Attachment A to Agenda File No. 2020-0115

Austal Facility

A Partnership with the Community, SDUPD and the US Navy

January 2020

AUSTAL PROPRIETARY INFORMATION:

This document contains proprietary data that shall not be used, disclosed, or reproduced – in whole, or in part – without express written permission of Austal USA.

AUSTAL

UNCLASSIFIED / FOR OFFICIAL USE ONLY

Page 1 of 19 A



Austal Project

Table of Contents:

- The Austal Project
- About the LCS and EPF Ships
- US Navy Need for Dry-Dock Space
- Displaced Repair Work
- Site Specifics & Selection Criteria
- Austal's Community Involvement

Austal Project



- US Navy has <u>significant</u> need to repair & dry dock vessels
 - Littoral Combat Ship (LCS 2)
 - 19 Ships Contracted; 10 Delivered
 - 10 Homeported in San Diego
 - Austal holds multiple repair contracts with the Navy for LCS
 - Expeditionary Fast Transport (EPF)
 - 14 Ships Awarded; 11 Delivered
 - 1 Ships to be Homeported in San Diego
 - Littoral Combat Ship (LCS 1)
 - 2 LCS1 Variants permanently Homeported in San Diego
 - Potential: 10 US Navy Fast Frigates (FFG_(x))

Over 30 Ships in San Diego with growing maintenance needs

Austal Project



- US Navy Repair and Dry Dock Need
 - Currently being met with multiple US locations
 - Impact to San Diego:
 - San Diego jobs: 250-600 per year
 - San Diego area revenue: \$100M \$125M per year
 - Development and Training for Community: Austal substantially trains each locally-hired craftsman
 - Positive community impact
 - Current Repair Yards are at capacity with larger ships
- Austal Experience:
 - \$150-\$250M in repair revenues
 - Worldwide presence nearly 4,500 employees
 - Prime Contractor for shipbuilding and ship repair for the US Navy
 - Active membership in San Diego organizations

LITTORAL COMBAT SHIP (LCS)



Small Surface Combatant

- 419' x 104' x 14'
- 40+ kts
- Berthing for 98
- SUW, ASW, MCM Missions

LCS 2 – 20 Delivered (10 Total)									
LCS 22		~97% complete	Deliver FEB 2020						
LCS 24		~85% complete	Deliver APR 2020						
LCS 26	(USS MOBILE)	~60% complete	Deliver SEP 2020						
LCS 28		~25% complete	Deliver AUG 2021						
LCS 30		~5% complete	Deliver JAN 2022						
LCS 32		Start of Construc	tion, October						
LCS 34	-38 Cont	racted, not starte	d						

5

Page 6 of 19 A

EXPEDITIONARY FAST TRANSPORT (EPF)

AUSTAL



EPF 1 - 11 D	elivered	A REAL PROPERTY AND
EPF 12:	~90% complete	Deliver July 2020
EPF 13:	Awarded	
EPF 14:	Awarded	

High Speed Logistics Transport

- 338' x 94' x 13'
- 36+ kts
- 600 ST Payload
- 312 troop seating

Navy's Need for Dry Dock Space





A Strategic Assessment of the Future of U.S. Navy Ship Maintenance

Challenges and Opportunities

Bedev Martin | Michael E. MisMahan Jasua Ripeto | Jimas G. Kelimoni Abbr Schandi US Navy commissioned RAND Corp to study the Supply & Demand of Dry Docks to Support the US Navy

Conclusion:

- LCS 2 available Dry
 Dock(s) near the LCS 2
 Homeport is limited vs.
 need
- New Dry Dock(s) will need to be built to support the LCS 2 variant

1/6/2020

Page 8 of 19 A

US Navy Dry Dock Need



- US Navy Need in San Diego:
 - ~8 Ships per year need dry-docking
 - ~5 Displaced Ships per year no dry dock capacity
- Per RAND Study:
 - "Demands for ... dry docks, will be significant and, at times, overstress available dry docks by port"
 - "The dry-dock demand predicted for the LCS-1 and the LCS-2, when analyzed by homeport, does not appear executable within available facilities within homeport."

Page 9 of 19 A

Navy Dry-Dock Need



- "Likewise, additional dry docks will be needed to address the growing fleet size."
 - "The ratio of ships to dry docks present in the Pacific presents a significant challenge that reduces margin for schedule changes and growth. The Navy has conducted a market survey of available/potential dry docks and is developing a long-range plan <u>to</u> <u>increase the number of certified dry</u> <u>docks in the Pacific</u> (and elsewhere if required) to reduce this shortfall."
- Both public and private plans specifically focus on three major areas of improvement: <u>dry dock capacity</u> and survivability, facility layout and infrastructures optimization, and capital equipment requirements and modernization.

REPORT TO CONGRESS ON THE LONG-RANGE PLAN FOR MAINTENANCE AND MODERNIZATION OF NAVAL VESSELS FOR FISCAL YEAR 2020

> Prepared by: Naval Sea Systems Command 1333 Isaac Hull Ave Washington Navy Yard, DC 20376

Navy Dry-Dock Need



- The Navy has identified a significant shortfall in dry-dock capacity in SD area
 - Lack of dry-dock capacity in SD has forced Navy to send ships to other west & gulf coast ports ... detracting from crew time at home and <u>taking revenue and jobs from SD area</u>
- The dry-dock shortfall in SD is well documented
 - Navy & RAND studies
 - Navy testimony to Congress (SECNAV, CNO, NAVSEA)
 - Numerous Austal meetings with Navy leadership PACFLT, NAVSEA, SEA21, SWRMC, PEO USC
 - Navy Long-Range Plan for Maintenance and Modernization for FY20
- Navy report to Congress
 - "Infrastructure is another significant risk to completing maintenance in San Diego. There are three privately owned, large floating dry docks and one small Navy-owned graving dock. Due to the influx of maintenance, <u>many of the availabilities will need to be performed at</u> <u>other West Coast ports or on the East and Gulf Coasts</u>.

Page 11 of 19 A

Repair Work "Displaced"



- Current Status of LCS-2 Dry Docking:
 - 2 Dry Dockings occurring in Portland, OR
 - 4 Dry Dockings occurring in Seattle, WA
 - 2 Dry Dockings occurring in Mobile, AL
 - BAE/NASSCO/US Navy Dry Dockings for LCS 2: Zero
 - Currently only three locations in San Diego with NAVSEA certified Docks
 - Because of demand for larger ships, these locations have made the LCS 2 a lower priority

San Diego Annual Economic Impact



					First Full Y	ear of	Operat	ions (~	2022)		_	_	r —		_		
LCS Maint Event Type	# of Employees	# of Subcont Employees	Labo	l Non- ir Area 1 (\$Ms)	Percent Time Work Completed at Crosby Site	Jan	Feb	Mar	Apr	May	Jun	lut	Aug	Sep	Oct	Nov	Dec
PSA	75	50	Ś	7.50	20%	25	25	25				25	25	25			
PMAV	30	20	Ś	2.05	10%				10						10		
CMAV/EM	40	20	\$	7.50	10%		6			6			6			6	
SRA	75	50	\$	7.15	100%					125	125	125			125	125	125
DSRA	175	75	\$	30.76	100%	250	250	250	250	250	250	250	250	250	250	250	250
TOTALS	395	215	\$	54.96	Spend \$	\$3.9	\$4.0	\$3.9	\$3.7	\$5.4	\$5.3	\$5.6	\$4.0	\$3.9	\$5.4	\$5.4	\$ 4.
	Total Annual San Diego Employed			610	275	281	275	260	381	375	400	281	275	385	381	375	
	Total Annual Non-Labor \$ Spend (\$M's)				202					1			0				
	Average Employed Base per Month			329													
Avg Monthly Non-Labor Spend (\$M's)			at the second seco														
	Average Hourly Wage per Employee			\$ 36.00													
	Average Monthly Labor Payroll			\$ 2.05													
	Annual Payroll (\$M's)				\$ 24.56												
	Total Area \$ Impact per Year (\$M's)			\$ 79.53													
	Other Indirect Spend				\$ 23.75												
TOTAL (\$Ms)				\$ 103.28													

US Navy Need to Retain LCS Maintenance & Support in San Diego

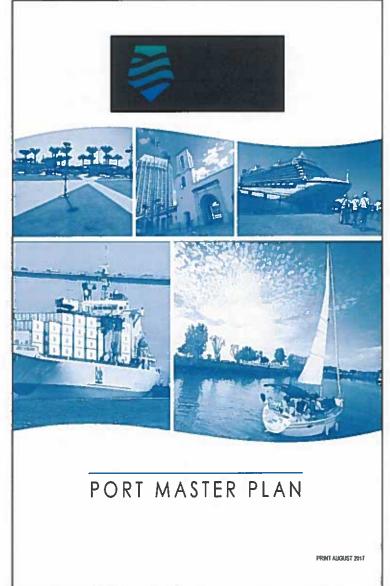
Economic Impact to San Diego

- 600 new jobs (\$24.56M in Annual Payroll)
- \$78.72M in additional San Diego Area Direct & Indirect Spend
- Total Economic Impact: \$103.28M per year

AUSTAL

Site

- San Diego is the Home Port for the LCS 2 US Navy Ship
- Primary Site Selection Criteria: San Diego Location and Environmental Impact
 - Identify sites "Industrial Uses" based upon current Port Master Plan.
 - Focus a "project site" that does not interfere with current or future cargo operations.
 - Review All Planning Districts as potential sites.
 - How did we end up at this site?



Selection Criteria

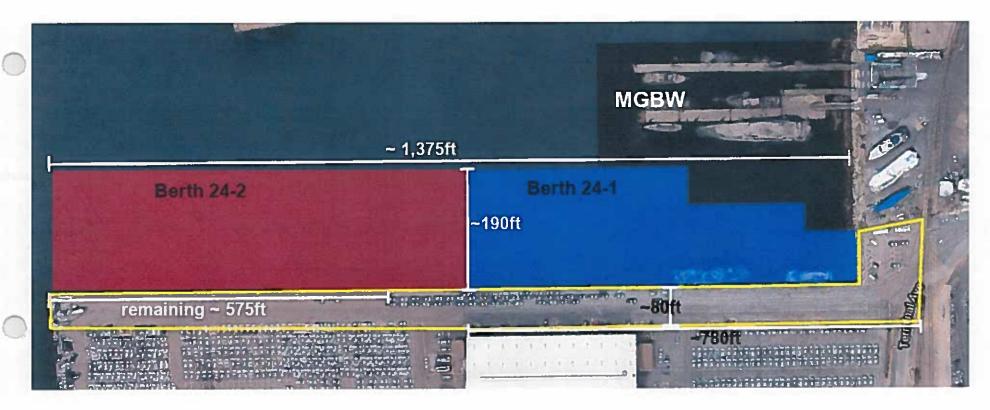


- Deep water will require <u>no dredging</u>.
- The site has contiguous land.
- Street access.
- Not interfere with maritime cargo uses.
- Allows for a direct long-term relationship with the Port Authority / Community.

Page 15 of 19 A

National City 'North Side' Berths





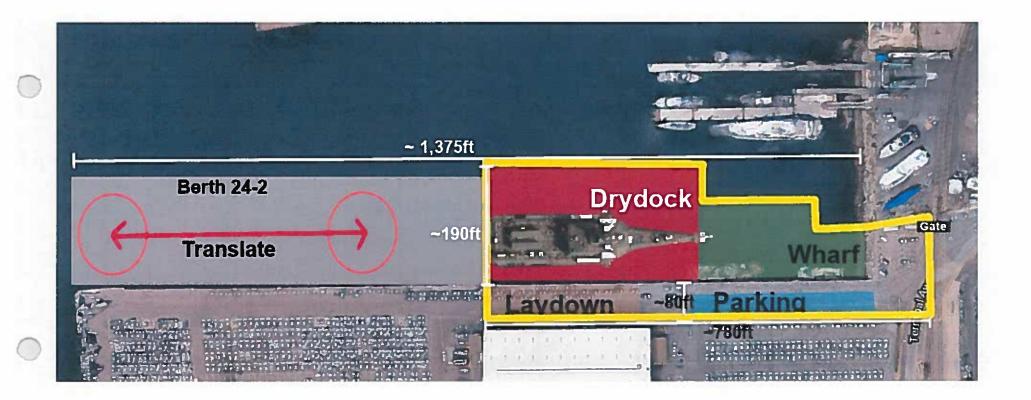


FOR SDUPD USE ONLY - DO NOT DISTRIBUTE

Page 16 of 19 A

National City Terminal Berth 24-1





Page 17 of 19 A

Austal Full Footprint Requirement





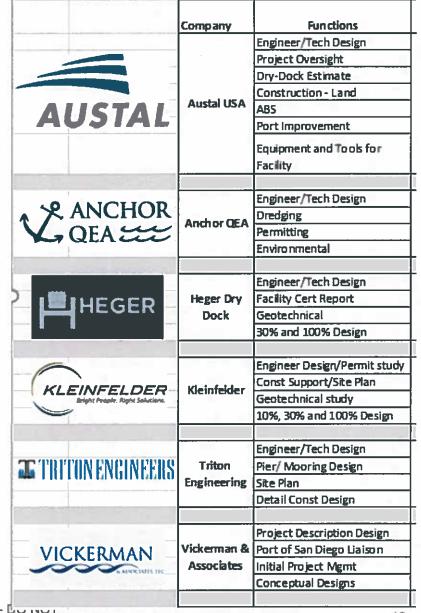
Page 18 of 19 A

Austal Supports Using Local Firms and Vendors



Austal has engaged a TEAM of local professional firms for the final planning, engineering, design, and construction management for the landside and waterside improvements.

Additionally, the Austal TEAM is prepared to support the SDUPD with professional services associated with the off-site improvements through a cost recovery agreement.



Austal in the Community



Corporate Social Responsibility is a core value for Austal USA. We are one of the top investors in the greater Mobile, Ala. community providing hundreds of thousands of dollars in donations, sponsorships and other corporate giving to aid economic development, environmental, and social programs.

- Mobile Support community growth through city and county clean up and growth programs, STEM and robotics engagement at the K-12 level, beautification, preservation and remediation efforts in and around our historic Mobile River Delta and Mobile Bay waterways, and fresh-start programs to our local homeless, disadvantaged youth, and domestic violence victims.
 - Our executive team is actively involved in Leadership positions with numerous organizations
 - Board of Directors Mobile Area Chamber of Commerce, Business Council of Alabama, United Way, Boys and Girls Clubs of South Alabama, and Mobile Baykeeper.
 - Chairman of the Board, United Way of Southwest Alabama
 - Advisory Board Members, University of South Alabama (Schools of Business and Engineering) and Board Member, Development Council for the University of South Alabama Hospital
- San Diego We have grown our community involvement in San Diego with memberships at the San Diego Regional Chamber of Commerce, San Diego Ship Repair Association, and the San Diego Port Tenants Association and are looking to do more in the near future. A strong community and our role as a strong community partner is critical to our ability to build and service ships for our U.S. Navy
- Alabama
 - Entrenched in educational, workforce development planning and cybersecurity efforts at the state level, serving in positions appointed by the Governor of Alabama.
 - Workforce development Board of Directors of Alabama Works
 - Cybersecurity University of Alabama School of Cyber and Engineering, Board of Directors
 - Business Council of Alabama of Alabama, Board of Directors
- National
 - Chairman, Shipbuilders Council of America
 - Vice Chairman, National Ship Research Program (NSRP)