt or are any presently a debtor in a pending bankruptcy action?

			•		-		•	
a.	Yes (	) No ( X )						
b.	If ves.	please give dates.	court jurisdiction	on, and	amount	of	liabilities and assets	

3. **Pending Litigation** - Are any of the individuals or entities presently a party to <u>ANY</u> pending litigation?

a.	Yes	(	)	No	(	X	)	
					•			

b. If yes, please provide detailed information for each action.

4. Claims, Liens, or Judgments - Are any of the individuals or entities now subject to any outstanding claims, liens, or judgments?

a. ˈ	Yes (	( )	) N	lo (	X)
ч.		. ,	6 53	,	,,,

b. If yes, please provide detailed information for each claim, lien, or judgment.

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#### REFERENCES FOR PROPOSED (SUB)LESSEE

Please list four persons or firms with whom you have conducted business transactions during the past three years. Two of the references must have knowledge of your debt payment history, with at least one being a financial institution. Two of the references must have knowledge of your business experience.

#### REFERENCE NO. 1

Name: Brian Pendleton

Firm: Ventura Port District

Title: General Manager

Address: 1603 Anchors Way Drive, Ventura, CA 93001

Telephone: 805-642-8538

Nature and magnitude of purchase, sale, loan, business, association, etc.:

Safe Harbor entered into a long-term lease with the Ventura Port District to operate Safe

Harbor Ventura Isle Marina since 2016; 2020 annual gross receipts of \$3.6mm

#### REFERENCE NO. 2

Name: Mark Sandoval

Firm: County of Ventura

Title: Harbor Director

Address: 3900 Pelican Way, Oxnard, CA 93035

805-382-3010

Telephone:

Safe Harbor entered into a long-term lease with the County of Ventura to operate Safe

Harbor Anacapa Isle Marina since 2016; 2020 annual gross receipts of \$2.2mm

Nature and magnitude of purchase, sale, loan, business, association, etc.:

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#### **REFERENCE NO. 3**

Name: Stephen Tigh

Firm: Regions Bank

Title: Executive Vice President

Address: 1717 McKinney Ave Ste 1100, Dallas, TX 75202

Telephone: 469-608-2720

Nature and magnitude of purchase, sale, loan, business, association, etc.:

## Past lender of \$1.8 billion credit facility

#### **REFERENCE NO. 4**

Name: Lisa Maas

Firm: Citizens Bank

Title: Executive Vice President, Connecticut State President

Address: 1 Atlantic St., Stamford, CT 03901

Address: \_\_\_\_\_

Telephone: 203-821-2400

Nature and magnitude of purchase, sale, loan, business, association, etc.:

Past lender of \$1.8 billion credit facility

#### SAN DIEGO UNIFIED PORT DISTRICT PERSONAL DESCRIPTION AND RELEASE

PLEASE NOTE: <u>All</u> partners, both general and limited; <u>all</u> stockholders owning more than 10% of any class of stock of corporations; <u>all</u> members of a limited liability company; and sole proprietors requesting to (sub)lease, must each complete this page before the tenancy request can be processed. (You may reproduce and use copies of this page, if necessary.)

The following personal information is required to initiate a credit investigation. The business and personal reputation of principals, partners, and members will be considered in qualifying Lessees or in consenting to Sublessees.

First, Middle, & Last Name	
Date of Birth	
Place of Birth	
Social Security Number	
Driver's License Number/State	
Home Address	
Previous Address	
Home Telephone No.	
Employer	
Occupation	
Business Address	
Business Telephone No.	
Business Fax No.	
The District is hereby authorized to reque financial and business history.	st a credit report and other information covering my
Date Signed	
Print or type exact name of proposed (	(Sub)Lessee from page 2 of Questionnaire:
SHM South Bay, LLC	

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#### **METHOD OF OPERATION**

Please describe your proposed business operation on the property to be (Sub)Leased. Discuss any optional services and uses which you propose to provide.

Safe Harbor is proposing to provide customers with boat slips rental, dock locker rental, and other marina-related activities.

Safe Harbor has implemented several best-in-class practices at our nationwide marinas and boatyards. For example, our Safe Harbor Black Card and Mobile App allows our customers reciprocating privileges throughout our network of marinas and boatyards, such as discounts on fuel, transient nights, and other customer benefits. Safe Harbor has reduced costs due to centralized insurance, accounting, marketing, legal, and nationwide fuel partnerships. Our team brings a management strategy that has proven successful across the current 121 marinas we own and/or operate.

Safe Harbor's largest network of marinas in North America has allowed us to glean data-driven insights from an unprecedented aggregation of marina data, which has been instrumental for us to drive efficiencies across our portfolio.

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## PROPOSED METHOD OF FINANCING DEVELOPMENT OR LEASEHOLD PURCHASE

Describe the method of financing for the Leasehold purchase or any new or additional development on District tidelands in excess of \$100,000. Include a schedule of approximate dates when construction of each significant improvement is expected to be commenced and completed.

In October 2020, Safe Harbor Marinas merged with Sun Communities, Inc. (NSYE: SUI), a publicly traded REIT for cash and SUI equity which valued Safe Harbor Marinas at over \$2.11 billion. The merger with Sun Communities provides Safe Harbor with a committed capital partner that has a longstanding history of stable financial performance.

Safe Harbor has both the equity and debt capital in place to fund future acquisitions. We have more than \$500 million in immediately available funds for acquisitions and other future investment opportunities. Our capital partners have allowed Safe Harbor to fund our previous projects and have given us their full support on our current ventures.

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#### **ESTIMATE OF GROSS RECEIPTS**

If this Questionnaire is being completed by a prospective Lessee, please show the best estimate of the average annual gross sales for each significant use or service, and for each significant optional use or service which the Lessee and its Sublessees (if any) plan to conduct on or from the property. (If the Questionnaire is being completed by a Sublessee, only the estimate of the Sublessee's gross sales is required.) This data will be used by the District to analyze the proposed Lease or Sublease Consent application. The time periods shown should not be assumed to necessarily represent the term of a (Sub)Lease that may be granted or consented to by the District.

Average annual gross sales for each proposed significant use during each of the first five operating years:

	Uses (Identify Each Use)								
Year of Operation	Dock Lockers Sales	Boat Slips	Boat Liveaboard & Utility	Coin- Operated Machines	Pavilion Income	Other Activities			
1	\$29,717	\$1,747,604	\$291,625	\$10,754	\$111,840	\$8,447			
2	30,460	1,791,294	298,916	11,023	114,636	8,658			
3	31,221	1,836,076	306,389	11,298	117,502	8,875			
4	32,002	1,881,978	314,048	11,581	120,439	9,096			
5	32,802	1,929,028	321,899	11,870	123,450	9,324			

#### **EXPERIENCE STATEMENT**

Please describe in detail the duration and extent of your business experience, with special emphasis upon experience with the type of business which you propose to conduct on District property. Also state in detail the pertinent experience of the persons who will be directly involved in development and management of the business.

Safe Harbor Marinas currently owns and/or operates 121 marinas across 22 states. Safe Harbor has the deepest and most experienced management team in the industry with an average of 30+ years of relevant industry experience across all facets of marina ownership and operations. Below is a list of the key leaders that oversee Safe Harbor Marinas:

- · Jack Brewer, Founder and Board Member, 50 Years
- · Marshall Funk, Founder and Chief Strategy Officer, 35 Years
- Baxter Underwood, Chief Executive Officer, 10 Years
- · Rives Potts, President, 40 Years
- · Gavin McClintock, Chief Financial Officer, 10 Years
- · Katheryn Burchett, Chief Operations Officer, 18 Years
- Brad Alesi, Chief Marketing Officer, 11 Years
- · Meagan Thompson, Chief Accounting Officer, 20 Years
- · James Phyfe, Chief Resource Officer, 24 Years
- Jason Hogg, Chief Investment Officer, 13 Years
- Kate Pearson, Vice President Business Development, 20 Years
- Jeff Rose, Vice President Business Development, 25 Years
- 15 Regional Vice Presidents, 200+ Years

While Safe Harbor Marinas has been in existence for over 5 years, the management team (see above) and the marina companies that now make up Safe Harbor Marinas have owned and operated marinas for 30+ years. Our organization is a combination of several long-standing marina portfolios with tenured executive marina management experience that is poised to take the marina industry to the next level and deliver a superior boater experience.

Several of Safe Harbor's leaders have held significant roles within local, state, and national marina industry associations.

- Founder and Chief Strategy Officer, Marshall Funk, has served as President of (MOAA)
   Marina Operators Association of America and the Marina Association of Texas.
- Vice President of Business Development, Kate Pearson, is the Vice President of California's Marine Recreation Association (MRA) and Chairman of The U.S. Superyacht Association (USSA).

In addition to the management team's industry experience and leadership referenced above, Safe Harbor has vast experience in working and partnering with municipalities, private investors, investment companies, the US Army Corps of Engineers, the Tennessee Valley Authority, and the Lower Colorado River Authority. Other partnerships include Leases with the Port Districts of San Diego and Ventura, California, the City of Emeryville, California, the City of Alameda, California, the City of St. Petersburg, Florida, the City of Beaufort, South Carolina, the City of Haverstraw, New York, the State of Florida, and the State of Michigan.

Below are a few of the most pertinent leasehold marina operations and facilities that our company currently operates (each includes the marina's location, leasing authority, dates business was operated, summary of scope of services, and annual gross receipts):

- 1) Cabrillo Isle Marina in San Diego, CA
  - a. Long-term lease with the Port of San Diego
  - b. Leased from 2016 to Current
  - c. Slip leasing, transient leasing, boat club, charter operation, restaurant, commercial tenants, day sailing, and other activities
  - d. 2020 annual gross receipts of \$5.2mm
- 2) Emeryville Marina in Emeryville, CA
  - a. Long-term lease with the City of Emeryville
  - b. Leased from 2001 to Current
  - c. Slip leasing, transient slip leasing, commercial tenants that include sport fishing concessionaire, commercial ferry operation, high-speed fuel dock, passenger services such as paid parking, and other activities
  - d. 2020 annual gross receipts of \$3.1mm
- 3) Pier 121 in Lewisville, TX
  - a. Long-term lease with the US Army Corps of Engineers
  - b. Leased from 1987 to Current
  - c. Slip leasing, restaurant, boat dealerships, boat service, ship store, fuel dock, boat rental, boat club, charter boat services, large family park with picnic pavilions, covered upland boat storage, yacht club, and other activities
  - d. 2020 annual gross receipts of \$7.5mm
- 4) Ventura Isle Marina in Ventura, CA
  - a. Long-term lease with the Ventura Port District
  - b. Leased from 2016 to Current
  - c. Slip leasing, transient slip leasing, yacht club, yacht racing, boat club, yacht broker, public access areas such as picnic tables and bocce ball courts, and other activities
  - d. 2020 annual gross receipts of \$3.6mm
- 5) Ballena Isle in Alameda, CA
  - a. Long-term lease with the City of Alameda
  - b. Leased from 2016 to Current
  - 95 upland commercial tenants that include restaurants, maritime academy, sailing school, fuel dock, yacht club, retail, stand-up paddle board operation, and other activities
  - d. 2020 annual gross receipts of \$3.1mm
- 6) Shelter Island Boatyard in San Diego, CA
  - a. Long-term lease with the Port of San Diego
  - b. Leased from 2021 to Current
  - c. Slip leasing, transient leasing, commercial tenants, service, and other activities
  - d. Sept 2020 TTM gross receipts of \$5.4mm

# TERMS AND CONDITIONS OF PURCHASE, SALE, OR TRANSFER OF (SUB)LEASEHOLD INTEREST

(NOTE: Complete this page only if the transaction involves a Lease transfer, or the transfer of a Sublease having a remaining term of more than five years.)

Please summarize the terms and conditions of the purchase, sale, or transfer of (Sub)Leasehold interest(s) which requires District consent, as specified in the Assignment-Sublease provisions of the District Lease. Please attach copies of the applicable sales agreement(s), escrow instructions, assignment agreement(s), or other documents in conjunction with the sale, purchase, or transfer of the (Sub)Leasehold interest(s).

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#### **EXHIBIT K**

#### **ENVIRONMENTAL DISCLOSURE ADDENDUM**

640 MARINA PARKWAY, CHULA VISTA CALIFORNIA (THE "PREMISES")

CALIFORNIA HEALTH AND SAFETY CODE SECTION 25359.7 REQUIRES ANY OWNER OF NONRESIDENTIAL REAL PROPERTY WHO KNOWS, OR HAS REASONABLE CAUSE TO BELIEVE, THAT ANY RELEASE OF HAZARDOUS SUBSTANCE HAS COME TO BE LOCATED ON OR BENEATH THAT REAL PROPERTY TO GIVE WRITTEN NOTICE OF THAT CONDITION TO THE LESSEE OF THE REAL PROPERTY. LANDLORD IS PROVIDING THE FOLLOWING INFORMATION CONCERNING THE PRESENCE OF HAZARDOUS SUBSTANCES ON AND UNDER THE PREMISES TO PROSPECTIVE TENANT ("TENANT"). THIS IS A SUMMARY OF INFORMATION ONLY, IS NOT INTENDED, NOR SHALL IT BE DEEMED OR CONSTRUED, AS A REPRESENTATION OR WARRANTY OF ANY KIND BY LANDLORD AND HAS BEEN PREPARED FOR TENANT'S CONVENIENCE TO FACILITATE TENANT'S INDEPENDENT DUE DILIGENCE EVALUATION WITH RESPECT TO THE RELEASES OF HAZARDOUS SUBSTANCES AT AND BENEATH THE PREMISES.

[ADD SPECIFIC INFORMATION, INCLUDING REFERENCES TO ANY REGULATORY REPORTS/DATABASES AND CONTAMINANT INFORMATION IF AVAILABLE (EXAMPLE: ACCORDING TO ENVIRONMENTAL REPORTS SUBMITTED TO THE SAN DIEGO REGIONAL WATER QUALITY CONTROL BOARD ("SDRWQCB"), WHICH HAS ISSUED AN INVESTIGATIVE ORDER THAT INCLUDES THE PREMISES (INVESTIGATIVE ORDER \_\_\_\_\_\_), VARIOUS HAZARDOUS SUBSTANCES HAVE COME TO BE LOCATED ON OR BENEATH THE PREMISES, INCLUDING [LIST CONTAMINANTS] ENVIRONMENTAL REPORTS DESCRIBING WITH MORE SPECIFICS THE ENVIRONMENTAL CONDITIONS AT THE PREMISES CAN BE PROVIDED BY LANDLORD UPON REQUEST OR MAY BE ACCESSED AT THE SDRWQCB GEOTRACKER WEBSITE IDENTIFIED AS [ADD WEBSITE])]

LESSEE ACKNOWLEDGEMENT AND CONSENT: BY EXECUTION OF THIS LEASE, LESSEE (A) ACKNOWLEDGES ITS RECEIPT OF THE FOREGOING NOTICE GIVEN PURSUANT TO SECTION 25359.7 OF THE CALIFORNIA HEALTH AND SAFETY CODE; (B) ACKNOWLEDGES AND AGREES THAT LANDLORD SHALL HAVE NO LIABILITY OR RESPONSIBILITY FOR THE ACCURACY OF ANY OF THE INFORMATION CONTAINED IN THE REPORTS PREPARED BY AND FOR THIRD PARTIES; AND (C) ACKNOWLEDGES THAT LANDLORD HAS COMPLIED WITH ITS OBLIGATIONS UNDER SECTION 25359.7 OF THE HEALTH AND SAFETY CODE.