

**DRAFT**

**RESOLUTION 20xx-xxx**

**RESOLUTION AUTHORIZING AMENDMENT NO. 4  
TO AGREEMENT WITH DELOITTE CONSULTING,  
LLP IN AN AMOUNT NOT TO EXCEED  
\$1,805,000.00 FOR A NEW TOTAL OF \$3,605,000  
FOR SALESFORCE IMPLEMENTATION SERVICES**

**WHEREAS**, the San Diego Unified Port District (District) is a public corporation created by the legislature in 1962 pursuant to Harbors and Navigation Code Appendix 1, (Port Act); and

**WHEREAS**, on May 14, 2019 the Board of Port Commissioners (Board) authorized an agreement with Deloitte Consulting, LLP (Deloitte) in an amount not to exceed \$1,500,000 for Salesforce implementation services (Agreement) which leveraged a pre-competed agreement between the City of San Diego and Deloitte to perform substantially similar services for the District, which agreement was subsequently amended to include additional requirements resulting in a new total not-to-exceed amount of \$1,800,000; and

**WHEREAS**, Phase 1 Salesforce Implementation successfully launched on January 21, 2020, and to complete the next phase of Salesforce Implementation, Staff recommended the Board authorize Amendment No. 4 to the agreement to increase the not-to-exceed value by \$1,805,000 for a new total of \$3,605,000.

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Port Commissioners of the San Diego Unified Port District, hereby authorizes the Executive Director to execute Amendment No. 4 to agreement with Deloitte Consulting, LLP, in an amount not to exceed \$1,805,000.00 for a new total of \$3,605,000 for Salesforce implementation services.

APPROVED AS TO FORM AND LEGALITY:  
GENERAL COUNSEL

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By: Assistant/Deputy

PASSED AND ADOPTED by the Board of Port Commissioners of the San Diego Unified Port District, this 11<sup>th</sup> day of February 2020, by the following vote: