



Order
under Services Contract # 7143687-001

Customer: SAN DIEGO UNIFIED PORT DISTRICT
Bill To: SAN DIEGO UNIFIED
PORT DIST
FINANCE DEPT
P O BOX 120488
SAN DIEGO, CA 92112-0488

Order Summary	
Agreement	Pricing
Term 10/1/2020 - 9/30/2025 (60 Months)	Total for this Order
Issued per Xerox agreement # 7143687	Net Monthly Minimum Charge (\$1,524.53)
Attachments to this Order • None	Additional to Monthly Minimum Charge
	Impression Charges See Meter Pricing Plan

Authorized Signature	
<p>Your signature indicates your agreement to the items and pricing in this Order.</p> <p>Signer: Tracey Sandberg Phone: 619-686-8195</p> <p>Customer Authorized Signature: _____ Date: _____</p>	<p>Thank You for your business! This agreement is proudly presented by Xerox and Lisa M M Ray 619-260-3119 For information on your Xerox Account, Please see your Sales Representative</p>

Order

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Xerox Equipment & Software Added			Meter Pricing Plan				(staples included for equipment with a stapling feature)			
Item	Description	Monthly Minimum Charge	Meter	Monthly Impressions In Plan	Pool Identifier	Additional Impression Charge	Plan Features	Modification to Prior Pricing	Install Location	Owner
1.	C8170H (XEROX C8170H) - BR FINISHER-2/3 HP - Customer Ed - Analyst Services	\$167.40	1: Black and White Impressions	0	N/A	\$0.0059	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
			2: Color Impressions	0	N/A	\$0.0496				
2.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$32.07	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
3.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$31.25	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3380 N HARBOR DR SAN DIEGO, CA 92101-1023	XRX
4.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$31.25	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3380 N HARBOR DR SAN DIEGO, CA 92101-1023	XRX

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5.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$31.25	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3380 N HARBOR DR SAN DIEGO, CA 92101-1023	XRX
6.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$33.35	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
7.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$34.73	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
8.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$34.73	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX

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Item	Description	Monthly Minimum Charge	Meter	Monthly Impressions In Plan	Pool Identifier	Additional Impression Charge	Plan Features	Modification to Prior Pricing	Install Location	Owner
9.	B7035H (XEROX B7035 TND TRAY) - EMBEDDED 1-LINE FAX - OFFICE FINISHER LX - POSTSCRIPT 3 KIT - Customer Ed - Analyst Services	\$125.53	1: Black and White Impressions	0	N/A	\$0.0066	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	PORT OF SAN DIEGO 3380 N HARBOR DR SAN DIEGO, CA 92101-1023	XRX
10.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$27.47	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DIST DR 1401 SHELTER ISLAND SAN DIEGO, CA 92106-3101	XRX
11.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$27.47	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DIST DR 1401 SHELTER ISLAND SAN DIEGO, CA 92106-3101	XRX
12.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$27.47	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DIST DR 1401 SHELTER ISLAND SAN DIEGO, CA 92106-3101	XRX

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Item	Description	Monthly Minimum Charge	Meter	Monthly Impressions In Plan	Pool Identifier	Additional Impression Charge	Plan Features	Modification to Prior Pricing	Install Location	Owner
13.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$31.31	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3380 N HARBOR DR SAN DIEGO, CA 92101-1023	XRX
14.	C8135H (XEROX C8135H) - 1 LINE FAX - OFFICE FINISHER - Customer Ed - Analyst Services	\$123.45	1: Black and White Impressions	0	N/A	\$0.0059	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3380 N HARBOR DR SAN DIEGO, CA 92101-1023	XRX
			2: Color Impressions	0	N/A	\$0.0496				
15.	C8155H (XEROX C8155H) - 1 LINE FAX - OFFICE FINISHER - Customer Ed - Analyst Services	\$166.31	1: Black and White Impressions	0	N/A	\$0.0059	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DIST DR 1401 SHELTER ISLAND SAN DIEGO, CA 92106-3101	XRX
			2: Color Impressions	0	N/A	\$0.0496				
16.	C8155H (XEROX C8155H) - 1 LINE FAX - OFFICE FINISHER - Customer Ed - Analyst Services	\$169.29	1: Black and White Impressions	0	N/A	\$0.0059	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3380 N HARBOR DR SAN DIEGO, CA 92101-1023	XRX
			2: Color Impressions	0	N/A	\$0.0496				

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Item	Description	Monthly Minimum Charge	Meter	Monthly Impressions In Plan	Pool Identifier	Additional Impression Charge	Plan Features	Modification to Prior Pricing	Install Location	Owner
17.	C8155H (XEROX C8155H) - 1 LINE FAX - OFFICE FINISHER - Customer Ed - Analyst Services	\$195.92	1: Black and White Impressions	0	N/A	\$0.0059	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3380 N HARBOR DR SAN DIEGO, CA 92101-1023	XRX
			2: Color Impressions	0	N/A	\$0.0496				
18.	C8155H (XEROX C8155H) - 1 LINE FAX - OFFICE FINISHER - Customer Ed - Analyst Services	\$145.17	1: Black and White Impressions	0	N/A	\$0.0059	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3380 N HARBOR DR SAN DIEGO, CA 92101-1023	XRX
			2: Color Impressions	0	N/A	\$0.0496				
19.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$31.31	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 1000 N HARBOR DR SAN DIEGO, CA 92101-3316	XRX
20.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$34.73	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX

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Item	Description	Monthly Minimum Charge	Meter	Monthly Impressions In Plan	Pool Identifier	Additional Impression Charge	Plan Features	Modification to Prior Pricing	Install Location	Owner
21.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$27.47	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DISTRICT 1400 W BAY MARINA DR NATIONAL CITY, CA 91950	XRX
22.	B405DN (XEROX B405DN) - CARRIER DELIV/INSTAL	\$28.84	1: Black and White Impressions	0	N/A	\$0.0129	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DIST 645 SWITZER ST SAN DIEGO, CA 92101-7810	XRX
23.	C8135H (XEROX C8135H) - OFFICE FINISHER - Customer Ed - Analyst Services	\$114.91	1: Black and White Impressions	0	N/A	\$0.0059	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DIST 645 SWITZER ST SAN DIEGO, CA 92101-7810	XRX
			2: Color Impressions	0	N/A	\$0.0496				
24.	C8135H (XEROX C8135H) - OFFICE FINISHER - Customer Ed - Analyst Services	\$114.91	1: Black and White Impressions	0	N/A	\$0.0059	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DIST 645 SWITZER ST SAN DIEGO, CA 92101-7810	XRX
			2: Color Impressions	0	N/A	\$0.0496				

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Item	Description	Monthly Minimum Charge	Meter	Monthly Impressions In Plan	Pool Identifier	Additional Impression Charge	Plan Features	Modification to Prior Pricing	Install Location	Owner
25.	C405DN (XEROX C405DN) - CARRIER DELIV/INSTAL	\$30.71	1: Black and White Impressions	0	N/A	\$0.0179	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	N	SAN DIEGO UNIFIED PORT DIST 1140 N HARBOR DR SAN DIEGO, CA 92101-0902	XRX
			2: Color Impressions	0	N/A	\$0.0990				
26.	1AB190273: V180B (VERSANT 180 PRESS)	\$1,490.01	1: Color Impressions	0	N/A	\$0.0356	- 60 months - Monthly Meter Reconciliation - Fixed Price - Consumable Supplies Included	Y	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
			2: Black and White Impressions	0	N/A	\$0.0085				
			3: Color Large Impressions	0	N/A	\$0.0030				
			4: Extra Long Impressions	0	N/A	\$0.0356				
27.	2PA602009: V180EFI (EX-I 180 EFI PR SVR)	\$81.56	N/A	N/A	N/A	N/A	- 60 months - Fixed Price	Y	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
28.	7HB469920: C400DN (XEROX C400DN)	\$25.98	N/A	N/A	N/A	N/A	- 60 months - Fixed Price	Y	SAN DIEGO UNIFIED PORT DST 3380 N HARBOR DR SAN DIEGO, CA 92101-1023	XRX

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Item	Description	Monthly Minimum Charge	Meter	Monthly Impressions In Plan	Pool Identifier	Additional Impression Charge	Plan Features	Modification to Prior Pricing	Install Location	Owner
29.	7HB781220: C400DN (XEROX C400DN)	\$35.23	N/A	N/A	N/A	N/A	- 60 months - Fixed Price	Y	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
30.	4HX798827: C405DN (XEROX C405DN)	\$37.71	1: Black and White Impressions	0	N/A	\$0.0179	- 60 months - Monthly Meter Reconciliation - Fixed Price	Y	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
			2: Color Impressions	0	N/A	\$0.0990	- Consumable Supplies Included			
31.	4HX804397: C405DN (XEROX C405DN)	\$38.67	1: Black and White Impressions	0	N/A	\$0.0179	- 60 months - Monthly Meter Reconciliation - Fixed Price	Y	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
			2: Color Impressions	0	N/A	\$0.0990	- Consumable Supplies Included			
Total Additions to Monthly Minimum Charge		\$3,527.46								

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Xerox Equipment & Software Removed or Changed						
Item	Description	Monthly Minimum Charge	Pool Identifier	Transaction Type	Install Location	Owner
1.	1AB190273: V180B (VERSANT 180 PRESS)	(\$2,743.28)	N/A	Refinanced	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
2.	2PA602009: V180EFI (EX-I 180 EFI PR SVR)	(\$138.37)	N/A	Refinanced	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
3.	7HB469920: C400DN (XEROX C400DN)	(\$29.95)	N/A	Refinanced	SAN DIEGO UNIFIED PORT DST 3380 N HARBOR DR SAN DIEGO, CA 92101-1023	XRX
4.	7HB781220: C400DN (XEROX C400DN)	(\$41.24)	N/A	Refinanced	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
5.	4HX798827: C405DN (XEROX C405DN)	(\$53.08)	N/A	Refinanced	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
6.	4HX804397: C405DN (XEROX C405DN)	(\$54.89)	N/A	Refinanced	SAN DIEGO UNIFIED PORT DST 3165 PACIFIC HWY SAN DIEGO, CA 92101-1128	XRX
7.	E2B647426: C60	(\$354.68)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
8.	3BT800218: WC 3345	(\$21.93)	Data Available Upon Request	Trade	Data Available Upon Request	XRX

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Xerox Equipment & Software Removed or Changed						
Item	Description	Monthly Minimum Charge	Pool Identifier	Transaction Type	Install Location	Owner
9.	3BT803379: WC 3345	(\$24.77)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
10.	3BT803382: WC 3345	(\$24.77)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
11.	3BT803383: WC 3345	(\$24.77)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
12.	3BT806239: WC 3345	(\$29.40)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
13.	3BT806766: WC 3345	(\$34.38)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
14.	3BT806941: WC 3345	(\$34.38)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
15.	AE9552939: WC 5325	(\$104.40)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
16.	LA6287750: WC 3325	(\$21.74)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
17.	LA6287751: WC 3325	(\$21.74)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
18.	LA6291192: WC 3325	(\$21.72)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
19.	LA6296711: WC 3325	(\$21.72)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
20.	MX1208291: 7830 CONTRACT/EXCEPTION	(\$151.84)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
21.	MX4473805: 7845 CONTRACT/EXCEPTION	(\$166.91)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
22.	MX4482497: 7845 CONTRACT/EXCEPTION	(\$166.91)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
23.	MX4502792: 7845 CONTRACT/EXCEPTION	(\$166.91)	Data Available Upon Request	Trade	Data Available Upon Request	XRX



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Xerox Equipment & Software Removed or Changed						
Item	Description	Monthly Minimum Charge	Pool Identifier	Transaction Type	Install Location	Owner
24.	MX4737310: 7845 CONTRACT/EXCEPTION	(\$165.23)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
25.	LA6296224: WC 3325	(\$21.72)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
26.	3BT806933: WC 3345	(\$34.38)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
27.	LA6287744: WC 3325	(\$21.74)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
28.	LA6294411: WC 3325	(\$21.72)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
29.	MX1211090: 7830 CONTRACT/EXCEPTION	(\$151.84)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
30.	MX1211091: 7830 CONTRACT/EXCEPTION	(\$151.84)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
31.	XL3619697: WC6605	(\$29.74)	Data Available Upon Request	Trade	Data Available Upon Request	XRX
Total Subtractions to Monthly Minimum Charge			(\$5,051.99)			

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**Services Contract
Terms & Conditions**

The following terms and conditions are in addition to those in the SSA. In the event of a conflict between terms and conditions, the order of precedence will be the SSA, this SSO and the applicable SOW, except where expressly stated otherwise in the SSA.

EXTRA LONG PRINTS: The following Equipment model(s), V180B may now, or in the future, have extra-long print capability, which is the ability to produce a print that is longer than 491mm. Maximum print length may vary by model. The meters for Equipment with extra-long print capability will register the following, as applicable: (i) for impressions greater than 491mm, up to and including 661mm, the Extra Long Impressions meter will register two (2) prints for each such extra-long print, in addition to registering one (1) print on either the Color Impressions meter (in the case of a color print) or the Black Impressions meter (in the case of a B&W print); (ii) for impressions greater than 661mm, up to and including 877mm, the Extra Long Impressions meter will register three (3) prints for each such extra-long print, in addition to registering one (1) print on either the Color Impressions meter (in the case of a color print) or the Black Impression meter (in the case of a B&W print); (iii) for impressions greater than 877mm, up to and including 1,083mm, the Extra Long Impressions meter will register four (4) prints for each such extra-long print, in addition to registering one (1) print on either the Color Impressions meter (in the case of a color print) or the Black Impression meter (in the case of a B&W print); and (iv) for impressions greater than 1,083mm, up to and including 1,299mm, the Extra Long Impressions meter will register five (5) prints for each such extra-long print, in addition to registering one (1) print on either the Color Impressions meter (in the case of a color print) or the Black Impression meter (in the case of a B&W print).

MODIFICATION OF PRIOR AGREEMENT: This Order modifies a prior agreement between you and Xerox for one or more of the Products identified herein. You may be charged a one-time administrative/processing fee per modified unit for the modification of the prior agreement, which fee will be financed under this Order.

EARLY TERMINATION: As per the Early Termination provision in the SSA, for every Order under this Services Contract number 7143687-001, you shall pay early termination charges as noted herein. If, prior to the end of the term of an Order hereunder, you terminate Equipment, require Equipment be removed or replaced or Xerox terminates an Order due to your default, you shall pay all amounts due Xerox as of that date, together with the Xerox-calculated monthly equipment component ("MEC"), which is available upon request and includes a disengagement charge, for all affected Equipment multiplied by the number of months remaining in said Order. In addition, you shall either make the subject Equipment (in the same condition as when delivered, reasonable wear and tear excepted) and its Software available for removal by Xerox when requested to do so or purchase the subject Equipment "AS IS, WHERE IS" and WITHOUT ANY WARRANTY AS TO CONDITION OR VALUE by paying Xerox the Fair Market Value ("FMV") of the Equipment at the conclusion of its term.