## PORT OF SAN DIEGO, CALIFORNIA

## COMPREHENSIVE ANNUAL FINANCIAL REPORT

FISCAL YEARS ENDED JUNE 30, 2019 AND 2018





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The San Diego Unified Port District (District) was established on December 18, 1962 in accordance with laws of the State of California. The District operates under the Public Trust Doctrine, which specifies that the waterways and waterfronts are primarily reserved for water-dependent uses such as fishing, cargo activity, bay tours, and recreational access such as hotels and restaurants; as well as environmental and natural-habitat preservation.

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# INTRODUCTORY SECTION (UNAUDITED)



#### **District Overview**

#### THE SAN DIEGO UNIFIED PORT DISTRICT

The San Diego Unified Port District (District) is a regional public agency established in 1962 by an act of the California State Legislature to consolidate management responsibilities for San Diego Bay. This consolidation provides ongoing efficiencies and centralized planning for the tidelands along San Diego Bay.

- The District is an economic engine, creating jobs and dollars for the regional economy through the promotion of maritime trade, tourism, and other commercial activities.
- The District is an environmental steward, preserving and enhancing the natural resources of the San Diego Bay and surrounding tidelands.
- The District is a provider of community services, providing public access, public safety, recreation, and community activities along the waterfront for visitors and residents of the region.

A seven-member Board of Port Commissioners governs the District. Board members are appointed to four-year terms by the city councils of Chula Vista, Coronado, Imperial Beach, National City, and San Diego. The San Diego City Council appoints three commissioners, and each of the other member city councils appoints one commissioner. Port Commissioners establish policies that the District staff, under the direction of the President/Chief Executive Officer (CEO), uses to conduct daily operations.

The District's maritime, real estate, and parking operations generate billions of dollars for the region's economy and allow the District to operate without the benefit of tax dollars. The District has the authority to levy a tax but has not done so since 1970.

#### PUBLIC TRUST DOCTRINE

The District is also a trustee of state lands subject to the Public Trust Doctrine, which mandates how California's sovereign lands should be managed. Also known as public trust lands, they include areas that used to be or are still under the bay and other waters. These lands cannot be bought and sold because they are held in the public trust and belong to the people of the State of California. As the trustee of these lands, the District is responsible for carrying out the principles of the Public Trust Doctrine. This includes protecting the environment, promoting the public's enjoyment of these lands, and enhancing economic development for the public's benefit.

## Vision, Mission, Guiding Principle, and Core Values

#### **VISION**

21st Century Port - We are an innovative, global seaport courageously supporting commerce, community and the environment.

#### **MISSION**

The Port of San Diego will protect the Tidelands Trust resources by providing economic vitality and community benefit through a balanced approach to the maritime industry, tourism, water and land recreation, environmental stewardship and public safety.

#### **GUIDING PRINCIPLE**

We do the greatest good by doing remarkably well.

## **CORE VALUES** Accountability Courage Transparency PORT of SAN DIEGO Inclusiveness Teamwork Integrity **Fairness** Innovation Fun



November 27, 2019

To the Board of Port Commissioners and all interested parties:

It is a pleasure to present the Comprehensive Annual Financial Report (CAFR) of the San Diego Unified Port District (District) for the fiscal years ended June 30, 2019 and 2018. The purpose of this report is to provide the Board of Port Commissioners (BPC), the California State Lands Commission, the public, and other interested parties with reliable information concerning the financial condition and results of operations for the District. The District's Financial Services department prepared this report following the guidelines recommended by the Government Finance Officers Association of the United States and Canada (GFOA) and in accordance with U.S. generally accepted accounting principles (GAAP). Responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures in this report, rests with management of the District.

To the best of our knowledge and belief, this report fairly presents and fully discloses the District's financial position, changes in financial position, and cash flows in accordance with GAAP. On the basis that the cost of internal controls should not outweigh their benefits, the District has established a comprehensive framework of internal controls to provide reasonable, rather than absolute, assurance that the financial statements are free of any material misstatements.

GAAP requires that management provide a narrative overview and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The District's MD&A can be found immediately following the Independent Auditor's Report.

The District requires that an independent, certified public accounting firm, selected by the BPC, audit the financial statements on an annual basis. Macias Gini & O'Connell LLP issued an unmodified (or clean) opinion on the District's financial statements for the fiscal years ended June 30, 2019 and 2018. The independent auditor's report is presented as the first component of the Financial Section of the report.

#### PROFILE OF THE DISTRICT

The District is a self-funded public corporation and government agency established by the State of California Legislature on December 18, 1962 for the acquisition, construction, operation, maintenance, development, management, and regulation of harbor works and improvements, including rail, water, and air terminal facilities, and tidelands and submerged lands of San Diego Bay, and for the promotion of commerce, navigation, fisheries, and recreation.

In its original form, the District included the San Diego International Airport (SDIA) within its portfolio, but that changed in 2001 with the creation of a separate agency to oversee airport operations and assets. In 2001, the California legislature enacted the San Diego County Regional Airport Authority Act (Airport Authority Act), which established the San Diego County Regional Airport Authority (SDCRAA). Effective January 1, 2003, the District transferred all airport operations and certain related assets and liabilities to the SDCRAA.

Based on cargo tonnage, the District is considered the fourth largest of 11 California ports and the largest break-bulk (non-container) port in California. The District guides development of 34 miles of San Diego Bay's beautiful, natural waterfront with a diverse portfolio of world-class commercial real estate, maritime, and public uses, with a focus on being a 21st Century Port. Serving as the Navy's unofficial shipyard on the West Coast, the District consists of a traditional working waterfront of shipyards and boatyards, marinas and sport fishing landings, and marine cargo and cruise terminals, along with numerous hotels, marinas, restaurants, tours, and museum attractions. As a public access provider, the District also maintains 22 public parks, three public boat launch facilities, five

public fishing piers, four public viewing piers, free mooring and docking, and numerous public art displays as amenities that attract visitors and enhance the value of our waterfront.

The District generates revenues from three major operations:

- Real Estate Contributing to the continuous prosperity of the local economy, the District is home to approximately 800 diverse
  businesses. The District's portfolio derives a significant amount of revenue from tourism-industry businesses, including hotels,
  restaurants, retail, marinas, museums and other attractions, and regional economic drivers such as the San Diego Convention
  Center and the SDIA, to name a few. From real estate to aquaculture and blue technology, the District invests in major
  redevelopment and community infrastructure, so businesses have the opportunity to stay competitive in the global marketplace.
  Through collaboration and access, the District's real estate team strategically works with companies to develop opportunities
  to grow their businesses, creating vibrant experiences to enjoy and prosper from the District's dynamic waterfront.
- Maritime -The District's maritime operations are the region's gateway to the world, leading the working waterfront of San Diego
  Bay and facilitating the movement of goods and people internationally and domestically. With two cargo terminals and two
  cruise terminals, the District's capital assets lead the local maritime industry as an economic driver. District maritime businesses
  employ thousands of residents and generate billions of dollars per year for the regional economy. The District takes pride in
  being a good neighbor, and its maritime team collaborates with member cities and partners to ensure terminal and cargo
  projects create a prosperous global economic engine for all while respecting adjacent land uses.
- Harbor Police Within the District, the Port of San Diego Harbor Police Department is responsible for security and service for
  the San Diego Bay waterfront air, land, and sea. Harbor Police collaborates with local, state, and federal agencies, including
  the law enforcement agencies for its member cities, the U.S. Coast Guard, and Homeland Security. Harbor Police provides
  protection on the ground for the SDIA, including the use of explosive and narcotic-detecting K-9 officers. With dedicated vessels
  and police vehicles, Harbor Police officers patrol the coast, marine terminals, and tidelands to deter and prevent crimes like
  smuggling, terrorism, and human trafficking. A partnership with the U.S. Department of State allows for the sharing of this
  department's expertise with selected ports globally.

#### **Board of Port Commissioners**

The District's governance is intended to reflect a regional approach to management of the land and water within its jurisdiction. The District is governed by a seven-member BPC appointed by the District's five-member cities (Chula Vista, Coronado, Imperial Beach, National City, and San Diego). The BPC appoints the President/Chief Executive Officer (CEO), who oversees daily operations for the organization; as well as the General Counsel and the Port Auditor. Through resolutions and directives, the BPC sets policies for the District, which are then implemented by the CEO and executive staff.

#### **ECONOMY AND OUTLOOK**

The national economy is experiencing its longest expansion in U.S. economic history with relatively steady growth that is anticipated to continue for the foreseeable future, albeit at a more moderate pace, for the remainder of calendar year 2019. According to various economic reports, key factors influencing economic growth include strong consumer spending and labor market trends, with some deceleration in business investment and exports, primarily impacted by the escalating trade tensions with the ongoing trade standoff with China and slowing global economic growth. Manufacturing is still a drag on the U.S. economy with the purchasing managers' index dropping into contractionary territory in calendar year 2019. Despite this, the overall economic impact has been minimal, since a large share of the U.S. economy today is in services, making it less dependent on manufacturing cycles. Economic forecast reports and the October 30, 2019 Federal Open Market (FOMC) statement for calendar year 2019 anticipate a more "moderate rate" of economic growth, as measured by gross domestic product (GDP), of 2.2%, full employment is anticipated for the end of the year with an unemployment rate of 3.7% (hovering near a 50-year low) and inflation is forecasted at 1.8%. (Source: Wells Fargo Economic Outlook, October 9, 2019).

Going forward, the U.S. economic outlook is growth driven based on strong economic fundamentals, albeit less exuberant, as it faces elevated uncertainty from the domestic election cycle and political gridlock, escalated and prolonged trade tensions with

China, unresolved Brexit issues, and slowing global economic growth. The U.S. Economy is forecasted to grow at a 1.7% annualized rate in calendar year 2020 with an unemployment forecast of 3.6% and inflation rate of 2.2%. (Source: Wells Fargo Economic Outlook, October 9, 2019).

California's economic growth continued to outperform the national pace in calendar year 2019 "for the same reason it has over the last decade, productivity gains through the employment of labor augmenting technology" (Source: UCLA economic forecast report, September 2019). Major industries leading the way include Health Care, Professional Scientific and Technical Services, Leisure and Hospitality and Construction, and somewhat offset by deceleration in Retail Trade and Housing sectors. California is home to the largest port complex in the western hemisphere and significant trade-related activity that may be impacted by the nation's reshaping of trade policy. Despite this, the State remains one of the most dynamic and creative regions with a GDP forecast moderating to 3.3% for calendar year 2019 and 3.1% for 2020. The forecasted unemployment rate for California is 4.0% for calendar year 2019 and 3.8% for 2020. (Source: Wells Fargo Economics Group - Special Commentary, September 5, 2019).

San Diego's economy is one of the most diverse and dynamic economies in the nation with key industries including Life Sciences, Biomedical, Technology, Tourism, and Hospitality sectors and is also home to the largest concentration of military in the world. The local Business Outlook Index is solid though less optimistic about business conditions for year 2019. (Source: SD Regional Chamber of Commerce, July 2019). San Diego is a top visitor and convention destination in the nation with more than 35 million annual visitors.

#### FINANCIAL POLICIES AND LONG-TERM FINANCIAL PLANNING

The District believes that strategic financial discipline is essential for the economic sustainability of any organization to ensure effective operations and sound fiscal health. Performing regular financial reviews and developing timely financial strategies that are aligned with the strategic goals can provide valuable information for the District's management and the BPC decision-making process.

The District reviews the strategic goals during the annual planning process and endeavors to set key performance indicators (KPI's) to measure our performance in achieving these goals.

#### Established KPI's include:

- Achieve operating revenue growth averaging a minimum of 3.0%
- Accelerate future annual operating revenue growth to greater than 3.0%
- Assist in the creation, development, and scaling of new water-dependent business ventures (Aquaculture and Blue Technology Program)
- Acquire a minimum of \$5.0 million of grant income annually
- Ensure that expenditures do not exceed current year revenue and other sources of funds

The District has adopted a comprehensive set of financial policies, including policies related to reserves, budget development, five-year financial forecast, investments, Capital Improvement Program (CIP), and Major Maintenance Program, among others.

#### **Operating Reserves**

The District continues to maintain a healthy level of operating reserves to weather significant economic downturns more effectively and manage the consequences of unexpected emergencies. Operating reserves generate investment income, provide a margin of safety and stability to protect the District from exposure to catastrophic events and economic impacts, and provide flexibility to pursue emergent opportunities. The District's BPC Policy No. 117 - Operating Reserve Policy, in general, calls for a cash reserve of 50.0% of budgeted operating and maintenance expenses reduced by certain revenue sources. The balance is established annually upon the adoption of the fiscal year budget. The current operating reserve balance of \$68.1 million is funded at the required policy level. The operating reserve includes a \$20 million minimum required balance established for the purpose of self-insurance against possible losses that could occur as the result of a catastrophic event. For more information, the Operating Reserve Policy

can be found in its entirety at https://pantheonstorage.blob.core.windows.net/administration/BPC-Policy-No-117-Operating-Reserve-Policy.pdf.

#### Five-Year Financial Forecast

Each year, the District updates a Five-Year Cash Flow Forecast (cash flow) which serves as the framework for the development of the annual operating budget. The financial policies are reflected in the cash flow and resources are allocated based on the District's Strategic Milestones adopted by the BPC with a focus on achieving the KPI's.

The following outlines the long-range and financial policies that guide the preparation of the budget:

- Revenues and other sources exceed expenses before depreciation and amortization and before capital outlays
- The District expenditures authorized in the budget will help stimulate the economy in the San Diego region
- Achieve operating revenue growth averaging a minimum of 3.0%
- Manage growth at a disciplined cost structure
- Proactively maintain facilities and infrastructure
- Capital investment in the tidelands will provide significant, long-term economic benefits to the region and provide public
  improvements and infrastructure that will stimulate private investment in the tidelands, diversifying the District's revenue
  streams, and creating new jobs and opportunities for the region. Financial policies will enable the District to maintain its
  sound financial condition so that capital investment in the tidelands may continue.

#### Capital Improvement Program

The BPC has adopted Policy No. 120 - Capital Improvement Program (CIP). The CIP includes projects that enhance maritime terminal operations, public parks, and other District facilities or public amenities. Examples of CIP projects include improvements on the District's marine terminals, improved roadways, public boat ramps, security systems, new parks, and environmental mitigation. CIP projects do not include major maintenance. The policy is intended to facilitate capital development projects and budgets, which are strategically cohesive, ensure clear and consistent treatment of all proposed capital projects on the tidelands, streamline the process, increase efficiency, reduce costs, and improve outcomes. For more information, the policy can be found in its entirety at https://pantheonstorage.blob.core.windows.net/administration/BPC-Policy-No-120-Capital-Improvement-Program-CIP.pdf.

#### Major Maintenance Program

The BPC has adopted Policy No. 130 - Major Maintenance Program (MMP). The MMP establishes a policy for the orderly maintenance of the District's capital assets. The District currently budgets for the MMP using a 3-year outlook on projects that are generated utilizing a data-informed process under the Asset Management Program (AMP), which employs a scientifically based methodology to determine repair or replacement of high risk assets before they fail. Many of the projects within the MMP span multiple years. Years two and three contain forecasted values that are subject to change prior to the following fiscal year's budget. For more information, the policy can be found in its entirety at https://pantheonstorage.blob.core.windows.net/administration/BPC-Policy-No-130-Major-Maintenance-Program.pdf.

#### MAJOR INITIATIVES AND ACCOMPLISHMENTS

#### Port Master Plan Update

Through an initiative referred to as Integrated Planning, the District is updating its Port Master Plan. A Port Master Plan is required by the San Diego Unified Port District Act and the California Coastal Act. The District's existing plan was certified (as a whole) in 1981 by the California Coastal Commission and has never had a comprehensive update, though it's been amended 40 times. The District is now updating its Port Master Plan to reflect changes in the needs and priorities of Californians and the region's growth since the first plan was approved in 1981 - nearly 40 years ago. Spanning approximately 6,000 acres of land and water, the District's master plan designates specific areas for maritime uses such as cargo and cruise; recreational uses such as marinas and parks; development of hotels, restaurants and other visitor-serving amenities; and for environmental purposes such as habitats for birds

and turtles. Launched in 2013, the District's objective is to create a holistic, thoughtful, and balanced approach to future water and land uses for generations to come. In Fiscal Year 2019, the District released a Discussion Draft of the Port Master Plan Update (PMPU) for public review and feedback. The District has been recognized as an industry leader for its work on an Integrated Planning Initiative that will culminate in an update to the Port Master Plan.

#### Chula Vista Bayfront

The Chula Vista Bayfront (CVB) is a flagship District project that represents decades of public outreach, planning, and development. This monumental project has great momentum, representing one of the last truly significant, large-scale waterfront development opportunities in Southern California. This project is designed with a balance between commercial development, public access, and conservation while serving as an important asset for the San Diego region, the South Bay, Chula Vista residents, and coastal visitors. In Fiscal Year 2019, the Board authorized issuance of a coastal development permit for the CVB anchor project - the resort hotel and convention center to be developed by RIDA Chula Vista, LLC - and Phase 1A Infrastructure. With an anticipated investment of \$1.2 billion for the RIDA project, the CVB project seeks to transform a largely vacant and underutilized industrial landscape of approximately 535 acres into a thriving recreational, residential, and resort destination. Additionally, the Board approved a coastal development permit for Sun Communities, Inc. for its Costa Vista RV Resort project including a significant portion of the Phase 1A Infrastructure as well as a prominent pedestrian bicycle and pedestrian pathway in the Sweetwater District. When the CVB project is complete, the public will enjoy more than 200 acres of public realm space including parks and open space, a shoreline promenade, walking trails, recreational vehicle camping, shopping, dining, and more.

#### East Harbor Island

The District is pursuing redevelopment of a large site in a prime location near the SDIA. In Fiscal Year 2019, the District continued to work with Sunroad Enterprises on its hotel development proposal for a seven-acre parcel on East Harbor Island. The District is exploring opportunities for an adjacent 48 acres of land and water formerly occupied by several rental car companies that relocated to a consolidated rental car center on the other side of SDIA. The District is seeking a mix of uses for the area including retail, hotels, and open space. This coastal site offers an unbeatable combination of water access, stunning views, close proximity to SDIA - which served 24 million passengers in 2018 - and foot traffic from existing high-performing restaurants and hotels on Harbor Island.

#### Central Embarcadero

In Fiscal Year 2019, the District continued working with its selected developer, 1HWY1, to pursue development of the Central Embarcadero, a prime site of approximately 70 acres of land and water situated between downtown San Diego and San Diego Bay. This ideal location presents a special opportunity for a defining "centerpiece" development and has tremendous potential to become the signature waterfront destination for San Diego. The proposed large-scale, mixed-use project, known as Seaport San Diego, is anticipated to include an observation tower, aquarium, educational center, multiple hotels, retail and office space, improved waterside facilities, parks, promenades, and plazas. The project represents approximately \$1.2 billion in private investment.

Seaport Village, a waterfront shopping and dining complex, is within the Central Embarcadero redevelopment area. With construction not anticipated to get underway for at least seven to ten years, the District became the owner/landlord of Seaport Village in Fiscal Year 2019 and is investing in a variety of site enhancements and operational improvements. The District's goals are to ensure Seaport Village remains a vibrant and prosperous waterfront destination for residents, visitors, and the businesses that operate within it as well as to create momentum and interest in the redevelopment of the Central Embarcadero.

#### San Diego Symphony

In Fiscal Year 2019, the District approved the San Diego Symphony's Bayside Performance Enhancement Project proposed for Embarcadero Marina Park South, authorized a coastal development permit for the project, with construction commencing in October 2019. Additionally, the California Coastal Commission certified a Port Master Plan Amendment for the project. The San Diego Symphony is investing \$45 million in improvements, including many public amenities and better performance facilities, creating a new attraction on the San Diego Bay waterfront that may be used year-round. From 2004 to 2019, the Symphony assembled and disassembled a temporary venue in the park for its Bayside Summer Nights series.

#### Portside Pier

The District moved forward on developing a prime restaurant site located on an over-water platform. In Fiscal Year 2019, the District and The Brigantine, Inc. broke ground on the Portside Pier restaurant development on San Diego's North Embarcadero. Portside Pier, with a variety of dining options and public access amenities including a bayfront viewing platform, perimeter walkway, and a dock and dine, is expected to open in mid-2020. The Brigantine, Inc. has been serving San Diego for nearly 50 years.

#### Climate Action Plan

In support of the District's Climate Action Plan, the District celebrated the deployment of new sustainable-freight vehicles for use by several District tenants at both the Tenth Avenue Marine Terminal and the National City Marine Terminal. The vehicles were funded by a \$5.9 million grant from the California Energy Commission that was awarded to the San Diego Port Tenants Association. Powered by electricity, the new semi-trucks and forklifts will help reduce air emissions by replacing gasoline and diesel-powered cargo-handling equipment at the Port of San Diego. Demonstrating its environmental leadership, the District was one of the first ports in the nation to adopt a Climate Action Plan (CAP) in 2013 to establish greenhouse gas (GHG) emissions reduction goals.

Additionally, in partnership with San Diego Gas and Electric (SDG&E), the Port installed 26 electric vehicle charging stations at the Port's Administration, Harbor Police, and General Services parking lots. The Port and SDG&E also installed nine charging stations for electric forklifts used at the B Street Cruise Ship Terminal. These charging stations are intended for fleet and employee use and will help provide infrastructure to support further electrification of transportation.

The Port also replaced 1,000 light bulbs with more efficient LED bulbs. These lights are expected to save approximately 200,000 kilowatt hours of electricity annually and reduce utility expenses by approximately \$40,000 per year.

#### Cargo

The Tenth Avenue Marine Terminal (TAMT) Redevelopment project continued in Fiscal Year 2019. The first phase, referred to as the Modernization, supports the District's specialty cargo advantage by providing laydown space and flexibility for project, roll-on/roll-off and breakbulk cargo and is funded in part by a \$10 million Transportation Investment Generating Economic Recovery (TIGER) grant from the U.S. Department of Transportation. As part of the first phase, the first of two transit sheds was demolished in Fiscal Year 2019 and a \$3 million state-of-the-art stormwater management system designed to protect the bay was installed.

The Modernization has already helped to attract new business to the District and create more jobs for local residents. The District successfully secured G2 Ocean, a trans-Atlantic westbound monthly liner service and one of the world's leading breakbulk and bulk shipping companies. Under a three-year contract, G2 brought its business to San Diego because the District was able to demonstrate its expertise in handling breakbulk and bulk cargo; show it can move cargo from ship to ground to market faster than large container ports; and demonstrate its commitment to breakbulk and bulk cargo with the TAMT Development Plan. Going forward, District staff is working with G2 to identify additional cargo growth opportunities, including yachts, ultra-heavy lift, fertilizer, and bagged sugar. In fact, a recently acquired cargo account, Zucarmex, an import sugar processor from Mexico, is now moving bagged cargo into the Port of San Diego via G2 and bulk sugar for processing via Pacific Basin Lines. Zucarmex has also invested in a 250,000-square-foot Otay Mesa warehouse facility for processing different types of sugar products. To accommodate the addition of G2, Zucarmex, and growth in the District's wind power segment, the District increased its longshore labor workforce by roughly ten percent.

For Fiscal Year 2020, demolition of a second transit shed is underway. Once that is complete, the District plans to focus efforts on a trans-Pacific eastbound liner service. Additional efforts to support cargo business include a new iteration of "The Special Advantage," a marketing campaign to highlight our capabilities in multiple specialty cargo markets: Refrigerated Containers, Break Bulk, and Dry Bulk.

Identified as a key mitigation measure in the redevelopment project's Environmental Impact Report (EIR), preparations to install a microgrid on the terminal are underway. The EIR authorizes and guides the physical and business changes to the terminal to increase its service to the community while protecting the neighborhood environment. The microgrid, which will provide electricity to critical assets on the terminal, will be powered by a 700-kilowatt solar panel installed on the roof of a terminal warehouse. During Fiscal Year 2019, the District replaced the roof of that warehouse so it can support that solar panel. Procurement of a power purchase

agreement and battery storage will commence in Fiscal Year 2020. The microgrid project, funded in part by a \$4.9 million grant from the California Energy Commission, is estimated to save the Port approximately \$168,000 in annual electricity expenses.

At the District's National City Marine Terminal (NCMT), the District's terminal operator, Pasha Automotive Services, imported approximately 520,000 vehicles, which was up from approximately 438,000 the prior fiscal year. District and Pasha staff are working jointly on development projects including short-sea shipping northbound from automotive plants in southern Mexico as well as U.S. export automobiles to Asia.

The District continues to plan for operational improvements at NCMT. An EIR is ongoing for the National City Balanced Plan. In collaboration with the City of National City and key stakeholders, the Balanced Plan proposes to reconfigure the land uses to optimize recreational, maritime, and commercial uses within the marina district and is the result of a public planning process. It also includes a permanent realignment of the Bayshore Bikeway.

#### Shipyards and Boatyards

The District serves as the Navy's West Coast shipyard with major shipbuilding and repair capability. One important District tenant, Huntington Ingalls International (HII), completed entitlements for a project that includes as-needed pile replacements on their leaseholds as well as a marginal wharf repair. The project is anticipated to begin during Fiscal Year 2020.

#### Cruise

The 2018-2019 cruise season was the District's best in seven years, with 95 calls versus 84 the previous season, and a 29 percent increase in passenger count to 330,000. Creating excitement for the 2019-2020 season, Carnival Cruise Line announced it would be returning to San Diego for the first time since 2011. Additionally, the District continued its excellent relationships with established partners such as Holland America Line and Princess Cruises, and continued to grow business from its newer partner, Disney Cruise Line.

#### **Economic Impact Report**

The District continues to serve as a vital economic engine for the region, according to an economic impact report released in Fiscal Year 2019 that details and analyzes the District's recent economic activity. The 2017 Economic Impact Report was prepared by Economic & Planning Systems and is the eighth study of its kind commissioned by the Port since 1992. The report showed the District's overall economic impact on the San Diego County region was \$9.4 billion, a 13 percent increase over two years, and a 22 percent increase over four years. There were more than 44,300 jobs on the Port's waterfront, including shipbuilding and cargo handling, tourism and hospitality jobs. Through a multiplier effect, approximately one in 30 San Diego County jobs were generated by the District.

#### Safety

In partnership with the U.S. Department of State's Bureau of International Narcotics and Law Enforcement Affairs (INL), members of the District's Harbor Police Department completed a second training mission to the province of Batangas, located in the Philippines. Dive team members presented an eight-day course in Underwater Crime Scene Investigations (UCSI) to members of the Philippine National Police's Maritime Group, the Philippine Coast Guard, and the Philippine Department of Agriculture's Bureau of Fisheries and Aquatic Resources. The objective of the program is to enable all three Philippine agencies to adapt the Harbor Police-developed curriculum to train their own officers moving forward.

Also during Fiscal Year 2019, the District continued a series of exercises under Operation Resilient Port, the Port's forward-leaning approach to "whole Port" emergency management and homeland security. The program is especially crucial due to the significance of the Port as a central point of tourism and commerce along with a large military presence. The program is funded through the U.S. Department of Homeland Security's Port Security Grant Program.

#### Blue Economy Incubator

Sunken Seaweed, a new pilot project under the District's Blue Economy Incubator, got underway in Fiscal Year 2019. Sunken Seaweed seeks to demonstrate the feasibility of seaweed aquaculture in San Diego Bay. Two additional Blue Economy Incubator

projects are underway for Fiscal Year 2020 - ecoSPEARS and ECOncrete. ecoSPEARS is a startup cleantech solutions company working to develop a cost-effective and eco-friendly cleanup solution to extract and destroy toxic contaminants from sediment, soil, and groundwater. ECOncrete is an early-stage company developing an innovative bio-enhancing concrete solution to enhance the biological and ecological value of coastal infrastructure while preserving functional and structural properties.

The District established its Blue Economy Incubator in 2016 to assist in the creation, development and scaling of new water-dependent business ventures on San Diego Bay focusing on sustainable aquaculture and blue technologies. With the District's 50-year history on San Diego Bay and mutually beneficial relationships along the waterfront, it is strategically positioned to build a unique Blue Economy Incubator to support entrepreneurship, foster sustainable aquaculture, and help drive blue-technology innovation.

#### **Boat Launch Ramp**

The District celebrated the reopening of its Shelter Island Boat Launch Facility in Fiscal Year 2019 after an improvement project to make the ramp safer and more navigable. The launch ramp is believed to be the busiest boat launch ramp in California with an estimated 50,000 launches annually. Constructed in the mid-1950s with a single-lane concrete launch ramp, its last major improvement was completed in the mid-1970s when the existing ten-lane boat launch ramp was constructed. The facility is used by recreational boaters from the general public, including small yachts, inboard and outboard motorboats, private fishing boats, fishing tournament boats, and amphibious tour buses. This improvement project was designed with extensive public outreach and was made possible by \$9.6 million in grant funding from the California Division of Boating and Waterways and the California Wildlife Conservation Board.

#### Waterfront Activation, Arts, and Culture

The San Diego-Coronado Bay Bridge Lighting Project is gaining momentum. The District conducted a successful engineering lighting study as part of design development for the San Diego-Coronado Bridge lighting project. The purpose of the study was to demonstrate and evaluate the full range of performance characteristics for different types of color LED luminaires (lighting units) that may be selected for incorporation into the lighting. The bridge lighting project seeks to transform the San Diego-Coronado Bridge into a signature artwork for the region with an artistic lighting installation.

As part of efforts to welcome visitors and residents to experience the San Diego Bay waterfront in Fiscal Year 2019, the District sponsored approximately 70 high-quality visitor-serving events through the Tidelands Activation Program, such as the annual Parade of Lights and U.S. Sand Sculpting Challenge. Additionally, the District supported large-scale special events such as the Big Bay Boom and Holiday Bowl Parade, and established new strategic event partnerships for Swoop Acrobatic Skydiving, the Wonderfront Music Festival, and Wonderspaces, an interactive immersive art experience at B Street Cruise Ship Terminal, to broaden the diversity of events on tidelands and audiences who enjoy District facilities. The District's ongoing "#Wonderfront" campaign encourages people to explore the bay.

The District also hosted a commemoration of San Diego's 250th anniversary. The free, public event took place exactly 250 years after the first seaborne contingent of Spanish settlement arrived in San Diego harbor.

#### Awards Received by the District

- 2019 PLATINUM Award, New Port of San Diego Website, AVA Digital Awards
- 2019 PLATINUM Award, #ThatsMyBay, Social Media GIFs, AVA Digital Awards
- 2019 EPIC Award, #ThatsMyBay, Video Production, California Association of Public Information Officers
- 2019 EPIC Award, New Port of San Diego Website, California Association of Public Information Officers
- 2019 EPIC Award, Discover Your Wonderfront at Harbor Island, Communications or Marketing Plans/Campaigns, California Association of Public Information Officers
- 2019 EPIC Award, Cyberattack Fall 2018, Crisis Communications Response, California Association of Public Information Officers
- 2019 Recycler of the Year, Business Waste Reduction and Recycling Awards, City of San Diego
- 2019 Smart Cities Readiness Challenge Winner, Cleantech San Diego

- 2019 Overall Award of Communications Excellence, #ThatsMyBay Pollution Prevention (Videos), American Association of Port Authorities
- 2019 Award of Excellence, New Port of San Diego Website, American Association of Port Authorities
- 2019 Award of Distinction, Chula Vista Bayfront Parks Design (Community/Education Outreach), American Association of Port Authorities
- 2019 Achievement of Excellence in Procurement (AEP), National Procurement Institute (NPI)
- 2018 Certificate of Achievement, Excellence in Financial Reporting Comprehensive Annual Financial Reporting (CAFR),
   Government Finance Officers Association (GFOA)
- 2018 Project of the Year, National City Marine Terminal Berth 24-10 Rehabilitation, American Public Works Association
- 2018 APCD-IEA Blue Sky Award, Air Pollution Control District, Industrial Environmental Association
- 2018 Standard of Excellence, New Port of San Diego Website, Web Marketing Association
- 2018 Meritorious Outstanding Innovation in Green Planning and Design, South San Diego Bay Wetlands Mitigation Bank Prospectus, Association of Environmental Professionals San Diego Chapter
- 2018 Meritorious Outstanding Technical Report, Pond 20 Wetland Delineation Report, Association of Environmental Professionals, San Diego Chapter
- 2018 Platinum International MarCom Award, Special Advantage Maritime Trade/Cargo Marketing Campaign, Association
  of Marketing and Communications Professionals
- 2018 Platinum International MarCom Award, Discover Your Wonderfront Destination Marketing Campaign, Association of Marketing and Communications Professionals
- 2018 Platinum International MarCom Award, Port of Land and See Cruise Marketing Campaign, Association of Marketing and Communications Professionals
- Many additional awards for community relations and outreach, environmental initiatives, and marketing programs

#### **ACKNOWLEDGMENTS**

This CAFR represents the District's dedication to provide full disclosure. As a self-funded organization dedicated to public service, the District endeavors to be as transparent as possible in order to provide the public with information about its operations and financial performance. For five years in a row, the District has been honored to receive the prestigious Certificate of Achievement for Excellence in Financial Reporting for its CAFR, most recently for the fiscal year ended June 30, 2018. The Certificate of Achievement is the highest form of recognition in the area of governmental accounting and financial reporting. To be awarded a Certificate of Achievement, the District must publish a well-designed and easily understood CAFR that satisfies both GAAP and applicable legal requirements. The preparation of this report could not have been accomplished without support from leadership and the hard work and dedication of District staff.

As financial reporting is a continuing responsibility, the Certificate of Achievement awarded to an organization is valid for one year only. In our assessment, our current CAFR continues to meet the Certificate of Achievement Program's requirements. We respectfully submit this report to the GFOA to determine its eligibility for another certificate.

We thank the many internal staff members who assisted and contributed to the preparation of this report, including the core team within the Financial Services Department and all other departments. Through this report, our organization demonstrates its commitment to fiscal transparency and accountability, and to maintain the District's financial statements in conformance with the highest professional standards.

The success of this organization owes much to its excellent leadership at the Board level. We thank the members of the Board of Port Commissioners for their continued policy direction and guidance in support of the District's strong financial position.

Respectfully Submitted,

Randa J. Coniglio
Randa J. Configlio
President/CEO

Robert Delongelis
Robert DeAngelis
CFO/Treasurer

### Certificate of Achievement for Excellence in Financial Reporting

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the San Diego Unified Port District for its Comprehensive Annual Financial Report for the fiscal year ended June 30, 2018.

In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized Comprehensive Annual Financial Report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current Comprehensive Annual Financial Report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.



Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

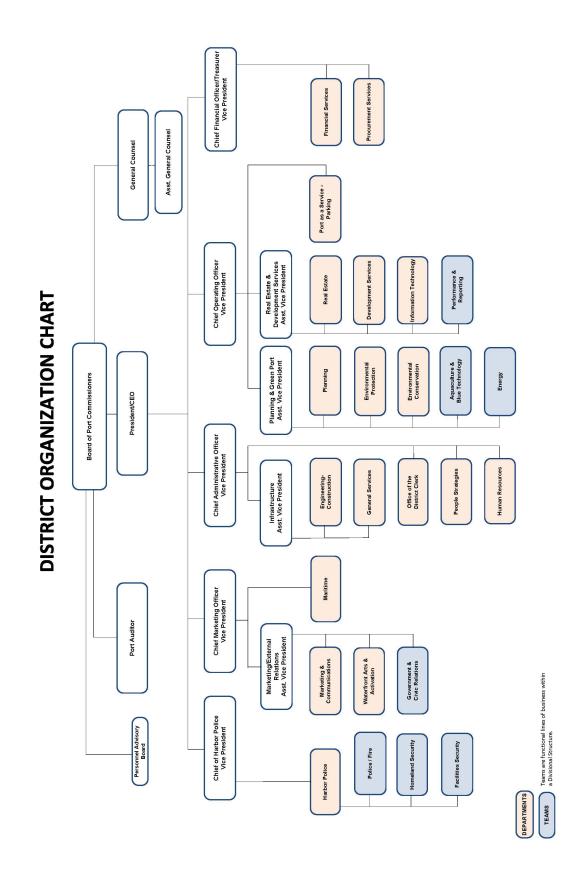
Presented to

San Diego Unified Port District California

> For its Comprehensive Annual Financial Report for the Fiscal Year Ended

> > June 30, 2018

Chuitophu P. Morrill
Executive Director/CEO



## **Board of Port Commissioners**

#### **CHAIRMAN**

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#### **VICE CHAIR**

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## **Executive Leadership Group**

Members of the Executive Leadership Group as of June 30, 2019:

#### PRESIDENT/CEO

Randa J. Coniglio

#### **GENERAL COUNSEL**

Thomas A. Russell

#### **PORT AUDITOR**

Robert Monson

#### ASSISTANT GENERAL COUNSEL

Ellen F. Gross

#### SENIOR DEPUTY GENERAL COUNSEL

Rebecca Harrington

## CHIEF ADMINISTRATIVE OFFICER VICE PRESIDENT

Karen G. Porteous

## CHIEF FINANCIAL OFFICER/TREASURER VICE PRESIDENT

Robert DeAngelis

## CHIEF OF HARBOR POLICE VICE PRESIDENT

Mark Stainbrook

## CHIEF MARKETING OFFICER VICE PRESIDENT

Vacant

## CHIEF OPERATING OFFICER VICE PRESIDENT

Vacant

#### ASSISTANT VICE PRESIDENT

Cid Tesoro

#### ASSISTANT VICE PRESIDENT

Jason Giffen

#### ASSISTANT VICE PRESIDENT

Job Nelson

#### ASSISTANT VICE PRESIDENT

Shaun D. Sumner

# FINANCIAL SECTION



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Independent Auditor's Report

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#### Independent Auditor's Report

To the Honorable Commissioners of the San Diego Unified Port District San Diego, California

#### Report on the Financial Statements

We have audited the accompanying financial statements of the San Diego Unified Port District (District) as of and for the fiscal years ended June 30, 2019 and 2018, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the District, as of June 30, 2019 and 2018, and the changes in its financial position and its cash flows for the fiscal years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Emphasis of Matter

As discussed in Note 13 to the basic financial statements, effective July 1, 2017, the District adopted the provisions of Governmental Accounting Standards Board (GASB) Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other than Pensions*. As a result of the implementation of GASB Statement No. 75, net position as of July 1, 2017, was restated and reduced by \$92,384,378. Our opinion is not modified with respect to this matter.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, schedule of changes in net pension liability and related ratios, schedule of changes in preservation of benefits (POB) liability and related ratios, schedule of employer pension contributions, and schedule of changes in other postemployment benefits (OPEB) liability and related ratios, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the GASB, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the District's basic financial statements. The introductory and statistical sections are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The introductory section and statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

#### Other Reporting Required by Government Auditing Standards

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In accordance with *Government Auditing Standards*, we have also issued our report dated November 27, 2019, on our consideration of the District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the District's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control over financial reporting and compliance.

San Diego, California November 27, 2019

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Management's Discussion and Analysis (Unaudited)

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Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

The financial management of the San Diego Unified Port District (District) offers readers of these basic financial statements this narrative overview and analysis of the financial activities of the District as of and for the fiscal years ended June 30, 2019 and June 30, 2018. This discussion and analysis is designed to assist the reader in focusing on the significant financial issues and activities, and to identify any significant changes in financial position. We encourage readers to consider the information presented here in conjunction with the accompanying basic financial statements and the accompanying notes to the basic financial statements.

#### Financial Highlights - year ended June 30, 2019

- As of June 30, 2019, the assets and deferred outflows of resources exceeded liabilities and deferred inflows of resources by \$385.1 million.
- Operating revenues for the District were \$183.8 million for fiscal year 2019 compared to \$172.9 million for fiscal year 2018.
- Operating expenses, including depreciation and amortization, for the District were \$196.0 million for fiscal year 2019 compared to \$198.0 million for fiscal year 2018.
- Nonoperating revenues for the District were \$12.5 million for fiscal year 2019 compared to \$10.6 million for fiscal year 2018.
- Nonoperating expenses for the District were \$3.1 million for fiscal year 2019 compared to \$3.3 million for fiscal year 2018.
- Revenues from capital grants and contributions totaled \$28.2 million for fiscal year 2019 compared to \$8.7 million for fiscal year 2018.
- The District's total net position increased by \$25.4 million during fiscal year 2019 compared to a \$101.6 million decrease (including a restatement of \$92.4 million for Governmental Accounting Standards Board (GASB) Statement No. 75 implementation) in fiscal year 2018.

#### Financial Highlights – year ended June 30, 2018

- As of June 30, 2018, the assets and deferred outflows of resources exceeded liabilities and deferred inflows of resources by \$359.8 million.
- Operating revenues for the District were \$172.9 million for fiscal year 2018 compared to \$170.4 million for fiscal year 2017.
- Operating expenses, including depreciation and amortization, for the District were \$198.0 million for fiscal year 2018 compared to \$188.3 million for fiscal year 2017.
- Nonoperating revenues for the District were \$10.6 million for fiscal year 2018 compared to \$6.0 million for fiscal year 2017.
- Nonoperating expenses for the District were \$3.3 million for fiscal year 2018 compared to \$4.8 million for fiscal year 2017.
- Revenues from capital grants and contributions totaled \$8.7 million for fiscal year 2018 compared to \$2.5 million for fiscal year 2017.
- The District's total net position decreased by \$101.6 million (including a restatement of \$92.4 million for Governmental Accounting Standards Board (GASB) Statement No. 75 implementation) during fiscal year 2018 compared to a \$16.1 million decrease in fiscal year 2017.

#### **Overview of the Basic Financial Statements**

This discussion and analysis is intended to serve as an introduction to the District's basic financial statements, which are comprised of the basic financial statements and the notes to the basic financial statements. The statements are organized so the reader can understand the District as a whole and then proceed to provide an increasingly detailed look at specific financial activities. These components are described on the next page.

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

#### **Basic Financial Statements**

The District is comprised of a single enterprise fund. The basic financial statements provide a broad view of the District's operations in a manner similar to a private sector business. The statements provide both short-term and long-term information about the District's financial position, which assist in assessing the District's economic condition at the end of the fiscal year. The basic financial statements are prepared using the flow of economic resources measurement focus and the full accrual basis of accounting, which means they follow methods similar to those used by most private sector companies. The basic financial statements take into account all revenues and expenses connected with the fiscal year even if the cash involved has not been received or paid.

The Statements of Net Position present all of the District's assets, deferred outflows of resources, liabilities, and deferred inflows of resources, with the difference reported as "net position." Increases or decreases in the District's net position may serve as a useful indicator as to whether the financial position of the District is improving or deteriorating over time.

The Statements of Revenues, Expenses, and Changes in Net Position present information showing how the District's net position changed during the two most recent fiscal years. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will not result in cash flows until future fiscal periods (e.g., invoices for goods or services received but for which payment has not yet been made).

The final required financial statement is the *Statements of Cash Flows*. The statements report cash receipts, cash payments, and net changes in cash and cash equivalents resulting from operating, investing, noncapital financing, and financing activities. It also provides answers to such questions as, "Where did cash come from?" "What was cash used for?" and "What was the change in cash and cash equivalents during the reporting period?"

The basic financial statements can be found immediately following this discussion and analysis.

#### Notes to the Basic Financial Statements

The notes provide additional information and more detail that is essential to a full understanding of the data provided in the basic financial statements. The notes to the basic financial statements can be found immediately following the basic financial statements.

#### **Financial Analysis**

One of the most important questions asked about the District's finances is, "Is the District as a whole better or worse off as a result of this year's activities?" Net position, which is the difference between assets, deferred outflows of resources, liabilities, and deferred inflows of resources, is one way to measure financial health or financial position. Increases or decreases in net position are one indicator of whether the District's financial health is improving or deteriorating over time. The Statements of Net Position and the Statements of Revenues, Expenses, and Changes in Net Position report information about the District's activities in a way that will help answer this question. These two statements report the District's net position and changes in the District's net position.

#### Statements of Net Position

To begin our analysis, a summary of the District's Statements of Net Position is presented on the following page. The District's net position totaled \$385.1 million at the end of fiscal year 2019, compared to \$359.8 million at the end of fiscal year 2018 and \$461.3 million at the end of fiscal year 2017.

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

The District's financial position at June 30, 2019, 2018, and 2017 is summarized as follows:

#### **Condensed Statements of Net Position**

(Expressed in thousands)

	2019	2018	2017
Current assets	\$ 140,319	\$ 145,335	\$ 147,026
Noncurrent assets	33,929	25,943	23,265
Capital assets	585,535	551,862	541,460
Total Assets	759,783	723,140	711,751
Deferred outflows of resources	31,015	28,332	49,704
Total assets and deferred outflows of resources	\$ 790,798	\$ 751,472	\$ 761,455
Current liabilities	\$ 42,152	\$ 41,272	\$ 39,300
Noncurrent liabilities	351,308	340,025	259,717
Total liabilities	393,460	381,297	299,017
Deferred inflows of resources	12,200	10,425	1,122
Net investments in capital assets	551,521	515,619	502,478
Restricted	13,865	8,866	8,326
Unrestricted	(180,248)	(164,735)	(49,488)
Total net position	385,138	359,750	461,316
Total liabilities, deferred inflows of resources, and net position	\$ 790,798	\$ 751,472	\$ 761,455

As of June 30, 2019, the District's assets and deferred outflows of resources exceeded liabilities and deferred inflows of resources by \$385.1 million compared to \$359.8 million as of June 30, 2018 and \$461.3 million as of June 30, 2017. The largest portion of the District's net position represents its investment in capital assets, less the amount of associated debt outstanding. The District uses these capital assets to generate regional economic growth and to provide public safety services and recreational opportunities to citizens; consequently, these assets are not available for future spending. Although the District's investment in its capital assets is reported net of related debt, the funds required to repay this debt are to be provided annually from operations. Refer to Note 11 (a)(i) for additional information on the District's Capital Improvement Program (CIP) commitments.

The unrestricted net position was \$(180.2) million as of June 30, 2019, \$(164.7) million as of June 30, 2018, and \$(49.5) million as of June 30, 2017. The negative unrestricted balances reported at June 30, 2019 and June 30, 2018 were primarily due to the previous implementation of GASB Statement No. 75 and GASB Statement No. 68, while the negative unrestricted balance reported at June 30, 2017 was primarily due to the implementation of GASB Statement No. 68.

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

#### **Capital Assets**

The District's net book value was \$585.5 million as of June 30, 2019, \$551.9 million as of June 30, 2018, and \$541.5 million as of June 30, 2017. The funds used for capital improvements are derived from several sources, including the District's unrestricted funds, federal and state grants, capital contributions from external sources, long-term debt, and current revenue sources.

## Capital Assets (Expressed in thousands)

	2019		2018		2017	
Nondepreciable assets:						
Land	\$	252,803	\$	252,801	\$	246,694
Construction-in-progress		48,250		31,110		22,962
Depreciable/amortizable assets:						
Land improvements		7,650		7,650		7,650
Buildings and structures		628,786		592,004		578,750
Machinery and equipment		102,995		99,391		95,467
Roads and parking lots		122,638		122,534		120,803
Intangible		5,635		4,106		3,779
Total assets		1,168,757		1,109,596		1,076,105
Accumulated depreciation/amortization		(583,223)		(557,735)		(534,644)
Capital assets, net	\$	585,534	\$	551,861	\$	541,461

#### Capital Assets - Fiscal year 2019 compared to 2018:

The District invested a total of \$37.2 million in construction-in-progress during fiscal year 2019 (refer to Note 3 for the summary of capital assets activity). Some of these projects were completed and capitalized during the fiscal year.

Following are amounts expended during fiscal year 2019 for some of the major capital projects:

\$8.5 million, Tenth Avenue Maritime Terminal (TAMT) Transit Shed Demolition and Site Improvements

\$7.5 million, Chula Vista Bayfront Site Preparation

\$4.1 million, Navy Pier Structural Repairs

\$3.6 million, Shelter Island Boat Launch Facility Improvements

\$2.0 million, Chula Vista Bayfront Goodrich South Campus Demolition

\$1.8 million, B Street Pier Structural Repairs

\$1.6 million, TAMT Warehouse B Roof Replacement

\$680 thousand, Cloud Network Recovery Implementation

\$646 thousand, Computer Aided Dispatch

\$605 thousand, Business Solution Platform Implementation

\$466 thousand, Material Support Roof Replacement

\$465 thousand, IT Network Component Update

\$389 thousand, San Diego Bay Regional Fiber Optic Infrastructure Phase 4A

\$351 thousand, National City Marina District Vision Plan Prelim Planning

\$336 thousand, Interior Lighting Efficiency Improvement

\$330 thousand, Emergency Marine Fender Replacement at Broadway Pier

\$324 thousand, District Employee Portal Redesign

\$309 thousand, District Document Management System

\$247 thousand, Exterior Lighting Efficiency Improvement

\$2.9 million, all other capital projects

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

#### Capital Assets – Fiscal year 2018 compared to 2017:

The District invested a total of \$32.0 million in construction-in-progress during fiscal year 2018 (refer to Note 3 for the summary of capital assets activity). Some of these projects were completed and capitalized during the fiscal year.

Following are amounts expended during fiscal year 2018 for some of the major capital projects:

- \$5.3 million, Shelter Island Boat Launch Facility Improvements
- \$5.1 million, Chula Vista Bayfront Goodrich South Campus Demolition
- \$4.9 million, Tenth Avenue Maritime Terminal (TAMT) Transit Shed Demolition and Site Improvements
- \$4.0 million, Chula Vista Bayfront Triangle Parcel Acquisition
- \$1.8 million, Anthony's Fish Grotto Demolition Design
- \$1.5 million, TAMT Pavement Repairs
- \$1.2 million, Chula Vista Bayfront Site Preparation
- \$776 thousand, Broadway Pier Structural Repairs
- \$724 thousand, B Street Pier Escalator Installation
- \$710 thousand, National City Marine Terminal (NCMT) Berth Structural and Mooring Repair
- \$622 thousand, Computer Aided Dispatch
- \$536 thousand, Cruise Ship Terminal Security Enhancement
- \$416 thousand, Imperial Beach Pier Lighting Replacement
- \$391 thousand, TAMT Entry Gate Security Improvements
- \$297 thousand, District Website Redesign
- \$295 thousand, B Street Pier Structural Repairs
- \$278 thousand, National City Marina District Vision Preliminary Plan
- \$274 thousand, Navy Head House Demolition and Site Improvements
- \$254 thousand, San Diego Convention Center Fire Alarm System Improvements
- \$2.6 million, all other capital projects

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

#### Revenues, Expenses, and Changes in Net Position

While the Statements of Net Position show the change in the District's financial position, the Statements of Revenues, Expenses, and Changes in Net Position provide insight as to the nature and source of the change in financial position. The District's summarized results of operations for the fiscal years ended June 30, 2019, 2018, and 2017 are presented below:

## Condensed Statements of Revenues, Expenses, and Changes in Net Position

(Expressed in thousands)

	2019		2018	2017	
Operating revenues:					
Real Estate	\$	107,234	\$ 97,720	\$	96,430
Port as a Service		17,058	16,583		15,227
Maritime		38,650	39,304		39,214
Harbor Police		17,069	16,192		16,085
Other operating revenues		3,820	3,094		3,409
Total operating revenues		183,831	172,893		170,365
Operating expenses:					
Direct expenses					
Real Estate		28,787	28,609		26,400
Port as a Service		5,267	6,193		6,184
Maritime		17,401	17,557		17,208
Harbor Police		40,331	40,128		39,201
Other operating expenses		29,359	37,744		35,858
Depreciation and amortization		26,412	23,686		23,447
General and administrative expenses		48,469	44,118		40,040
Total operating expenses		196,026	198,035		188,338
Income/(loss) from operations		(12,195)	(25,142)		(17,973)
Nonoperating revenues		12,471	10,614		5,968
Nonoperating expenses		3,056	 3,339		4,760
Nonoperating income		9,415	7,275		1,208
Capital grants and contributions		28,168	8,685		2,458
Change in net position		25,388	(9,182)		(14,307)
Beginning net position		359,750	461,316		477,369
Restatement - GASB 73		_	_		(1,746)
Restatement - GASB 75			(92,384)		
Ending net position	\$	385,138	\$ 359,750	\$	461,316

The major components of the District's operating revenues include concession fees, land and building leases, Harbor Police and General and Administrative (G&A) cost reimbursements for services provided to the San Diego County Regional Airport Authority (SDCRAA), wharfage, parking fees, storage space rentals, cruise ship passenger and security fees, dockage fees, and citations issued for vehicle code violations.

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

The District's operating expenses consist primarily of personnel expenses, contractual services, community and environmental support (including municipal services for fire, police, and medical emergency), and maintenance and repairs.

Nonoperating revenues include legal insurance settlements, interest income, grant revenues, asset forfeiture proceeds, reimbursed legal fees, gain/loss from disposal of capital assets, and miscellaneous other nonoperating revenues.

The major component of nonoperating expenses is interest expense.

Capital grants and contributions include Transportation Investment Generating Economic Recovery (TIGER), Department of Parks and Recreation - Division of Boating and Waterways, Wildlife Conservation Board, Port Security capital grants, and District assumption of ownership of Seaport Village. For the fiscal year ended June 30, 2019, the District recognized capital contributions of \$19.3 million for Seaport Village.

# Operating Revenues – Fiscal year 2019 compared to 2018:

(Expressed in thousands)	2019	2018	Ir	Change ocrease ecrease)	% Change
Real Estate	\$ 107,234	\$ 97,720	\$	9,514	9.7 %
Port as a Service	17,058	16,583		475	2.9 %
Maritime	38,650	39,304 (654)		(1.7)%	
Harbor Police	17,069	16,192		877	5.4 %
Other operating revenues	3,820	3,094		726	23.5 %
Total operating revenues	\$ 183,831	\$ 172,893	\$	10,938	6.3 %

- Real Estate operating revenues of \$107.2 million increased \$9.5 million from \$97.7 million. The increase was primarily
  due to the District's assumption of ownership of Seaport Village, which increased operating revenue by approximately
  \$5.4 million, comprised of increases in concession, parking, and common area maintenance & marketing. There were
  also concession revenue increases from marinas, tidelands hotels, restaurants, and other visitor-serving businesses.
- Port as a Service operating revenues of \$17.1 million increased \$475 thousand from \$16.6 million. Parking revenue
  increased due to strong performance at B Street Pier and the Convention Center garage. B Street Pier increases were
  due to strong attendance at the Wonderspaces event, and the Convention Center garage benefited from large one-time
  conventions.
- Maritime operating revenues of \$38.7 million decreased \$654 thousand from \$39.3 million. The decrease was primarily
  due to storage space rental and wharfage revenue, this was partially offset by increases from fixed rent and cruise ship
  passenger fees revenue.
- Harbor Police operating revenues of \$17.1 million increased \$877 thousand from \$16.2 million. The increase was primarily
  due to increased service hours at SDCRAA and additional reimbursements from audited true up from prior year police
  services to SDCRAA.
- Other operating revenues of \$3.8 million increased \$726 thousand from \$3.1 million. The increase was primarily due to higher regional harbor monitoring program reimbursement.

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

### Operating Revenues – Fiscal year 2018 compared to 2017:

(Expressed in thousands)	2018	2017	In	Change crease ecrease)	% Change
Real Estate	\$ 97,720	\$ 96,430	\$	1.3 %	
Port as a Service	16,583	15,227		1,356	8.9 %
Maritime	39,304	39,214		0.2 %	
Harbor Police	16,192	16,085		107	0.7 %
Other operating revenues	3,094	3,409		(315)	(9.2)%
Total operating revenues	\$ 172,893	\$ 170,365	\$	2,528	1.5 %

- Real Estate operating revenue of \$97.7 million increased \$1.3 million from \$96.4 million. Concession revenue increased \$1.4 million mainly due to stronger performance by marinas, tidelands hotels, restaurants, and other visitor-serving businesses. The remaining variance was from all other revenue sources.
- Port as a Service operating revenue of \$16.6 million increased \$1.4 million from \$15.2 million. Parking meters increased \$920 thousand mainly due to the implementation of higher parking meter rates in high demand areas and from additional paid parking spaces at Crescent area along North Harbor Drive as well as Spanish Landing. Parking concession increased \$432 thousand primarily from new lease agreements from Harbor Island and Pacific Highway lots.
- Maritime operating revenues of \$39.3 million increased \$90 thousand from \$39.2 million, primarily due to increases from dockage, wharfage, cruise ship passenger fees, and concession revenues. This increase was partially offset by a decrease in fixed rent due to a retroactive rent adjustment in fiscal year 2017.
- Harbor Police operating revenues of \$16.2 million increased \$107 thousand from \$16.1 million due to additional reimbursements from audited true up from prior year police services to SDCRAA.
- Other operating revenues of \$3.1 million decreased \$315 thousand from \$3.4 million. The decrease was primarily due to cost recovery revenue which was recorded to the respective profit centers in fiscal year 2018.

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

# Operating Expenses - Fiscal year 2019 compared to 2018:

(Expressed in thousands)	nousands)				In	\$ Change Increase (Decrease) % Change					
Direct expenses											
Real Estate	\$	28,787	\$	28,609	\$	178	0.6%				
Port as a Service		5,267		6,193		(926)	(15.0)%				
Maritime		17,401		17,557		(156)	(0.9)%				
Harbor Police		40,331		40,128	203		0.5%				
Other operating expenses		29,359		37,744		(8,385)	(22.2)%				
Depreciation and amortization		26,412		23,686		2,726	11.5%				
General and administrative expenses		48,469		44,118		4,351	9.9%				
Total operating expenses	\$	196,026	\$	198,035	\$	(2,009)	(1.0)%				

- Real Estate operating expenses of \$28.8 million, before depreciation and G&A expense, increased \$178 thousand from \$28.6 million. The increase was mainly due to the additional cost of operations associated with the assumption of ownership of Seaport Village, offset by savings in professional services and marketing/outreach.
- Port as a Service operating expenses of \$5.3 million, before depreciation and G&A expenses, decreased \$926 thousand from \$6.2 million. The decrease was primarily due to a reorganization and savings in professional services.
- Maritime operating expenses of \$17.4 million, before depreciation and G&A expenses, decreased \$156 thousand from \$17.6 million. The decrease was primarily due to lower operator retention expenses as a result of decreases in storage space rental and wharfage revenues.
- Harbor Police operating expenses of \$40.3 million, before depreciation and G&A expenses, increased \$203 thousand from \$40.1 million. The increase was mainly from emergency operation plan development, homeless outreach program, and software maintenance.
- Other operating expenses of \$29.4 million, before depreciation and G&A expenses, decreased \$8.4 million from \$37.7 million. The decrease was primarily due to a reduction in pension expense per GASB Statement No. 68, partially offset by an accounting adjustment from Other Postemployment Benefit (OPEB) expenses per GASB Statement No. 75 and increases from workers' compensation, regional harbor monitoring program, and integrated planning expenses.
- Total depreciation and amortization expenses of \$26.4 million increased \$2.7 million from \$23.7 million mainly due to depreciation for the Seaport Village facility.
- G&A expenses of \$48.5 million increased \$4.4 million from \$44.1 million mainly due to an increase in higher information technology and telecommunication expenses as well as increased personnel expense from the additional regular positions that were added in the fiscal year.

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

# Operating Expenses - Fiscal year 2018 compared to 2017:

(Expressed in thousands)	2018	2017	ln	Change crease ecrease)	% Change
Direct expenses					
Real Estate	\$ 28,609	\$ 26,400	\$	2,209	8.4%
Port as a Service	6,193	6,184		9	0.1%
Maritime	17,557	17,208		349	2.0%
Harbor Police	40,128	39,201		927	2.4%
Other operating expenses	37,744	35,858		1,886	5.3%
Depreciation and amortization	23,686	23,447		239	1.0%
General and administrative	44.440	40.040		4.070	40.00/
expenses	 44,118	40,040		4,078	10.2%
Total operating expenses	\$ 198,035	\$ 188,338	\$	9,697	5.1%

- Real Estate operating expenses of \$28.6 million, before depreciation and G&A expenses, increased \$2.2 million from the
  prior fiscal year mainly due to unanticipated costs to contain and prevent the spread of the hepatitis A virus, increased
  spending for the Coronado Bridge Lighting project, a rise in engineering services for facility assessments, investigations,
  and land surveying, and increased efforts for the development of Chula Vista Bayfront.
- Port as a Service operating expenses of \$6.2 million, before depreciation and G&A expenses, remains flat in fiscal year 2018.
- Maritime operating expenses of \$17.6 million, before depreciation and G&A expenses, increased \$349 thousand from \$17.2 million. The increase was primarily due to both higher legal expenses related to shorepower and repair expenses from mobile gangways.
- Harbor Police operating expenses of \$40.1 million, before depreciation and G&A expenses, increased \$927 thousand from \$39.2 million. The increase was mainly from pension expense, negotiated annual salary increases, and emergency operation program, partially offset by decreases in telephone and communications, and safety equipment and supplies.
- Other operating expenses of \$37.7 million, before depreciation and G&A expenses, increased \$1.9 million from the prior fiscal year primarily due to increases in pension expense per GASB Statement No. 68, Preservation Of Benefits (POB) expense per GASB Statement No. 73, aquaculture expense, climate mitigation and adaptation plan, and expense related to energy initiatives. The increase was partially offset by an accounting adjustment from Other Postemployment Benefit (OPEB) expenses per GASB Statement No. 75.
- Total depreciation and amortization expenses of \$23.7 million increased \$239 thousand from \$23.4 million.
- G&A expenses of \$44.1 million increased \$4.1 million from \$40.0 million mainly due an increase in personnel expenses including pension, higher legal expenses related to historic environmental insurance policies and recovery program, enhanced marketing/outreach program including bay-wide special events and corporate/community outreach, consulting expenses related to the Harbor Drive multi-modal study and SDCRAA issue as well as higher information technology and telecommunication expenses.

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

## Nonoperating Revenues, Expenses, and Capital Grants and Contributions - Fiscal year 2019 compared to 2018:

(Expressed in thousands)	\$ Change Increase 2019 2018 (Decrease) % Chan						
Nonoperating revenues	\$ 12,471	\$	10,614	\$	1,857	17.5 %	
Nonoperating expenses	\$ 3,056	\$	3,339	\$	(283)	(8.5)%	
Capital grants and contributions	\$ 28,168	\$	8,685	\$	19,483	224.3 %	

- The District's nonoperating revenues of \$12.5 million, excluding capital grants and contributions, increased \$1.9 million from \$10.6 million. The increase was primarily due to an increase in interest earned, as well as an unrealized gain on investments.
- Nonoperating expenses of \$3.1 million decreased \$283 thousand from \$3.3 million. The decrease was mainly due to a reduction in interest expenses paid on outstanding debt and a reduction in financial assistance.
- Capital grants and contributions of \$28.2 million increased \$19.5 million from \$8.7 million. The increase was primarily due to capital contributions of \$19.3 million recognized for the District's assumption of ownership of Seaport Village.

### Nonoperating Revenues, Expenses, and Capital Grants and Contributions - Fiscal year 2018 compared to 2017:

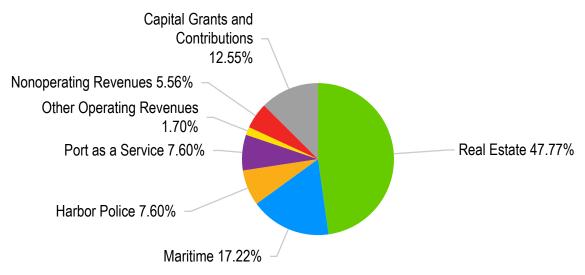
(Expressed in thousands)	2018 2017				Ìn	Change crease ecrease)	% Change		
Nonoperating revenues	\$	10,614	\$	5,968	\$	4,646	77.8 %		
Nonoperating expenses	\$	3,339	\$	4,760	\$	(1,421)	(29.9)%		
Capital grants and contributions	\$	8,685	\$	2,458	\$	6,227	253.3 %		

- The District's nonoperating revenues of \$10.6 million, excluding capital grants and contributions, increased \$4.6 million from \$6.0 million. The increase was primarily due to legal settlements, investment interest, and car rental transaction fees.
- Nonoperating expenses of \$3.3 million decreased \$1.4 million from \$4.8 million. The decrease was mainly due to the
  financial assistance for the Glorietta Bay boat launch ramp improvements and reclassification of previously capitalized
  projects that both occurred in the prior fiscal year.
- Capital grants and contributions of \$8.7 million increased \$6.2 million from \$2.5 million. The increase was primarily due
  to grant reimbursements for the TAMT Modernization and Shelter Island Boat Launching Facility projects.

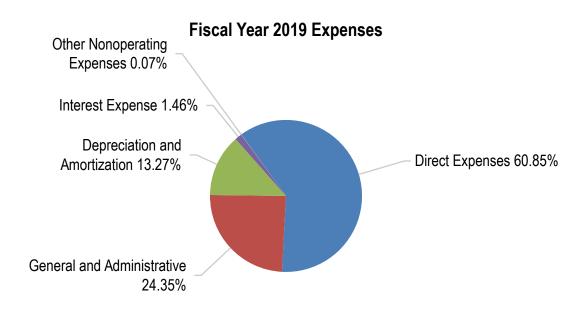
Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

The following charts show the total District revenues and expenses as percentages by major categories for fiscal year 2019:





Total Revenues \$224,470,041



Total Expenses \$199,081,894

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

### **Debt Administration**

The authority of the District to incur debt is described in Section 29 of the San Diego Unified Port District Act. The District is authorized, by its enabling legislation, to levy property taxes along with its five member cities (Chula Vista, Coronado, Imperial Beach, National City, and San Diego). From 1963 to 1970, the District required a small tax levy to pay debts incurred for improvements accomplished before the formation of the District. Since then, revenues from the principal operational areas have been sufficient to support District operations, service bonded indebtedness, and allow for capital improvements. As a result, no taxes have been levied since 1970.

As part of the airport transfer on January 1, 2003, as described in Note 1(a), the District issued a \$50.0 million promissory note to the SDCRAA and a \$2.4 million note for the Pond 20 real estate. As of June 30, 2013, the Pond 20 Note was paid in full. Under the Airport Transfer Agreement, the \$50.0 million promissory note was unsubordinated and fully negotiable, had an interest rate of the prime rate plus 1.0%, with monthly payments of interest only for seven years, with the principal due and payable beginning on December 31, 2009. The note was amended as a result of a settlement agreement, effective June 1, 2004, between the District and the SDCRAA. The note is now being amortized over a period of 25 years, which commenced January 1, 2006, with a fixed rate of 5.5% per annum; the note remains subordinated to all other bonded indebtedness of the District.

On October 28, 2004, the District issued \$49.5 million aggregate principal amounts of revenue bonds. The issuance consisted of \$23.0 million and \$26.5 million principal amounts for the Series A 2004 Bonds and Series B 2004 Bonds, respectively. The bonds were sold at a premium of \$2.5 million, which netted issuance proceeds of \$52.0 million. The bonds, which are composed of serial and term, are due over 25 years and bear interest rates ranging from 2.0% to 5.25%. Approximately \$47.0 million was used to reimburse the District for the prior payment of costs for certain projects in the completed fiscal year 2003-2007 CIP. The bonds are being repaid using the pledged revenues of the District, as defined in Article 1, Section 1.02 of the indenture related to these bonds.

On November 20, 2013, the District issued \$25.5 million Series A 2013 revenue refunding bonds to advance refund the entire \$26.6 million of the outstanding Series B 2004 Revenue Bonds. The District used the net proceeds to purchase U.S. Treasury State and Local Government Series securities that were deposited in an irrevocable trust to provide for all future debt service and for the Series B 2004 Revenue Bonds redemption on September 1, 2014. As a result, the full amount of the \$26.6 million Series B 2004 Revenue Bonds is considered defeased and the District has removed the liability from its accounts. The advance refunding reduced total debt service payments over the next 16 years by approximately \$2.5 million, and resulted in an economic gain of \$1.7 million (i.e. difference between the present value of the debt service payments on the old and new debt).

On April 9, 2007, the District, the City of San Diego and Centre City Development Corporation, now known as Civic San Diego (CSD) signed an agreement to design and fund the North Embarcadero Visionary Plan (NEVP) Phase I. Under the terms of the agreement and subsequent amendments, the District records its 50% share of costs as a loan advance from CSD. The District is required to pay the greater of \$850 thousand or 50% of Lane Field revenue annually as repayment of the loan advance, and in fiscal year 2014, the District made the first payment of \$850 thousand. The District and CSD also agreed to share the cost of future maintenance and security expenses upon completion of NEVP Phase I and Setback Park/Plaza. In fiscal years 2015 and 2016, under the terms of the agreements, the District and CSD agreed that CSD's 50% share of the estimated maintenance and security costs totaling \$7.8 million be offset against the loan advance by \$4.4 million and \$3.5 million, respectively.

Management's Discussion and Analysis (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

Following is a summary of the District's outstanding notes and bonds payable as of June 30, 2019 and June 30, 2018:

		Balance at lune 30, 2018	Increases	Decreases		Balance at June 30, 2019		mounts Due thin One Year
Notes:								
SDCRAA promissory note	\$	33,242,085	\$ _	\$ (1,903,323)	\$	31,338,762	\$	2,006,052
Civic San Diego Ioan advance - NEVP		2,360,624	_	(915,249)		1,445,375		779,726
Revenue bonds:								
Series A 2004 bonds payable		4,020,000	_	(1,980,000)		2,040,000		2,040,000
Series A 2004 bonds premium		55,879	_	(47,817)		8,062		_
Series A 2013 bonds payable		25,205,000	_	_		25,205,000		_
Series A 2013 bonds premium		1,603,384	_	(264,612)		1,338,772		_
Total notes and bonds	\$	66,486,972	\$ _	\$ (5,111,001)	\$	61,375,971	\$	4,825,778
		Balance at June 30, 2017	Increases	Decreases		Balance at June 30, 2018		mounts due thin one year
Notes:	_		 Increases	 Decreases				
Notes: SDCRAA promissory note	\$		\$ Increases	\$ Decreases (1,801,694)	\$			
	_	June 30, 2017	\$ Increases — 169,765	\$	_	June 30, 2018	wi	thin one year
SDCRAA promissory note	_	35,043,779	\$ _	\$ (1,801,694)	_	June 30, 2018 33,242,085	wi	1,903,323
SDCRAA promissory note Civic San Diego Ioan advance - NEVP	_	35,043,779	\$ _	\$ (1,801,694)	_	June 30, 2018 33,242,085	wi	1,903,323
SDCRAA promissory note Civic San Diego Ioan advance - NEVP Revenue bonds:	_	35,043,779 2,908,930	\$ _	\$ (1,801,694) (718,071)	_	33,242,085 2,360,624	wi	1,903,323 745,440
SDCRAA promissory note Civic San Diego Ioan advance - NEVP Revenue bonds: Series A 2004 bonds payable	_	35,043,779 2,908,930 5,900,000	\$ _	\$ (1,801,694) (718,071) (1,880,000)	_	33,242,085 2,360,624 4,020,000	wi	1,903,323 745,440
SDCRAA promissory note Civic San Diego Ioan advance - NEVP Revenue bonds: Series A 2004 bonds payable Series A 2004 bonds premium	_	35,043,779 2,908,930 5,900,000 101,810	\$ _	\$ (1,801,694) (718,071) (1,880,000)	_	33,242,085 2,360,624 4,020,000 55,879	wi	1,903,323 745,440

Refer to Note 4 for additional detailed information related to long term liability activity.

#### **Requests for Information**

This financial report is designed to provide a general overview of the District's finances for all California citizens, taxpayers, stakeholders, and the District's creditors. This financial report seeks to demonstrate the District's accountability for the money it receives. Questions concerning any of the information provided in this report or requests for additional information should be addressed to the San Diego Unified Port District, Office of the District Clerk, P.O. Box 120488, San Diego, California 92112-0488. Or, you may contact the District by phone (619) 686-6206 or by email at publicrecords@portofsandiego.org.

**Basic Financial Statements** 

Statements of Net Position June 30, 2019 and June 30, 2018

ASSETS	2019	2018
Current assets:		
Cash and cash equivalents	\$ 63,776,143	\$ 44,588,857
Investments	53,363,495	75,416,702
Accounts receivable, net of allowance	20,947,080	23,904,762
Other current assets	2,232,491	1,424,831
Total current assets	140,319,209	145,335,152
Noncurrent assets:		
Restricted assets:		
Restricted cash and investments:		
Car rental transaction fees	4,974,212	327,754
Mitigation fees	6,307,500	3,307,500
Bayfront infrastructure improvements	3,000,000	3,000,000
Deposits and other miscellaneous	6,048,163	4,889,140
Escrow accounts:		
South Bay Power Plant remediation and other miscellaneous	1,389,944	1,371,034
Workers' compensation collateral	3,346,704	3,322,775
Series 2004 and 2013 Bonds:	, ,	• •
Debt service reserve funds held by trustee	3,402,883	3,391,269
Total restricted assets	28,469,406	19,609,472
Other noncurrent assets:	20,:00,:00	,
Cash and investments designated for specific capital projects and commitments	5,431,786	6,297,482
Other noncurrent assets	28,422	36,089
Total other noncurrent assets	5,460,208	6,333,571
Capital assets:	0,100,200	0,000,011
Nondepreciable assets:		
Land	252,802,916	252,801,338
Construction-in-progress	48,249,977	31,110,174
Depreciable assets:	40,243,311	31,110,174
Land improvements	7,650,334	7,650,334
Building and structures	628,785,952	592,003,724
	102,994,681	99,391,139
Machinery and equipment		
Roads and parking lots	122,638,397	122,533,924
Intangible assets	5,635,091	4,105,368
Total capital assets	1,168,757,348	1,109,596,001
Less accumulated depreciation and amortization	(583,222,976)	(557,734,651)
Capital assets, net	585,534,372	551,861,350
Total noncurrent assets	619,463,986	577,804,393
Total assets	759,783,195	723,139,545
DEFERRED OUTFLOWS OF RESOURCES	101 500	400 500
Deferred amount on bond refunding	121,536	133,590
Pension contributions made subsequent to the measurement date	17,900,000	17,700,000
Difference between actual and expected experience, assumption changes, and net difference between projected and actual earnings on plan investments for pension	8,010,883	9,734,753
POB contributions made subsequent to the measurement date and impact from assumption changes	243,000	763,899
Changes in assumption - OPEB	4,739,551	_
Total deferred outflows of resources	31,014,970	28,332,242
Total assets and deferred outflows of resources	790,798,165	751,471,787
	100,100,100	101,711,101

See accompanying notes to the basic financial statements.

Statements of Net Position June 30, 2019 and June 30, 2018

LIABILITIES	 2019	2018
Current liabilities:		
Accounts payable	\$ 19,103,178	\$ 19,341,537
Accrued liabilities	9,577,967	9,060,446
Current portion of accrued leave	5,467,029	5,425,403
Deposits and other short-term liabilities	2,729,972	2,333,055
Accrued interest payable, Series 2004 and 2013 Bonds	447,996	482,646
Notes payable, current portion	2,785,778	2,648,763
Bonds payable, current portion	2,040,000	 1,980,000
Total current liabilities	42,151,920	 41,271,850
Noncurrent liabilities:		
Liabilities - payable from restricted assets:		
Mitigation and remediation fees	7,397,444	4,378,534
Other long-term liabilities:		
Notes payable to SDCRAA, net of current portion	29,332,710	31,338,762
Bonds payable, net of current portion	26,551,834	28,904,263
Unearned revenue - other	162,277	161,048
Unearned revenue - NEVP credits	6,224,854	6,486,769
Deferred rent credits	942,480	_
Civic San Diego Ioan advance - NEVP, net of current portion	665,650	1,615,185
Other long-term liabilities	211,272	248,280
Accrued leave, net of current portion	1,753,681	1,336,060
Net pension liability - GASB 68	130,290,719	126,486,965
Net POB liability - GASB 73	2,547,399	2,777,354
Total OPEB liability - GASB 75	145,227,974	 136,291,850
Total other long-term liabilities	343,910,850	335,646,536
Total noncurrent liabilities	351,308,294	340,025,070
Total liabilities	393,460,214	381,296,920
DEFERRED INFLOWS OF RESOURCES		
Net difference between projected and actual earnings on plan investments and net difference between actual and expected experience - Pension	8,350,392	5,922,711
· · · · · · · · · · · · · · · · · · ·		, ,
Changes in assumptions - POB	55,679	128,104
Differences between expected and actual experience and impact from assumption changes - OPEB	3,793,876	4,374,196
Total deferred inflows of resources	12,199,947	 10,425,011
Total liabilities and deferred inflows of resources	405,660,161	 391,721,931
NET POSITION		
Net investment in capital assets	551,520,308	515,619,351
Restricted for other projects and grants	13,864,543	8,865,501
Unrestricted	(180,246,847)	 (164,734,995)
Total net position	\$ 385,138,004	\$ 359,749,857

See accompanying notes to the basic financial statements.

Statements of Revenues, Expenses, and Changes in Net Position Fiscal Years Ended June 30, 2019 and June 30, 2018

		2019	2018
Operating revenues:			
Real Estate	\$	107,234,118	\$ 97,720,206
Port as a Service		17,058,125	16,582,851
Maritime		38,649,729	39,304,489
Harbor Police		17,068,800	16,192,019
Other operating revenues		3,820,536	3,093,694
Total operating revenues		183,831,308	172,893,259
Operating expenses:			
Direct expenses:			
Real Estate		28,787,240	28,609,138
Port as a Service		5,266,797	6,193,075
Maritime		17,401,166	17,557,429
Harbor Police		40,331,136	40,127,834
Other operating expenses		29,359,115	37,743,331
Depreciation and amortization		26,412,004	23,685,524
General and administrative expenses		48,468,521	44,118,083
Total operating expenses		196,025,979	198,034,414
Loss from operations		(12,194,671)	(25,141,155)
Nonoperating revenues (expenses):			
Interest income		2,931,817	1,875,492
Settlement income		601,583	5,927,807
Net change in the fair value of investments		761,277	(136,290)
Interest expense		(2,911,285)	(3,161,542)
Financial assistance		(50,000)	(121,648)
Other nonoperating expenses		(94,630)	(55,863)
Other nonoperating revenues		8,175,620	2,946,840
Nonoperating revenues (expenses), net		9,414,382	7,274,796
Loss before capital grants and contributions		(2,780,289)	(17,866,359)
Capital grants and contributions		28,168,436	8,684,864
Change in net position		25,388,147	(9,181,495)
Net position, beginning of year, as previously reported		359,749,857	461,315,730
Cumulative effect of change in accounting principles	_		 (92,384,378)
Net position, beginning of year, as restated		359,749,857	368,931,352
Net position, end of year	\$	385,138,004	\$ 359,749,857

Statements of Cash Flow Fiscal Years Ended June 30, 2019 and June 30, 2018

	2019	2018
Cash flows from operating activities:		
Payments from customers	\$ 187,185,908	\$ 166,198,319
Payments to suppliers	(56,604,162)	(58,558,090)
Payments to employees	(98,410,645)	(93,615,370)
Other receipts	 4,881,753	10,014,766
Net cash provided by operating activities	37,052,854	24,039,625
Cash flows from noncapital financing activities:		
Maintenance Fund - Salute to Bob Hope	1,230	(3,013)
Mitigation fees	3,000,000	307,500
Financial assistance	(50,000)	(121,648)
Note payments	(2,818,573)	(2,519,765)
Net cash provided by (used in) noncapital financing activities	132,657	(2,336,926)
Cash flows from capital and related financing activities:		
Acquisition and construction of capital assets	(44,141,018)	(31,502,100)
Proceeds on sale of capital assets	80,579	72,453
Federal/state grants received	8,715,645	8,405,216
Contributions for capital assets	178,940	279,648
Car rental transaction fees	4,646,460	327,754
Payment of bond principal	(1,980,000)	(1,880,000)
Interest paid	(3,293,733)	(3,524,100)
Civic San Diego Ioan advance - NEVP Phase I		169,765
Net cash used in capital and related financing activities	(35,793,127)	(27,651,364)
Cash flows from investing activities:		
Purchase of short-term investments	(70,797,712)	(45,574,071)
Maturity of short-term investments	84,911,134	50,535,097
Interest received from investment securities	3,681,480	1,725,450
Net cash provided by investing activities	17,794,902	6,686,476
Net increase in cash and cash equivalents	19,187,286	737,811
Cash and cash equivalents, beginning of year	 44,588,857	 43,851,046
Cash and cash equivalents, end of year	\$ 63,776,143	\$ 44,588,857

# Statements of Cash Flow Fiscal Years Ended June 30, 2019 and June 30, 2018

	2019	 2018
Reconciliation of operating loss to net cash provided by operating activities:		
Loss from operations	\$ (12,194,671)	\$ (25,141,155)
Adjustments to reconcile loss from operations to net cash provided by operating activities:		
Depreciation and amortization expenses	26,412,004	23,685,524
Settlement income	601,583	5,927,807
Other nonoperating activities	3,361,618	4,093,437
Changes in assets, deferred outflows, liabilities, and deferred inflows:		
Accounts receivable	2,957,682	(6,846,132)
Other current assets	(807,660)	61,306
Other restricted assets	(23,929)	(6,479)
Deferred outflows of resources	(2,682,729)	21,371,268
Accounts payable	3,091,485	(2,711,787)
Accrued liabilities	594,516	1,779,227
Other long-term liabilities	13,571,101	(7,627,856)
Deposits and other short-term liabilities	396,918	151,192
Deferred inflows of resources	1,774,936	9,303,273
Net cash provided by operating activities	\$ 37,052,854	\$ 24,039,625
Supplemental disclosure of noncash investing, capital, and financing activities:	2019	2018
Additions to capital assets included in accounts payable	\$ (3,254,548)	\$ 2,613,157
Assumption of Seaport Village capital assets	19,273,851	_
Net decrease in the fair value of investments	(761,277)	(136,290)
Capital project write-offs - prior year costs	_	(14,779)
Bond issue premium 2013 Series A (amortization)	264,612	256,503
Bond issue premium 2004 Series A (amortization)	47,817	45,931

Notes to the Basic Financial Statements

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Notes to the Basic Financial Statements
Fiscal Years Ended June 30, 2019 and June 30, 2018

# (1) Nature of Organization and Summary of Significant Accounting Policies

## (a) Organization

The San Diego Unified Port District (District), an autonomous public agency, was established on December 18, 1962 in accordance with laws of the State of California for the acquisition, construction, operation, maintenance, development, management, and regulation of harbor works and improvements, including rail, water, and air terminal facilities, and tidelands and submerged lands of the Harbor of San Diego and San Diego Bay, and for the promotion of commerce, navigation, fisheries, and recreation. The District is governed by a seven-member Board of Port Commissioners (BPC) appointed by the District's five member cities (Chula Vista, Coronado, Imperial Beach, National City, and San Diego).

In 2001, the California legislature established the San Diego County Regional Airport Authority (SDCRAA) by enacting the San Diego County Regional Airport Authority Act (Airport Authority Act), California Public Utilities Code Section 170000 et seq. The Airport Authority Act was amended in 2002 and proposed a phased transfer of all airport operations of the District to SDCRAA. Effective January 1, 2003, pursuant to the Airport Authority Act and the MOU dated as of December 31, 2002, the District transferred all airport operations and certain related assets and liabilities to SDCRAA.

#### (b) Basis of Accounting

The accounting policies of the District conform to accounting principles generally accepted in the United States of America (GAAP) applicable to state and local government agencies and, as such, the District is accounted for as a proprietary fund. The accompanying basic financial statements have been prepared using the flow of economic resources measurement focus and accrual basis of accounting. Under the accrual basis of accounting, revenues are generally recognized when earned and expenses are recognized when incurred.

### (c) Cash and Cash Equivalents

For purposes of the Statements of Cash Flow, cash equivalents consist of short-term, highly liquid investments with original maturities of three months or less at the time of purchase.

#### (d) Investments

Investments are stated at fair value. Valuations are obtained by using quotations obtained from independent published sources.

#### (e) Accounts Receivable

An allowance for uncollectible accounts receivable has been provided in the amount of \$46 thousand as of June 30, 2019 and \$48 thousand as of June 30, 2018. The amount is based upon management's estimate of accounts that will not be collected. Accounts receivable are carried at original or estimated invoice amount for customers, less an estimate made for doubtful receivables for customers based on a review of all outstanding amounts. Management determines the allowance for doubtful accounts by evaluating individual customer receivables and considering a customer's financial condition, credit history, and current economic conditions.

### (f) Designated Assets

The BPC may designate funds, which they do not consider to be available for general operations. At June 30, 2019, the District has designated funds primarily for the unpaid contractual portion of some capital improvement projects (CIP) that are currently in progress totaling \$5.4 million compared to \$6.3 million as of June 30, 2018. This designation is classified in the accompanying statements of net position as cash and investments designated for specific capital projects and commitments.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

Excluded from the above designation are additional commitments against existing cash reserves that have been authorized by the BPC as follows:

- Remaining costs to complete CIP projects funded from existing cash resources total \$13.9 million excluding projects funded by grants, donations, and contributions (see Note 11 (a) i) compared to \$18.4 million in fiscal year 2018.
- Commitments for other specific projects and activities (non-CIP) totaling \$6.3 million compared to \$10.0 million in fiscal year 2018.
- Operating reserves in alignment with BPC Policy No. 117. The policy requires that operating reserves at the end of each fiscal year are equal to six months of budgeted operating and maintenance expenses.

### (g) Restricted Assets

Funds are set aside as restricted assets and are not available for current spending, when constraints placed on their use are legally enforceable due to either:

- 1. Externally imposed requirements by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments, or,
- 2. Constitutional provisions or enabling legislation.

The District classifies assets as restricted when the resources that were received or earned contain an explicit understanding between the resource provider and the District that the funds would be used for a specific purpose. When both restricted and unrestricted resources are available for use, it is the District's policy to use restricted resources first, and then unrestricted resources, as they are needed.

### (h) Capital Assets

Capital assets are carried at cost (except for donated capital assets, donated works of art and similar items, and capital assets received in a service concession arrangement, which are recorded at acquisition value rather than fair value) less an allowance for accumulated depreciation/amortization. Assets acquired under capital leases are amortized over the estimated useful life. Capital assets acquired as a result of the assumption of ownership due to an expiration of a lease are recorded at fair market value. Recurring normal maintenance and repair costs are charged to operations, whereas major repairs, improvements, and replacements that extend the assets useful life or service utility are capitalized. The capitalization threshold is \$5 thousand with an expected useful life of greater than one year and depreciation/amortization is computed by use of the straight-line method over the following estimated useful lives:

Land improvements	30 to 40 years
Roads and parking lots	10 to 30 years
Building, water borne structures, and other terminals	10 to 50 years
Automotive and field equipment, furniture, and fixtures	3 to 15 years
Intangible assets	3 to 20 years

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

## (i) Compensated Absences

All employees of the District earn annual leave that is paid upon termination or retirement. Annual leave is accrued and paid at current rates of compensation. Employees earn annual leave at the following rates:

Years of Active Service	Annual Accrued Hours (days)	Maximum Accrued Hours (days)
0-5 <sup>th</sup>	144 hours (18 days)	432 hours (54 days)
6-10 <sup>th</sup>	184 hours (23 days)	552 hours (69 days)
11-15 <sup>th</sup>	224 hours (28 days)	552 hours (69 days)
16 <sup>th</sup> -up	254 hours (31.75 days)	632 hours (79 days)

## (j) District Net Position

Net investment in capital assets consists of capital assets, which are net of accumulated depreciation/amortization and further reduced by the outstanding balances of any borrowings used for the acquisition, construction, or improvement of those assets, and deferred outflows of resources.

Restricted for other projects and grants consists of restricted assets (fees received for construction of parking facilities at America's Cup Harbor and Chula Vista Bayfront, funding for Chula Vista Bayfront infrastructure improvements, reserves for workers' compensation collateral requirements, and funding for asset forfeiture expenditures) reduced by liabilities related to those assets. Restricted amounts represent limitations imposed on its use, either through the enabling legislation adopted by the District or through external restrictions imposed by creditors, grantors, and laws or regulations of other governments.

Unrestricted net position may be used to meet the District's commitments and ongoing obligations.

### (k) Revenue Classifications

The District classifies revenue as operating or nonoperating revenues, based on the following criteria:

Operating revenues are derived from the revenue sources that constitute the principal ongoing activities of the District's operations. The major components of the operating revenue sources are provided as follows:

- Real Estate operating revenues are generally derived from flat-fee ground rentals, concession (fees based on a fixed percentage of tenant revenues subject to certain minimum annual guarantee), common area maintenance reimbursement, and park usage fees.
- Port as a Service operating revenues include parking, citations, and concession.
- Maritime operating revenues include charges for fixed rents, storage, other rental revenue, passenger fees, cruise ship security charges, dockage, wharfage, and other marine services subject to District tariffs filed with the Federal Maritime Commission. Wharfage revenue is the charge assessed to both inbound and outbound cargo when crossing over District property. Dockage fees are the charges assessed against a vessel for the right to berth at a wharf or pier of the District.
- Harbor Police operating revenues include reimbursements for police services provided to the SDCRAA and cost recovery for services provided to other agencies or events.

Nonoperating revenues are from sources related to financing activities and other activities that do not constitute the principal ongoing activities of the District's operations. The major components of the nonoperating revenue sources

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

are reimbursed legal fees, car rental transaction fees, donated revenue, investment income from cash and investments, legal settlement, and grant revenue.

# (I) Expense Classifications

The District classifies expenses as operating or nonoperating based on the following criteria:

Operating expenses are from expense sources that constitute the principal ongoing activities of the District's operations. The major components of the District's operating expenses consist of personnel expenses, contractual services, community and environmental support (including municipal services for fire, police, and medical emergency), and maintenance and repairs.

Nonoperating expenses are from expense sources that are related to financing, investing, and other activities that do not constitute the principal ongoing activities of the District's operations. The major component of nonoperating expenses is interest expense.

### (m) Pension

For purposes of measuring the net pension liability and deferred outflows/inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the District's defined benefit pension plan (Plan) administered by San Diego City Employees' Retirement System (SDCERS) and additions to/deductions from the Plan's fiduciary net position have been determined on the same basis as they are reported by SDCERS.

### (n) Capital Grants and Contributions

The District recognizes capital related grant revenue as capital contributions when a capital grant agreement is approved, all eligibility requirements have been met, and qualifying expenses are incurred. The District also records capital contributions in the event of a donated asset or an assumption of ownership. Contributed capital assets are recorded at acquisition value when the donation is received. Capital assets acquired as a result of the assumption of ownership due to an expiration of a lease are recorded at estimated fair value.

#### (o) Estimates

The preparation of the basic financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### (p) New Governmental Accounting Standards

The District implemented the following new governmental accounting standards as of July 1, 2018:

- GASB Statement No. 83, Certain Asset Retirement Obligations. The objective of this Statement is to establish
  criteria for determining the timing and pattern of recognition of certain Asset Retirement Obligations (AROs)
  and corresponding deferred outflows of resources. There was no impact on the District's financial statements
  resulting from the implementation of this statement.
- GASB Statement No. 88, Certain Disclosures Related to Debt, including Borrowings and Direct Placements.
  The objective of this Statement is to improve information that is disclosed in the footnotes regarding debt, including direct borrowings, direct placements, and other required liability disclosures. Refer to Note 4(c) and Note 14 for additional information related to GASB No. 88 implementation.

Notes to the Basic Financial Statements
Fiscal Years Ended June 30, 2019 and June 30, 2018

# (q) Upcoming Governmental Accounting Standards

GASB has issued several pronouncements that may impact future financial presentations:

- GASB Statement No. 84, Fiduciary Activities. The objective of this Statement is to improve guidance for identification of fiduciary activities for accounting and financial reporting purposes and how those activities should be reported. This Statement will be effective for the District beginning in fiscal year 2020.
- GASB Statement No. 87, Leases. The objective of this Statement is to better meet the information needs of financial statement users by improving accounting and financial reporting for leases by governments. This statement requires recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows and outflows of resources based on contractual payment provisions. This Statement will be effective for the District beginning in fiscal year 2021.
- GASB Statement No. 89, Accounting for Interest Cost Incurred before the End of a Construction Period. The
  objectives of this Statement are 1) to enhance the relevance and comparability of information about capital
  assets and cost of borrowing for a reporting period and 2) to simplify accounting for interest incurred prior
  to end of a construction period. This Statement will be effective for the District beginning in fiscal year 2021.
- GASB Statement No. 90, Majority Equity Interests an amendment of GASB Statements No. 14 and No. 61. The objective of this Statement is to improve the consistency and comparability of reporting of a government's majority equity interest in a legally separate entity and improve the relevance of financial information for component units. This Statement will be effective for the District beginning in fiscal year 2020.
- GASB Statement No. 91, Conduit Debt Obligations. The objective of this Statement is to provide a single method of reporting conduit debt obligations by issuers and eliminate diversity in practice associated with 1) commitments extended by issuers, 2) arrangements associated with conduit debt obligations, and 3) related note disclosures. This Statement will be effective for the District beginning in fiscal year 2022.

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### SAN DIEGO UNIFIED PORT DISTRICT

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

## (2) Cash and Investments, Escrow Accounts, and Funds Held by Trustee

Summary of cash and investments:	2019	2018
Cash and cash equivalents	\$ 63,776,143	\$ 44,588,857
Investments	53,363,495	75,416,702
Restricted cash and investments:		
America's Cup Harbor Parking Facility Fund	1,853,768	1,631,266
Car Rental Transaction Fund	4,974,212	327,754
Chula Vista Bayfront Infrastructure Improvement Fund	3,000,000	3,000,000
Mitigation Fund	6,307,500	3,307,500
North Embarcadero Visionary Plan Maintenance Fund	1,367,262	1,059,604
Refundable Security Deposits	2,090,199	1,592,649
Other	736,934	605,621
Total restricted cash and investments	20,329,875	11,524,394
Designated cash and investments:		
Designated for specific capital projects and commitments	5,431,786	6,297,482
Total cash and investments	\$ 142,901,299	\$ 137,827,435
Cash and investments consist of the following:	 2019	 2018
Cash on hand, current	\$ 2,500	\$ 2,500
Deposits with financial institutions	2,686,488	2,962,801
Investments	 140,212,311	134,862,134
Total cash and investments	\$ 142,901,299	\$ 137,827,435

### Investments Authorized by California Government Code and the District Investment Policy

California Government Code § 53600 et seq. and the BPC's Policy 115 (BPC 115), "Guidelines for Prudent Investments" regulate the investment of the District's temporary idle cash. The table on the following page identifies only those investments that are authorized by both California Government Code and BPC 115. The table also identifies restrictions as to investment terms to maturity and maximum allowable investment percentages. While the maximum allowable term to maturity for various investment classes may be five years, BPC 115 limits the portfolio's weighted average days to maturity to three years. At no time during fiscal year 2019 and fiscal year 2018 did the portfolio's weighted average days to maturity exceed three years. Other than the maximum allowable term to maturity, the District's BPC 115 is similar to the restrictions pursuant to California Government Code § 53600 et seq.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

		Maximum Allowabl	le Investment
Investment Types Authorized by California Government Code and BPC 115	Term to Maturity	Total (% of Portfolio)	Any One Issuer (% of Portfolio)
U.S. Treasury Obligations	5 Years	No Restriction	No Restriction
U.S. Agency Obligations	5 Years	No Restriction	No Restriction
Bankers' Acceptances	180 Days	40% Fair Market Value (FMV)	10% FMV
Placement Service Certificates of Deposit	5 Years	30% FMV	FDIC Limit
Commercial Paper - "A-1" Rating <sup>1</sup>	270 Days	15% FMV	10% FMV
Negotiable Certificates of Deposit	1 Year	30% FMV	No Restriction
Medium-Term Notes - "A" Rating	2 Years	30% FMV	5% FMV
Medium-Term Notes - "AA" Rating	3 Years	30% FMV	5% FMV
Repurchase Agreements	1 Year	No Restriction	No Restriction
Reverse Repurchase Agreements	60 Days	10% FMV	No Restriction
Local Agency Investment Fund (LAIF)	n/a	No Restriction	n/a
Joint Powers Authority Pool (JPA)	2 Years	30% FMV	n/a
State Obligations - California and Others - "AAA" Rating	5 years	No Restriction	No Restriction
Supranational Obligations - "AA" rating <sup>2</sup>	5 Years	30% FMV	No Restriction

<sup>&</sup>lt;sup>1</sup>BPC 115 allows up to 30% of A-1 or higher rated commercial paper if the dollar-weight average maturity does not exceed 31 days.

# **Disclosures Relating to Interest Rate Risk**

Interest rate risk is the risk that fluctuations in market interest rates will adversely affect the fair value of an investment. In general, an investment with a longer term to maturity has a greater sensitivity to changes in market interest rates than does an investment with a shorter term to maturity.

One of the ways the District manages its exposure to interest rate risk is by purchasing a combination of short-term and long-term investments and by structuring the maturities to coincide with expected capital investment cash outflows. Investment purchases are further structured so as to mature at fairly regular intervals in order to provide liquidity sufficient for operations. The District uses remaining days to maturity, weighted average days to maturity and duration as methods by which to analyze the portfolio's overall sensitivity to interest rate risk. The District intends to hold callable securities until maturity, however, for disclosure purposes; the District uses the call date as equivalent to maturity date.

The District's investment portfolio is conservatively managed. Although the District is authorized by BPC policy to invest in securities whose fair value would be considered highly sensitive to interest rate risk, the District did not own any specific securities considered highly sensitive. The fair value of the District's position in the external investment pools LAIF and CalTRUST (JPA) is the same as the value of the pool shares as of June 30, 2019 and 2018.

<sup>&</sup>lt;sup>2</sup>Supranational Obligations include Inter-American Development Bank, International Bank for Reconstruction and Development, and the International Finance Corporation.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

Information pertaining to the portfolio's overall sensitivity to interest rate risk as of June 30, 2019 and 2018 is provided in the following tables:

District Investments				Remaining Days to Maturity						
Fair Value as of June 30, 2019			120 Days or Less		121 to 360		361 to 720			
U.S. Treasury Obligations	\$	13,954,901	\$	\$ 7,976,816	\$	5,978,085	\$	_		
U.S. Agency Obligations		60,158,718		33,990,801		20,099,274		6,068,643		
Local Agency Investment Fund (LAIF)		50,200,000		_		50,200,000		_		
Supranational Obligations		5,011,542		_		2,993,850		2,017,692		
Joint Powers Authority Pool - JPA		10,887,150		_		10,887,150		_		
Totals:	\$	140,212,311	\$	\$ 41,967,617	\$	90,158,359	\$	8,086,335		

District Investments			Remaining Days to Maturity					
		ir Value as of une 30, 2018	120 Days or Less		121 to 360		361 to 720	
U.S. Treasury Obligations	\$	29,679,127	\$ 8,956,277	\$	14,823,161	\$	5,899,689	
U.S. Agency Obligations		58,586,328	30,847,803		15,894,678		11,843,847	
Local Agency Investment Fund (LAIF)		32,000,000	_		32,000,000		_	
Supranational Obligations		4,970,538	1,998,546		2,971,992		_	
Joint Powers Authority Pool (JPA)		9,626,141	_		9,626,141		_	
Totals:	\$	134,862,134	\$ 41,802,626	\$	75,315,972	\$	17,743,536	

# **Disclosures Relating to Credit Risk**

Credit risk is the risk that the issuer of an investment will not repay its obligation as promised. Credit quality is measured using a rating assigned by a nationally recognized statistical rating organization.

The information presented below identifies the minimum credit rating required by California Government Code, the District's investment policy, and the actual rating as of June 30, 2019 and 2018 for each investment type.

	Fair Value as of		Minimum		Actual Rating						
Investment Type	June 30, 2019						Rating	AAA	AA+	AAf /S1+	Not Rated
U.S. Treasury Obligations	\$	13,954,901	n/a	\$ —	\$13,954,901	\$ —	\$ —				
U.S. Agency Obligations		60,158,718	n/a	_	60,158,718	_	_				
Local Agency Investment Fund (LAIF)		50,200,000	n/a	_	_	_	50,200,000				
Supranational Obligations		5,011,542	AA	5,011,542	_	_	_				
Joint Powers Authority Pool (JPA)		10,887,150	n/a	_	_	10,887,150	_				
Totals:	\$	140,212,311		\$ 5,011,542	\$74,113,619	\$10,887,150	\$50,200,000				

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

	Fair Value as of		r Value as of Minimum					
Investment Type		ine 30, 2018	Rating		AAA	AA+	AAf /S1+	Not Rated
U.S. Treasury Obligations	\$	29,679,127	n/a	\$	_	\$29,679,127	\$ —	\$ —
U.S. Agency Obligations		58,586,328	n/a		_	58,586,328	_	_
Local Agency Investment Fund (LAIF)		32,000,000	n/a		_	_	_	32,000,000
Supranational Obligations		4,970,538	AA		4,970,538	_	_	_
Joint Powers Authority Pool (JPA)		9,626,141	n/a		-	_	9,626,141	_
Totals:	\$	134,862,134		\$	4,970,538	\$88,265,455	\$ 9,626,141	\$32,000,000

On June 27, 2019, Standard & Poor's affirmed the U.S. credit rating of AA+. Moody's Investors Service affirmed their Aaa credit rating on April 25, 2018, and Fitch Ratings affirmed their AAA ratings on April 2, 2019. Funds held in trustee and fiscal agent accounts as of June 30, 2019 and 2018 met California Government Code minimum credit rating requirements.

### **Concentration of Credit Risk**

The District's investment policy is consistent with the California Government Code with respect to the categorical limitations placed on the amount that may be invested in any one issuer. The District's investment holdings as of June 30, 2019 and 2018, grouped by issuer, are identified in the tables below.

Issuer	Investment Type	Fair Value as of June 30, 2019	Percentage of Portfolio
United States of America	U.S. Treasury Obligations	\$ 13,954,901	10.0%
Federal Home Loan Bank	U.S. Agency Obligations	24,066,891	17.2%
Federal Home Loan Mortgage Corporation	U.S. Agency Obligations	18,007,732	12.8%
Federal National Mortgage Association	U.S. Agency Obligations	6,042,994	4.3%
Federal Farm Credit Bank	U.S. Agency Obligations	12,041,101	8.6%
CalTRUST Short-Term Fund	Joint Powers Authority Pool (JPA)	10,887,150	7.8%
Local Agency Investment Fund	Local Agency Investment Fund (LAIF)	50,200,000	35.8%
International Bank for Reconstruction & Development	Supranational Obligations	2,993,850	2.1%
International Finance Corporation	Supranational Obligations	2,017,692	1.4%
Totals:		\$ 140,212,311	100.0%

Issuer	Investment Type	Fair Value as of June 30, 2018	Percentage of Portfolio
United States of America	U.S. Treasury Obligations	\$ 29,679,127	22.0%
Federal Home Loan Bank	U.S. Agency Obligations	8,930,152	6.6%
Federal Home Loan Mortgage Corporation	U.S. Agency Obligations	23,888,587	17.7%
Federal National Mortgage Association	U.S. Agency Obligations	12,887,178	9.6%
Federal Farm Credit Bank	U.S. Agency Obligations	12,880,411	9.6%
CalTRUST Short-Term Fund	Joint Powers Authority Pool (JPA)	9,626,141	7.1%
Local Agency Investment Fund	Local Agency Investment Fund (LAIF)	32,000,000	23.7%
International Bank for Reconstruction & Development	Supranational Obligations	4,970,538	3.7%
Totals:		\$ 134,862,134	100.0%

Notes to the Basic Financial Statements
Fiscal Years Ended June 30, 2019 and June 30, 2018

### **Custodial Credit Risk**

Custodial credit risk is the risk that investments held by the transaction counterparty may not be recoverable in the event of the failure of the counterparty firm. The District's adopted investment policy states that, "To protect against potential losses by the collapse of individual securities dealers, all securities owned by the District shall be held in safekeeping by a third party bank trust department acting as agent for the District under the terms of a custody agreement executed by the bank and the District. All securities will be received and delivered using standard delivery-versus-payment procedures." The District uses a custodial bank for the receipt and safekeeping of its securities and all securities purchased in fiscal year 2019 and fiscal year 2018 were received using delivery-versus-payment procedures.

California Government Code requires that financial institutions secure local government agency deposits by pledging securities in an undivided collateral pool; the depository holds the collateral. The market value of the securities held in the collateral pool must be greater than or equal to 110.0% of the total amount deposited by the public agencies. A financial institution may also, in accordance with California Government Code, secure the local public agency deposits using first trust deed mortgages; however, the market value of the first trust deed mortgages collateral must be at least 150.0% of the total amount deposited.

All individual securities as of June 30, 2019 and 2018 were held by a third party bank trust department acting as agent for the District under the terms of a custody agreement. Pooled accounts as of June 30, 2019 and 2018 were held by a third party bank trust department acting as agent for each fund under the terms of a custody agreement.

#### **Investments in CalTRUST Investment Pool**

The District is a voluntary participant in the Investment Trust of California (dba CalTRUST) through the issuance of shares of Beneficial Interest in investments purchased by CalTRUST. CalTRUST is a JPA authorized by California Government Code sections 53601 and 53635 created for the purpose of pooling local agency assets for investing. The District participates in the CalTRUST short-term account which has a target duration of 0 to 2 years. Authorized securities under this account typically include U.S. treasuries, U.S agencies, collateralized mortgage obligations, mortgage-backed securities, asset-backed securities, bankers acceptances, commercial paper, certificates of deposit, repurchase agreements backed by 102% U.S. government agencies and treasuries, medium-term notes, and rated money-market mutual funds.

The investment objectives of CalTRUST seek to attain a high level of current income consistent with the preservation of capital. The program is subject to interest rate and credit risk. This is primarily due to interest rate movements and the potential decline of the District's share value in response to events affecting the issuer of any securities or its credit rating. CalTRUST is not registered as an investment company under the Investment Company Act of 1940 (Act) and, accordingly, is not subject to the provisions of that Act and the rules thereunder, including the protective rules relating to registered money market mutual funds and other types of mutual funds. Funds invested in the CalTRUST short-term fund may be withdrawn with a 24-hour notice.

### Local Agency Investment Fund (LAIF)

The District is a voluntary participant in the LAIF that is regulated by the California Government Code under the oversight of the Treasury of the State of California. Funds invested in LAIF may be withdrawn daily up to \$10.0 million. LAIF withdrawals over \$10.0 million require a 24-hour notice.

#### **Escrow Accounts and Funds Held by Trustee**

Pursuant to the April 27, 1999 Property Escrow Agreement between the District and Dynegy South Bay LLC (formerly Duke Energy South Bay LLC), the District had \$1.1 million both as of June 30, 2019 and as of June 30, 2018 in a Property Escrow Account with US Bank for decommissioning, dismantling, and environmental remediation of the South Bay Power Plant Site. All of the escrow funds are invested in a Wells Fargo Government Money Market Fund rated by Moody's as Aaa-mf. The

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

Property Escrow Funds may be used by Dynegy solely in connection with the End of Term Actions stated in the Lease Agreement and the Remediation Measures as stated in the Environmental Remediation Agreement.

The District has an amended escrow agreement dated July 27, 1994 with the City of Imperial Beach to provide an escrow fund of \$300 thousand for certain claim costs attributable to District property which may arise from beach clean-up, pier maintenance, and lifeguard services. The escrow funds are invested in a US Bank money market account and had a balance of \$300 thousand as of June 30, 2019 and 2018.

On July 1, 2004 the District established an escrow agreement for Payment Agreement Obligations with National Union Fire Insurance Company of Pittsburgh, PA, on behalf of itself and other member companies of American International Group, Inc., as beneficiary, and the Bank of New York Mellon as escrow agent. The escrow fund was created for the purpose of providing collateral for the District's obligations under any workers' compensation claim. The balance in the escrow account was \$3.3 million on as of June 30, 2019 and 2018, and is invested in the Dreyfus Treasury Securities Cash Management Fund, a money market fund administered through the Bank of New York Mellon, an uncollateralized fund with 100% holdings in U.S. treasury obligations with daily access. The Fund's ratings are Aaa-mf/AAAm/- as of June 30, 2019 and June 30, 2018.

Under provisions of the indenture for the District's Revenue Bonds 2004 Series A and B and the 2013 Refunding Revenue Bonds Series A, the District is required to maintain a Reserve Fund of \$3.4 million with an independent trustee. The District's trustee is US Bank and the funds are invested in the First American Treasury Obligations Fund in accordance with the language in the District's bond documents. The fund invests exclusively in short-term U.S. treasury obligations and repurchase agreements secured by U.S. treasury obligations. The fund had a rating of AAAm from S&P, Aaa-mf from Moody's, and AAAmmf from Fitch as of June 30, 2019 and June 30, 2018.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

# (3) Capital Assets

Following is a summary of the capital assets activity for the fiscal years ended June 30, 2019 and June 30, 2018:

# **Capital Assets**

(Expressed in thousands)

	2018		Increases		De	ecreases	2019
Nondepreciable assets:							
Land	\$	252,801	\$	2	\$	_	\$ 252,803
Construction-in-progress		31,110		37,172		(20,032)	48,250
Depreciable/amortizable assets:							
Land improvements		7,650		_		_	7,650
Buildings and structures		592,004		36,886		(104)	628,786
Machinery and equipment		99,391		4,424		(820)	102,995
Roads and parking lots		122,534		104		_	122,638
Intangible		4,106		1,529			5,635
Total assets		1,109,596		80,117		(20,956)	1,168,757
Accumulated depreciation/amortization:							
Land improvements		(6,912)		(191)		_	(7,103)
Buildings and structures		(390,243)		(17,546)		104	(407,685)
Machinery and equipment		(68,912)		(5,656)		820	(73,748)
Roads and parking lots		(90,143)		(2,381)		_	(92,524)
Intangible		(1,525)		(638)			(2,163)
Total accumulated depreciation/ amortization		(557,735)		(26,412)		924	(583,223)
Capital assets, net	\$	551,861	\$	53,705	\$	(20,032)	\$ 585,534

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

# **Capital Assets**

(Expressed in thousands)

	2017		ln	creases	De	ecreases	2018
Nondepreciable assets:							
Land	\$	246,694	\$	6,107	\$	_	\$ 252,801
Construction-in-progress		22,962		31,956		(23,808)	31,110
Depreciable/amortizable assets:							
Land improvements		7,650		_		_	7,650
Buildings and structures		578,750		13,849		(595)	592,004
Machinery and equipment		95,467		3,924		_	99,391
Roads and parking lots		120,803		1,731		_	122,534
Intangible		3,779		327		_	4,106
Total assets		1,076,105		57,894		(24,403)	1,109,596
Accumulated depreciation/amortization:							
Land improvements		(6,704)		(208)		_	(6,912)
Buildings and structures		(376,308)		(14,530)		595	(390,243)
Machinery and equipment		(62,882)		(6,030)		_	(68,912)
Roads and parking lots		(87,732)		(2,411)		_	(90,143)
Intangible		(1,018)		(507)		_	(1,525)
Total accumulated depreciation/ amortization		(534,644)		(23,686)		595	(557,735)
Capital assets, net	\$	541,461	\$	34,208	\$	(23,808)	\$ 551,861

The District recognized depreciation/amortization expenses of \$26.4 million and \$23.7 million for the years ended June 30, 2019 and 2018, respectively.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

# (4) Long-Term Debt

# (a) Summary of Long-Term Liabilities

Below is a summary of long-term liabilities and their activity for the fiscal years ended June 30, 2019 and 2018:

	2018 I		li	Increases Decreases		2019		Amounts Due Within One Year		
Notes:										
SDCRAA promissory note	\$	33,242,085	\$	_	\$ (	1,903,323)	\$	31,338,762	\$	2,006,052
Civic San Diego Ioan advance - NEVP		2,360,624		_		(915,249)		1,445,376		779,726
Revenue bonds:										
Series A 2004 bonds payable		4,020,000		_	(	1,980,000)		2,040,000		2,040,000
Series A 2004 bonds premium		55,879		_		(47,817)		8,062		_
Series A 2013 bonds payable		25,205,000		_		_		25,205,000		_
Series A 2013 bonds premium		1,603,384				(264,612)		1,338,772		_
Total notes and bonds		66,486,972			(	5,111,001)		61,375,972		4,825,778
Other noncurrent liabilities:						_				
Unearned revenue - Other		161,048		3,484		(2,254)		162,277		_
Unearned revenue - NEVP maintenance credits		6,486,769		775,158	(	1,037,073)		6,224,854		_
Net pension liability - GASB 68		126,486,965		61,097,436	(5	7,293,682)		130,290,719		_
Net POB pension liability - GASB 73		2,777,354		126,586		(356,541)		2,547,399		_
Total OPEB liability - GASB 75		136,291,850		12,725,819	(	3,789,695)		145,227,974		_
Accrued leave		6,761,463		5,801,348	(	5,342,101)		7,220,710		5,467,029
SBPP remediation		1,071,034		22,210		(3,300)		1,089,944		_
Mitigation fees		3,307,500		3,000,000		_		6,307,500		_
Deferred rent credits		_		1,100,000		(157,520)		942,480		_
Other long-term liabilities		248,280				(37,008)		211,272		
Total other noncurrent liabilities		283,592,263		84,652,041	(6	8,019,174)		300,225,129		5,467,029
Total long-term liabilities	\$	350,079,235	\$	84,652,041	\$ (7	3,130,175)	\$	361,601,101	\$	10,292,807

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

	2017	Increases	Decreases	2018	Amounts due within one year	
Notes:						
SDCRAA promissory note	\$ 35,043,779	\$ -	\$ (1,801,694)	\$ 33,242,085	\$ 1,903,323	
Civic San Diego Ioan advance - NEVP	2,908,930	169,765	(718,071)	2,360,624	745,440	
Revenue bonds:						
Series A 2004 bonds payable	5,900,000	_	(1,880,000)	4,020,000	1,980,000	
Series A 2004 bonds premium	101,810	_	(45,931)	55,879	_	
Series A 2013 bonds payable	25,205,000	_	_	25,205,000	_	
Series A 2013 bonds premium	1,859,887		(256,503)	1,603,384		
Total notes and bonds	71,019,406	169,765	(4,702,199)	66,486,972	4,628,763	
Other noncurrent liabilities:						
Unearned revenue - Other	164,061	2,160	(5,173)	161,048	_	
Unearned revenue - NEVP credits	6,795,978	103,314	(412,523)	6,486,769	_	
Total OPEB liability - GASB 75	137,917,699	6,833,757	(8,459,606)	136,291,850	_	
Net pension liability - GASB 68	132,639,262	62,773,600	(68,925,897)	126,486,965	_	
Net POB pension liability - GASB 73	2,125,159	1,167,113	(514,918)	2,777,354	_	
Accrued leave	6,473,694	5,705,254	(5,417,485)	6,761,463	5,425,403	
SBPP remediation	1,062,629	11,480	(3,075)	1,071,034	_	
Mitigation fees	3,000,000	307,500	_	3,307,500	_	
Other long-term liabilities	288,625		(40,345)	248,280		
Total other noncurrent liabilities	290,467,107	76,904,178	(83,779,022)	283,592,263	5,425,403	
Total long-term liabilities	\$ 361,486,513	\$ 77,073,943	\$ (88,481,221)	\$ 350,079,235	\$ 10,054,166	

The District's required debt service payments for the notes and bonds as of June 30, 2019, excluding the bond premium, are as follows:

Years Ending				
June 30	Principal	Interest	To	tal Debt Service
2020	\$ 4,825,778	\$ 3,039,184	\$	7,864,962
2021	4,784,494	2,932,044		7,716,538
2022	4,338,644	2,527,165		6,865,809
2023	4,570,203	2,291,710		6,861,913
2024	4,815,653	2,048,384		6,864,037
2025-2029	28,286,695	6,035,741		34,322,436
2030-2031	8,407,671	300,310		8,707,981
Total	\$ 60,029,138	\$ 19,174,538	\$	79,203,676

### (b) Notes Payable

### SDCRAA Promissory Note

As part of the transfer of airport operations and the San Diego International Airport (SDIA) to the SDCRAA on January 1, 2003 and pursuant to the memorandum of understanding (MOU), the District issued a \$50.0 million promissory note to the SDCRAA. The note is being amortized over a period of 25 years with a fixed rate of 5.5% per annum; the note remains subordinated to all other bonded indebtedness of the District and matures in December 2030.

## Civic San Diego Advance - NEVP Phase I

On April 9, 2007, the District entered into a Joint Exercise of Powers Agreement (JPA) with the City of San Diego and the Centre City Development Corporation, now known as Civic San Diego (CSD), to design and fund phases of the North Embarcadero Visionary Plan (NEVP). The JPA provided that the District and CSD equally share the cost for

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

the Phase I design, and that costs for subsequent phases shall be agreed upon in an amendment to be approved by the governing body of each party.

On February 28, 2011, a First Amendment to the JPA (First Amendment) was signed with the City of San Diego and the former Redevelopment Agency of the City of San Diego acting through CSD. The First Amendment revised the definition of Phase I and established an estimated total construction cost of \$28.6 million, subject to certain credits to the District for previous work on Broadway Pier and offsets for future maintenance.

According to Section 2, Item 6.1.5.3 of the First Amendment, the District has begun to pay \$850 thousand annually to CSD as repayment of their loan advances. Upon the completion of Lane Field, the District shall pay CSD the greater of \$850 thousand or 50.0% of revenues received from Lane Field. The District may prepay advances anytime.

The NEVP Phase I improvements were completed on October 31, 2014, and in accordance with Section 6.1.3 of the First Amendment, the District has previously applied the NEVP Phase I maintenance credit of approximately \$4.4 million against the loan advances from CSD in recognition of the District's assumption of the maintenance obligations.

On August 21, 2015, the District notified the JPA that the improvements for NEVP Phase I and Setback Park/Plaza were complete, and the District's maintenance and security obligations have begun. The maintenance credit for Setback Park/Plaza was calculated to be \$1.6 million, the security credit for Setback Park/Plaza was \$384 thousand and the security credit for NEVP Phase I was \$1.5 million, totaling approximately \$3.5 million. On April 14, 2016, the CSD notified the District that they agreed to the maintenance and security credits totaling approximately \$3.5 million and accordingly, the District applied the \$3.5 million credit during fiscal year 2016 against the loan advances from CSD.

The District recorded the maintenance and security credits of \$3.5 million as unearned revenue under other noncurrent liabilities beginning in fiscal year 2016.

### (c) Revenue Bonds and Pledge of Revenues

### Series A 2004 Bonds

On October 28, 2004, the District issued \$23.0 million (par value) of Series A Revenue Bonds (Bonds) which are secured by a pledge and lien on net pledged revenues.

The Bonds were issued for a term of 25 years with interest rates ranging from 2.00% to 5.25%. The proceeds from the sale of the Bonds were used to reimburse the District for certain previous capital expenditures, fund the Bonds' reserve requirement, and finance the costs of issuance.

The Series A 2004 Bonds include serial and term bonds, with mandatory sinking fund requirements. The principal balance for term bonds outstanding on the Series A 2004 bonds as of June 30, 2019 is \$2.0 million and is scheduled to be paid in one payment during the next fiscal year.

### Series A 2013 Bonds

On November 20, 2013, the District issued \$25.5 million Series A 2013 revenue refunding bonds to advance refund the entire \$26.6 million of the outstanding Series B 2004 Revenue Bonds that is now defeased and is no longer in the District liability accounts. Series A 2013 Bonds were issued for a term of 16 years with interest rates ranging from 2.0% to 5.0%. Serial bonds range in maturity from \$270 thousand to \$3.1 million, with maturity dates ranging from September 1, 2014 to September 1, 2029. The first payment of \$270 thousand was made on June 30, 2014. The next principal payment will commence on June 30, 2021 for \$2.0 million. Principal payments remaining as of June 30, 2019 total \$25.2 million.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

## Pledged Revenues

Pledged revenues for the year ended June 30, 2019, totaled \$189.7 million. This represents approximately 84.5% of total District revenues and 544.2% of the remaining Series A 2004 and 2013 Bonds' principal and interest requirements compared to \$181.5 million for the year ended June 30, 2018. Net pledged revenues for the year ended June 30, 2019 totaled \$32.7 million, which represents 968.2% of the Series A 2004 and 2013 Bonds' annual principal and interest requirements of \$3.4 million. Net pledged revenues for the year ended June 30, 2018 totaled \$31.6 million, which represents 944.8% of the Series A 2004 and 2013 Bonds' annual principal and interest requirements of \$3.3 million.

### (d) Unearned Revenue

Unearned Revenue includes NEVP maintenance and security credits as mentioned in Note 4(b) Civic San Diego Advance – NEVP Phase I. The District accounts for recognized revenue on the 50.0% Civic San Diego share of maintenance and security costs as the costs are incurred over a 30 year period in accordance with the terms of the First Amendment. Unearned revenue - NEVP credits as of June 30, 2019 is \$6.2 million.

The District also accounted for recognized revenue on maintenance expenses for other maintenance funds for artworks such as the Unconditional Surrender, Bob Hope, and Pacific Spirit. Unearned revenue - Other as of June 30, 2019 is \$162 thousand.

### (e) Accrued Leave

All employees of the District earn annual leave that is paid upon termination or retirement. The accrued leave of \$7.2 million is based on current compensation rates.

### (f) South Bay Power Plant Site Demolition and Remediation

Pursuant to the Asset Sale Agreement between the District and SDG&E, the District acquired the South Bay Power Plant (Plant) in April 1999, and the Plant was subsequently leased to Duke Energy South Bay, LLC (Duke South Bay).

In May 2006, the BPC adopted a resolution granting consent to transfer ownership of Duke South Bay to LS Power Generation, LLC (LS Power), at the request of Duke Energy Americas, LLC the parent company of Duke South Bay. One of the conditions included is that Duke Capital, LLC the guarantor of Duke South Bay obligations to the District, has acknowledged and agreed the "Duke Guarantees" (the Lease Guaranty dated April 1, 1999, the Environmental Remediation Guaranty dated April 22, 1999, and the Guaranty of Contract and Permit Rights Assignment and Property Escrow Agreement dated April 22, 1999, each made by Duke Capital, LLC in favor of the District) shall remain in effect until such time as the District grants its consent for the release of said Duke Guarantees.

In November 2006, the BPC consented to LS Power's merger with Dynegy Inc. (Dynegy). The merger included a transfer of control of the equity interests in LSP South Bay from LS Power to Dynegy. The Duke South Bay guarantees have remained in effect since the Dynegy transaction.

Also in fiscal year 1999, the California State Legislature appropriated \$15.0 million to assist the District in mitigating environmental and community issues associated with the Plant, which the District deposited into a property escrow account, and together with their earnings are to be used for the "End of Term Actions" as described in the Lease, including decommissioning, demolition, and remediation of the Plant facility and site. The balance in the property escrow account after drawdown and income on investments as of June 30, 2019 and 2018 were \$1.1 million and \$1.1 million, respectively. This amount is reported in the Statements of Net Position as restricted assets.

Costs associated with decommissioning and demolition of the Plant, in excess of amounts available in the escrow account, are the responsibility of Dynegy. Pursuant to the lease document and other agreements, Dynegy is required to decommission, dismantle, remove the facility and improvements, and return the Plant site free and clear of all structures and improvements.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

On February 2, 2013, the above ground superstructure for the Plant was demolished. Dynegy completed the decommissioning of the Plant and removal of below ground foundations and improvements in 2016.

The California Department of Toxic Substances Control (DTSC) is the lead agency for the environmental investigation and remediation of the Plant site. SDG&E entered into a Consent Agreement with DTSC in 2006 for cleanup of Solid Waste Management Units (SWMUs) at the Plant site. Most of the SWMUs at the site have been investigated and remediated; however, there remain areas of the site that still require environmental work in order to obtain final closure from DTSC. As part of this process, DTSC may also require a site-wide human health and ecological risk assessment to ensure that the site is adequately remediated for the intended future use of the property by the District.

### (g) Mitigation Fees

In fiscal year 2016, the District recorded a \$3.0 million fee under a MOU with the California Coastal Commission and Lane Field Development. The fee is for the purposes of establishing lower cost overnight visitor accommodations at appropriate locations on tidelands with the City of San Diego. The Coastal Commission requires that the funds be used within five years of payment after which any remaining balance may be transferred to another entity that can provide low cost accommodations within the San Diego County Coastal Zone.

In fiscal years 2018 and 2019, the District recorded \$307 thousand and \$3.0 million in additional fees, respectively, from LFN Developers, LLC for the purposes of establishing lower cost overnight visitor accommodations. If a program is not established within five years of the receipt of funds, the District may enter a MOU with the California Coastal Commission and transfer the fees to the California Coastal Commission's funds for lower cost over night visitor accommodations. In no event are the fees to be used for anything other than lower cost visitor serving accommodations.

#### (h) Deferred Rent Credits

In fiscal year 2019, the District, in keeping with the Chula Vista Bayfront Master Plan, exercised its option to terminate an existing lease with the Chula Vista Marina/RV Park (RV Park). The RV Park is located within a portion of the Chula Vista Bayfront on the future location of the Harbor District Park and Resort Hotel and Convention Center. In consideration for the termination of the lease and in accordance with the provisions of the Amended RV Park lease, the District compensated the RV Park \$4.4 million, of which \$3.3 million was funded from cumulative unrestricted resources, and \$1.1 million through rental credits for the RV Park's adjacent Marina leasehold. As of June 30, 2019, the District has a total of \$942 thousand in rental credits outstanding.

### (5) Defined Benefit Pension Plan

#### Plan Descriptions

The District's defined benefit pension plan (Plan), administered by the San Diego City Employees' Retirement System (SDCERS), provides retirement, disability, and death benefits to Plan members and beneficiaries. SDCERS is a multiple-employer public employee retirement system that acts as a common investment and administrative agent for the City of San Diego, the District, and the San Diego County Regional Airport Authority (SDCRAA). The Group Trust is administered by a Board of Administration. The District's Plan is a qualified governmental pension plan under Sections 401(a) and 414(d) of the Internal Revenue Code and is integrated with the federal Social Security program. The Board of Administration issues a publicly available financial report that includes financial statements and required supplementary information for SDCERS. The financial report may be obtained by writing to the San Diego City Employees' Retirement System, 401 West A Street, Suite 400, San Diego, California 92101, or by calling (619) 525-3600. The report is also available online at www.sdcers.org.

### Benefits Provided

The Plan provides service retirement, disability, and death benefits to Plan members and beneficiaries. Retirement benefits for Members are based on years of service credit, final compensation, and a retirement factor. General Classic Members are eligible to retire at age 55 with 20 years or more service credit, or at age 62 with five years or more of service credit. Safety Classic Members are eligible to retire at age 50 with 20 years or more of service credit, or at age 55 with five years

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

or more of service credit. Safety Members hired on or after January 1, 2010 and before December 31, 2012 are eligible to retire at age 55 with five years or more of service credit, or any age with 30 years or more of creditable service. Safety Members hired on or after January 1, 2013 are eligible to retire at age 50 with 30 years or more of creditable service, or age 55 with five or more years of creditable service. All members are eligible for non-Industrial disability benefits after ten years of service credit. The death benefit for active employees is one of the following: non-industrial death before eligible to retire, non-industrial death after eligible to retire, and industrial death benefit. The cost of living adjustment is applied based on changes in Consumer Price Index, to a maximum of 2% per year.

Non-sworn employees hired on or after January 1, 2009 will be automatically enrolled in a defined benefit plan after five years of service. This Plan has a set benefit percentage for each year of service, and increases by 0.25% every five years thereafter through the 15th year. The District pays 100% of this cost. These employees can contribute to a 457(b) plan and their contributions are matched by the District up to 4% in a 401(a) plan. Employees determine how their contributions are invested based on a line-up of mutual funds and target date funds. The District match increases starting with the 16th year of service to an amount up to 6%.

Effective January 1, 2013, new District employees who are deemed to be "New Members" under the California Public Employees' Pension Reform Act (PEPRA) will be subject to a number of plan provisions including a change in the contribution percentage.

## (a) GASB Statement No. 68 Disclosures

#### Plan Benefits

The Plan's provisions and benefits in effect at June 30, 2019, are summarized as follows:

		General	
Hire date	Prior to January 1, 2009 (General)	On or after January 1, 2009 (Miscellaneous)¹	On or after January 1, 2013 (PEPRA)²
Benefit formula	3.0% @ 60	0.75% to 1.5% @ 62	0.75% to 1.5% @ 62
Benefit vesting schedule	5 years service	10 years service	10 years service
Benefit payments	monthly for life	monthly for life	monthly for life
Retirement age	55 – 62	55 – 62	55 – 62
Monthly benefits, as a % of eligible compensation	2.0% to 3.0%	0.75% to 1.5%	0.75% to 1.5%
Required employee contribution rates	9.91%	0%1	50% of Normal Cost
Required employer contribution rates	61.49%	9.67%	N/A <sup>2</sup>

<sup>1</sup>For employees hired on or after January 1, 2009, the Member is a participant for purposes of establishing reciprocity, but does not begin earning service credit until the first day of their sixth year of employment. Miscellaneous members are not required to contribute to the plan. <sup>2</sup>For employees hired on or after January 1, 2013, the Member is a participant for purposes of establishing reciprocity, but does not begin earning service credit until the first day of their sixth year of employment; as a result, the actuarial valuation has not yet reflected the contribution rates for members hired on or after January 1, 2013. PEPRA members will be subject to a number of plan provisions including requirement to pay at least 50% of the normal cost with no offset.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

		Safety	
Hire date	Prior to January 1, 2010	On or after January 1, 2010	On or after January 1, 2013
Benefit formula	3.0% @ 50	3.0% @ 55	2.7% @ 57
Benefit vesting schedule	5 years service	5 years service	5 years service
Benefit payments	monthly for life	monthly for life	monthly for life
Retirement age	50 – 55	50 – 55	50 – 57
Monthly benefits, as a % of eligible compensation	2.5% to 3.0%	2.5% to 3.0%	2.0% to 2.7%
Required employee contribution rates	13.19%	13.19%	13.77%
Required employer contribution rates	69.44%	69.44%	13.10%

## **Employees Covered**

Based on the SDCERS actuarial valuation as of June 30, 2018, the following employees were covered by the benefit terms of the Plan:

	General	Safety
Inactive employees or beneficiaries currently receiving benefits	457	131
Inactive employees entitled to but not yet receiving benefits	229	47
Active employees	244	121
Total	930	299

#### Contributions

Section 0800, Division 8 of the Amended and Restated San Diego Unified Port District Retirement Plan and Trust requires the District to contribute to the Plan on behalf of the members, a percentage of compensation of all members. The Participation and Administration Agreement of the Group Trust requires member contributions to be actuarially determined to provide a specific level of benefit. Based upon the advice of the actuary, SDCERS will periodically determine and adopt by rule the required contributions separately for general members (including miscellaneous) and safety members. The member weighted contribution rates for fiscal years 2019 and 2018, determined by the June 30, 2017 and June 30, 2016 actuarial valuations, respectively, are as follows:

	2019	2018
General Members	8.78%	9.48%
Safety Members	13.28%	13.07%

Classic member contribution rates, as a percentage of compensation, vary according to age at entry, benefit tier level, and certain negotiated contracts that require the District to pay a portion of the employees' contributions, which is referred to as the "offset."

All or part of the member contribution rate is subject to potential offset. For employees hired prior to October 1, 2006, the offset rates, expressed as a percentage of compensation, are 8.8% for safety employees, 8.5% for management employees, and 7.0% for all other employees. For general employees hired on or after October 1, 2006, the offset rates are 7.5% for management employees and 6.0% for all others. For fiscal years 2019 and 2018, the District paid employee contribution offsets of \$2.0 million and \$2.1 million, respectively. Employees hired after January 1, 2009, other than safety, are not eligible to participate in the defined benefit plan until the completion of five years of service and do not have any offset.

Effective January 1, 2013, new members under PEPRA are required to pay at least 50% of the normal cost with no offset.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

For fiscal years 2019 and 2018, the contributions made by the District to the Plan are as follows:

	 2019	 2018
Contributions - employer	\$ 17,900,000	\$ 17,700,000
Contributions - employee (paid by employer)	\$ 2,037,292	\$ 2,104,470

Based on the June 30, 2017 and June 30, 2016 actuarial valuations, the fiscal years 2019 and 2018 employer's actuarially determined weighted contribution rates expressed as a percentage of compensation are as follows:

	2019	2018
General Members	50.23%	50.65%
Safety Members	53.75%	54.75%

# **Net Pension Liability**

The District's net pension liability as of June 30, 2019 is measured as the total pension liability, less the pension plan's fiduciary net position. The net pension liability as of June 30, 2019 is measured as of June 30, 2018, using an annual actuarial valuation as of June 30, 2017 rolled forward to June 30, 2018 using standard update procedures.

**Actuarial Assumptions** - The total pension liability was determined using the following:

Description	June 30, 2018	June 30, 2017
Valuation Date	June 30, 2017	June 30, 2016
Measurement Date	June 30, 2018	June 30, 2017
Actuarial cost method	Entry-Age Normal Cost Method	Entry-Age Normal Cost Method
Actuarial assumptions:		
Discount rate	6.50%	6.75%
Inflation	3.05%	3.05%
Cost-of-living adjustment	1.90%	1.90%
Projected salary increase	3.05%1	3.05%1
Investment rate of return	6.50%2	6.75%2
Mortality	0.02% to 13.54% <sup>3</sup>	0.02% to 13.54% <sup>3</sup>

<sup>&</sup>lt;sup>1</sup> Plus merit component based on employee classification and years of service.

The SDCERS Board has the authority to select economic and demographic assumptions for the plan. The investment return, inflation, and cost-of-living adjustment assumptions reflect the results of an economic experience study performed by the actuarial consulting firm Cheiron, and presented to the SDCERS Board in September 2017. All other assumptions reflect the results of a full experience study performed by Cheiron covering the period July 1, 2010 through June 30, 2015, and adopted by the SDCERS Board in September 2016. A full description of the assumptions used can be found in the SDCERS San Diego Unified Port District Actuarial Valuation Report as of June 30, 2017.

**Discount Rate** - The discount rate used to measure the total pension liability was 6.50% for the June 30, 2018 and 6.75% for the June 30, 2017 measurement dates. The actuarial opinion used to determine the discount rate assumed

<sup>&</sup>lt;sup>2</sup> Net of investment expenses.

<sup>&</sup>lt;sup>3</sup> Mortality: All active member and healthy retired members follow mortality tables based on the CALPERS January 2014 Experience Study, projected 20 years from the 2009 base year using a variation of Scale MP-2015 from the Society of Actuaries. Further details of the mortality rate can found in the SDCERS' June 30, 2018 actuarial valuation report.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

that the employees will continue to contribute to SDCERS at the current rates and the District will continue its historical practice of contributing to SDCERS based on an actuarially determined contribution, reflecting a payment equal to annual Normal Cost, an amount necessary to amortize the remaining Unfunded Actuarial Liability, annual expected administrative expenses, and the amount needed to avoid negative amortization, if any. Based on those assumptions, the pension plans' net position was projected to be greater than or equal to the benefit payments projected for each future period. Therefore, the discount rate of 6.50% for fiscal year 2019 was applied to all periods of projected benefit payments to determine the total pension liability.

The table below reflects best estimates of long-term expected real rates of return and nominal rates of return for each major asset class included in the pension plan's target asset allocation as of June 30, 2018 and June 30, 2017. Expected returns are based on observable information in the equity and fixed income markets and consensus estimates for major economic and capital market inputs, such as earnings and inflation, and where necessary, judgment-based modifications are made to these inputs. These rates of return are net of investment expenses.

# Target Asset Allocation and Rates of Return as of June 30, 2018

Asset Class	Target Allocation	Long-Term Expected Real Rates of Return	Long-Term Expected Nominal Rates of Return
U.S. Equity	18.0%	4.1%	6.5%
Non - U.S. Equity	15.0%	5.1%	7.5%
Global Equity	8.0%	4.8%	7.2%
U.S. Fixed Income	22.0%	0.7%	3.1%
Emerging Market Debt	5.0%	3.1%	5.5%
Real Estate	11.0%	3.6%	6.0%
Private Equity & Infrastructure	13.0%	6.0%	8.4%
Opportunity Fund	8.0%	4.0%	6.4%
Total	100.0%		

# Target Asset Allocation and Rates of Return as of June 30, 2017

Asset Class	Target Allocation	Long-Term Expected Real Rates of Return	Long-Term Expected Nominal Rates of Return
U.S. Equity	21.0%	4.4%	6.7%
Non - U.S. Equity	15.0%	5.2%	7.5%
Global Equity	5.0%	5.0%	7.3%
U.S. Fixed Income	22.0%	1.3%	3.5%
Emerging Market Debt	5.0%	3.7%	6.0%
Real Estate	11.0%	3.1%	5.3%
Private Equity & Infrastructure	13.0%	6.2%	8.5%
Opportunity Fund	8.0%	4.3%	6.6%
Total	100.0%		

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

# Changes in the Net Pension Liability

Changes in the Net Pension Liability as of measurement date June 30, 2018 were as follows:

	Increase (Decrease)						
		otal Pension Liability		lan Fiduciary Net Position		Net Pension Liability/(Asset)	
Balance at June 30, 2017	\$	539,613,070	\$	413,126,105	\$	126,486,965	
Changes in the year:	·				· ·		
Service cost		8,550,865		_		8,550,865	
Interest on the total pension liability		35,865,866				35,865,866	
Differences between actual and							
expected experience		(589,867)				(589,867)	
Changes in assumptions		16,021,766				16,021,766	
Contribution - employer		_		17,857,797		(17,857,797)	
Contribution - employee (paid by employer)		_		2,104,470		(2,104,470)	
Contribution - employee		_		1,408,929		(1,408,929)	
Net investment income		_		35,332,619		(35,332,619)	
Benefit payments		(25,359,143)		(25,359,143)		_	
Administrative expenses		<u> </u>		(658,939)		658,939	
Net changes		34,489,487		30,685,733		3,803,754	
Balance at June 30, 2018	\$	574,102,557	\$	443,811,838	\$	130,290,719	

Source: SDCERS GASB 67/68 Report with a measurement date of June 30, 2018

**Change in Assumptions** - During the measurement year, the net pension liability (NPL) increased by approximately \$3.8 million. Changes in assumptions at the end of the measurement period increased the NPL by \$16.0 million. The service cost and interest cost increased the NPL by approximately \$44.4 million. These increases were offset by contributions and investment income, which decreased the NPL by approximately \$56.7 million. There were no changes in benefits during the year.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

Changes in the Net Pension Liability as of measurement date June 30, 2017 were as follows:

	Increase (Decrease)					
	T	otal Pension Liability		lan Fiduciary Net Position		let Pension bility/(Asset)
Balance at June 30, 2016	\$	500,595,201	\$	367,955,939	\$	132,639,262
Changes in the year:						
Service cost		8,112,462		_		8,112,462
Interest on the total pension liability		34,526,302		_		34,526,302
Differences between actual and						
expected experience		4,459,946		_		4,459,946
Changes in assumptions		15,009,560		_		15,009,560
Contribution - employer		_		14,747,532		(14,747,532)
Contribution - employee (paid by employer)		_		2,287,740		(2,287,740)
Contribution - employee		_		1,296,999		(1,296,999)
Net investment income		_		50,593,626		(50,593,626)
Benefit payments		(23,090,401)		(23,090,401)		_
Administrative expenses		<u> </u>		(665,330)		665,330
Net changes		39,017,869		45,170,166		(6,152,297)
Balance at June 30, 2017	\$	539,613,070	\$	413,126,105	\$	126,486,965

Source: SDCERS GASB 67/68 Report with a measurement date of June 30, 2017

**Change in Assumptions** - During the measurement year, the net pension liability (NPL) decreased by approximately \$6.2 million. Changes in assumptions at the end of the measurement period increased the NPL by \$15.0 million. The service cost and interest cost increased the NPL by approximately \$42.6 million. These increases were offset by contributions and investment income, which decreased the NPL by approximately \$68.9 million. There were no changes in benefits during the year.

Sensitivity of the Net Pension Liability to Changes in the Discount Rate - The following presents the net pension liability of the District, as of the measurement dates June 30, 2018 and June 30, 2017, calculated using the discount rate, as well as what the District's net pension liability would be if it was calculated using a discount rate that is one percentage point lower or one percentage point higher than the current rate:

	Net Pension Liability	1% Decrease 5.50%	Discount Rate 6.50%	1% Increase 7.50%
-	June 30, 2018	\$202,960,177	\$130,290,719	\$70,511,847
	Net Pension Liability	1% Decrease 5.75%	Discount Rate 6.75%	1% Increase 7.75%
	June 30, 2017	\$194,530,333	\$126,486,965	\$70,485,097

**Pension Plan Fiduciary Net Position** – Detailed information about the pension plan's fiduciary net position is available in the issued SDCERS financial reports.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

# Pension Expense and Deferred Outflows/Inflows of Resources Related to Pensions

For the years ended June 30, 2019 and June 30, 2018, the District recognized pension expense of \$25.8 million and \$38.2 million, respectively. At June 30, 2019 and June 30, 2018 the District reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

		2019				20	018	
		Deferred Outflows of Resources	I	Deferred nflows of esources		Deferred Outflows of Resources	1	Deferred nflows of Resources
Pension contributions made subsequent to measurement date	\$	17,900,000	\$		\$	17,700,000	\$	_
Difference between expected and actual experience		_		294,933		2,229,973		_
Changes in assumptions		8,010,883		_		7,504,780		_
Net differences between projected and actual earnings on plan investments Total	•	<u> </u>	•	8,055,459 8,350,392	<u> </u>	<u> </u>	\$	5,922,711 5,922,711
าบเลา	<u> </u>	20,910,000	<u>Ф</u>	0,300,392	<u> </u>	21,434,133	<u>Ф</u>	5,822,711

Deferred outflows of resources related to contributions subsequent to the measurement date in the amount of \$17.9 million at June 30, 2019 will be recognized as a reduction of the net pension liability during the fiscal year ended June 30, 2020. The deferred outflows and deferred inflows of resources related to pensions at June 30, 2019 will be recognized as pension expense as follows:

Year Ending June 30	 Pension Expense
2020	\$ 9,002,535
2021	(1,643,811)
2022	(6,299,484)
2023	(1,398,749)
Thereafter	_

# Payable to the Pension Plan

The District had no outstanding annually determined contributions payable to the pension plan for the year ended June 30, 2019.

#### (b) Preservation of Benefits Plan (POB Plan)

The POB Plan is a qualified governmental excess benefit arrangement (QEBA) under Code Section 415(m)(3), which was created by Congress to allow the payment of promised pension benefits that exceed the Code Section 415(b) limits (and therefore cannot be paid from a qualified retirement plan). As required by federal tax law, the POB Plan is unfunded within the meaning of the federal tax laws. The District may not pre-fund the POB Plan to cover future liabilities beyond the current year as it can with an IRC Section 401(a) pension plan. SDCERS has established procedures to pay for these benefits on a pay-as-you-go basis, which is funded by the District. For purposes of disclosure requirements under GASB Statement No. 67, the District considers the POB Plan to be an arrangement that allows payment of benefits earned under the pension plan and does not consider the POB Plan to be a separate defined benefit plan.

For fiscal years 2019 and 2018, the District paid \$243 thousand and \$248 thousand, respectively, in benefits above 415(b) limits for the POB Plan. The number of participants in any given year for the POB Plan is determined by the number of pension plan participants who exceed the current year's section 415(b) limitations as calculated by SDCERS'

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

actuary. The maximum annual participant payment from a defined benefit plan for calendar year 2019 was \$225 thousand and calendar year 2018 was \$220 thousand. For non-safety members, the limit is adjusted downward depending on the age of the participant when benefits began.

# Pension Liability

The District's Preservation of Benefits (POB) pension liability as of June 30, 2019 is measured as of June 30, 2018, using an annual actuarial valuation as of June 30, 2017 rolled forward to June 30, 2018 using standard update procedures.

**Actuarial Cost Method and Assumptions** - The total pension liability was determined using the following actuarial assumptions:

	As of	As of
	June 30, 2018	June 30, 2017
Valuation date	June 30, 2017	June 30, 2016
Measurement date	June 30, 2018	June 30, 2017
Actuarial cost method	Entry-Age Actuarial Cost Method	Entry-Age Actuarial Cost Method
Actuarial assumptions:		
Discount rate	3.87%	3.58%
Cost-of-living adjustment	1.9-2.0%	1.9-2.0%
Projected salary increase	3.05% <sup>1</sup>	3.05% <sup>1</sup>
Mortality - Healthy	0.09% to 13.54% <sup>2</sup>	0.09% to 13.54% <sup>2</sup>
Mortality - Disabled	0.17% to 13.54% <sup>3</sup>	0.17% to 13.54% <sup>3</sup>

<sup>&</sup>lt;sup>1</sup> Plus merit component based on employee classification and years of service.

### Change in Total Pension Liability

Changes in the Total Pension Liability (TPL) as of the measurement date June 30, 2018 were as follows:

	Increase (Decrease)		
POB Plan		tal Pension Liability	
Balance at June 30, 2017	\$ 2,777,354		
Changes in the year:			
Service cost		30,958	
Interest on the total pension liability		95,628	
Differences between actual and expected experience		(39,843)	
Changes in assumptions		(71,515)	
Benefit payments		(245,183)	
Net changes		(229,955)	
Balance at June 30, 2018	\$	2,547,399	

<sup>&</sup>lt;sup>2</sup> Healthy retired members follow the CalPERS Mortality Tables from the January 2014 Experience Study, projected 20 years from 2009 base year using a variation of scale MP-2015, with a 10% increase to healthy retired female rates. Further details of the mortality rate can found in the SDCERS' GASB 73 actuarial valuation report as of June 30, 2018.

<sup>&</sup>lt;sup>3</sup> Disabled retirees follow the CALPERS Work Related Disability Mortality Table from the January 2014 Experience Study, projected 20 years from 2009 base year using a variation of scale MP-2015. Further details of the mortality rate can found in the SDCERS' GASB 73 actuarial valuation report as of June 30, 2018.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

Changes in the TPL as of the measurement date June 30, 2017 were as follows:

	Increase (Decrease) Total Pension Liability		
POB Plan			
Balance at June 30, 2016	\$ 2,125,159		
Changes in the year:			
Service cost		77,315	
Interest on the total pension liability		58,000	
Differences between actual and expected experience		1,031,798	
Changes in assumptions		(256,209)	
Benefit payments		(258,709)	
Net changes		652,195	
Balance at June 30, 2017	\$	2,777,354	

During the measurement year ending June 30, 2018, the TPL decreased by \$229,955, primarily due to benefit payments of \$245,183. There was also an actuarial experience gain of \$39,843 that decreased the TPL and an increase in the discount rate from 3.58% to 3.87% that decreased the TPL by \$71,515.

The TPL as of June 30, 2018 is based upon the same membership data, actuarial methods, and plan provisions as were used in the actuarial valuation as of June 30, 2017, and which are summarized in the Actuarial Valuation Report for SDCERS - San Diego Unified Port District as of June 30, 2017. The TPL as of June 30, 2018 is based on a roll-forward of the TPL as of June 30, 2017, but also incorporates a discount rate based on the June 28, 2018 Bond Buyer GO 20-Year Municipal Bond Index.

**Sensitivity of the Pension Liability to Changes in the Discount Rate** - The following presents the pension liability of the District, as of the June 30, 2018 and June 30, 2017 measurement dates, calculated using the discount rate, as well as what the District's pension liability would be if it was calculated using a discount rate that is one percentage point lower or one percentage point higher than the current rate:

POB Plan Pension Liability	1% Decrease 2.87%	Discount Rate 3.87%	1% Increase 4.87%
June 30, 2018	\$2,814,639	\$2,547,399	\$2,331,760
POB Plan Pension Liability	1% Decrease 2.58%	Discount Rate 3.58%	1% Increase 4.58%
June 30, 2017	\$3,140,190	\$2,777,354	\$2,489,178

For the years ended June 30, 2019 and June 30, 2018, the District recognized POB Plan pension expense of \$459 thousand and \$671 thousand, respectively, and reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

	2019 POB Plan					20 <sup>-</sup> POB		
	Outflows of Inflows		eferred flows of sources	Ou	eferred etflows of esources	In	eferred flows of esources	
Pension contributions made subsequent to measurement date	\$	243,000	\$		\$	248,000	\$	
Difference between actual and expected experience		_		19,922		515,899		_
Changes in assumptions		_		35,757		_		128,104
Total	\$	243,000	\$	55,679	\$	763,899	\$	128,104

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Deferred outflows of resources related to contributions subsequent to measurement date in the amount of \$243 thousand at June 30, 2019 will be recognized as a decrease to the pension liability during the fiscal year ended June 30, 2020. The deferred outflows and deferred inflows of resources related to pensions at June 30, 2019 will be recognized as pension expense as follows:

Year Ending June 30	Pension Expense
2020	\$(55,679)
2021	_
2022	_
2023	_

# (6) Employees' Deferred Compensation Plan (Plan)

The District offers its employees a deferred compensation plan created in accordance with Internal Revenue Code (IRC) Section 457(b). The Plan, available to the District's employees who are eligible for benefits, permits them to defer a portion of their salary until future years. The District, at its discretion, can make employer contributions to the Plan.

The deferred compensation is not available to employees until termination, retirement, total disability, death, or unforeseeable emergency. Employees may borrow from their account but must repay the borrowed amount with interest.

The Plan is administered by the District and contracted to an unrelated financial institution. Under the terms of an IRC Section 457 deferred compensation plan, all deferred compensation and income attributable to the investment of the deferred compensation amounts held by the financial institution, until paid or made available to the employees or beneficiaries, are held in trust for employees.

As such, employee assets held in IRC Section 457 plans are not the property of the District and are not subject to the claims of the District's general creditors. In accordance with GASB Statement No. 32, Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans, employee assets are not reflected in the District's basic financial statements.

### (7) Other Postemployment Benefits (OPEB)

# Plan Description and Benefits Provided

In addition to pension benefits described in Note 5, the District provides medical, dental, and life insurance coverage to all eligible current and retired employees. The OPEB Plan is considered a single-employer plan, as it is used to provide OPEB to the employees of only one employer. Separate financial statements are not issued for the District's OPEB plan.

General (Non-Sworn) employees hired prior to January 1, 2009 and Sworn Harbor Police employees hired prior to January 1, 2010 are eligible to receive medical, dental, and life insurance coverage. General (Non-Sworn) employees hired on or after January 1, 2009 and Sworn Harbor Police employees hired on or after January 1, 2010 are eligible to receive an

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

employer-funded Health Reimbursement Account (HRA) to pay for health-care-related expenses. The HRA will be managed by a third-party administrator and funded through a trust. The trust will not be activated until the actuarially determined annual required contribution reaches \$100,000.

# Eligibility for Benefits

All full-time employees are eligible for these benefits as retirees if they retire or become disabled from active employment with the District. This means that they must meet the eligibility requirements of the defined benefit pension plan while actively employed at the District, summarized in the table below. In addition, all employees hired on or after October 1, 2006 must have at least 10 years of District service to be eligible for retiree health benefits.

Employee Group	Date of Hire	Eligibility at the Earlier of
	Hired prior to October 1, 2006	Age 50 and 20 years of service credit
	(Medical, dental, basic life benefits)	Age 55 and five years of service credit
	Hired on or after October 1, 2006	Age 50 and 20 years of service credit
	and prior to January 1, 2010 (Medical, dental, basic life benefits)	Age 55 and five years of service credit
Cafati		10 years of District service required for retiree health benefits
Safety (Sworn)	Hired on or after January 1, 2010	Age 55 and five years of service credit
	(HRA benefit)	30 years of District service credit (any age)
		10 years of District service required for retiree health benefits
	Hired on or after January 1, 2013	Age 50 with 30 years of service credit
	(HRA benefit)	Age 55 with five years of service credit
		10 years of District service required for retiree health benefits
	Hired prior to October 1, 2006	Age 50 and 20 years of service credit
	(Medical, dental, basic life benefits)	Age 33 and live years of service credit
	Hired on or after October 1, 2006	Age 55 and 20 years of service credit
	and prior to January 1, 2009 (Medical, dental, basic life benefits)	Age 62 and five years of service credit
All others	,	10 years of District service required for retiree health benefits
(Non-	Hired on or after January 1, 2009	Age 55 and 20 years of service credit (25 years of employment)
Sworn)	(HRA benefit)	Age 62 and five years of service credit (10 years of employment)
		10 years of District service required for retiree health benefits
	Hired on or after January 1, 2013	Age 55 with 20 years of service credit (25 years of employment)
	(HRA benefit)	Age 62 with five years of service credit (10 years of employment)
		10 years of District service required for retiree health benefits

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

# **Employees Covered**

Per the Actuarial Valuation, as of July 1, 2017, the following active and inactive employees were covered by the benefit terms under the OPEB Plan:

Employee Group	Date of Hire Criteria/Plan	Active Employees	Inactive Employees (Retirees) Currently Receiving Benefit Payments
Safety	Prior to January 1, 2010 - Regular	88	75
Salety	On or after January 1, 2010 - HRA	54	_
Conoral	Prior to January 1, 2009 - Regular	233	237
General	On or after January 1, 2009 - HRA	189	_
Total		564	312

# Total OPEB Liability and OPEB Expense

To determine the total OPEB liability and OPEB expense, the District retained Sunlin Consulting, LLP, to prepare the biennial actuarial valuation, in accordance with the parameters of GASB Statement No. 75. Based on the latest Actuarial Valuation, as of July 1, 2017, and a subsequent Revised Report, issued on August 28, 2019, total OPEB liability as of July 1, 2017, the valuation date, was \$137.9 million, in accordance with GASB Statement No. 75 requirements. Total OPEB liabilities as of the measurement dates of June 30, 2018 and June 30, 2019 are \$136.3 million and \$145.2 million, respectively, based on the liability as of the valuation date rolled forward to the measurement dates using standard update procedures. The District recognized the following OPEB expense and contributions for fiscal year 2019 and fiscal year 2018:

	2019	2018		
OPEB Expense	\$ 7,232,449	\$	6,104,724	
Contributions - employee (paid by employer)	\$ 3,616,196	\$	3,356,377	

The contribution requirements of the District and Plan members (if any) are established by the District's Board. For the years ended June 30, 2019 and 2018, the District funded benefits on a "pay-as-you-go" basis and elected not to pre-fund its OPEB obligation.

The District's total OPEB liability for the OPEB Plan is measured as of June 30, 2019, using an annual valuation date of July 1, 2017, based on GASB Statement No. 75, rolled forward to June 30, 2019 using standard update procedures.

The changes in the total OPEB liability for the OPEB Plan are as follows:

	Total OPEB Liability		
Balance at June 30, 2018	\$	136,291,850	
Changes recognized for measurement period:			
Service cost		1,949,107	
Interest		5,247,236	
Differences between expected and actual experience		(173,499)	
Changes in assumptions		5,529,476	
Benefit payments		(3,616,196)	
Net Changes		8,936,124	
Balance at June 30, 2019	\$	145,227,974	

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

For the prior fiscal year, the District's total OPEB liability for the OPEB Plan is measured as of June 30, 2018, using an annual valuation date of July 1, 2017, based on GASB Statement No. 75, rolled forward to June 30, 2018 using standard update procedures.

For the prior fiscal year, the changes in the total OPEB liability for the OPEB Plan are as follows:

	Total OPEB Liability		
Balance at June 30, 2017	\$	137,917,699	
Changes recognized for measurement period:			
Service cost		1,882,229	
Interest		4,951,528	
Differences between expected and actual experience		(1,158,603)	
Changes in assumptions		(3,944,626)	
Benefit payments		(3,356,377)	
Net Changes		(1,625,849)	
Balance at June 30, 2018	\$	136,291,850	

# **Actuarial Methods and Assumptions**

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation, and the historical pattern of sharing benefit costs between employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial assets, consistent with a long-term perspective of the calculations.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future.

The July 1, 2017 valuation was rolled forward to determine the June 30, 2019 and June 30, 2018 total OPEB liability, based on the following actuarial cost method and assumptions:

	June 30, 2019	June 30, 2018
Actuarial Cost Method:	Entry Age	Entry Age
Actuarial Assumptions:		
Discount Rate	3.50%*	3.85%*
Salary Increases	3.50%	3.50%
Mortality Rate	Society of Actuaries RP 2014 Mortality Table projected to 2021 with Scale BB	Society of Actuaries RP 2014 Mortality Table projected to 2021 with Scale BB
Healthcare Trend Rate	Initial rate of 7.0% reduced to 5.0% within four years reflecting medical price inflation	Initial rate of 7.0% reduced to 5.0% within four years reflecting medical price inflation

<sup>\*</sup>Discount rate is based on the Bond Buyer 20-Bond General Obligation Index

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

Sensitivity of the Total OPEB Liability to Changes in the Discount Rate and Health Care Cost Trend Rates

The following presents the total OPEB liability if it were calculated using a discount rate that is one percentage point lower or one percentage point higher than the current rate for the measurement periods ending June 30, 2019 and June 30, 2018:

		June 30, 2019			June 30, 2018	
	1% Decrease (2.50%)	Current Discount Rate (3.50%)	1% Increase (4.50%)	1% Decrease (2.85%)	Current Discount Rate (3.85%)	1% Increase (4.85%)
Total OPEB Liability	\$ 170,120,049	\$ 145,227,974	\$ 125,433,401	\$ 159,652,273	\$ 136,291,850	\$ 117,715,271

The following presents the total OPEB liability if it were calculated using health care cost trend rates that are one percentage point lower or one percentage point higher than the current rate for the measurement periods ending June 30, 2019 and June 30, 2018:

Health Care Cost Trend Rates	Total OPEB Liability			ability
	June 30, 2019		<u>June 30, 2</u>	
1% Decrease (6.0% decreasing to 4.0%)	\$	123,254,982	\$	115,670,893
Current Healthcare Cost Trend Rates (7.0% decreasing to 5.0%)		145,227,974		136,291,850
1% Increase (8.0% decreasing to 6.0%)	172,951,994 162,3		162,309,964	

### Amortization of Deferred Outflows and Deferred Inflows of Resources

Gains and losses related to changes in total OPEB liability and fiduciary net position are recognized in OPEB expense systematically over time. The first amortized amounts are recognized in OPEB expense for the year the gain or loss occurs. The remaining amounts are categorized as deferred outflows and deferred inflows of resources related to OPEB and are to be recognized in future OPEB expense. The District reported deferred inflows of resources of \$(3.8) million for the fiscal year ended June 30, 2018. The District reported deferred outflows of resources of \$4.7 million for the fiscal year ended June 30, 2019 and no deferred outflows of resources for the fiscal year ended June 30, 2018. Both deferred inflows and deferred outflows are the result of differences between expected and actual experience and impact from assumption changes. The amortization treatment for deferred outflows and inflows of resources will be straight-lined over the expected average remaining service lifetime (EARSL) of all members that are provided with benefits (active and retired) as of the beginning of the measurement period.

At June 30, 2019, the District reported deferred inflows and deferred outflows of resources related to OPEB as follows:

	Deferred Inflows of Resources	Deferred Outflows of Resources
Balance at June 30, 2018	\$ (4,374,196)	\$ _
Differences between expected and actual experience	16,802	_
Changes in assumptions	563,518	4,739,551
Balance at June 30, 2019	\$ (3,793,876)	\$ 4,739,551

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

At June 30, 2018, the District reported deferred inflows and deferred outflows of resources related to OPEB as follows:

	Deferred Inflows of Resources	Deferred Outflows of Resources
Balance at June 30, 2017	\$ _	\$ _
Differences between expected and actual experience	(993,088)	_
Changes in assumptions	(3,381,108)	_
Balance at June 30, 2018	\$ (4,374,196)	\$ 

Amounts reported as Deferred Outflows and Deferred Inflows of Resources will be recognized in OPEB expense as follows:

	OPEB Expense						
Year Ending June 30:	Def	erred Inflows	Defer	red Outflows			
2020	\$	(789,925)	\$	753,819			
2021		(789,925)		753,819			
2022		(789,925)		753,819			
2023		(789,925)		753,819			
2024		(789,925)		753,817			
2025		(789,926)		24,783			
2026		_		_			

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future.

#### (8) Risk Management

The District is exposed to various risks of loss related to: torts; theft of, damage to, and destruction of, assets; errors and omissions; injuries to, and illnesses of, employees; and natural disasters. The District maintains a comprehensive Risk Management Program, which includes risk transfer, loss prevention, loss control, and claims administration. The District purchases excess liability, police professional liability, public officials liability, workers' compensation liability, employment practices liability, property insurance, fiduciary liability, crime/public employee dishonesty, marine protection and indemnity, and automobile liability, as well as other miscellaneous insurance coverage. The District's coverage includes a variety of self-insured retentions or deductibles. The District's self-insured retentions or deductibles as of June 30, 2019, were as follows:

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

# **Self-Insured Retentions/Deductibles** June 30, 2019

	Cover	ag	е
Π	_		

Coverage	
Excess liability	\$ 1,000,000
Workers' compensation	500,000
Employment practices liability	250,000
Police professional liability	250,000
Public officials liability	250,000
Property insurance	100,000
Cyber liability	50,000
Pollution liability*	50,000
Fiduciary liability	25,000
Terrorism liability	25,000
Crime/public employee dishonesty	5,000
Marine protection and indemnity/hull & machinery	5,000
Seaport Village general liability	2,500
Automobile liability (hired auto physical damage)	1,000
Foreign property & liability	1,000

<sup>\*</sup>Pollution liability was specifically purchased for the Pacifica Land Exchange transaction.

Since July 1, 2004, the District has participated in a loss-sensitive workers' compensation program with a \$500 thousand per claim deductible. The District is required to fund an escrow account that is held as security in the unlikely event the District fails to meet its required obligations. As of June 30, 2019 and 2018, the escrow account amount was \$3.3 million each year. The escrow account is not drawn upon for the deductible payments. There have not been any significant reductions in insurance coverage from the prior year and settled claims have not exceeded coverage for each of the last three years.

As of June 30, 2019 and 2018, the District recorded accrued liabilities of \$5.2 million and \$4.7 million, respectively, for workers' compensation claims, which include anticipated future expenses on workers' compensation claims based on estimates provided by the District's workers' compensation carrier. The insurance carrier determines the reserves required to pay for future liabilities by estimating the probable ultimate cost for the life of each claim, including consideration of any incremental claim adjustment expenses. This is done by estimating the three categories of exposure on each claim: temporary or permanent disability, medical expenses, and legal and other associated claims expenses; however, the District's ultimate exposure is limited to the amount of the deductible for each claim as identified in the above table. These reserves are adjusted as the claim develops over time. While the ultimate losses incurred are dependent on future developments, District management believes that the accrued liability is adequate to cover such losses. Changes in the District's claims liabilities for the years ended June 30, 2019 and 2018 were as follows:

Year Ended June 30	ms Liability at nning of Period	Claims Incurred During the Period, and Changes in Estimate		Cla	ims Payment	Claims Liability at End of Period		
2018	\$ 4,084,518	\$	1,909,363	\$	(1,331,167)	\$	4,662,714	
2019	\$ 4,662,714	\$	2,246,633	\$	(1,678,922)	\$	5,230,425	

#### (9)Lease Revenues

A substantial portion of the District's land and water, and some of its facilities, including marine terminal facilities and office and commercial space, are leased to tenants. The Port Act prohibits transfer of land ownership to the lessee and the leases are accounted for as operating leases. The majority of lease agreements are not cancelable and permit the District to periodically adjust rents. In addition, many of these leases are secured by letters of credit, which totaled approximately \$6.3

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

million and \$4.1 million at June 30, 2019 and 2018, respectively. In the normal course of operations, it is expected that all significant expiring leases will be renewed or replaced by similar agreements.

The District leases its land and facilities on both fixed and concession basis. Concession rents are received on the basis of percentages of sales and are protected by stipulated minimum annual guarantees. Such concession rents totaled approximately \$85.2 million in 2019 and \$79.4 million in 2018. Both numbers exclude the minimum annual guarantees for the marine terminal facilities which are accounted for in wharfage revenue. Rentals received under fixed rent leases, including marine terminal facilities, totaled approximately \$36.4 million in 2019 and \$35.3 million in 2018.

Stipulated minimum rents under non-cancelable operating leases having initial or remaining terms of more than one year are as follows:

Year Ending June 30	_	
2020	\$	79,477,559
2021		76,953,830
2022		76,764,468
2023		75,711,241
2024		71,360,675
Thereafter	2	,023,314,572
Total	\$ 2	,403,582,345

Future rents were determined based on minimum rents stipulated under the leases up to the lease expiration date (table above reflects terms through fiscal year 2082) assuming that options to extend, for some marine terminal tenants, will be exercised. However, these rents may increase or decrease based on the periodic lease rental reviews, at which time new rents may be established.

The estimated book value of capital assets leased to others at June 30, 2019 and 2018 consist of the following:

**Book Value of Leased Capital Assets and Accumulated Depreciation** 

	2019	2018
Land	\$ 128,047,803 \$	126,043,404
Land Improvements	4,904,431	4,904,431
Building and Structures	359,702,463	339,592,619
Equipment	21,352,301	20,670,686
Roads and Parking Lots	 52,620,480	52,205,635
	566,627,478	543,416,775
Less accumulated depreciation	 (319,507,532)	(307,815,512)
Net book value of leased capital assets	\$ 247,119,946 \$	235,601,263

### (10) Lease Commitments

# (a) Administration Building Parking Lot

The District leases the northeast portion of the property used for its administration building parking lot from the California Department of Transportation (Caltrans), the property owner since 1984. The lease term is for ten years commencing on July 1, 2013. The rental rates are subject to adjustment every five years by negotiating a fair market lease rate agreed upon by both parties. If a fair market lease rate cannot be agreed upon, the adjustment will be determined by

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

using the Consumer Price Index (CPI). The District and Caltrans agreed that the monthly rent would be \$1,780 or \$21,360 annually. In fiscal year 2019, the revised rent after adjusting for CPI is \$1,869 monthly or \$22,428 annually.

# (b) San Diego County Regional Airport Authority Employee Parking and Visitor Lot

The SDCRAA is sub-leasing a portion of the former General Dynamics (GD) leasehold to the District for use as an employee and visitor parking lot. The lease is for 66 years commencing January 1, 2003. The rent is based on the same square foot rental rate determined for the entire former GD property leased from the District to the SDCRAA. Rental increases are determined by appraisal, review, and negotiation. The District and SDCRAA agreed that the monthly rent would be \$12,074 plus a \$381 cost recovery for electricity for a total monthly rent of \$12,455 or \$149,460 annually.

# (c) Submerged Land Adjacent to 880 Harbor Island Drive, San Diego Bay

The District leases approximately 0.3 acres of submerged land in the bed of San Diego Bay from the California State Lands Commission (CSLC). The submerged land is adjacent to 880 Harbor Island Drive. The lease is for 40 years commencing June 28, 2010. The annual amount to be paid for the first year is \$3,000. In years two and three, a minimum annual rent of \$6,000 per year is to be applied against 3.8% of the District's gross income from gross sales generated by the sublease of the premises in excess of the minimum annual rental. Year four and forward the minimum annual rent increases to \$12,009 per year. Beginning in the fifth year and every fifth year thereafter, CSLC also reserves the right to modify the minimum rental amount owed by applying the percentage change of the CPI over the prior five year lease period to the current minimum annual rent owed for such period. In fiscal year 2016, CSLC notified the District that the minimum annual rent has been increased from \$12,009 to \$13,077. In fiscal year 2019, the rental adjustment based on the 3.8% of the District's gross income from gross sales generated by the sublease of the premises in excess of the minimum annual rental was \$3,507.

# (d) Tide and Submerged Lands in San Diego Bay in the Cities of San Diego, Coronado, and National City

The District leases approximately 108 acres of tide and submerged lands in multiple locations in the cities of San Diego, Coronado, and National City from the CSLC for the purposes of statewide public benefit including but not limited to commercial and recreational navigation, and existing industrial marine terminal facilities. The lease is for 28 years commencing July 1, 1997. The annual amount to be paid is a minimum annual rent of \$10,000 or the total of the following, whichever is greater: (1) 10.0% of District's gross income from operated moorings; and (2) 25.0% of the District's gross income from revenues generated by subleases on the leased premises. Annual rent of \$100 for the operation of a maintenance access road will remain fixed during the term of the lease. In fiscal year 2014, CSLC notified the District that the minimum annual rent was increased from \$10,000 to \$14,965.

## (e) Westerly Corner of Sassafras Street and Pacific Highway known as 3045 Pacific Highway

The District leases approximately 20,100 square feet of land located at the westerly corner of Sassafras Street and Pacific Highway from Caltrans for the purpose of operating attended parking lots for tideland activities by a current District tenant. The lease term is for eight years commencing on September 1, 2015. The rental rates are subject to a 3% increase every other year. The rental rate is subject to adjustment review every five years by negotiating a fair market lease rate agreed upon by both parties. The District and Caltrans agreed that the monthly rent would be \$2,098 or \$25,176 annually in the first year, with a 3% increase every other year.

#### (f) Corner of Sassafras Street and Pacific Highway known as 3275 Pacific Highway

The District leases approximately 56,100 square feet of land located at the corner of Sassafras Street and Pacific Highway from Caltrans for the purpose of operating attended parking lots for tideland activities by a current District tenant. The lease term is for eight years commencing on September 1, 2015. The rental rates are subject to a 3% increase every other year. The rental rate is subject to adjustment review every five years by negotiating a fair market

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

lease rate agreed upon by both parties. The District and Caltrans agreed that the monthly rent would be \$9,032 or \$108,384 annually in the first year, with a 3% increase every other year.

Future rent payments under the above operating lease agreements as of June 30, 2019 are as follows:

Years Ending June 30	_	
2020	\$	346,889
2021		350,432
2022		351,140
2023		354,789
2024		207,821
2025-2029		862,698
2030-2034		857,667
2035-2039		868,703
2040-2044		880,843
2045-2049		894,198
2050-2054		779,618
2055-2059		747,300
2060-2064		747,300
2065-2069		672,570
Total	\$ 8	3,921,968

Total rental expenses for the above mentioned operating leases for the fiscal years ended June 30, 2019 and 2018 were approximately \$345 thousand and \$363 thousand, respectively.

### (11) Commitments and Contingencies

### (a) Commitments

As of June 30, 2019, the District had significant commitments for capital expenditures and other matters as described below:

i. <u>Capital Improvement Program (CIP)</u>: Beginning in fiscal year 1992, the BPC approved a five-year CIP for the development of certain capital outlay projects. Each project in the plan is reviewed and authorized by the BPC in accordance with Board Policy No. 120, Capital Improvement Program. The CIP is renewed every five years, and annually the program is reviewed and revised as appropriate. On August 8, 2017, a resolution was approved establishing a new five-year CIP for fiscal year 2019-2023 which includes the remaining projects and funds from the fiscal year 2014-2018 CIP. As of June 30, 2019, the remaining cost to complete CIP projects which were approved to be funded from existing cash resources, excluding projects funded by grants, donations, and contributions, was \$13.9 million compared to \$18.4 million as of June 30, 2018.

Funds have been designated for the unpaid contractual portion of CIP projects that are not funded by grants, donations, or contributions. The designated funds are classified in the accompanying statements of net position as cash and investments designated for specific capital projects and commitments with a total balance of \$5.4 million.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

ii. Fire, Police, Emergency Medical, and Lifeguard Services: The District entered into contracts with the five member cities for annual fire, police, and emergency medical services on the non-taxpaying tidelands that cover services from July 1, 2012 through June 30, 2021. These agreements have an annual escalation based on San Diego County Consumer Price Index (CPI), except for years when the District's actual percentage increase in operating revenues are less than the CPI, which will be based on the index change from the prior calendar year. Additionally, the District contracts with the City of Imperial Beach for lifeguard services on the non-taxpaying tidelands. The combined cost for these services was \$8.0 million for fiscal year 2019 compared to \$7.9 million for fiscal year 2018. In addition, the District has a contract with the City of Imperial Beach for tidelands maintenance services at a cost of \$1.0 million for fiscal year 2019 and \$984 thousand for fiscal year 2018.

# (b) Contingencies

As of June 30, 2019, the District was subject to contingencies arising from legal and environmental matters as described below:

i. Environmental Matters: The District owns, in public trust, tidelands and submerged lands in and around San Diego Bay. Much of that land is leased to private and public operators through various rental agreements for uses that are consistent with the Port Act. The operations of some of those tenants have resulted in discharges to the environment requiring regulatory action. Administrative agencies such as the San Diego County Department of Environmental Health Services (DEH) and the California Regional Water Quality Control Board, San Diego Region (RWQCB) issue enforcement orders to regulate activities and to assess and remediate contamination. These enforcement efforts sometimes include discussions with the District and consideration of adding the District to regulatory orders regulating cleanup obligations irrespective of whether the District caused the discharge at issue.

In addition, the District's leases and operating agreements with its tenants typically include provisions requiring the tenant/operators to comply with all laws, including laws strictly prohibiting discharge to the environment and related contamination, and indemnify the District for any damage to property or losses to the District as a result of the tenant's operations. The leases and operating agreements typically require the District to be named as an additional insured under certain insurance policies of the tenant/operators. According to the District's legal counsel, when environmental claims are asserted against the District, the District not only vigorously defends them but also seeks contribution and/or indemnity from the responsible parties, including the tenant/operators and any applicable insurers. The District's legal counsel can neither predict the net exposure to the District with respect to these matters nor the probability or remoteness of any outcome. However, the District believes that the recoveries discussed above will be sufficient to reduce the District's financial responsibility for any pollution remediation known as of the date of the financial statements to amounts not considered to be material to the financial statements of the District.

- (a) Former Campbell Shipyard: This matter involves industrial contamination from shipyard activities, which impacted the land, groundwater, and sediments at the site. In 1995, the RWQCB issued a Cleanup and Abatement Order (CAO) that named Campbell Industries, a former District tenant, and its parent, Marine Construction and Design Company. The cleanup has been completed and the District is implementing the long-term Monitoring and Reporting Program.
- (b) Pepper Oil: The District is involved in litigation over environmental contamination at and around 2300 Tidelands Avenue, National City, which the District leases to the Pepper Oil Company and its affiliate, Southern California Truck Stop. The California Department of Toxic Substance Control (DTSC) has found that soils at the property contain contaminants of concern, including volatile organic compounds, polychlorinated biphenyls (PCBs), and metals. DTSC has also found PCBs and free product through a groundwater investigation. The District, Pepper Oil, and Southern California Truck Stop are also working with DTSC to address this property contamination. Site investigations are ongoing.

The District filed its complaint against Pepper Oil, Southern California Truck Stop, and several affiliated entities in January 2013, alleging claims for nuisance, trespass, contribution, indemnity, and breach of

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

contract, among others. Defendants have asserted counterclaims against the District, alleging that the District is liable for contamination existing in and around the property. The parties are currently engaged in discovery.

On March 30, 2017, Pepper Oil and Southern California Truck Stop amended their cross-complaint to name San Diego Wood Preserving as a defendant based on its former operation of an adjacent wood treatment facility. San Diego Wood Preserving answered and filed cross complaints against all parties. Discovery is ongoing.

The District's share of liability cannot be reasonably estimated at the present time. The District will likely seek insurance reimbursement for any liability imposed upon the District.

(c) Laurel Hawthorn Central Embayment (LHCE): In June 2014, the RWQCB issued an Investigative Order directing the District, the SDCRAA, and General Dynamics to conduct a sediment chemistry investigation in an area of San Diego Bay defined by the RWQCB as LHCE. The LHCE is located between the US Coast Guard facility and Solar Turbines, bound by imaginary lines projecting from Laurel and West Hawthorn Streets.

The RWQCB issued the order to fill a data gap. Previous sampling conducted by SDCRAA from a 42-inch storm water outfall that discharges to the LHCE demonstrated elevated levels of metals, polychlorinated biphenyls (PCBs), and polycyclic aromatic hydrocarbons (PAHs). This outfall conveys storm water from portions of the San Diego International Airport, the former General Dynamics Lindbergh Field Plant, Pacific Highway, and upland properties owned by the City of San Diego. Based on these sampling results, the RWQCB concluded that an initial assessment of sediment chemistry is needed to determine the extent and magnitude of pollutants and to determine if additional assessment and/or cleanup are required. The RWQCB also found that jet fuel (PAHs) and brake pad residuals (metals) from the airport, PCB and metals from the former General Dynamics site are some of the likely sources of wastes discharged to the LHCE. The RWQCB named the District, SDCRAA, and General Dynamics as potentially responsible parties.

The order requires the District, SDCRAA, and General Dynamics to submit a sediment chemistry assessment work plan sufficient to delineate the extent of sediment contamination within the LHCE by September 18, 2014, conduct sampling for a list of pollutants including PCBs, PAHs, and metals, and complete an analysis report. The District and other responsible parties fulfilled the order's requirements with the submittal of a final report in April 2015.

RWQCB has indicated that they intend to issue one or more additional Investigative Orders to evaluate sediment contamination in the Laurel Hawthorn Embayment to the District, SDCRAA, General Dynamics, the City of San Diego, Solar Turbines, and Navistar.

The District's share of liability cannot be reasonably estimated at the present time. The District will likely seek insurance reimbursement for any liability imposed upon the District.

- (d) Sunroad Marina: In 2012, the District received an Investigative Order from the RWQCB to investigate possible impairment of sediment in the Sunroad Marina located in the East Basin of Harbor Island, which the District completed in 2013. The report showed sediment in some areas of the Sunroad Marina site was potentially impaired. In 2015, the RWQCB responded to the investigation report and requested the District either complete a risk assessment, remedial action plan or stressor identification study to resolve the potential impairment. The District presented a proposed study work plan to the RWQCB in 2015. The estimated study cost was \$52,000. The District is waiting on a response from RWQCB before proceeding with the proposed plan. The District's potential liability cannot be reasonably estimated at the present time. The District will likely seek insurance reimbursement for any liability imposed upon the District.
- (e) Naval Training Center (NTC) Boat Channel: The Navy Boat Channel was formerly part of the larger NTC which underwent Base Realignment and Closure (BRAC) beginning in the early 1990s. At that time, the NTC

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

was transferred to the City of San Diego, except for Navy Boat Channel which had unresolved sediment contamination issues. In 2015, the Navy contacted the District and indicated that it may seek a portion of its sediment investigation and remediation costs from the District due to the District's prior operation of the airport, which is adjacent to the Navy Boat Channel, as well as the SDCRAA and City of San Diego. The District's share of liability cannot be reasonably estimated at the present time. The District will likely seek insurance reimbursement for any liability imposed upon the District.

- (f) Tenth Avenue Marine Terminal Sediment Investigative Order: The RWQCB issued a sediment Investigative Order to the District and the City of San Diego to assess potential impacted sediments and sources of sediment contamination in the vicinity of the Tenth Avenue Marine Terminal on August 4, 2017. The District is meeting Investigative Order requirements. The District's potential liability for this matter cannot be reasonably estimated at the present time. The District will likely seek insurance reimbursement for any liability imposed upon the District.
- (g) South Bay Power Plant: The District purchased the South Bay Power Plant from SDG&E through an Asset Sale Agreement in 1999. The South Bay Power Plant was then operated by Duke South Bay and subsequently by Dynegy from 2000 to 2014. Pursuant to the Asset Sale Agreement, SDG&E agreed to remediate contamination except for areas underlying the assets that continued to be operated by Duke South Bay and Dynegy. Duke South Bay and Dynegy were responsible for demolition and decommissioning of the remaining power plant assets (which has been completed) and are also responsible for remediating certain contamination in those areas. Duke South Bay and Dynegy also entered into several guarantee agreements with the District related to, among other things, their environmental obligations.

In 2006, the California Department of Toxic Substances Control entered into a Consent Agreement with SDG&E to cleanup waste management units at the site. The California Department of Toxic Substances Control has indicated that it will require additional investigation and potentially additional remediation at certain portions of the site.

The District and SDG&E have finalized the cost sharing agreement. The District, Duke and Dynegy have also engaged in discussions regarding remaining contamination issues. Legal and professional services for this matter for fiscal year 2020 are anticipated to cost approximately \$362 thousand. The District's total potential liability for this matter cannot be reasonably estimated at the present time.

- (h) National City Marine Terminal Notice of Violation: The District received a written notice of violation from the San Diego Coastkeeper and the Coastal Environmental Rights Foundation for alleged violations of the Industrial General Permit at the National City Marine Terminal in September 2016. The District disputed its liability for the alleged violations and resolved this matter through a settlement in September 2018.
- ii. The District has been named as a defendant in a lawsuit filed by property owner SLPR, LLC in February 2006. The complaint alleges that dredging in the San Diego Bay performed by the District and the Army Corps of Engineers compromised the integrity of the "rip-rap" barrier and pool wall located on the plaintiff's Coronado Bay front property. One neighboring property owner joined the lawsuit in late 2007, making similar claims, and the subsequent purchasers of that same neighboring property also joined the action in 2015. The District denies liability and intends to vigorously contest any liability or claims, and plans to file a motion seeking summary judgment. The District was successful in the first phase of the trial which confirmed the location of the mean high tide line is at the location used by the District and the City of Coronado since the judgement in the case of *The City of Coronado v. Spreckels (1931)*. The likelihood of an unfavorable outcome is presently unknown as expert discovery for the second phase of the trial has not been completed. However, a finding of significant liability against the District should be low. If liability is determined against the District, potential exposure could range in the millions of dollars, but should be covered by available insurance, except any attorney's fees awarded relative to an inverse condemnation cause of action. Attorney fees to be awarded by the court upon a successful inverse claim could be substantial, but cannot be estimated.

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

- iii. The District successfully defended three lawsuits filed by San Diego Navy Broadway Complex Coalition. The first lawsuit filed in November 2013 and the second filed in March 2014 were consolidated by the court. The third lawsuit was filed in June 2015. All complaints allege that the District violated the California Environmental Quality Act and the California Coastal Act when it approved the Port Master Plan Amendment (PMPA) for the San Diego Convention Center and Hilton Hotel expansion projects. The court ruled in favor of the District in all the lawsuits. The petitioner filed an appeal in the consolidated lawsuit and the District filed a cross-appeal on a procedural issue. On September 27, 2019, the Court of Appeal issued a published decision in the District's favor upholding the PMPA and ruling that the lawsuit should have been dismissed due to petitioner's failure to name the developers of the project, as real parties in interest. Petitioner's remaining option was to seek relief from the California Supreme Court by filing a petition for review; however, the deadline to file same passed. The District considers this matter resolved and anticipates no further activity.
- iv. The District has certified claims against it and is named as a defendant in certain other legal actions arising from occurrences and transactions conducted in the ordinary course of business, including without limitation, contract disputes, personal injury matters, and employment claims. The District's legal counsel has indicated that it is not currently possible to estimate the amount or range of potential loss to the District related to each of these matters. Therefore, to the extent possible, a reasonable estimate of the potential aggregate liability has been recorded in the District's basic financial statements as of June 30, 2019 and June 30, 2018 for these claims and lawsuits.

### (12) GASB Statement No. 72, Fair Value Measurement and Application

The District began the fair value measurement and application of GASB Statement No. 72 as of June 30, 2017. This statement establishes a hierarchy for ranking the quality and reliability of information used to determine fair values of certain assets and liabilities. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The District utilizes the Market approach as a valuation technique in the application of GASB Statement No. 72 for its investment portfolio. This method uses prices and other relevant information generated by market transactions involving identical or comparable assets or group of assets.

The District categorizes its fair value measurements for the investment portfolio within the fair value hierarchy established by GAAP. The hierarchy provides three levels of the fair value with the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurement); valuations based on inputs (other than quoted prices included within Level 1) that are observable either directly or indirectly (Level 2 measurement); and, valuations that have significant unobservable inputs (Level 3 measurement). The investments in LAIF and CalTrust are not subject to fair value hierarchy.

The District has the following recurring fair value measurements as of June 30, 2019 and June 30, 2018:

# Asset Type:

- U.S. Treasury Securities of \$14.0 million and \$29.7 million as of June 30, 2019 and June 30, 2018, respectively, are classified as Level 2 of the fair value hierarchy. These investments are typically traded in the secondary market and are valued by a pricing service using available market information and pricing models and methodologies such as benchmark curves, benchmarking of like securities and bid, mean and ask evaluations.
- U.S. Agency Obligations of \$60.2 million and \$58.6 million as of June 30, 2019 and June 30, 2018, respectively, are classified as Level 2 of the fair value hierarchy. These investments are typically traded in the secondary market and are valued by a pricing service using available market information with processes such as matrix pricing and option adjusted spread pricing models and methodologies.
- Supranational Obligations of \$5.0 million both as of June 30, 2019 and June 30, 2018, are classified as Level 2 of
  the fair value hierarchy. These investments are typically traded in the secondary market and are valued by a pricing
  service using available market information with similar quality, maturity, or, use analytical models which may
  incorporate spreads, interest rated data and market/sector views.

Notes to the Basic Financial Statements
Fiscal Years Ended June 30, 2019 and June 30, 2018

# (13) GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other than Pensions

Effective July 1, 2017, the District implemented GASB Statement No. 75 which requires the recognition of the entire total Other Postemployment Benefits (OPEB) liability, and changes in actuarial methods and assumptions for a more comprehensive measure of OPEB annual expense, disclosures of deferred outflows of resources and deferred inflows of resources. Previously, under GASB Statement No. 45, an OPEB liability was recognized to the extent to which the actuarially required contribution (ARC) was not funded. Upon implementation of GASB Statement No. 75, an OPEB liability is recognized as benefits are earned. Please refer to note 7 for additional information.

The implementation of GASB Statement No. 75 resulted in a restatement of Net Position of \$92.4 million in fiscal year 2018, as shown below and presented as a separate line in the Statement of Revenues, Expenses, and Changes in Net Position for the fiscal year ended 2018.

GASB Statement No. 75
Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions
Calculation of Prior Period Adjustment to Beginning Net Position

Description	Amount			
OPEB Liability on the basis of GASB 75 as of July 1, 2017	\$ 137,917,699			
Less OPEB Obligation on the basis of GASB 45 as of July 1, 2017	 (45,533,321)			
Total adjustment to 2018 beginning net position	\$ 92,384,378			

The total adjustment of \$92 million was primarily due to the following required changes in actuarial methods and reporting requirements in accordance with GASB Statement No. 75:

- Immediate recognition of the full unfunded accrued actuarial liability adds approximately \$60 million
- Change in the actuarial cost method from Projected Unit Credit to Entry Age adds approximately \$18 million
- Use of the 20 year Muni-Bond Index adds approximately \$10 million
- Normal accrual of benefits adds approximately \$2 million

Amounto

#### SAN DIEGO UNIFIED PORT DISTRICT

Notes to the Basic Financial Statements Fiscal Years Ended June 30, 2019 and June 30, 2018

# (14) GASB Statement No. 88, Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placements

Effective July 1, 2018, the District implemented GASB Statement No. 88, which requires that additional essential information related to debt be disclosed. Please refer to note 4 for additional data pertaining to the District's long-term debt.

Changes in long-term obligations for the year ended June 30, 2019, are as follows:

	2018	Increas	ses	D	ecreases	2019	Di	ue Within One Year
Revenue bonds	\$ 30,884,263	\$	_	\$	(2,292,429)	\$ 28,591,834	\$	2,040,000
Notes from direct borrowings and direct placements	35,602,709		_		(2,818,572)	32,784,137		2,785,777
Total notes and bonds	\$ 66,486,972	\$	_	\$	(5,111,001)	\$ 61,375,971	\$	4,825,777

The District's outstanding note from SDCRAA of \$31.3 million contains a provision that in an event of default, outstanding amounts become immediately due and payable upon request by the holder of the note.

The District's outstanding note from CSD, formerly known as the Centre City Development Corporation, of \$1.4 million contains a provision that in an event of default, outstanding amounts become immediately due and payable; and CSD may take any action at law or in equity to collect the payment required.

The District's outstanding revenue bonds of \$28.6 million contain a provision that, in the event of default, the trustee may perform certain actions with financial consequences to the District in order to provide relief to the bondholders.

If an event of default shall occur, then, and in each and every such case during the continuance of such event of default, the trustee may, upon notice to the District, declare the principal of all the bonds then outstanding, and the interest accrued thereon, to be due and payable immediately, and upon any such declaration the same shall become and shall be immediately due and payable.

In addition, if an event of default shall occur and be continuing, the trustee shall apply all net pledged revenues as follows and in the following order:

- 1) To the payment of any expenses necessary in the opinion of the trustee to protect the interest of the owners of the bonds and the owners of parity debt (PD).
- 2) To the payment of the whole amount of bond obligation then due on the bonds and PD with interest on such bond obligation, at the rate or rates of interest borne by the respective bonds and PD, to the payment to the persons entitled thereto of all installments of interest then due and the unpaid principal or redemption price of any bonds and PD which shall have become due, whether at maturity or by call for redemption, in the order of their due dates, with interest on the overdue bond obligation and PD at the rate borne by the respective bonds and PD, and, if the amount available shall not be sufficient to pay in full all the bonds and PD due on any date, together with such interest, then to the payment thereof ratably, according to the amounts of principal or interest or accreted value due on such date to the persons entitled thereto, without any discrimination or preference.

Please refer to note 4(c), for further information regarding Revenue Bonds and Pledge of Revenues.

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Required Supplementary Information (Unaudited)

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Required Supplementary Information (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

#### Schedule of Changes in Net Pension Liability and Related Ratios Last Ten Fiscal Years\*

Measuremen	t D	ate
------------	-----	-----

			neasurement Dat		
	June 30, 2018	June 30, 2017	June 30, 2016	June 30, 2015	June 30, 2014
Total Pension Liability					
Service cost	\$ 8,550,865	\$ 8,112,462	\$ 7,647,969	\$ 7,968,724	\$ 8,387,418
Interest (includes interest on service cost)	35,865,866	34,526,302	32,102,235	30,611,374	29,357,390
Changes of benefit terms	_	_	_	_	_
Differences between actual and expected experience	(589,867)	4,459,946	(2,243,475)	4,572,336	_
Changes in assumptions	16,021,766	15,009,560	35,813,469	_	_
Benefit payments, including refunds of member contributions	(25,359,143)	(23,090,401)	(23,110,395)	(21,775,473)	(18,762,842)
Net change in total pension liability	34,489,487	39,017,869	50,209,803	21,376,961	18,981,966
Total pension liability - beginning	539,613,070	500,595,201	450,385,398	429,008,437	410,026,471
Total pension liability - ending	\$574,102,557	\$539,613,070	\$500,595,201	\$450,385,398	\$429,008,437
Plan Fiduciary Net Position					
Contributions - employer	\$ 17,857,797	\$ 14,747,532	\$ 14,400,000	\$ 16,886,481	\$ 16,595,566
Contributions - member (paid by employer)	2,104,470	2,287,740	2,422,241	_	_
Contributions - member	1,408,929	1,296,999	1,277,360	1,309,360	1,541,907
Net investment income	35,332,619	50,593,626	3,859,875	12,063,813	53,655,565
Benefit payments, including refunds of member contributions	(25,359,143)	(23,090,401)	(23,110,395)	(21,775,473)	(18,762,842)
Administrative expenses	(658,939)	(665,330)	(686,932)	(691,003)	(728,497)
Net change in plan fiduciary net position	30,685,733	45,170,166	(1,837,851)	7,793,178	52,301,699
Plan fiduciary net position - beginning	413,126,105	367,955,939	369,793,790	362,000,612	309,698,913
Plan fiduciary net position - ending	\$443,811,838	\$413,126,105	\$367,955,939	\$369,793,790	\$362,000,612
Net pension liability - ending	\$130,290,719	\$126,486,965	\$132,639,262	\$ 80,591,608	\$ 67,007,825
Plan fiduciary net position as a percentage of the total pension liability	77.31%	76.56%	73.50%	82.11%	84.38%
Covered payroll	\$ 34,388,005	\$ 33,684,615	\$ 33,512,411	\$ 33,272,693	\$ 34,528,283
Net pension liability as a percentage of covered payroll	378.88%	375.50%	395.79%	242.22%	194.07%

### Notes to Schedule:

Benefit Changes: There were no changes to benefit terms specific to the plan.

Change in Assumptions: In 2016, the \$35.8 million increase was driven by the changes in demographic and economic assumptions with the largest increase coming from changes in mortality assumption (members living longer than expected).

Source: SDCERS GASB 67/68 Report with measurement dates of June 30, 2018, June 30, 2017, June 30, 2016, June 30, 2015, and June 30, 2014.

<sup>\*</sup>Required supplementary information is intended to show information for ten years; additional information will be displayed as it becomes available.

Required Supplementary Information (Unaudited) Fiscal Years Ended June 30, 2019 and June 30, 2018

#### Schedule of Changes in Preservation of Benefits (POB) Liability and Related Ratios Last Ten Fiscal Years\*

		Measurement Date					
	June 30, 2018			une 30, 2017	J	une 30, 2016	
Total Pension Liability - POB							
Service cost	\$	30,958	\$	77,315	\$	9,503	
Interest (includes interest on service cost)		95,628		58,000		72,730	
Differences between actual and expected experience		(39,843)		1,031,798		_	
Changes in assumptions		(71,515)		(256,209)		296,607	
Benefit payments, including refunds of member contributions		(245,183)		(258,709)		(273,568)	
Net change in total pension liability		(229,955)		652,195		105,272	
Total pension liability - beginning		2,777,354		2,125,159		2,019,887	
Total pension liability - ending	\$	2,547,399	\$	2,777,354	\$	2,125,159	
Covered payroll	\$	34,388,005	\$	33,684,615	\$	33,512,411	
Total pension liability as a percentage of covered payroll	7.41% 8.25%			6.34%			

#### Notes to Schedule:

Unlike the Defined Benefit Pension Plan, a qualified IRC Section 401(a) pension plan, the District may not accumulate assets in trust to offset Preservation of Benefits plan liabilities. Therefore, the balances shown above represent total pension liability rather than net pension liability as it is shown with Defined Benefit Pension Plan.

Benefit Changes: There were no changes to benefit terms specific to the plan.

Changes in Assumptions: There was an increase in the discount rate (from 3.58% to 3.87%) used in the actuarial valuations as of June 30, 2018 compared to June 30, 2017. The discount rate is based on the June 28, 2018 Bond Buyer GO 20-year Municipal Bond Index.

\*Required supplementary information is intended to show information for ten years; additional information will be displayed as it becomes available.

Source: Preservation of Benefits Plan - San Diego Unified Port District GASB 73 Reports with measurement dates of June 30, 2018, June 30, 2017, and June 30, 2016.

Required Supplementary Information (Unaudited)
Fiscal Years Ended June 30, 2019 and June 30, 2018

# Schedule of Employer Pension Contributions Last Ten Fiscal Years

(Expressed in thousands)

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
Actuarially Determined Contribution (ADC)	\$ 17,900	\$17,700	\$14,600	\$14,400	\$14,300	\$13,900	\$13,200	\$12,600	\$11,500	\$ 7,200
Contributions in relation to the actuarially determined contribution	17,900	17,700	14,600	14,400	14,300	13,900	13,200	12,600	11,501	7,201
Contribution deficiency/ (excess)	<u>\$</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ _</u>	<u>\$ _</u>	<u>\$ —</u>	<u>\$ —</u>	\$ (1)	\$ (1)
Covered payroll	\$ 35,733	\$34,388	\$33,685	\$33,512	\$33,273	\$34,528	\$35,873	\$34,632	\$39,165	\$40,370
Contributions as a percentage of covered payroll	50.09%	51.47%	43.34%	42.97%	42.98%	40.26%	36.80%	36.38%	29.37%	17.84%

#### Notes to Schedule:

Valuation date (ADC): June 30, 2017

Valuation date

(Covered Payroll): June 30, 2018

Timing: Actuarially determined contributions for a given fiscal year are calculated based on the actuarial valuation

performed at the beginning of the prior fiscal year.

### Key Methods and Assumptions Used to Determine Contributions (for the most recent fiscal year):

Actuarial cost method: Entry-Age Normal Cost Method

Asset valuation method: Expected Value Method

Amortization method: Closed periods with payments as a level percentage of payroll

Discount rate: 7.00%

Amortization growth rate: 3.05%

Salary increases: 3.05% plus merit component based on employee classification and years of service

Cost-of-living adjustments: 1.9%

Healthy retired members use the RP2000 Combined Mortality table (male and female). For Safety female

Mortality: members, rates are set forward one year.

A complete description of the methods and assumptions used to determine contribution rates for the year ending June 30, 2019 can be found in the SDCERS Actuarial Valuation Report as of June 30, 2018.

Source: SDCERS GASB 67/68 Report with a measurement date of June 30, 2018

Required Supplementary Information (Unaudited)
Fiscal Years Ended June 30, 2019 and June 30, 2018

# Schedule of Changes in Other Postemployment Benefits (OPEB) Liability and Related Ratios Last Ten Fiscal Years\*

	Measurement Date							
	J	une 30, 2019		June 30, 2018				
Total OPEB Liability								
Service cost	\$	1,949,107	\$	1,882,229				
Interest		5,247,236		4,951,528				
Differences between actual and expected experience		(173,499)		(1,158,603)				
Changes in assumptions		5,529,476		(3,944,626)				
Benefit payments		(3,616,196)		(3,356,377)				
Net change in total OPEB liability		8,936,124		(1,625,849)				
Total OPEB liability - beginning		136,291,850		137,917,699				
Total OPEB liability - ending	\$	145,227,974	\$	136,291,850				
Covered payroll	\$	50,200,904	\$	50,200,904				
Total OPEB liability as a percentage of covered payroll		289.29%		271.49%				

#### Notes to Schedule:

Benefit Changes: There were no changes to benefit terms specific to the plan.

Change of Assumptions: The \$5.5 million change presented in the most recent fiscal year was driven by a change in discount rate assumption from 3.60% to 3.50%

\*Required supplementary information is intended to show information for ten years; additional information will be displayed as it becomes available.

Source: Sunlin Consulting Actuarial Valuation with a measurement date of June 30, 2019 and Sunlin Valuation update letter dated, August 28, 2019.

The District has established procedures to pay these benefits on a pay-as-you-go basis and does not accumulate assets in trust to offset OPEB liabilities. Therefore the balances shown above represent total OPEB liability rather than net OPEB liability.

There are no assets in the OPEB Plan, therefore the following information is not available:

- The OPEB Plan's fiduciary net position
- · The net OPEB liability
- The OPEB Plan's fiduciary net position as a percentage of the total OPEB liability
- The OPEB Plan's fiduciary net position as a percentage of covered payroll

# STATISTICAL SECTION (UNAUDITED)



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# Contents

This section of the District's comprehensive annual financial report presents detailed information as a context for understanding what the information in the basic financial statements and notes to the basic financial statements shows about the District's overall financial health.

	Page
Financial Trends	100
These schedules contain trend information to help the reader understand how the District's financial performance and well-being have changed over time.	
Revenue Capacity	102
These schedules contain information to help the reader assess the District's most significant revenue sources from Real Estate, Port as a Service, Maritime, and Harbor Police.	
Operating Information	110
These schedules contain information about the District's operations and resources to help the reader understand how the District's financial report relates to the services the District provides and the activities it performs.	
Debt Capacity	115
These schedules present information to help the reader assess the affordability of the District's current levels of outstanding debt and the District's ability to issue additional debt in the future.	
Demographic and Economic Information	117
These schedules offer demographic and economic indicators to help the reader understand the environment within which the District's financial activities take place.	

Sources: Unless otherwise noted, the information in these schedules is derived from the Comprehensive Annual Financial Reports and underlying records for the relevant year.

# (Expressed in thousands)

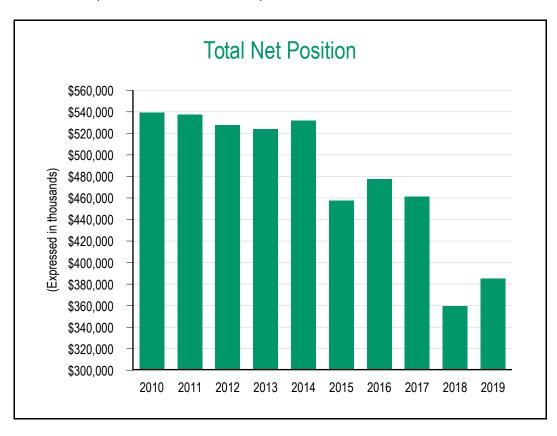
Fiscal Year	Net Investments in Capital Assets	Restricted	Unrestricted	Total Net Position
2010	427,013	26,759	85,450	539,222
2011	439,531	19,202	78,600	537,333
2012 <sup>1</sup>	460,701	12,872	54,211	527,784
2013 <sup>1</sup>	474,797	3,436	45,494	523,727
2014	490,021	4,122	37,870	532,013
2015 <sup>2</sup>	507,624	4,787	(55,020)	457,391
2016	504,229	7,357	(34,217)	477,369
2017 <sup>3</sup>	502,478	8,326	(49,488)	461,316
2018 <sup>4</sup>	515,619	8,866	(164,735)	359,750
2019	551,520	13,865	(180,247)	385,138

<sup>1</sup>In 2014, the District implemented GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities*, by restating the financial statements for 2012 and 2013. The restatement reflects the District's expensing of unamortized bond issue costs.

<sup>2</sup>In 2015, the District's unrestricted net position was (\$55.0) million which includes a restatement of net position of \$83.7 million due to the implementation of GASB Statement No. 68.

<sup>3</sup>In 2017, the District's unrestricted net position was (\$49.5) million including a \$24.7 million increase from an accounting adjustment for pension expense in accordance with GASB Statement No. 68 and a restatement of \$1.7 million for GASB Statement No. 73.

<sup>4</sup>In 2018, the District's unrestricted net position was (\$164.7) million which includes a restatement of net position of \$92.4 million due to the implementation of GASB Statement No. 75.



# Changes in Net Position — Last Ten Fiscal Years

# (Expressed in thousands)

	2010	2011	20121	20131	2014	2015 <sup>2</sup>	2016	20173	20184	2019
Operating revenues:										
Real Estate	\$ 71,560	\$ 80,904	\$ 79,782	\$ 82,604	\$ 89,282	\$ 95,940	\$ 102,747	\$ 96,430	\$ 97,720	\$ 107,234
Port as a Service	_	_	_	_	_	_	_	15,227	16,583	17,058
Maritime	37,604	34,033	33,090	33,469	34,480	35,265	37,365	39,214	39,304	38,650
Harbor Police	12,934	13,190	15,639	15,313	17,203	14,729	16,835	16,085	16,192	17,069
Other operating revenues	2,511	3,240	2,225	3,884	4,807	3,631	3,340	3,409	3,094	3,820
Total operating revenues	124,609	131,367	130,736	135,270	145,772	149,565	160,287	170,365	172,893	183,831
Operating expenses:										
Direct expenses:										
Real Estate	26,704	26,512	34,656	33,186	31,280	27,782	27,623	26,400	28,609	28,787
Port as a Service	_	_	_	_	_	_	_	6,184	6,193	5,267
Maritime	22,338	19,031	20,612	20,448	21,573	18,002	18,334	17,208	17,557	17,401
Harbor Police	33,043	35,407	31,458	33,756	32,623	31,081	35,007	39,201	40,128	40,331
Other operating expenses	2,502	1,830	75	1,123	5,151	9,685	8,267	35,858	37,743	29,359
Depreciation and amortization	18,511	19,267	19,096	18,935	19,597	21,218	22,721	23,447	23,686	26,412
General and administrative expenses	30,902	31,357	34,600	35,951	30,729	31,561	33,949	40,040	44,118	48,469
Total operating expenses	134,000	133,404	140,497	143,399	140,953	139,329	145,901	188,338	198,034	196,026
Income/(loss) from operations	(9,391)	(2,037)	(9,761)	(8,129)	4,819	10,236	14,386	(17,973)	(25,141)	(12,195)
Nonoperating revenues/(expenses):										
Interest income	2,672	1,678	1,127	627	694	700	759	1,346	1,875	2,932
Settlement income	128	2,623	5	6	356	593	1,425	1,925	5,928	602
Net inc/(dec) in the fair value of invest.	(259)	(392)	(349)	(206)	166	(37)	92	(389)	(136)	761
Interest expense	(4,576)	(4,564)	(4,396)	(4,206)	(3,998)	(3,816)	(3,518)	(3,398)	(3,162)	(2,911)
Financial assistance other	(206)	(2,163)	(3,330)	_	_	_	(10)	(579)	(122)	(50)
Convention Center expansion support	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	_	_	_	_	_
Other nonoperating expenses	(456)	(205)	(80)	(78)	(96)	(11,706)	(433)	(782)	(56)	(95)
Other nonoperating revenues	3,759	4,741	4,007	986	1,281	8,359	5,615	3,085	2,947	8,176
Nonoperating income/(loss)	(3,438)	(2,782)	(7,516)	(7,371)	(6,097)	(5,907)	3,930	1,208	7,274	9,415
Capital grants and contributions	4,990	2,930	8,339	11,443	9,564	4,781	1,662	2,458	8,685	28,168
Change in net position	(7,839)	(1,889)	(8,938)	(4,057)	8,286	9,110	19,978	(14,307)	(9,182)	25,388
Beginning net position	547,061	539,222	537,333	527,784	523,727	532,013	457,391	477,369	461,316	359,750
Restatement			(611)			(83,732)		(1,746)	(92,384)	
Ending net position	\$ 539,222	\$ 537,333	\$527,784	\$ 523,727	\$ 532,013	\$ 457,391	\$ 477,369	\$ 461,316	\$ 359,750	\$ 385,138

In 2014, the District implemented GASB Statement No. 65, Items Previously Reported as Assets and Liabilities, by restating the financial statements for 2012 and 2013. The restatement reflects the District's expensing of unamortized bond issue costs.

<sup>&</sup>lt;sup>2</sup>In 2015, the District implemented GASB Statement No. 68, Accounting and Financial Reporting for Pensions – An Amendment of GASB Statement No. 27, with new pension reporting requirements for employers. The implementation of GASB 68 restates the net position to give retroactive effect.

<sup>&</sup>lt;sup>3</sup>In 2017, the District implemented GASB Statement No. 73, Accounting and Financial Reporting for Pensions and Related Assets That Are Not within the Scope of GASB Statement 68, and Amendments to Certain Provisions of GASB Statements 67 and 68. The implementation of GASB 73 restates the net position to give retroactive effect. Other operating expenses includes a \$24.7 million increase from an accounting adjustment for pension expense in accordance with GASB Statement No. 68.

<sup>4</sup>In 2018, the District implemented GASB Statement No. 75, Accounting and Financial Reporting for Post Employment Benefits Other Than Pensions, which replaces the requirements under GASB Statement No. 45 and improves accounting and financial reporting for Other Postemployment Benefits (OPEB). The implementation of GASB 75 restates the net position to give retroactive effect.

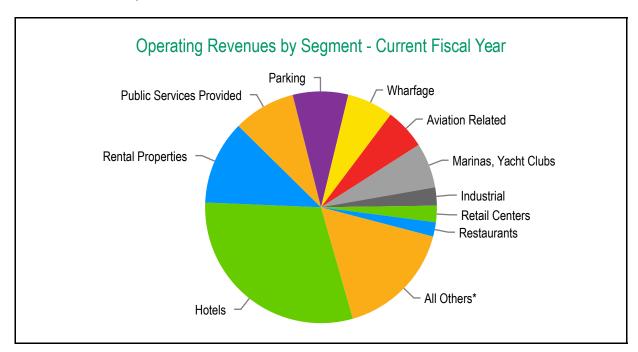
# Operating Revenues by Segment — Last Ten Fiscal Years

# (Expressed in thousands)

Segment	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Hotels <sup>1</sup>	\$ 25,125	\$ 30,866	\$ 32,824	\$ 33,667	\$ 37,700	\$ 40,739	\$ 45,198	\$ 53,818	\$ 54,505	\$ 57,154
Rental Properties	15,499	15,585	15,439	16,191	17,101	16,900	18,321	20,961	19,646	19,282
Public Services Provided <sup>2</sup>	11,567	12,130	14,200	13,922	15,309	13,427	15,610	15,534	15,712	16,515
Parking	8,690	7,303	7,532	8,598	10,082	12,151	13,431	13,806	14,937	17,394
Wharfage	9,723	9,755	10,867	11,270	11,535	12,078	12,223	11,564	11,856	10,930
Aviation Related	11,504	11,503	11,564	11,053	10,575	10,469	10,420	10,184	10,182	10,181
Marinas, Yacht Clubs <sup>3</sup>	8,116	8,099	8,736	9,216	8,529	9,482	10,245	11,229	11,701	12,555
Industrial	5,379	10,439	6,008	6,023	5,919	5,579	4,452	4,541	4,776	4,979
Retail Centers	2,867	3,053	3,491	3,604	3,815	3,928	4,009	4,114	4,170	5,854
Restaurants <sup>4</sup>	2,627	2,560	2,316	2,326	2,888	3,097	3,332	3,568	3,647	3,864
Dockage	2,553	2,404	1,967	1,938	1,920	2,083	2,393	2,152	2,460	2,660
Passenger Fees	4,756	2,422	1,554	1,289	1,133	1,167	1,264	1,390	1,702	2,205
Citations	307	322	373	395	794	1,144	1,009	1,027	1,029	990
Passenger Security Charges	3,066	1,841	1,174	989	999	1,006	804	997	999	1,151
Piers & Floats	84	86	128	89	97	111	150	187	214	225
Grant Revenue	932	628	873	846	959	_	_	_	_	_
Other	11,814	12,371	11,690	13,854	16,417	16,204	17,426	15,293	15,357	17,892
Total	\$124,609	\$131,367	\$130,736	\$135,270	\$145,772	\$149,565	\$160,287	\$170,365	\$172,893	\$183,831

<sup>&</sup>lt;sup>1</sup>All hotel leases include restaurants and six hotel leases include marinas.

<sup>&</sup>lt;sup>4</sup>The District has nine direct restaurant agreements, not included are restaurants in hotels, marinas, and retail centers.



<sup>\*</sup>All Others segment includes Grant Revenue, Miscellaneous Operating Revenue, and Other Operating Revenues from Real Estate, Maritime, Harbor Police, and Port as a Service-Parking.

<sup>&</sup>lt;sup>2</sup>Includes police services to San Diego County Regional Airport Authority (SDCRAA).

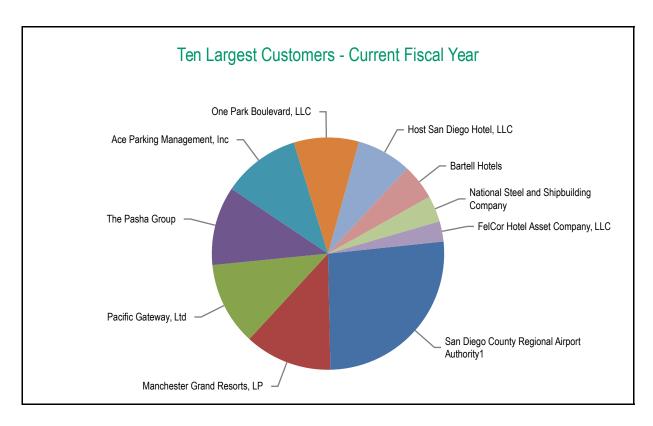
<sup>&</sup>lt;sup>3</sup>Not included are marinas under hotel operations or under a restaurant lease.

# Ten Largest Customers — Current Fiscal Year and Nine Years Ago

#### (Expressed in thousands)

Customer	2010	%	Customer	2019		%
San Diego County Regional Airport Authority <sup>1</sup>	\$ 24,683	18.2%	18.2% San Diego County Regional Airport Authority <sup>1</sup>		29,215	15.9%
The Pasha Group	8,209	6.0%	Manchester Grand Resorts, LP		13,497	7.3%
Manchester Grand Resorts, LP	8,128	6.0%	Pacific Gateway, Ltd		12,854	7.0%
Carnival Cruise Lines, Inc.	6,332	4.7%	The Pasha Group		12,198	6.6%
Ace Parking Management, Inc	5,654	4.2%	Ace Parking Management, Inc		12,007	6.5%
Host San Diego Hotel, LLC	5,256	3.9%	One Park Boulevard, LLC		10,064	5.5%
National Steel and Shipbuilding Company	3,119	2.3%	Host San Diego Hotel, LLC		8,442	4.6%
Bartell Hotels	2,825	2.1%	Bartell Hotels		5,493	3.0%
Holland America Line, Inc	2,745	2.0%	National Steel and Shipbuilding Company		4,054	2.2%
Pacific Gateway, Ltd	2,653	2%	FelCor Hotel Asset Company, LLC		3,115	1.7%
Total Ten Largest Customers	69,604	51.2%	Total Ten Largest Customers		110,939	60.3%
Other	66,294	48.8%	Other		72,892	39.7%
Total Operating Revenues	\$ 135,898	100.0%	Total Operating Revenues	\$	183,831	100.0%

<sup>&</sup>lt;sup>1</sup>Includes reimbursements for airport police services.



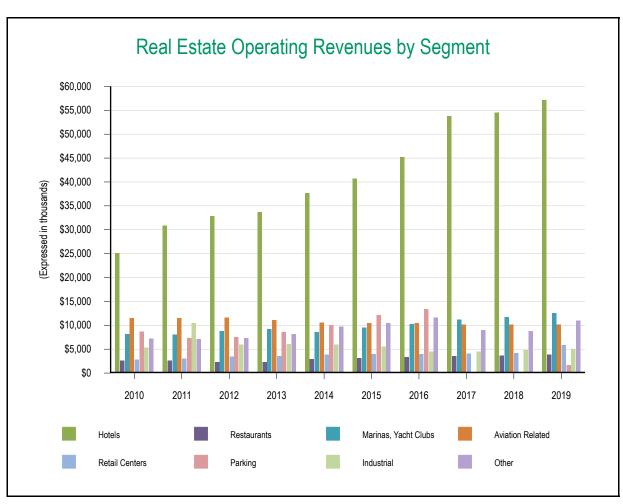
<sup>1</sup>Includes reimbursements for airport police services.

## Real Estate Operating Revenues by Segment — Last Ten Fiscal Years

Segment	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Hotels <sup>1</sup>	\$ 25,125	\$ 30,866	\$ 32,824	\$ 33,667	\$ 37,700	\$ 40,739	\$ 45,198	\$ 53,818	\$ 54,505	\$ 57,154
Restaurants <sup>2</sup>	2,627	2,560	2,316	2,326	2,888	3,097	3,332	3,568	3,647	3,864
Marinas, Yacht Clubs <sup>3</sup>	8,116	8,099	8,736	9,216	8,529	9,482	10,245	11,229	11,701	12,555
Aviation Related	11,504	11,503	11,564	11,053	10,575	10,469	10,420	10,184	10,182	10,181
Retail Centers	2,867	3,053	3,491	3,604	3,815	3,928	4,009	4,114	4,170	5,854
Parking <sup>4</sup>	8,690	7,303	7,532	8,598	10,082	12,151	13,431	_	_	1,640
Industrial	5,379	10,439	6,008	6,023	5,919	5,579	4,452	4,541	4,776	4,979
Other	7,252	7,081	7,311	8,117	9,774	10,495	11,660	8,976	8,739	11,007
Total	\$ 71,560	\$ 80,904	\$ 79,782	\$ 82,604	\$ 89,282	\$ 95,940	\$102,747	\$ 96,430	\$ 97,720	\$107,234

<sup>&</sup>lt;sup>1</sup>All hotel leases include restaurants and six hotel leases include marinas.

<sup>&</sup>lt;sup>4</sup>Parking Operations were transferred out of Real Estate and into Port as a Service in fiscal year 2017, and in fiscal year 2019 Real Estate assumed ownership of Seaport Village, which includes a parking component.

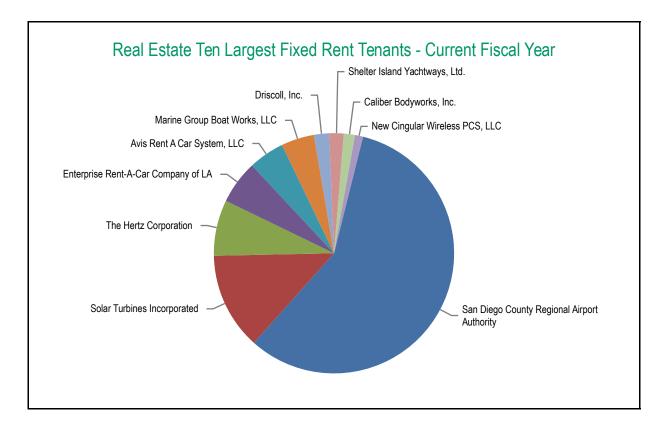


<sup>&</sup>lt;sup>2</sup>The District has nine direct restaurant agreements, not included are restaurants in hotels, marinas, and retail centers.

<sup>&</sup>lt;sup>3</sup>Not included are marinas under hotel operations or under a restaurant lease.

# Real Estate Ten Largest Fixed Rent Tenants — Current Fiscal Year and Nine Years Ago

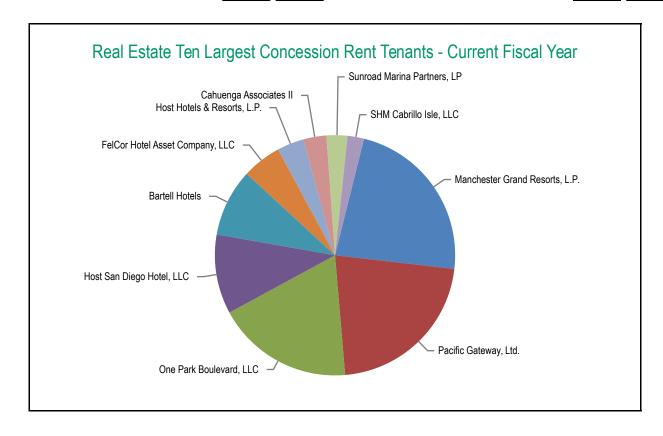
Tenant	2010	%	Tenant	2019	%
San Diego County Regional Airport Authority	\$ 11,343	50.8%	San Diego County Regional Airport Authority	\$ 10,177	50.2%
Solar Turbines Incorporated	1,913	8.6%	Solar Turbines Incorporated	2,301	11.4%
Dynegy South Bay, LLC	1,763 7.9% The Hertz Corporation		1,327	6.6%	
The Hertz Corporation	1,080	080 4.8% Enterprise Rent-A-Car Company of LA		1,032	5.1%
Enterprise Rent-A-Car Company of LA	rise Rent-A-Car Company of LA 788 3.5% Avis Rent A Car System, LLC		851	4.2%	
Newport Beach Sales & Leasing, Inc.	776	3.5%	Marine Group Boat Works, LLC	783	3.9%
Avis Rent A Car System, LLC	704	3.1%	Driscoll, Inc.	360	1.8%
Marine Group Boat Works, LLC	623	2.8%	Shelter Island Yachtways, Ltd.	344	1.7%
Metropolitan Life Insurance Company	286	1.3%	Caliber Bodyworks, Inc.	264	1.3%
Shelter Island Yachtways, Ltd.	275	1.2%	New Cingular Wireless PCS, LLC	191	0.9%
Total Ten Largest Fixed Rent Tenants	19,551	87.5%	Total Ten Largest Fixed Rent Tenants	17,630	87.1%
Other Fixed Rent	2,799	12.5%	Other Fixed Rent	2,600	12.9%
Total Real Estate Fixed Rent	\$ 22,350	100.0%	Total Real Estate Fixed Rent	\$ 20,230	100.0%



# Real Estate Ten Largest Concession Rent Tenants - Current Fiscal Year and Nine Years Ago

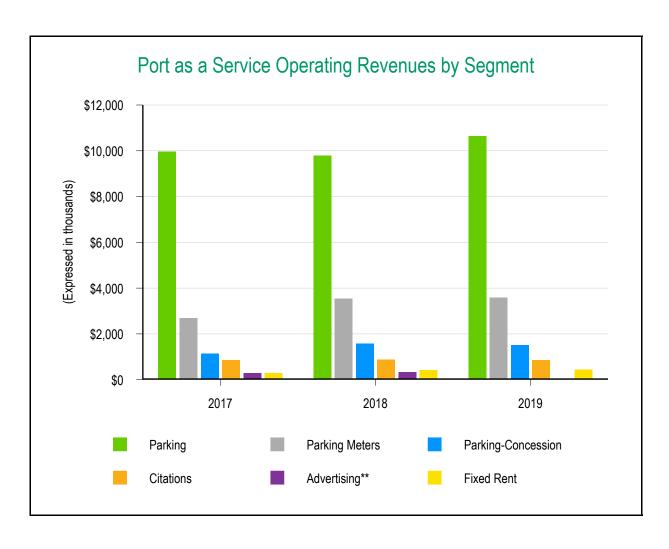
Tenant	2010	%
Manchester Grand Resorts, L.P.	\$ 8,128	19.9%
Pacific Gateway, Ltd.	6,605	16.1%
Host San Diego Hotel, LLC	3,846	9.4%
One Park Boulevard, LLC	2,852	7.0%
Bartell Hotels	2,770	6.8%
FelCor Hotel Asset Company, LLC	2,063	5.0%
Seaport Village Operating Co., LLC	1,917	4.7%
Host Hotels & Resorts, L.P.	1,410	3.4%
Cahuenga Associates II	1,322	3.2%
Chula Vista Marina/RV Park, Ltd.	1,140	2.8%
Total Ten Largest Concession Rent Tenants	32,053	78.3%
Other Concession Rent	8,860	21.7%
Total Real Estate Concession Rent	\$ 40,913	100.0%

Tenant	2019	%
Manchester Grand Resorts, L.P.	\$ 13,497	16.3%
Pacific Gateway, Ltd.	12,848	15.5%
One Park Boulevard, LLC	10,851	13.1%
Host San Diego Hotel, LLC	6,289	7.6%
Bartell Hotels	5,340	6.4%
FelCor Hotel Asset Company, LLC	3,114	3.8%
Host Hotels & Resorts, L.P.	2,125	2.6%
Cahuenga Associates II	1,827	2.2%
Sunroad Marina Partners, LP	1,664	2.0%
SHM Cabrillo Isle, LLC	1,299	1.6%
Total Ten Largest Concession Rent Tenants	58,854	70.9%
Other Concession Rent	24,119	29.1%
Total Real Estate Concession Rent	\$ 82,973	100.0%



## Port as a Service Operating Revenues by Segment — Last Ten Fiscal Years\*

Segment	2017	2018	2019
Parking	\$ 9,960	\$ 9,796	\$ 10,648
Parking Meters	2,692	3,556	3,598
Parking-Concession	1,154	1,585	1,508
Citations	852	892	849
Advertising**	286	334	_
Fixed Rent	 284	419	455
Total	\$ 15,228	\$ 16,582	\$ 17,058

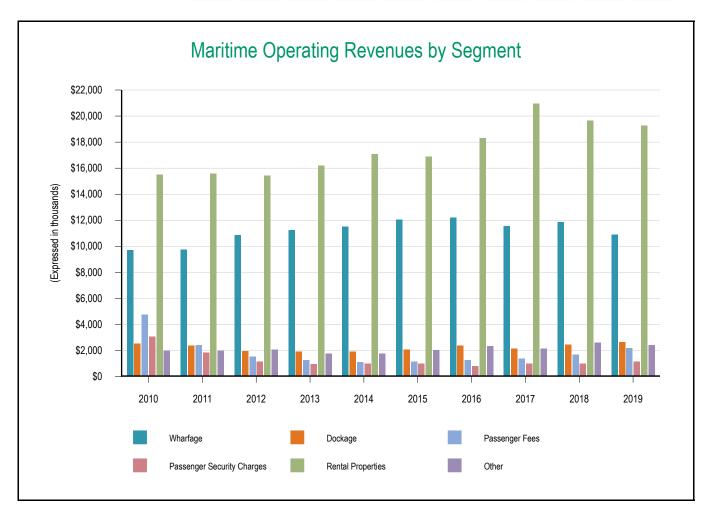


<sup>\*</sup>Fiscal year 2017 was the first year of Port as a Service, therefore only three years are shown

<sup>\*\*</sup>Advertising budget moved to Real Estate in fiscal year 2019

# Maritime Operating Revenues by Segment — Last Ten Fiscal Years

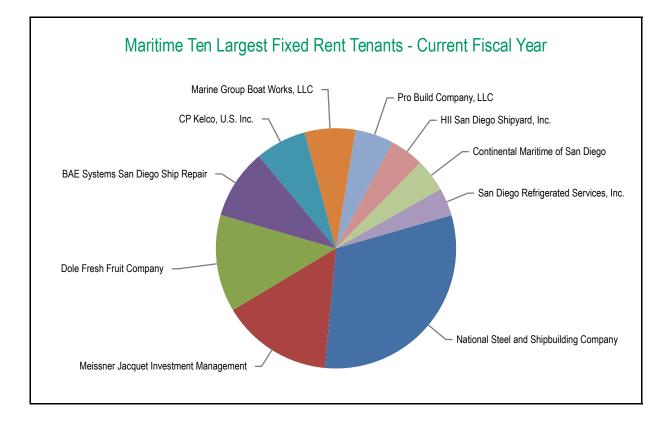
Segment	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Wharfage	\$ 9,723	\$ 9,755	\$10,867	\$11,270	\$11,535	\$12,078	\$12,223	\$11,564	\$11,856	\$10,930
Dockage	2,553	2,404	1,967	1,938	1,920	2,083	2,393	2,152	2,460	2,660
Passenger Fees	4,756	2,422	1,554	1,289	1,133	1,167	1,264	1,390	1,702	2,205
Passenger Security Charges	3,066	1,841	1,174	989	999	1,006	804	997	999	1,151
Rental Properties	15,499	15,585	15,439	16,191	17,101	16,900	18,321	20,961	19,646	19,282
Other	2,007	2,026	2,089	1,792	1,792	2,031	2,361	2,151	2,641	2,423
Total	\$37,604	\$34,033	\$33,090	\$33,469	\$34,480	\$35,265	\$37,366	\$39,215	\$39,304	\$38,650



## $Maritime \ Ten \ Largest \ Fixed \ Rent \ Tenants - {\it Current Fiscal Year and Nine Years Ago}$

Tenant	2010	%
National Steel and Shipbuilding Company	\$ 3,128	22.2%
Meissner Jacquet Investment Management	2,329	16.5%
Dole Fresh Fruit Company	1,650	11.7%
Continental Maritime of San Diego	936	6.6%
BAE Systems San Diego Ship Repair	830	5.9%
Dixieline Lumber Company	784	5.6%
CP Kelco, U.S. Inc.	714	5.1%
Knight & Carver Yachtcenter, Inc.	638	4.5%
Cemex Construction Materials Pacific	492	3.5%
Weyerhaeuser Company	334	2.4%
Total Ten Largest Fixed Rent Tenants	11,834	84.1%
Other Fixed Rent	2,240	15.9%
Total Maritime Fixed Rent	\$ 14,074	100.0%

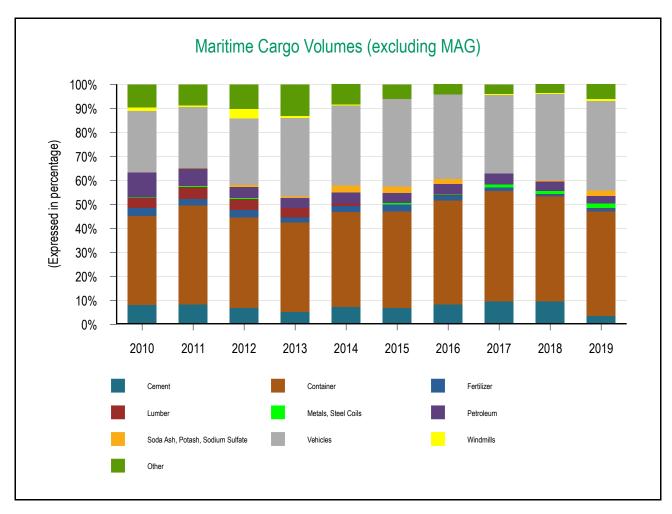
Tenant	2019	%
National Steel and Shipbuilding Company	\$ 4,043	25.8%
Meissner Jacquet Investment Management	1,949	12.4%
Dole Fresh Fruit Company	1,708	10.9%
BAE Systems San Diego Ship Repair	1,232	7.9%
CP Kelco, U.S. Inc.	897	5.7%
Marine Group Boat Works, LLC	895	5.7%
Pro Build Company, LLC	676	4.3%
HII San Diego Shipyard, Inc.	599	3.8%
Continental Maritime of San Diego	578	3.7%
San Diego Refrigerated Services, Inc.	490	3.1%
Total Ten Largest Fixed Rent Tenants	13,067	83.3%
Other Fixed Rent	2,617	16.7%
Total Maritime Fixed Rent	\$ 15,684	100.0%



# Maritime Cargo Volumes — Last Ten Fiscal Years

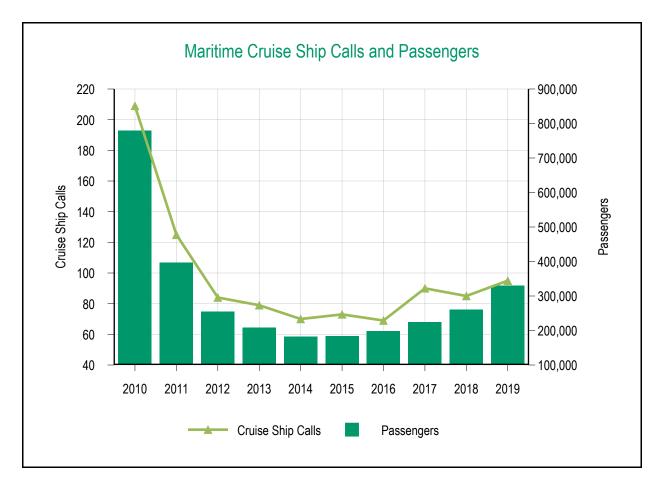
### (Expressed in metric tons)

Cargo	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Cement	127,679	122,233	115,962	88,618	121,218	123,646	158,709	176,772	181,708	73,096
Container	580,822	617,289	640,586	621,921	660,586	717,085	823,560	847,906	828,603	868,228
Fertilizer	54,478	41,494	50,917	36,503	41,304	50,279	42,244	29,175	18,333	28,519
Lumber	63,994	72,645	77,188	65,344	17,701	_	_	_	_	_
Metals, Steel Coils	5,546	6,732	9,849	43	_	13,253	6,811	19,604	23,217	36,911
Petroleum	162,225	111,078	75,806	71,822	74,003	71,582	84,044	86,919	75,990	66,418
Soda Ash, Potash, Sodium Sulfate	_	_	14,928	10,897	51,570	49,589	36,359	_	9,257	42,732
Vehicles	401,375	379,821	468,786	545,001	556,954	649,725	670,847	601,246	680,598	750,683
Windmills	25,106	10,763	68,541	15,360	3,942	627	37	8,235	7,201	13,688
Other	150,015	129,487	172,800	219,577	140,966	106,759	79,333	72,244	68,917	122,497
Total Cargo	1,571,240	1,491,542	1,695,363	1,675,086	1,668,244	1,782,545	1,901,944	1,842,101	1,893,824	2,002,772
Minimum Annual Guarantee (MAG)	1,306,058	1,338,920	1,224,974	1,007,575	996,412	953,280	971,669	947,903	1,116,645	624,811
Total Cargo with MAG	2,877,298	2,830,462	2,920,337	2,682,661	2,664,656	2,735,825	2,873,613	2,790,004	3,010,469	2,627,583



# Maritime Cruise Ship Calls and Passengers — Last Ten Fiscal Years

Fiscal Year	Cruise Ship Calls	Passengers
2010	209	779,721
2011	125	396,018
2012	84	254,774
2013	79	208,812
2014	70	182,693
2015	73	183,136
2016	69	198,399
2017	90	224,453
2018	85	259,937
2019	95	330,073

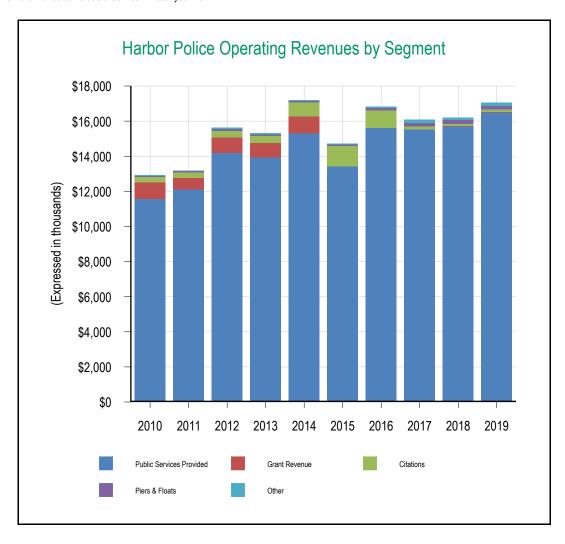


## Harbor Police Operating Revenues by Segment - Last Ten Fiscal Years

Segment	2010	2011		2012		2013		2014		2015		2016		2017	2018		2019	
Public Services Provided <sup>1</sup>	\$ 11,567	\$	12,130	\$	14,200	\$	13,922	\$	15,309	\$ 13,427	\$	15,610	\$	15,534	\$	15,712	\$	16,515
Grant Revenue <sup>2</sup>	932		628		873		846		959	_		_		_		_		_
Citations <sup>3</sup>	307		322		373		395		794	1,144		1,009		175		137		141
Piers & Floats	84		86		128		89		97	111		150		187		214		225
Other	44		24		65		61		44	47		66		189		129		188
Total	\$ 12,934	\$	13,190	\$	15,639	\$	15,313	\$	17,203	\$ 14,729	\$	16,835	\$	16,085	\$	16,192	\$	17,069

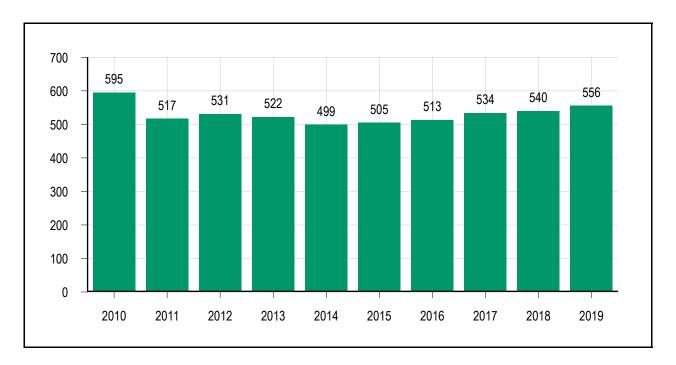
<sup>&</sup>lt;sup>1</sup>Police services provided to SDCRAA (excluding G&A cost reimbursements).

<sup>&</sup>lt;sup>3</sup>Parking Citations were moved to Port as a Service in fiscal year 2017.



<sup>&</sup>lt;sup>2</sup>Grant revenue was reclassified to nonoperating revenues in fiscal year 2015.

# District Employee Headcount — Last Ten Fiscal Years



This chart reflects the number of regular full-time employees at June 30th of each fiscal year.

Total Land and Water	
District's Jurisdiction:	
Land - Estimated (in acres)	2,468
Water - Estimated (in acres)	3,534
Leased Area:	•
Leased Land - Estimated (in square feet)	76,291,745
Leased Water- Estimated (in square feet)	32,837,587
Leased Buildings - Estimated (in square feet)	5,774,324
Leased Piers - Estimated (in square feet)	126,217
Public Safety	
Stations	1
Sub-stations	3
Parks	
Number of Parks	22
Total Acreage	148
Parking (number of short-term and long-term spaces)	
Navy Pier	386
B Street Pier	232
Hilton Garage	1,834
Convention Center Garage	1,859
Imperial Beach	71
Metered (throughout District)	1,024
Pay Stations (Spanish Landing)	220
Unmetered (throughout District)	2,625
Tenant Operated (TUOPs) (long-term spaces):	
Harbor Island Lot	620
D 16 111 1 0 11 1 1	
Pacific Highway Corridor Lots	1,347
Cargo Terminals	1,347
Cargo Terminals  Number of Cargo Terminals	
Cargo Terminals Number of Cargo Terminals National City Marine Terminal:	1,347
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)	1,347 2 125
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths	1,347 2 125 7
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)	1,347 2 125 7 4,925
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)	1,347 2 125 7
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:	1,347 2 125 7 4,925 325,761
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)	1,347 2 125 7 4,925 325,761
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)  Number of Berths	1,347 2 125 7 4,925 325,761 96 8
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)	1,347 2 125 7 4,925 325,761
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Storage Facilities:	1,347 2 125 7 4,925 325,761 96 8 4,347
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal: Size (in acres) Number of Berths Wharf (in linear feet) Warehouse Capacity (in square feet) Tenth Avenue Marine Terminal: Size (in acres) Number of Berths Wharf (in linear feet) Storage Facilities: Cold Storage (in million cubic feet)	1,347 2 125 7 4,925 325,761 96 8 4,347
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal: Size (in acres) Number of Berths Wharf (in linear feet) Warehouse Capacity (in square feet) Tenth Avenue Marine Terminal: Size (in acres) Number of Berths Wharf (in linear feet) Storage Facilities: Cold Storage (in million cubic feet) Warehouse Capacity (in square feet)	1,347 2 125 7 4,925 325,761 96 8 4,347
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal: Size (in acres) Number of Berths Wharf (in linear feet) Warehouse Capacity (in square feet) Tenth Avenue Marine Terminal: Size (in acres) Number of Berths Wharf (in linear feet) Storage Facilities: Cold Storage (in million cubic feet) Warehouse Capacity (in square feet) Cruise Terminals	1,347 2 125 7 4,925 325,761 96 8 4,347 6 400,000
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Storage Facilities:  Cold Storage (in million cubic feet)  Warehouse Capacity (in square feet)  Cruise Terminals  Number of Cruise Terminals	1,347 2 125 7 4,925 325,761 96 8 4,347
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Storage Facilities:  Cold Storage (in million cubic feet)  Warehouse Capacity (in square feet)  Cruise Terminals  Number of Cruise Terminals  B Street Cruise Ship Terminal:	1,347 2 125 7 4,925 325,761 96 8 4,347 6 400,000
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Storage Facilities:  Cold Storage (in million cubic feet)  Warehouse Capacity (in square feet)  Cruise Terminals  Number of Cruise Terminals  B Street Cruise Ship Terminal:  Size (in acres)	1,347 2 125 7 4,925 325,761 96 8 4,347 6 400,000 2
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Storage Facilities:  Cold Storage (in million cubic feet)  Warehouse Capacity (in square feet)  Cruise Terminals  Number of Cruise Terminals  B Street Cruise Ship Terminal:  Size (in acres)  Wharf (in linear feet)	1,347 2 125 7 4,925 325,761 96 8 4,347 6 400,000 2 9.1 2,400
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Storage Facilities:  Cold Storage (in million cubic feet)  Warehouse Capacity (in square feet)  Cruise Terminals  Number of Cruise Terminals  B Street Cruise Ship Terminal:  Size (in acres)  Wharf (in linear feet)  Number of Berths	1,347 2 125 7 4,925 325,761 96 8 4,347 6 400,000 2
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Storage Facilities:  Cold Storage (in million cubic feet)  Warehouse Capacity (in square feet)  Cruise Terminals  Number of Cruise Terminals  B Street Cruise Ship Terminal:  Size (in acres)  Wharf (in linear feet)  Number of Berths  Broadway Pier Cruise Ship Terminal:	1,347 2 125 7 4,925 325,761 96 8 4,347 6 400,000 2 9.1 2,400
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Storage Facilities:  Cold Storage (in million cubic feet)  Warehouse Capacity (in square feet)  Cruise Terminals  Number of Cruise Terminals  B Street Cruise Ship Terminal:  Size (in acres)  Wharf (in linear feet)  Number of Berths  Broadway Pier Cruise Ship Terminal:  Size (in acres)	1,347 2 125 7 4,925 325,761 96 8 4,347 6 400,000 2 9.1 2,400 5
Cargo Terminals  Number of Cargo Terminals  National City Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Warehouse Capacity (in square feet)  Tenth Avenue Marine Terminal:  Size (in acres)  Number of Berths  Wharf (in linear feet)  Storage Facilities:  Cold Storage (in million cubic feet)  Warehouse Capacity (in square feet)  Cruise Terminals  Number of Cruise Terminals  B Street Cruise Ship Terminal:  Size (in acres)  Wharf (in linear feet)  Number of Berths  Broadway Pier Cruise Ship Terminal:	1,347 2 125 7 4,925 325,761 96 8 4,347 6 400,000 2 9,1 2,400 5

## Debt Service Coverage — Last Ten Fiscal Years

Description		2010		2011	:	2012		2013		2014		2015		2016		2017		2018		2019
Pledged Revenues <sup>1</sup>	\$	125,401	\$1	33,350	\$1	133,385	\$	132,702	\$1	45,141	\$ ^	152,377	\$ 1	163,551	\$1	174,623	\$1	81,457	\$	189,659
Operating and Maintenance Expenses <sup>2</sup>	(	113,795)	(1	08,826)	(1	114,155)	(	115,988)	(1	14,368)	(1	120,774)	(1	124,741)	(1	141,377)	(1	49,860)		(156,972)
Net Pledged Revenues - Senior Debt	\$	11,606	\$	24,524	\$	19,230	\$	16,714	\$	30,773	\$	31,603	\$	38,810	\$	33,246	\$	31,597	\$	32,687
Senior Debt Service <sup>3</sup>											_		_				_		_	
Principal	\$	1,305	\$	1,360	\$	1,420	\$	1,490	\$	1,840	\$	1,650	\$	1,725	\$	1,795	\$	1,880	\$	1,980
Interest		2,159		2,105		2,010		1,949		1,822		1,729		1,630		1,559		1,464		1,396
Total Senior Debt Service	\$	3,464	\$	3,465	\$	3,430	\$	3,439	\$	3,662	\$	3,379	\$	3,355	\$	3,354	\$	3,344	\$	3,376
Senior Debt Coverage Ratio		3.35		7.08		5.61		4.86		8.40		9.35		11.57		9.91		9.45		9.68

<sup>&</sup>lt;sup>1</sup>Pledged Revenues are calculated pursuant to the first and second supplemental indentures for Series 2004 and Series 2013 Revenue Bonds. <sup>2</sup>Operating and Maintenance Expenses are calculated pursuant to the first and second supplemental indentures for Series 2004 and Series 2013 Revenue Bonds. <sup>3</sup>Senior Debt Service is calculated pursuant to the first and second supplemental indentures for Series 2004 and Series 2013 Revenue Bonds.

# Ratios of Outstanding Debt by Type — Last Ten Fiscal Years

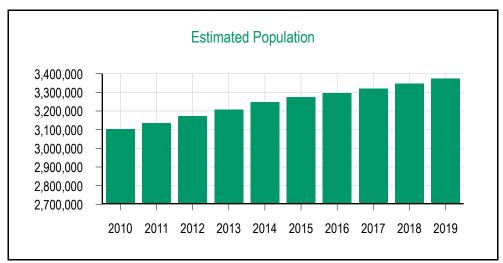
Year	Revenue Bonds	Notes <sup>1</sup>	Capital Leases	Total Debt	Percent of Personal Income <sup>2</sup>	Per	· Capita²
2010	\$ 44,979	\$ 46,589	\$ 2,508	\$ 94,076	0.06%	\$	30
2011	43,468	44,610	1,931	90,009	0.06%		29
2012	41,909	42,914	1,273	86,096	0.05%		27
2013	40,293	45,474	646	86,413	0.05%		27
2014	39,061	48,243	_	87,304	0.05%		27
2015	37,156	46,033	_	83,189	0.04%		25
2016	35,153	40,344	_	75,497	0.04%		23
2017	33,067	37,953	_	71,020	0.04%		21
2018	30,884	35,603	_	66,487	0.03%		20
2019	28,592	32,784	_	61,376	0.03%		18

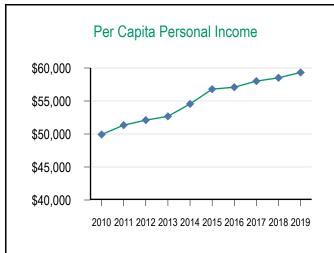
<sup>&</sup>lt;sup>1</sup>Includes the San Diego County Regional Airport Authority (SDCRAA) and Civic San Diego (CSD) notes.

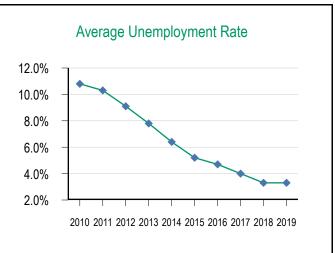
<sup>&</sup>lt;sup>2</sup>Refer to the Demographic and Economic Statistics table for further detail on population and per capita information.

## San Diego County Demographic and Economic Statistics — Last Ten Fiscal Years

Calendar Year	Estimated Population <sup>1</sup>	Personal Income (billions) <sup>1</sup>	Per Capita Personal Income <sup>1</sup>	Average Unemployment Rate²
2010	3,102,852	136.6	49,924	10.8%
2011	3,135,522	145.7	51,339	10.3%
2012	3,173,442	152.7	52,103	9.1%
2013	3,207,852	157.8	52,674	7.8%
2014	3,247,475	167.6	54,554	6.4%
2015	3,274,141	177.6	56,796	5.2%
2016	3,295,816	183.0	57,086	4.7%
2017	3,320,108	192.6	58,014	4.0%
2018	3,347,292	201.2	58,513	3.3%
2019	3,372,910	210.1	59,325	3.3%







Sources.

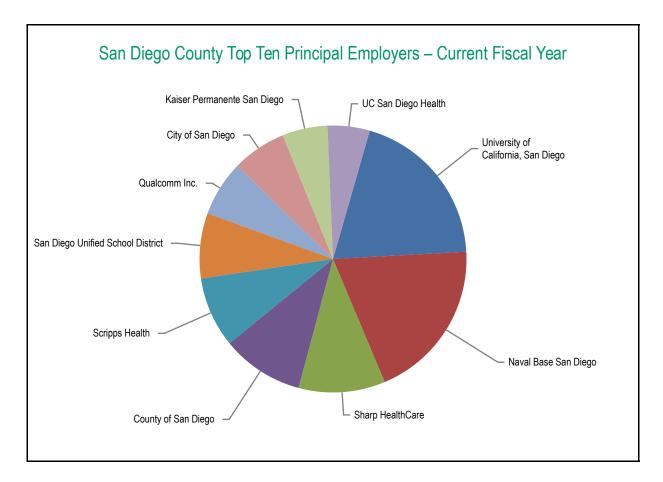
The 2018 and 2019 population, per capita personal income, and total personal income are estimates by the California Department of Transportation.

<sup>&</sup>lt;sup>1</sup>California Department of Transportation San Diego County

<sup>&</sup>lt;sup>2</sup>California Employment Development Department (March 2018 Benchmark).

# San Diego County Top Ten Principal Employers – Current Fiscal Year and Nine Years Ago

2010				2019			
Employer	Local Employees	Rank	%	Employer	Local Employees	Rank	%
Federal Government	44,000	1	3.47%	University of California, San Diego	34,448	1	2.30%
State of California	42,300	2	3.33%	Naval Base San Diego	34,185	2	2.29%
University of California, San Diego	26,823	3	2.11%	Sharp HealthCare	18,364	3	1.23%
County of San Diego	15,391	4	1.21%	County of San Diego	17,413	4	1.16%
Sharp HealthCare	14,832	5	1.17%	Scripps Health	14,941	5	1.00%
San Diego Unified School District	14,485	6	1.14%	San Diego Unified School District	13,815	6	0.92%
Scripps Health	13,823	7	1.09%	Qualcomm Inc.	11,800	7	0.79%
Qualcomm Inc.	11,847	8	0.93%	City of San Diego	11,462	8	0.77%
City of San Diego	10,470	9	0.83%	Kaiser Permanente San Diego	9,606	9	0.64%
Kaiser Permanente San Diego	7,404	10	0.58%	UC San Diego Health	8,932	10	0.60%
Total Industry Employment in San Diego Cour	nty (Year 2010)	: 1,263	Total Industry Employment in San Diego Cou	nty (Year 2019)	: 1,526	,200	



#### Sources

San Diego Business Journal Book of Lists (Year 2010 – as of Aug 1, 2010 and Year 2019 – as of July 1, 2018)
Total Industry Employment - California Employment Development, Labor Market Information, March 2018 Benchmark – Years 2010 and 2019







#### **Financial Services Department**

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