

**SAN DIEGO UNIFIED PORT DISTRICT
PURCHASE AGREEMENT
for
9 VEHICLES, (SUV, DUMP, REFUSE, CREW CAB, STAKE BED AND UTILITY TRUCKS)**

**Purchase Order No. 450002271
Purchase Agreement No. 137-2019MG**

The parties to this Agreement are the SAN DIEGO UNIFIED PORT DISTRICT, a public corporation (District) and, 72 HOUR LLC DBA NATIONAL AUTO FLEET GROUP, a California Limited Liability Company (Vendor). **Reference Sourcewell Cooperative Agreements Number 081716-NAF and Number 120716-NAF.**

The parties agree:

1. **SPECIFICATIONS:**

- (a) Specifications are attached as Attachment A, Specifications, and Vendor understands the meaning, intent and requirements contained therein.
- (b) Vendor agrees to furnish the Vehicles to the District by the delivery date specified in strict conformity with the specifications therefore, for the prices quoted and in accordance with conditions herein.

2. **RECEIPT OF GOODS:**


The goods will be deemed received by District when delivered to District at 1400 Tidelands Avenue, National City, CA 91950, which shall hereinafter be referred to as the "Place of Delivery" and in conformance to Attachment B, Vehicle and Equipment Delivery Instructions.

3. **RIGHT OF INSPECTION:**

District will have the right to inspect and accept or reject the goods when received at the Place of Delivery, and the right, within ten (10) business days after receipt, to give notice to Vendor of any claim for damages on account of the condition, quality, or grade of the goods. The District retains the right to inspect and accept or reject any goods to be delivered to a bailee, as if such were delivered to the District itself, and in such instance, Vendor will tender to District a valid and adequate negotiable document of title covering the goods or written acknowledgement from the bailee of the District's right to possession of the goods. Any attempt by District to correct any of the goods delivered in a defective or non-working condition will not constitute an acceptance of such goods where such efforts are commercially reasonable in extent and cost, and District may subsequently revoke its acceptance and reject the goods where the attempt to correct such defect has proved unsuccessful.

4. **REJECTED GOODS:**

On receipt of notification of rejection of goods, Vendor will immediately arrange to receive back the rejected goods at Vendor's expense, and [Parties to initial clause below]:

| | | |
|--|---|--|
|  <hr style="width: 100px; margin: 0;"/> Vendor | <hr style="width: 100px; margin: 0;"/> District | Ship conforming goods within ten (10) business days of notice of rejection, unless District notifies Vendor to forego such shipment in its notification of rejection of goods. |
|--|---|--|

5. **RISK OF LOSS:**

The risk of loss from any casualty to the goods, regardless of the cause, will be on Vendor up to the time of receipt of the goods by District at the Place of Delivery, but only after any proper inspection has been completed without rejection of the goods. Thereafter, such risk will be on District, including any goods thereafter returned to Vendor until their receipt by Vendor.

6. **TRADE NAMES:**

Certain materials may be designated in the specifications by a trade name or the name of a manufacturer. Materials which are "an equal" item of equal quality and the required characteristics for the purpose intended will be permitted.

7. **DELIVERY:**

(a) Delivery shall be made within the time set forth on the Purchase Order. **Time is of the essence as to delivery.**

(b) Vendor shall not be held liable for failure to make delivery because of strikes, conscription of property, governmental regulations, acts of God or any other causes beyond control of vendor, provided a written extension of time to make delivery is obtained from the Executive Director of District or authorized designee.

8. **FIRM PRICES:**

Prices quoted shall be firm.

9. **ROYALTIES AND PATENTS:**

To the extent that District directs that the work be accomplished pursuant to certain specifications, processes, devices, designs or products ("Requirements"), District agrees to hold Vendor forever harmless from all suits or claims for infringement which arise out of the inclusion of such Requirements in the work.

10. **TAXES:**

District shall furnish Exemption Certificates for Federal Excise Tax. District shall pay the State, City and County Sales Taxes. However, sales tax is to be added by the Vendor to the net amount invoiced.

11. **ASSIGNMENT:**

No assignment by either party of any rights, including rights to moneys due or to become due under this Agreement, or delegation of any duties under this Agreement or under any orders subject to this Agreement, will be binding upon the other party until its written consent has been obtained.

12. **CALIFORNIA LAW:**

The validity, construction, and interpretation of this Agreement shall be governed by the laws of the State of California.

13. **PAYMENT:**

Payment for the materials shall be made for materials which shall be due and payable only upon acceptance by the District after the materials have been delivered and inspected and tested for compliance with the specifications

14. ANTITRUST CLAIMS:

These provisions are included in this Agreement as required by California Government Code Section 4550 et seq: Vendor offers and agrees it will assign to the District all rights, title, and interest in and to all causes of action it may have under Section 4 of the Clayton Act (15 U.S.C. Sec. 15) or under the Cartwright Act (Chapter 2 (commencing with Section 16700) of Part 2 of Division 7 of the Business and Professions Code), arising from purchase of goods, materials or services by the Vendor for sale to the District. Such assignment shall be made and become effective at the time the District tenders final payment to the vendor, without further acknowledgment by the parties.

15. VENDOR'S WARRANTIES:

In addition to any manufacturer's warranties associated or provided with the goods, copies of which shall be delivered by Vendor with the goods and their incorporation herein shall be deemed made by this reference, without attachment, as though fully set forth herein, Vendor expressly warrants that the goods are fit for the purpose to which Buyer desires the goods to be used (new and unused goods).

Furthermore, the parties intend that the provisions of Division 2 of the California Uniform Commercial Code ("CUCC") will apply to this Section, except where this Agreement may expressly provide otherwise, and thereby Vendor intends all implied warranties there under, without limitation by reference herein, to apply to this Agreement, including, but not limited to: (i) a warranty that the goods are now free, and at the time of delivery will be free, from any security interest or other lien or encumbrance, (ii) a warranty that at the time of signing the Agreement, Vendor neither knows, nor has reason to know, of the existence of any outstanding title or claim of title hostile to the rights of Vendor in the goods, (iii) a warranty that the goods are of merchantable quality, and (iv) a warranty that the goods are fit for the purpose to which Buyer desires the goods to be used.

16. INDEMNIFICATION:

Vendor agrees to indemnify, defend and hold harmless District, its officers, agents, and employees, from and against any and all claims, liabilities, damages, demands, losses, costs, and expenses including reasonable attorney's fees arising directly or indirectly out of the obligations of this Agreement, except claims arising through the sole negligence or willful misconduct of the District.

17. COMPLIANCE WITH LAWS:

The Parties will comply with all applicable governmental laws, regulations, orders, and other rules of duly constituted authorities.

18. TERMINATION:

The District also reserves the right, at any time prior to delivery and acceptance of the goods and after delivery of written notice to Vendor at the above address or fax number, to terminate this Agreement, with or without cause, even though there has not been any act or omission sufficient to constitute an anticipated or actual breach of the Agreement or of any implied warranty. In the event that Vendor's work is terminated or canceled by the District for any reason, vendor will be entitled to payment for materials and/or labor approved and accepted by the District (Including materials specifically manufactured) at the date of its termination. Vendor shall also be entitled to all amounts earned and payable to the date of such termination for any unavoidable cancellation or restocking charges for material orders.

19. NOTICES:

All notices and other communications required or authorized under this Agreement will be given in writing by: (i) personal delivery, (ii) registered mail or overnight express delivery service or (iii) email. Each party will advise the other promptly of any change in its address. It is an express condition of this Agreement that this Agreement shall not be complete or effective until signed by the Executive Director or designee on behalf of the District.

VENDOR:72 HOUR LLC DBA NATIONAL AUTO FLEET GROUP

Vendor's Legal Entity Listing (DBA, etc)

Jesse Cooper Sep 27, 2019
Vendor's Signature Date

Jesse Cooper National Fleet Manager
Signatory's Printed Name Title

SAN DIEGO UNIFIED PORT DISTRICT:

Cid Tesoro Assistant Vice President, Infrastructure
Printed Name Title

Signature Date

APPROVED AS TO FORM AND LEGALITY:

General Counsel

By: Assistant/Deputy Date

A manually signed copy of this Agreement transmitted by email or any other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original signed copy of this Agreement.

**ATTACHMENT A
PRICES & SPECIFICATIONS
San Diego Unified Port District**

**VEHICLE # 1
Ten Yard Dump Truck**



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076
[855] 289-6572 • [855] BUY-NJPA • [831] 480-8497 Fax
Fleet@NationalAutoFleetGroup.com

7/22/2019

Quote ID 8494 R1

Mr. David Bohn

Unified Port of San Diego
Procurement Analyst 11, Procurement Services
1400 Tidelands Ave.
National City, CA 91950

Dear David Bohn,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

One (1) New/Unused (2020 Freightliner 108 SD Three Axle Chassis with 15' Dump Body,)

Provided by Mr. Walters with Freightliner each for:

| | |
|--------------|----------------------|
| | One Unit (1) |
| Sub Total | \$ 155,301.00 |
| Tax (8.75%) | \$ 13,588.83 |
| Tire Fee | \$ 17.50 |
| Total | \$ 168,907.33 |

NOTE: Payment must be made prior to MSO being released.

This vehicle(s) is available under the Sourcewell (Formerly known as NJPA) Contract Number 081716-NAF. Please reference this Contract Number on all Purchase Orders.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper

National Fleet Manager

jcooper@nationalautofleetgroup.com

Office (855) 289-6572

Fax (831) 480-8497



Office: 9685 Via Excelencia Suite 200, San Diego CA 92126
 Phone 858-566-1155 FAX 858-566-6326
 Shop: 9779 Candida Street, San Diego CA 92126

Quote

Sold To: San Diego Freightliner

Date: 06-06-2019

Phone:

Fax:

Ship To:

PO#:

Terms:

Contact: Dan Walters

Product/Services Port SD 10 yard

| Qty | | Ext. Cost |
|-----|--|-----------|
| 1 | 15' Hardox 450 elliptical dump body. Front strobe lights, HD hitch plate with premier hitch with 6 and 7 way electrical sockets, electric brake controller, back up alarm, Pull tarp, Chelsea PTO with direct mount pump, mudflaps, cab controls, auto hoist release, power highlift/air tailgate, ditch gates, dual front mounted props, wheel chocks, toolbox, strobe kit front and back, side mounted pull out ladder, side boards, cab controls with raised shifter, complete installation and painted to match cab. | |

Prepared for:
UNIFIED PORT OF SAN DIEGO
1400 TIDELANDS AVENUE
NATIONAL CITY, CA 91950
Phone: 619-725-6098

Prepared by:
Dan Walters
SAN DIEGO FREIGHTLINER
6006 MIRAMAR RD.
SAN DIEGO, CA 92121
Phone: 619-564-3710

A proposal for
UNIFIED PORT OF SAN DIEGO

Prepared by
SAN DIEGO FREIGHTLINER
Dan Walters

Jun 06, 2019

Freightliner 108SD



Components shown may not reflect all spec'd options and are not to scale

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S P E C I F I C A T I O N P R O P O S A L

| Description | Weight Front | Weight Rear |
|---|-----------------|----------------|
| Price Level | | |
| SD PRL-20D (EFF:04/30/19) | | |
| Data Version | | |
| SPECPRO21 DATA RELEASE VER 005 | | |
| Vehicle Configuration | | |
| 108SD CONVENTIONAL CHASSIS | 6,829 | 3,748 |
| 2020 MODEL YEAR SPECIFIED | | |
| SET BACK AXLE - TRUCK | | |
| TRAILER TOWING PROVISION AT END OF FRAME FOR TRUCK | 10 | 10 |
| LH PRIMARY STEERING LOCATION | | |
| General Service | | |
| TRUCK/TRAILER CONFIGURATION | | |
| DOMICILED, USA 50 STATES (INCLUDING CALIFORNIA AND CARB OPT-IN STATES) | | |
| CONSTRUCTION SERVICE | | |
| GOVERNMENT BUSINESS SEGMENT | | |
| DIRT/SAND/ROCK COMMODITY | | |
| TERRAIN/DUTY: 100% (ALL) OF THE TIME, IN TRANSIT, IS SPENT ON PAVED ROADS | | |
| MAXIMUM 8% EXPECTED GRADE | | |
| SMOOTH CONCRETE OR ASPHALT PAVEMENT - MOST SEVERE IN-TRANSIT (BETWEEN SITES) ROAD SURFACE | | |
| FREIGHTLINER LEVEL I WARRANTY | | |
| EXPECTED FRONT AXLE(S) LOAD : 18000.0 lbs | | |
| EXPECTED REAR DRIVE AXLE(S) LOAD : 40000.0 lbs | | |
| EXPECTED GROSS VEHICLE WEIGHT CAPACITY : 58000.0 lbs | | |
| EXPECTED GROSS COMBINATION WEIGHT : 80000.0 lbs | | |

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| Description | Weight Front | Weight Rear |
|--|-----------------|----------------|
| Truck Service | | |
| END DUMP BODY | | |
| CRANWORKS | | |
| Tractor Service | | |
| FLATBED TRAILER | | |
| SINGLE (1) TRAILER | | |
| Engine | | |
| CUM L9 370 HP @ 2000 RPM, 2100 GOV RPM, 1250 LB/FT @ 1400 RPM | | |
| Electronic Parameters | | |
| 65 MPH ROAD SPEED LIMIT | | |
| CRUISE CONTROL SPEED LIMIT SAME AS ROAD SPEED LIMIT | | |
| PTO MODE ENGINE RPM LIMIT - 700 RPM | | |
| PTO MODE BRAKE OVERRIDE - SERVICE BRAKE APPLIED | | |
| PTO RPM WITH CRUISE SET SWITCH - 700 RPM | | |
| PTO RPM WITH CRUISE RESUME SWITCH - 700 RPM | | |
| PTO MODE CANCEL VEHICLE SPEED - 5 MPH | | |
| PTO GOVERNOR RAMP RATE - 250 RPM PER SECOND | | |
| PTO MINIMUM RPM - 700 | | |
| REGEN INHIBIT SPEED THRESHOLD - 5 MPH | | |
| Engine Equipment | | |
| 2016-2019 ONBOARD DIAGNOSTICS/2010 EPA/CARB/FINAL GHG17 CONFIGURATION | | |
| 2008 CARB EMISSION CERTIFICATION - CLEAN IDLE (INCLUDES 6X4 INCH LABEL ON LOWER FORWARD CORNER OF DRIVER DOOR) | | |
| STANDARD OIL PAN | | |
| ENGINE MOUNTED OIL CHECK AND FILL | | |
| SIDE OF HOOD AIR INTAKE WITH FIREWALL MOUNTED DONALDSON AIR CLEANER | | |
| DR 12V 160 AMP 28-SI QUADRAMOUNT PAD ALTERNATOR WITH REMOTE BATTERY VOLT SENSE | | |
| (2) DTNA GENUINE, FLOODED STARTING, MIN 2000CCA, 370RC, THREADED STUD BATTERIES | | |
| BATTERY BOX FRAME MOUNTED | | |
| STANDARD BATTERY JUMPERS | | |

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| Description | Weight Front | Weight Rear |
|--|-----------------|----------------|
| SINGLE BATTERY BOX FRAME MOUNTED LH SIDE BACK OF CAB | | |
| WIRE GROUND RETURN FOR BATTERY CABLES WITH ADDITIONAL FRAME GROUND RETURN | | |
| NON-POLISHED BATTERY BOX COVER | | |
| CAB AUXILIARY POWER CABLE | 5 | |
| POSITIVE LOAD DISCONNECT WITH CAB MOUNTED CONTROL SWITCH MOUNTED OUTBOARD DRIVER SEAT | 8 | |
| POSITIVE AND NEGATIVE POSTS FOR JUMPSTART LOCATED ON FRAME NEXT TO STARTER | 2 | |
| CUMMINS TURBOCHARGED 18.7 CFM AIR COMPRESSOR WITH INTERNAL SAFETY VALVE | | |
| ELECTRONIC ENGINE INTEGRAL SHUTDOWN PROTECTION SYSTEM | | |
| C-BRAKE BY JACOBS WITH LOW/OFF/HIGH BRAKING DASH SWITCH, ACTIVATES STOP LAMPS | 80 | |
| RH OUTBOARD UNDER STEP MOUNTED HORIZONTAL AFTERTREATMENT SYSTEM ASSEMBLY WITH RH B-PILLAR MOUNTED VERTICAL TAILPIPE | 30 | 25 |
| ENGINE AFTERTREATMENT DEVICE, AUTOMATIC OVER THE ROAD REGENERATION AND DASH MOUNTED REGENERATION REQUEST SWITCH | | |
| 09 FOOT 06 INCH (114 INCH+0/-5.9 INCH) EXHAUST SYSTEM HEIGHT | | |
| RH CURVED VERTICAL TAILPIPE B-PILLAR MOUNTED ROUTED FROM STEP | | |
| 13 GALLON DIESEL EXHAUST FLUID TANK 100 PERCENT DIESEL EXHAUST FLUID FILL STANDARD DIESEL EXHAUST FLUID PUMP MOUNTING | | |
| NON-POLISHED ALUMINUM DIESEL EXHAUST FLUID TANK COVER | 15 | 5 |
| LH MEDIUM DUTY STANDARD DIESEL EXHAUST FLUID TANK LOCATION | | |
| STANDARD DIESEL EXHAUST FLUID TANK CAP ALUMINUM AFTERTREATMENT DEVICE/MUFFLER/TAILOPIPE SHIELD(S) | | |
| HORTON 2-SPEED DRIVEMASTER ADVANTAGE POLAREXTREME FAN DRIVE | | |
| AUTOMATIC FAN CONTROL WITHOUT DASH SWITCH, NON ENGINE MOUNTED | | |

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| Description | Weight Front | Weight Rear |
|---|-----------------|----------------|
| CUMMINS SPIN ON FUEL FILTER | | |
| COMBINATION FULL FLOW/BYPASS OIL FILTER | | |
| 1115 SQUARE INCH ALUMINUM RADIATOR | | |
| ANTIFREEZE TO -34F, OAT (NITRITE AND SILICATE FREE) EXTENDED LIFE COOLANT | | |
| GATES BLUE STRIPE COOLANT HOSES OR EQUIVALENT | | |
| CONSTANT TENSION HOSE CLAMPS FOR COOLANT HOSES | | |
| RADIATOR DRAIN VALVE | | |
| ELECTRIC GRID AIR INTAKE WARMER | | |
| DELCO 12V 38MT HD STARTER WITH INTEGRATED MAGNETIC SWITCH | | |
| Transmission | | |
| ALLISON 3000 RDS AUTOMATIC TRANSMISSION WITH PTO PROVISION | | |
| Transmission Equipment | | |
| ALLISON VOCATIONAL PACKAGE 223 - AVAILABLE ON 3000/4000 PRODUCT FAMILIES WITH VOCATIONAL MODELS RDS, HS, MH AND TRV | | |
| ALLISON VOCATIONAL RATING FOR CONCRETE MIXER APPLICATIONS ONLY AVAILABLE WITH 3000 PRODUCT FAMILIES | | |
| PRIMARY MODE GEARS, LOWEST GEAR 1, START GEAR 1, HIGHEST GEAR 6, AVAILABLE FOR 3000/4000 PRODUCT FAMILIES ONLY | | |
| SECONDARY MODE GEARS, LOWEST GEAR 1, START GEAR 1, HIGHEST GEAR 6, AVAILABLE FOR 3000/4000 PRODUCT FAMILIES ONLY | | |
| PRIMARY SHIFT SCHEDULE RECOMMENDED BY DTNA AND ALLISON, THIS DEFINED BY ENGINE AND VOCATIONAL USAGE | | |
| SECONDARY SHIFT SCHEDULE RECOMMENDED BY DTNA AND ALLISON, THIS DEFINED BY ENGINE AND VOCATIONAL USAGE | | |
| PRIMARY SHIFT SPEED RECOMMENDED BY DTNA AND ALLISON, THIS DEFINED BY ENGINE AND VOCATIONAL USAGE | | |
| SECONDARY SHIFT SPEED RECOMMENDED BY DTNA AND ALLISON, THIS DEFINED BY ENGINE AND VOCATIONAL USAGE | | |
| LOAD BASED SHIFT SCHEDULE AND VEHICLE ACCELERATION CONTROL RECOMMENDED BY DTNA AND ALLISON, THIS DEFINED VOCATIONAL USAGE | | |

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| Description | Weight Front | Weight Rear |
|---|-----------------|----------------|
| FUEL SENSE 2.0 DISABLED - PERFORMANCE - TABLE BASED | | |
| DRIVER SWITCH INPUT - DEFAULT - NO SWITCHES | | |
| VEHICLE INTERFACE WIRING CONNECTOR WITH PDM AND NO BLUNT CUTS, AT BACK OF CAB | | |
| ELECTRONIC TRANSMISSION CUSTOMER ACCESS CONNECTOR FIREWALL MOUNTED | | |
| CUSTOMER INSTALLED CHELSEA 280 SERIES PTO | | |
| PTO MOUNTING, LH SIDE OF MAIN TRANSMISSION | | |
| MAGNETIC PLUGS, ENGINE DRAIN, TRANSMISSION DRAIN, AXLE(S) FILL AND DRAIN | | |
| PUSH BUTTON ELECTRONIC SHIFT CONTROL, DASH MOUNTED | | |
| TRANSMISSION PROGNOSTICS - ENABLED 2013 | | |
| WATER TO OIL TRANSMISSION COOLER, IN RADIATOR END TANK | | |
| TRANSMISSION OIL CHECK AND FILL WITH ELECTRONIC OIL LEVEL CHECK | | |
| SYNTHETIC TRANSMISSION FLUID (TES-295 COMPLIANT) | | |
| Front Axle and Equipment | | |
| DETROIT DA-F-18.0-5 18,000# FL1 71.0 KPI/3.74 DROP SINGLE FRONT AXLE | 210 | |
| BENDIX ADB22X-V AIR DISC FRONT BRAKES | | |
| NON-ASBESTOS FRONT BRAKE LINING | | |
| FRONT DISC BRAKE ROTORS | | |
| FRONT BRAKE DUST SHIELDS | 5 | |
| FRONT OIL SEALS | | |
| VENTED FRONT HUB CAPS WITH WINDOW, CENTER AND SIDE PLUGS - OIL | | |
| STANDARD SPINDLE NUTS FOR ALL AXLES | | |
| FRONT AIR DISC BRAKE INTERNAL ADJUSTERS | | |
| STANDARD KING PIN BUSHINGS | | |
| TRW TAS-85 POWER STEERING | 40 | |
| POWER STEERING PUMP | | |
| 4 QUART POWER STEERING RESERVOIR | 5 | |
| OIL/AIR POWER STEERING COOLER | 5 | |
| ORGANIC SAE 80/90 FRONT AXLE LUBE | | |

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| Description | Weight Front | Weight Rear |
|--|-----------------|----------------|
| Front Suspension | | |
| 18,000# TAPERLEAF FRONT SUSPENSION | 200 | |
| MAINTENANCE FREE RUBBER BUSHINGS - FRONT SUSPENSION | | |
| NO FRONT SUSPENSION OPTIONS | | |
| FRONT SHOCK ABSORBERS | | |
| Rear Axle and Equipment | | |
| MT-40-14X 40,000# R-SERIES TANDEM REAR AXLE | | 2,500 |
| 4.88 REAR AXLE RATIO | | |
| IRON REAR AXLE CARRIER WITH OPTIONAL HEAVY DUTY AXLE HOUSING | | 40 |
| MXL 17T MERITOR EXTENDED LUBE MAIN DRIVELINE WITH HALF ROUND YOKES | 20 | 20 |
| MXL 17T MERITOR EXTENDED LUBE INTERAXLE DRIVELINE WITH HALF ROUND YOKES | | |
| DRIVER CONTROLLED TRACTION DIFFERENTIAL - BOTH TANDEM REAR AXLES | | 30 |
| (1) INTERAXLE LOCK VALVE, (1) DRIVER CONTROLLED DIFFERENTIAL LOCK FORWARD- REAR AXLE VALVE AND (1) REAR-REAR AXLE VALVE | | |
| BUZZER AND BLINKING LAMP WITH EACH INTERAXLE LOCK SWITCH, INTERAXLE UNLOCK DEFAULT WITH IGNITION OFF | | |
| BUZZER AND BLINKING LAMP WITH EACH MODE SWITCH, DIFFERENTIAL UNLOCK WITH IGNITION OFF, ACTIVE <5 MPH | | |
| BENDIX ADB22X AIR DISC REAR BRAKES | | -50 |
| NON-ASBESTOS REAR BRAKE LINING | | |
| STANDARD BRAKE CHAMBER LOCATION | | |
| REAR DISC BRAKE ROTORS | | |
| REAR BRAKE DUST SHIELDS | | 10 |
| REAR OIL SEALS | | |
| AIR DISC LONGSTROKE 2-DRIVE AXLES SPRING PARKING CHAMBERS | | 20 |
| REAR AIR DISC BRAKE INTERNAL ADJUSTERS | | |
| ORGANIC SAE 80/90 REAR AXLE LUBE | | |
| STANDARD REAR AXLE BREATHER(S) | | |
| Rear Suspension | | |
| HENDRICKSON HAULMAAX @40,000# REAR SUSPENSION | | 310 |

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| Description | Weight Front | Weight Rear |
|--|-----------------|----------------|
| HENDRICKSON HAULMAAX/ULTIMAAX - 10.50" RIDE HEIGHT | | |
| 54 INCH AXLE SPACING | | |
| HENDRICKSON HN, HAULMAAX AND ULTIMAAX SERIES STEEL BEAMS WITH BAR PIN | | |
| FORE/AFT AND TRANSVERSE CONTROL RODS | | |
| Brake System | | |
| WABCO 4S/4M ABS | | |
| REINFORCED NYLON, FABRIC BRAID AND WIRE BRAID CHASSIS AIR LINES | | |
| FIBER BRAID PARKING BRAKE HOSE | | |
| STANDARD BRAKE SYSTEM VALVES | | |
| STANDARD AIR SYSTEM PRESSURE PROTECTION SYSTEM | | |
| STD U.S. FRONT BRAKE VALVE | | |
| RELAY VALVE WITH 5-8 PSI CRACK PRESSURE, NO REAR PROPORTIONING VALVE | | |
| WABCO SYSTEM SAVER HP WITH INTEGRAL AIR GOVERNOR AND HEATER | | |
| AIR DRYER MOUNTED OUTBOARD ON LH RAIL | | |
| STEEL AIR BRAKE RESERVOIRS, NO TRIPLE OR TORPEDO TANKS | | |
| PULL CABLES ON ALL AIR RESERVOIR(S) | | |
| QUICK DISCONNECT FITTING WITH TIRE INFLATION KIT | 2 | |
| Trailer Connections | | |
| AIR CONNECTIONS TO END OF FRAME WITH GLAD HANDS FOR TRUCK AND DUST COVERS | | |
| PRIMARY CONNECTOR/RECEPTACLE WIRED FOR SEPARATE STOP/TURN, ABS CENTER PIN POWERED THROUGH IGNITION | | |
| SAE J560 7-WAY PRIMARY TRAILER CABLE RECEPTACLE MOUNTED END OF FRAME | | |
| UPGRADED CHASSIS MULTIPLEXING UNIT | | |
| Wheelbase & Frame | | |
| 4775MM (188 INCH) WHEELBASE | | |
| 11/32X3-1/2X10-15/16 INCH STEEL FRAME (8.73MMX277.8MM/0.344X10.94 INCH) 120KSI | 230 | -20 |
| 1/4 INCH (6.35MM) C-CHANNEL INNER FRAME REINFORCEMENT | 170 | 360 |
| 1775MM (70 INCH) REAR FRAME OVERHANG | | |

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| Description | Weight Front | Weight Rear |
|--|-----------------|----------------|
| FRAME OVERHANG RANGE: 61 INCH TO 70 INCH | | |
| CALC'D BACK OF CAB TO REAR SUSP C/L (CA) : 122.45 in | | |
| CALCULATED EFFECTIVE BACK OF CAB TO REAR SUSPENSION C/L (CA) : 119.45 in | | |
| CALC'D FRAME LENGTH - OVERALL : 297.27 | | |
| CALCULATED FRAME SPACE LH SIDE : 22.41 in | | |
| CALCULATED FRAME SPACE RH SIDE : 170.28 in | | |
| CALC'D SPACE AVAILABLE FOR DECKPLATE : 122.45 in | | |
| SQUARE END OF FRAME | | |
| FRONT CLOSING CROSSMEMBER | | |
| LIGHTWEIGHT HEAVY DUTY ALUMINUM ENGINE CROSSMEMBER | -12 | |
| STANDARD MIDSHIP #1 CROSSMEMBER(S) | | |
| STANDARD REARMOST CROSSMEMBER | | |
| STANDARD SUSPENSION CROSSMEMBER | | |
| Chassis Equipment | | |
| 14 INCH PAINTED STEEL SEVERE DUTY BUMPER | 130 | -15 |
| LOOP STEP MOUNTED BELOW BUMPER | 10 | |
| FRONT TOW HOOKS - FRAME MOUNTED | 15 | |
| BUMPER MOUNTING FOR SINGLE LICENSE PLATE | | |
| GRADE 8 THREADED HEX HEADED FRAME FASTENERS | | |
| LEVEL FRAME RAILS (+/- 1%) WHEN CHASSIS IS LOADED TO FRONT AND REAR SUSPENSION RATINGS | | |
| Fuel Tanks | | |
| 60 GALLON/227 LITER ALUMINUM FUEL TANK - LH | | |
| 23 INCH DIAMETER FUEL TANK(S) | | |
| PLAIN ALUMINUM/PAINTED STEEL FUEL/HYDRAULIC TANK(S) WITH PAINTED BANDS | | |
| FUEL TANK(S) FORWARD | | |
| PLAIN STEP FINISH | | |
| FUEL TANK CAP(S) | | |

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| Description | Weight Front | Weight Rear |
|--|-----------------|----------------|
| DETROIT FUEL/WATER SEPARATOR WITH WATER IN FUEL SENSOR | -5 | |
| EQUIFLO INBOARD FUEL SYSTEM | | |
| NO NATURAL GAS VEHICLE FUEL TANK VENT LINE/STACK | | |
| HIGH TEMPERATURE REINFORCED NYLON FUEL LINE | | |
| Tires | | |
| CONTINENTAL CITY SERVICE HA3 315/80R22.5 20 PLY RADIAL FRONT TIRES | 100 | |
| CONTINENTAL HDL2 11R22.5 14 PLY RADIAL REAR TIRES | | 88 |
| MICHELIN XZE2 11R22.5 14 PLY RADIAL SPARE TIRE | | 119 |
| Hubs | | |
| CONMET PRESET PLUS PREMIUM IRON FRONT HUBS | | |
| CONMET PRESET PLUS PREMIUM IRON REAR HUBS | | |
| Wheels | | |
| ALCOA ULTRA ONE 89U63X 22.5X9.00 10-HUB PILOT 3.12 INSET 10-HD ALUMINUM FRONT WHEELS | -44 | |
| ALCOA LVL ONE 88367X 22.5X8.25 10-HUB PILOT ALUMINUM DISC REAR WHEELS | | -200 |
| MAXION WHEELS 90541 22.5X8.25 10-HUB PILOT 6.20 INSET 2-HAND STEEL DISC SPARE WHEEL | | 70 |
| Cab Exterior | | |
| 108 INCH BBC FLAT ROOF ALUMINUM CONVENTIONAL CAB | | |
| AIR CAB MOUNTING | | |
| NONREMOVABLE BUGSCREEN MOUNTED BEHIND GRILLE | | |
| FRONT FENDERS SET-BACK AXLE | | |
| BOLT-ON MOLDED FLEXIBLE FENDER EXTENSIONS | 10 | |
| LH AND RH GRAB HANDLES | | |
| STATIONARY BLACK GRILLE | | |
| BLACK HOOD MOUNTED AIR INTAKE GRILLE | | |
| FIBERGLASS HOOD | | |
| DUAL 26 INCH RECTANGULAR POLISHED ALUMINUM AIR HORNS ROOF MOUNTED | 4 | |

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| Description | Weight Front | Weight Rear |
|---|-----------------|----------------|
| SINGLE ELECTRIC HORN | | |
| DUAL HORN SHIELDS | | |
| DOOR LOCKS AND IGNITION SWITCH KEYED THE SAME WITH (4) KEYS | | |
| REAR LICENSE PLATE MOUNT END OF FRAME | | |
| HALOGEN COMPOSITE HEADLAMPS WITH BLACK BEZELS | | |
| LED AERODYNAMIC MARKER LIGHTS | | |
| DAYTIME RUNNING LIGHTS TO ACTIVATE MARKER, CLEARANCE AND TAIL LIGHTS | | |
| INTEGRAL LED STOP/TAIL/BACKUP LIGHTS | | |
| STANDARD FRONT TURN SIGNAL LAMPS | | |
| NO WORK LIGHT | | |
| DUAL WEST COAST BRIGHT FINISH HEATED MIRRORS WITH LH AND RH REMOTE | | |
| DOOR MOUNTED MIRRORS | | |
| 102 INCH EQUIPMENT WIDTH | | |
| LH AND RH 8 INCH BRIGHT FINISH CONVEX MIRRORS MOUNTED UNDER PRIMARY MIRRORS | | |
| STANDARD SIDE/REAR REFLECTORS | | |
| ELECTRIC HORN WARNING SYSTEM FOR PARK BRAKE NOT SET WITH DOOR OPEN AND ALL IGNITION KEY POSITIONS | | |
| COMPOSITE EXTERIOR SUN VISOR | 10 | |
| 63X14 INCH TINTED REAR WINDOW | | |
| TINTED DOOR GLASS LH AND RH WITH TINTED OPERATING WING WINDOWS | | |
| RH AND LH ELECTRIC POWERED WINDOWS, PASSENGER SWITCHES ON DOOR(S) | 4 | |
| TINTED WINDSHIELD | | |
| 8 LITER WINDSHIELD WASHER RESERVOIR, CAB MOUNTED, WITHOUT FLUID LEVEL INDICATOR | | |
| Cab Interior | | |
| OPAL GRAY VINYL INTERIOR | | |
| MOLDED PLASTIC DOOR PANEL | | |
| MOLDED PLASTIC DOOR PANEL | | |
| BLACK MATS WITH SINGLE INSULATION | | |
| DASH MOUNTED ASH TRAY(S) WITHOUT LIGHTER | | |

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| Description | Weight Front | Weight Rear |
|---|-----------------|----------------|
| FORWARD ROOF MOUNTED CONSOLE WITH UPPER STORAGE COMPARTMENTS WITHOUT NETTING | | |
| CENTER STORAGE CONSOLE MOUNTED ON BACKWALL | 20 | |
| (2) CUP HOLDERS LH AND RH DASH | | |
| GRAY/CHARCOAL WING DASH | | |
| SMART SWITCH EXPANSION MODULE | | |
| 5 LB. FIRE EXTINGUISHER | 10 | |
| HEATER, DEFROSTER AND AIR CONDITIONER | | |
| STANDARD HVAC DUCTING | | |
| MAIN HVAC CONTROLS WITH RECIRCULATION SWITCH | | |
| STANDARD HEATER PLUMBING | | |
| VALEO HEAVY DUTY A/C REFRIGERANT COMPRESSOR | | |
| BINARY CONTROL, R-134A | | |
| PREMIUM INSULATION | | |
| SOLID-STATE CIRCUIT PROTECTION AND FUSES | | |
| 12V NEGATIVE GROUND ELECTRICAL SYSTEM | | |
| DOME DOOR ACTIVATED LH AND RH, DUAL READING LIGHTS, FORWARD CAB ROOF | | |
| LH AND RH ELECTRIC DOOR LOCKS | | |
| (1) 12V POWER SUPPLY (1) DUAL 2.1 AMP USB CHARGER IN DASH | | |
| TRIANGULAR REFLECTORS WITHOUT FLARES | 10 | |
| BASIC HIGH BACK AIR SUSPENSION DRIVER SEAT WITH MECHANICAL LUMBAR AND INTEGRATED CUSHION EXTENSION | 30 | |
| BASIC HIGH BACK AIR SUSPENSION PASSENGER SEAT WITH MECHANICAL LUMBAR AND INTEGRATED CUSHION EXTENSION | 25 | 10 |
| LH AND RH INTEGRAL DOOR PANEL ARMRESTS | | |
| BLACK MORDURA CLOTH DRIVER SEAT COVER | | |
| BLACK MORDURA CLOTH PASSENGER SEAT COVER | | |
| HIGH VISIBILITY ORANGE SEAT BELTS | | |
| ADJUSTABLE TILT AND TELESCOPING STEERING COLUMN | 10 | |
| 4-SPOKE 18 INCH (450MM) STEERING WHEEL | | |
| DRIVER AND PASSENGER INTERIOR SUN VISORS | | |

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| Description | Weight Front | Weight Rear |
|--|-----------------|----------------|
| Instruments & Controls | | |
| GRAY DRIVER INSTRUMENT PANEL | | |
| GRAY CENTER INSTRUMENT PANEL | | |
| (2) SWITCH CUTOUTS AND BLANKS IN CENTER PANEL | | |
| BLACK GAUGE BEZELS | | |
| LOW AIR PRESSURE INDICATOR LIGHT AND AUDIBLE ALARM | | |
| 2 INCH PRIMARY AND SECONDARY AIR PRESSURE GAUGES | | |
| INTAKE MOUNTED AIR RESTRICTION INDICATOR WITHOUT GRADUATIONS | | |
| 97 DB BACKUP ALARM | | 3 |
| ELECTRONIC CRUISE CONTROL WITH SWITCHES ON AUXILIARY GAUGE PANEL (B DASH PANEL) | | |
| KEY OPERATED IGNITION SWITCH AND INTEGRAL START POSITION; 4 POSITION OFF/RUN/START/ACCESSORY | | |
| ICU3S, 132X48 DISPLAY WITH DIAGNOSTICS, 28 LED WARNING LAMPS AND DATA LINKED | | |
| HEAVY DUTY ONBOARD DIAGNOSTICS INTERFACE CONNECTOR LOCATED BELOW LH DASH | | |
| 2 INCH ELECTRIC FUEL GAUGE | | |
| PROGRAMMABLE RPM CONTROL - ELECTRONIC ENGINE | | |
| ELECTRICAL ENGINE COOLANT TEMPERATURE GAUGE | | |
| 2 INCH TRANSMISSION OIL TEMPERATURE GAUGE | | |
| ENGINE AND TRIP HOUR METERS INTEGRAL WITHIN DRIVER DISPLAY | | |
| (1) DASH MOUNTED PTO SWITCH WITH INDICATOR LAMP | 5 | |
| ELECTRIC ENGINE OIL PRESSURE GAUGE | | |
| OVERHEAD INSTRUMENT PANEL | | |
| AM/FM/WB WORLD TUNER RADIO WITH BLUETOOTH AND USB AND AUXILIARY INPUTS, J1939 | 10 | |
| DASH MOUNTED RADIO | | |
| (2) RADIO SPEAKERS IN CAB | | |
| AM/FM ANTENNA MOUNTED ON FORWARD LH ROOF | | |

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| Description | Weight Front | Weight Rear |
|--|---|----------------|
| ELECTRONIC MPH SPEEDOMETER WITH SECONDARY KPH SCALE, WITHOUT ODOMETER STANDARD VEHICLE SPEED SENSOR ELECTRONIC 3000 RPM TACHOMETER IGNITION SWITCH CONTROLLED ENGINE STOP TWO ON/OFF ROCKER SWITCHES IN THE DASH WITH INDICATOR LIGHTS AND WIRE ROUTED TO CHASSIS AT BACK OF CAB, LABEL OPT PRE-TRIP LAMP INSPECTION, ALL OUTPUTS FLASH, WITH SMART SWITCH BW TRACTOR PROTECTION VALVE TRAILER HAND CONTROL BRAKE VALVE DIGITAL VOLTAGE DISPLAY INTEGRAL WITH DRIVER DISPLAY SINGLE ELECTRIC WINDSHIELD WIPER MOTOR WITH DELAY MARKER LIGHT SWITCH INTEGRAL WITH HEADLIGHT SWITCH TWO VALVE PARKING BRAKE SYSTEM WITH WARNING INDICATOR SELF CANCELING TURN SIGNAL SWITCH WITH DIMMER, WASHER/WIPER AND HAZARD IN HANDLE INTEGRAL ELECTRONIC TURN SIGNAL FLASHER WITH HAZARD LAMPS OVERRIDING STOP LAMPS | | |
| Design | PAINT: ONE SOLID COLOR | |
| Color | CAB COLOR A: L0006EB WHITE ELITE BC BLACK, HIGH SOLIDS POLYURETHANE CHASSIS PAINT POWDER WHITE (N0006EA) SPARE WHEEL/RIM (PKWHT21, TKWHT21, W, TW) STANDARD BLACK BUMPER PAINT SUNVISOR PAINTED SAME AS CAB COLOR A STANDARD E COAT/UNDERCOATING | |
| Certification / Compliance | U.S. FMVSS CERTIFICATION, EXCEPT SALES CABS AND GLIDER KITS | |
| Raw Performance Data | | |

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| Description | Weight Front | Weight Rear |
|---|-----------------|----------------|
| CALC'D FRAME LENGTH - OVERALL : 297.27 | | |
| CALCULATED EFFECTIVE BACK OF CAB TO REAR SUSPENSION C/L (CA) : 119.45 in | | |
| CALC'D SPACE AVAILABLE FOR DECKPLATE : 122.45 in | | |

TOTAL VEHICLE SUMMARY

Weight Summary

| | Weight Front | Weight Rear | Total Weight |
|-----------------------------|-----------------|----------------|-----------------|
| Factory Weight ⁺ | 8208 lbs | 7083 lbs | 15291 lbs |
| Total Weight ⁺ | 8208 lbs | 7083 lbs | 15291 lbs |

Extended Warranty

TC4: MD MODERATE 3 YEARS/100,000 MILES / 161,000 KM
EXTENDED TRUCK COVERAGE. FEX APPLIES
AXLE: FRONT/TANDEM REAR MD MODERATE 3 YEAR/200,000
MILE/322,000 KM EXTENDED AXLE COVERAGE.
TOWING: 1 YEAR/UNLIMITED MILES/KM EXTENDED TOWING
COVERAGE \$550 CAP FEX APPLIES

(+) Weights shown are estimates only.
If weight is critical, contact Customer Application Engineering.

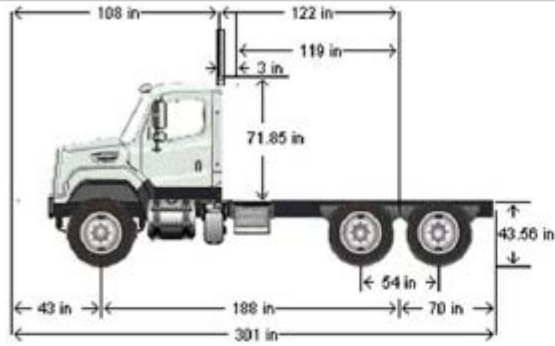
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D I M E N S I O N S



VEHICLE SPECIFICATIONS SUMMARY - DIMENSIONS

| | |
|--------------------------------|---|
| Wheelbase (545) | 4775MM (188 INCH) WHEELBASE |
| Rear Frame Overhang (552) | 1775MM (70 INCH) REAR FRAME OVERHANG |
| Fifth Wheel (578) | NO FIFTH WHEEL |
| Mounting Location (577) | NO FIFTH WHEEL LOCATION |
| Maximum Forward Position (in) | 0 |
| Maximum Rearward Position (in) | 0 |
| Amount of Slide Travel (in) | 0 |
| Slide Increment (in) | 0 |
| Desired Slide Position (in) | 0.0 |
| Cab Size (829) | 108 INCH BBC FLAT ROOF ALUMINUM CONVENTIONAL CAB |
| Sleeper (682) | NO SLEEPER BOX/SLEEPER/CAB |
| Exhaust System (016) | RH OUTBOARD UNDER STEP MOUNTED HORIZONTAL AFTERTREATMENT SYSTEM ASSEMBLY WITH RH B-PILLAR MOUNTED VERTICAL TAILPIPE |

TABLE SUMMARY - DIMENSIONS

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| Dimensions | Inches |
|--|--------|
| Bumper to Back of Cab (BBC) | 108.5 |
| Bumper to Centerline of Front Axle (BA) | 42.9 |
| Min. Cab to Body Clearance (CB) | 3.0 |
| Back of Cab to Centerline of Rear Axle(s) (CA) | 122.4 |
| Effective Back of Cab to Centerline of Rear Axle(s) (Effective CA) | 119.4 |
| Back of Cab Protrusions (Exhaust/Intake) (CP) | 3.0 |
| Back of Cab Protrusions (Side Extenders/Trim Tab) (CP) | 0.0 |
| Back of Cab Protrusions (CNG Tank) | 0.0 |
| Back of Cab Clearance (CL) | 3.0 |
| Back of Cab to End of Frame | 192.3 |
| Cab Height (CH) | 71.9 |
| Wheelbase (WB) | 188.0 |
| Frame Overhang (OH) | 69.9 |
| Overall Length (OAL) | 300.8 |
| Rear Axle Spacing | 54.0 |
| Unladen Frame Height at Centerline of Rear Axle | 43.6 |

Performance calculations are estimates only. If performance calculations are critical, please contact Customer Application Engineering.

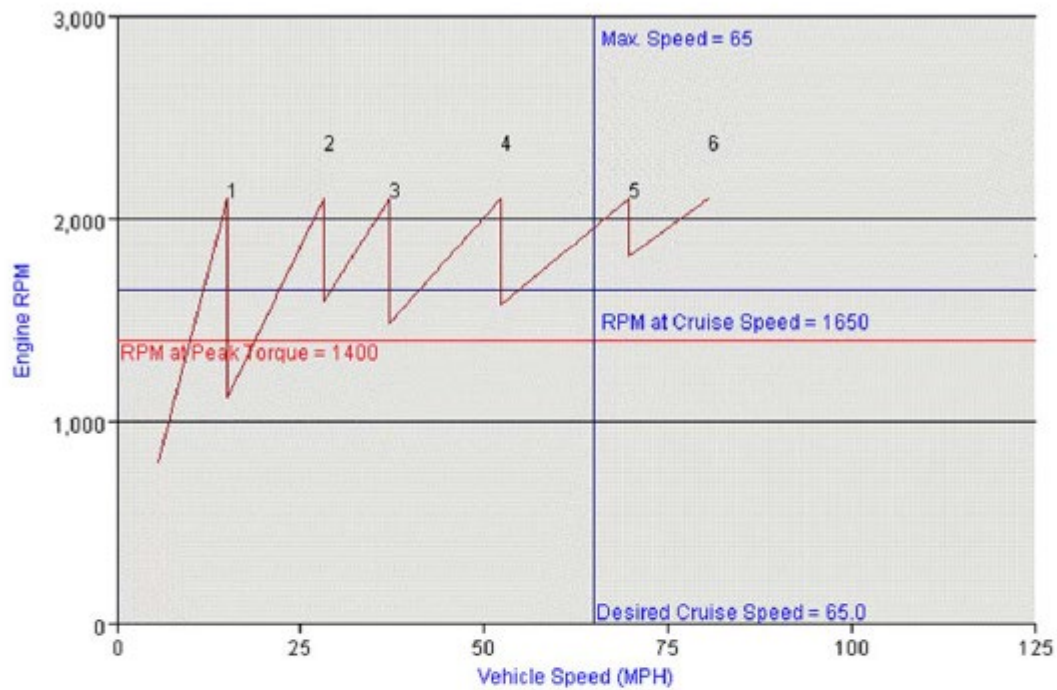
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SHIFT CHART



VEHICLE SPECIFICATIONS SUMMARY - SHIFT CHART

Cab Size (829) 108 INCH BBC FLAT ROOF ALUMINUM CONVENTIONAL CAB
 Desired Cruise Speed (mph) 65.0
 Engine (101) CUM L9 370 HP @ 2000 RPM, 2100 GOV RPM, 1250 LB/FT @ 1400 RPM
 RPM at Peak Torque 1400
 Governed RPM 2100
 Transmission (342) ALLISON 3000 RDS AUTOMATIC TRANSMISSION WITH PTO PROVISION

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Gear Ratio: LL..... N/A
 Gear Ratio: L..... N/A
 Gear Ratio: 1..... 3.49
 Gear Ratio: 2..... 1.86
 Gear Ratio: 3..... 1.41
 Gear Ratio: 4..... 1
 Gear Ratio: 5..... 0.75
 Gear Ratio: 6..... 0.65
 Gear Ratio: 7..... N/A
 Gear Ratio: 8..... N/A
 Gear Ratio: 9..... N/A
 Gear Ratio: 10..... N/A
 Gear Ratio: 11..... N/A
 Gear Ratio: 12..... N/A
 Gear Ratio: 13..... N/A
 Gear Ratio: 14..... N/A
 Gear Ratio: 15..... N/A
 Gear Ratio: 16..... N/A
 Gear Ratio: 17..... N/A
 Gear Ratio: 18..... N/A
 Auxiliary Transmission (352)..... NO AUXILIARY TRANSMISSION
 Low Gear Ratio..... N/A
 High Gear Ratio..... N/A
 Transfer Case (373)..... NO TRANSFER CASE
 Low Gear Ratio..... N/A
 High Gear Ratio..... N/A
 Rear Axle (420)..... MT-40-14X 40,000# R-SERIES TANDEM REAR AXLE
 Number of Speeds..... 1
 Rear Axle Gear Ratio(s)..... 4.88 REAR AXLE RATIO
 Rear Tires (094)..... CONTINENTAL HDL2 11R22.5 14 PLY RADIAL REAR TIRES
 Revolutions per Mile..... 493

TABLE SUMMARY - SHIFT CHART

| Transmission Gear | Transmission Gear Ratio | Rear Axle Ratio | Overall Gear Ratio | Percent Split | RPM After Shift | MPH at Peak Torque RPM | MPH at Governed |
|-------------------|-------------------------|-----------------|--------------------|---------------|-----------------|------------------------|-----------------|
| 1 | 3.49 | 4.88 | 17.03 | N/A | 800 | 10.0 | 15.0 |
| 2 | 1.86 | 4.88 | 9.08 | 87.6 | 1119 | 18.8 | 28.2 |
| 3 | 1.41 | 4.88 | 6.88 | 31.9 | 1592 | 24.8 | 37.1 |
| 4 | 1.00 | 4.88 | 4.88 | 41.0 | 1489 | 34.9 | 52.4 |
| 5 | 0.75 | 4.88 | 3.66 | 33.3 | 1575 | 46.6 | 69.8 |
| 6 | 0.65 | 4.88 | 3.17 | 15.4 | 1820 | 53.7 | 80.6 |

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Performance calculations are estimates only. If performance calculations are critical, please contact Customer Application Engineering.

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G V W R**VEHICLE SPECIFICATIONS SUMMARY - GVWR**

| | |
|--|--|
| Cab Size (829)..... | 108 INCH BBC FLAT ROOF ALUMINUM CONVENTIONAL CAB |
| Expected Front Axle(s) Load (lbs) | 18000.0 |
| Expected Pusher Axle(s) Load (lbs) | 0.0 |
| Expected Rear Axle(s) Load (lbs) | 40000.0 |
| Expected Tag Axle(s) Load (lbs) | 0.0 |
| Expected GVW (lbs) | 58000 |
| Expected GCW (lbs) | 80000.0 |
| Front Axle (400) | DETROIT DA-F-18.0-5 18,000# FL1 71.0 KPI/3.74 DROP SINGLE FRONT AXLE |
| Front Suspension (620) | 18,000# TAPERLEAF FRONT SUSPENSION |
| Front Hubs (418) | CONMET PRESET PLUS PREMIUM IRON FRONT HUBS |
| Front Disc Wheels (502)..... | ALCOA ULTRA ONE 89U63X 22.5X9.00 10-HUB PILOT 3.12 INSET 10-HD ALUMINUM FRONT WHEELS |
| Front Tires (093) | CONTINENTAL CITY SERVICE HA3 315/80R22.5 20 PLY RADIAL FRONT TIRES |
| Front Brakes (402) | BENDIX ADB22X-V AIR DISC FRONT BRAKES |
| Steering Gear (536) | TRW TAS-85 POWER STEERING |
| Rear Axle (420) | MT-40-14X 40,000# R-SERIES TANDEM REAR AXLE |
| Rear Suspension (622) | HENDRICKSON HAULMAX @40,000# REAR SUSPENSION |
| Rear Hubs (450) | CONMET PRESET PLUS PREMIUM IRON REAR HUBS |
| Rear Disc Wheels (505) | ALCOA LVL ONE 88367X 22.5X8.25 10-HUB PILOT ALUMINUM DISC REAR WHEELS |
| Rear Tires (094) | CONTINENTAL HDL2 11R22.5 14 PLY RADIAL REAR TIRES |
| Rear Brakes (423) | BENDIX ADB22X AIR DISC REAR BRAKES |
| Pusher / Tag Axle (443) | NO PUSHER OR TAG AXLE |
| Pusher / Tag Suspension (626) | NO PUSHER OR TAG SUSPENSION |
| Pusher / Tag Hubs (449) | NO PUSHER OR TAG HUBS |
| Pusher/Tag Disc Wheels (509) | NO PUSHER/TAG DISC WHEELS |
| Pusher / Tag Tires (095) | NO PUSHER/TAG TIRES |
| Pusher / Tag Brakes (456) | NO PUSHER/TAG BRAKES |

TABLE SUMMARY - GVWR

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| | Front | Rear 1 | Rear 2 |
|--------------------------------------|-------|--------|--------|
| Axle Component Weight Ratings | | | |
| Axles | 18000 | 20000 | 20000 |
| Suspension | 18000 | 20000 | 20000 |
| Hubs | 23000 | 26000 | 26000 |
| Brakes | 20000 | 23000 | 23000 |
| Wheels | 20000 | 29600 | 29600 |
| Tires | 20000 | 23360 | 23360 |
| Power Steering | 18000 | N/A | N/A |
| GAWR (per axle) | 18000 | 20000 | 20000 |
| GAWR (per axle system) | 18000 | | 40000 |
| Expected Load (per axle system) | 18000 | | 40000 |
| Vehicle GVWR Summary | | | |
| Calculated GVWR | 58000 | | |
| Expected GVWR | 58000 | | |
| All weights displayed in pounds | | | |

Performance calculations are estimates only. If performance calculations are critical, please contact Customer Application Engineering.

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F R A M E R B M

VEHICLE SPECIFICATIONS SUMMARY - FRAME RBM

| | |
|---|---|
| Wheelbase (545)..... | 4775MM (188 INCH) WHEELBASE |
| Frame Rails (546)..... | 11/32X3-1/2X10-15/16 INCH STEEL FRAME (8.73MMX277.8MM/0.344X10.94 INCH) 120KSI(546) |
| Yield Strength (psi) | 120000 |
| Section Modulus (per rail) (cu in)..... | 16.979 |
| RBM (per rail) (lbf-in) | 2037600 |
| Inner Frame Reinforcement (547)..... | 1/4 INCH (6.35MM) C-CHANNEL INNER FRAME REINFORCEMENT |
| Outer Frame Reinforcement (548)..... | NO OUTER FRAME REINFORCEMENT |

TABLE SUMMARY - FRAME RBM

| Item | Description / Value |
|--------------------------------------|--|
| Wheelbase | 4775MM (188 INCH) WHEELBASE |
| Frame | 11/32X3-1/2X10-15/16 INCH STEEL FRAME (8.73MMX277.8MM/0.344X10.94 INCH) 120KSI |
| Inner Frame Reinforcement | 1/4 INCH (6.35MM) C-CHANNEL INNER FRAME REINFORCEMENT |
| Outer Frame Reinforcement | NO OUTER FRAME REINFORCEMENT |
| Yield Strength (psi) | 120000 |
| Section Modulus - per rail (cu. in.) | 26.80 |
| Frame RBM - per rail (lbf-in) | 3217200 |

Performance calculations are estimates only. If performance calculations are critical, please contact Customer Application Engineering.

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FRAME SIDE SPACE

VEHICLE SPECIFICATIONS SUMMARY - FRAME SIDE SPACE

| | |
|---|---|
| Wheelbase (545)..... | 4775MM (188 INCH) WHEELBASE |
| Cab Size (829)..... | 108 INCH BBC FLAT ROOF ALUMINUM CONVENTIONAL CAB |
| Sleeper (682)..... | NO SLEEPER BOX/SLEEPER CAB |
| Exhaust System (016)..... | RH OUTBOARD UNDER STEP MOUNTED HORIZONTAL AFTERTREATMENT SYSTEM ASSEMBLY WITH RH B-PILLAR MOUNTED VERTICAL TAILPIPE |
| Frame Side Space LH (in) | 22.41 |
| Frame Side Space RH (in)..... | 170.282 |
| Battery Box (290)..... | BATTERY BOX FRAME MOUNTED |
| Left-Hand Fuel Tank (204)..... | 60 GALLON/227 LITER ALUMINUM FUEL TANK - LH |
| Left-Hand Auxiliary Fuel / Oil Tank(200)..... | NO LH AUXILIARY FUEL TANK |
| Right-Hand Fuel Tank (206) | NO RH FUEL TANK |
| Right-Hand Auxiliary Fuel / Oil Tank(201) | NO RH AUXILIARY FUEL TANK |
| Diesel Exhaust Fluid Tank(23U) | 13 GALLON DIESEL EXHAUST FLUID TANK |
| Rear Fenders(583)..... | NO REAR QUARTER FENDERS |
| Hydraulic Tank (203)..... | NO HYDRAULIC OIL TANK |

TABLE SUMMARY - FRAME SIDE SPACE

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| Dimensions (Left Side) | Inches |
|---|--------|
| Max CP - Maximum value of all Cab Protrusions | 3.0 |
| Bumper to chassis zero dimension | 5.5 |
| First front axle to chassis zero dimension | 37.4 |
| Bumper to Centerline of Front Axle (BA) | 42.9 |
| Wheelbase (WB) | 188.0 |
| Frame Overhang (OH) | 69.9 |
| Overall Length (OAL) | 300.8 |
| Length of Front Tire Unladen Radius (UR) | 21.6 |
| Length of Rear Tire Unladen Radius (UR) | 21.0 |
| Length Rear Axle Spacing factor | 54.0 |
| Pusher Axle Spacing | 0.0 |
| Length of Pusher Tire Unladen Radius (UR) | 0.0 |
| Frame Space Left Side | 22.4 |
| Side Step Left Side | 0.0 |
| Exhaust Left Side | 0.0 |
| Urea Tank Left Side | 13.6 |
| Battery Box Left Side | 19.3 |
| Fuel Tank Left Side | 35.0 |
| Hydraulic Tank Left Side | 0.0 |
| Aux1 Tank Left Side | 0.0 |
| Aux2 Tank Left Side | 0.0 |
| StoreBox1 Tank Left Side | 0.0 |
| StoreBox2 Tank Left Side | 0.0 |
| Frame Step Left Side | 0.0 |
| Fender Left Side | 0.0 |
| Other1 Left Side | 0.0 |
| Other2 Left Side | 0.0 |
| Adj Left Side | 0.0 |

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| Dimensions (Right Side) | Inches |
|---|--------|
| Max CP - Maximum value of all Cab Protrusions | 3.0 |
| Bumper to chassis zero dimension | 5.5 |
| First front axle to chassis zero dimension | 37.4 |
| Bumper to Centerline of Front Axle (BA) | 42.9 |
| Wheelbase (WB) | 188.0 |
| Frame Overhang (OH) | 69.9 |
| Overall Length (OAL) | 300.8 |
| Length of Front Tire Unladen Radius (UR) | 21.6 |
| Length of Rear Tire Unladen Radius (UR) | 21.0 |
| Length Rear Axle Spacing factor | 54.0 |
| Pusher Axle Spacing | 0.0 |
| Length of Pusher Tire Unladen Radius (UR) | 0.0 |
| Frame Space Right Side | 170.3 |
| Side Step Right Side | 0.0 |
| Exhaust Right Side | 37.6 |
| Urea Tank Right Side | 0.0 |
| Battery Box Right Side | 0.0 |
| Fuel Tank Right Side | 0.0 |
| Hydraulic Tank Right Side | 0.0 |
| Aux1 Tank Right Side | 0.0 |
| Aux2 Tank Right Side | 0.0 |
| StoreBox1 Tank Right Side | 0.0 |
| StoreBox2 Tank Right Side | 0.0 |
| Frame Step Right Side | 0.0 |
| Fender Right Side | 0.0 |
| Other1 Right Side | 0.0 |
| Other2 Right Side | 0.0 |
| Adj Right Side | 0.0 |

Performance calculations are estimates only. If performance calculations are critical, please contact Customer Application Engineering.

108SD 10 YARD L9 DIESEL DUMP



06/06/2019 3:21 PM

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VEHICLE # 2
Refuse Mini Packer



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076
 (855) 289-6572 • (855) BUY-NJPA • (831) 480-8497 Fax
Fleet@NationalAutoFleetGroup.com

7/22/2019

Quote ID 8501 R2

Mr. Julio Bello

Port of San Diego
 1400 Tidelands Avenue
 National City, CA 91950

Dear Julio Bello,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.
One (1) New/Unused (2020 Isuzu NPR Cab Chassis 25,950 GVWR, White Power Windows and Door Locks and Air Conditioning with Arata Equipment Company Loadmaster Elite 8 Yard Body.) Provided by Ms. Poter with TEC Equipment each for:

| | One Unit (1) |
|-----------------------|----------------------|
| Sub Total | \$ 67,817.68 |
| Arata Equipment Quote | \$ 88,165.00 |
| Tax (8.75%) | \$ 13,648.48 |
| Delivery | \$ 5,720.00 |
| CA Tire Fee | \$ 10.50 |
| Total | \$ 175,361.66 |

This vehicle(s) is available under the **Sourcewell (Formerly known as NJPA) Contract Number 081716-NAF**. Please reference this Contract Number on all Purchase Orders.
 Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper
 National Fleet Manager
jcooper@nationalautofleetgroup.com
 Office (855) 289-6572 - Fax (831) 480-8497



ARATA EQUIPMENT COMPANY

June 24th, 2019

Mr. Julio Bello
Mr. Charles Starns
Port of San Diego
San Diego, California

Dear Julio and Charles:

We at Arata Equipment Company are very pleased to have the opportunity provide you with a quotation for an additional piece of equipment to be used for replacement of your current fleet during the 2020 calendar year. In this case we will be offering a Isuzu Cabover style Cab & Chassis with a Loadmaster Rear Loader body mounted on it.

Attached you will find the two different Isuzu quotations for the different GVW rated trucks. Also, you will find a Loadmaster brochure. Lastly there is a spec sheet that shows the different GVW's that are required for the different size bodies.

Since we have been talking about either a 6 yard body or potentially the larger 8 yard body I am providing you with multiple truck prices. The smaller 6 yard body would get mounted on a truck with a GVW rating of 19,500 pounds. If you go to the larger 8 yard body the GVW needs to be raised up to 21,000 pounds. Due to the fact that Isuzu does not offer a 21,000 GVW rated truck we have to jump to the next higher classification which is a 25,950 pounds GVW rated truck. So, this provides you with the opportunity if you so desire to make one additional jump and go to the 10 yard body in this would still get mounted on the 25,950 pounds GVW rated truck.

Below I will provide you with the detailed body specifications containing the options chosen that we have previously discussed.

Loadmaster Elite Rear Loader - 6 cubic yards

Charles, the Elite 6 yard body will be mounted on a new Isuzu NRR diesel powered cab & chassis. The G.V.W. rating will be 19,500. The C.A. dimension will be 85". The equipment and features that will be included with the body will be as follows;

- A. Factory installation
- B. Hot shift PTO/pump combination
- C. Halogen work lights - mounted inside upper tailgate
- D. Strobe light mounted an upper tailgate light panel
- E. Dual front and rear strobe lights - 1 pair front - 1 pair rear

1655 Old County Road, San Carlos, CA 94070 (650) 508-1010 Fax: (650) 508-1011
Email: don@arata.com <http://www.arata.com>

Distributors For: LaBrie, Leach, Wittke, Otto Environmental (Carts), Plastic Omnium / Zorn, Peerless New-Way, Precision Loads, Wheeler, Roll-Rite, Safety Vision, Silent Drive, Barker, Perkins, 3rd Eye Camera Systems

- F. 20-pound fire extinguisher and safety triangle kit
- G. Rear Backup Camera System – 7" Color flat screen – (if Third Eye)
- H. DuPont acrylic enamel paint – white
- I. Shovel/broom rack mounted to side of body
- J. Remote Grease Zerk Ejector
- K. Remote Grease Zerk Sweep & Slide
- L. Side mounted storage boxes on both sides of body
(space permitting on 6 yard)

The price for this complete 6 yard body F.O.B. factory will be \$86,765.00. Sales tax, licenses, and freight will be in addition. I have also attached a table for you that provides pricing for all of the different combination and potential options that you may choose with the different size body in different size GVW rating. The insured driveway freight from Norway Michigan to your yard will be \$5,720.00. Federal Excise Tax will not apply to this size unit.

| Body and Truck Options: | Price |
|--------------------------------|-------------------|
| Loadmaster Elite 6 yard Body | \$86,765.00 |
| Steel surcharge | Included |
| Izuzu 19,500 pounds GVW truck. | \$49,864.94 |
| Combined Sub-total | \$136,629.94 |
| Freight | <u>\$5,720.00</u> |
| Total | \$142,349.94 |
| ★ | |
| Loadmaster Elite 8 yard Body | \$88,165.00 |
| Steel surcharge | Included |
| Izuzu 25,950 pounds GVW truck. | \$67,817.68 |
| Combined Sub-total | \$155,982.68 |
| Freight | <u>\$5,720.00</u> |
| Total | \$161,702.68 |
| | |
| Loadmaster Elite 10 yard Body | \$89,565.00 |
| Steel surcharge | Included |
| Izuzu 25,950 pounds GVW truck. | \$67,817.68 |
| Combined Sub-total | \$157,382.68 |
| Freight | <u>\$5,720.00</u> |
| Total | \$163,102.68 |

Gentlemen, Arata Equipment Company gives you our pledge to let you once experience a smooth and business-like transaction, with excellent customer service that has become synonymous with the Arata Equipment name. If you should have any questions, concerns, or problems with any of the preceding information, please do not hesitate to call.

Sincerely,

Don Arata

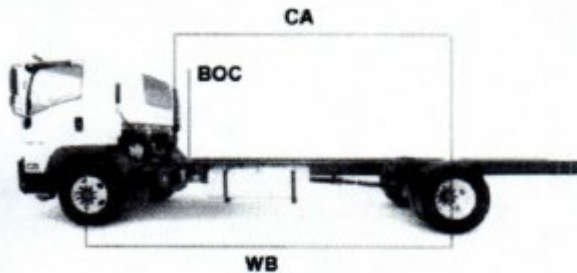


TEC ISUZU TRUCK

Ashley Porter

Copy of PORT OF SAN DIEGO (2020 FTR, MT1 152", 25,950 GVWR. White, FTR standard model specifications with power windows, power door locks, air conditioning, 6.14 final ratio, 11R22.5G tires, and 50 gallon aluminum fuel tank (THF)

Weight Distribution



| | |
|-------------------------|------------|
| Driver/Passenger Weight | 350.0 lbs |
| Wheelbase (WB) | 152 inches |
| Cab to Axle(CA) | 127 inches |
| Body Length | |
| Body Weight | |
| Cab to Body (BOC) | 7.7 inches |

** You must fill in body length and weight to enable body and payload weight calculations.

| Front % | Front Wt. | Rear % | Rear Wt. |
|----------------|----------------|--------------------------|---------------|
| 65% | 6,877.10 lbs. | 35% | 3,734.00 lbs. |
| GVWR | GVW | Remaining Payload Weight | |
| 25,950.00 lbs. | 10,611.10 lbs. | 15,338.90 lbs. | |

| Weight (lbs.) | Front | Rear | Total |
|---------------------|-----------|-----------|-----------|
| Chassis | 6,527.00 | 3,733.00 | 10,260.00 |
| Chassis Equipment | 0.10 | 1.00 | 1.10 |
| Subtotal | 6,527.10 | 3,734.00 | 10,261.10 |
| Driver/Passengers | 350.00 | 0.00 | 350.00 |
| Body/Body Equipment | 0.00 | 0.00 | 0.00 |
| Payload | 0.00 | 0.00 | 0.00 |
| Total | 6,877.10 | 3,734.00 | 10,611.10 |
| GAWR/GVWR | 12,000.00 | 19,000.00 | 25,950.00 |
| GCWR | | | 30,000.00 |

Chassis Equipment:

| Code | Item | Center of Gravity | Front Axle | Rear Axle | Total |
|------|---|-------------------|------------|-----------|----------|
| G1 | White, FTR standard model specifications with power windows, power door locks, air conditioning, 6.14 final ratio, 11R22.5G tires, and 50 gallon aluminum fuel tank (THF) | | 0.00 lbs | 0.00 lbs | 0.00 lbs |
| UZF | Back up alarm | | 0.00 lbs | 1.00 lbs | 1.00 lbs |
| IL9 | PTO enable switch and engine idle up switch recommended for PTO and idle applications only | | 0.10 lbs | 0.00 lbs | 0.10 lbs |
| THF | 50 Gallon Fuel Tank Capacity | | 0.00 lbs | 0.00 lbs | 0.00 lbs |
| 5S8 | 11R22.5 G | | 0.00 lbs | 0.00 lbs | 0.00 lbs |
| W0V | 6.14 | | 0.00 lbs | 0.00 lbs | 0.00 lbs |

Driver/Passengers:

| | Center of Gravity | Front Axle | Rear Axle | Total |
|--------|-------------------|------------|-----------|-----------|
| Driver | front axle | 350.00 lbs | 0.00 lbs | 350.0 lbs |

Current report content is based on data as of 2019-06-18 16:25:11. Any performance-related calculations are offered solely as guidelines. Actual vehicle performance will depend on your operating conditions. All information, specifications and pricing in this application are based on the latest information available. Isuzu Commercial Truck of America, Inc. reserves the right to discontinue or change, at any time, without prior notice, the pricing, specifications, options, materials, equipment, design and models.

Selected Model and Options

| | Code | Description | Weight | MSRP |
|----------------------------|------|---|----------|-------------|
| Model | | | | |
| | MT1 | FTR 152 | | \$83,048.00 |
| | G1 | White, FTR standard model specifications with power windows, power door locks, air conditioning, 6.14 final ratio, 11R22.5G tires, and 50 gallon aluminum fuel tank (THF) | | \$0.00 |
| Vehicle Application | | | | |
| | RQ2 | Truck Application | 0.0 lbs. | Inc. |
| Emissions | | | | |
| | YF5 | California Emissions | 0.0 lbs. | Inc. |
| | EPA | Federal | 0.0 lbs. | Inc. |
| Tires | | | | |
| | I5H | LRR (low rolling resistance) | 0.0 lbs. | Inc. |
| | R3C | Premium highway tread | 0.0 lbs. | Inc. |
| | S3D | Premium highway traction | 0.0 lbs. | Inc. |
| | 5S8 | 11R22.5 G | 0.0 lbs. | Inc. |
| Engine | | | | |
| | RJS | Isuzu 4HK1-TC, 4 cylinder 317 CID (5.2L), 215 HP at 2500 RPM, 520 ft.-lb gross torque at 1600 rpm, 16 valve, four cycle, overhead cam, turbocharged, inter-cooled, water cooled EGR valve, direct injection, electronically controlled common rail fuel system, engine cruise control function, Oil level check switch and light, Engine warning system with audible warning for low oil pressure, high coolant temperature, and low coolant level. | 0.0 lbs. | Inc. |
| | K30 | Cruise control | 0.0 lbs. | Inc. |
| Transmission | | | | |
| | Y6E | Allison RDS 2550 / 6 speed trans w/ PTO gear | 0.0 lbs. | Inc. |
| Wheelbase | | | | |
| | 39W | 152" Wheelbase | 0.0 lbs. | Inc. |
| Air Cleaner | | | | |
| | WG8 | Dry paper single element. (Donaldson) | 0.0 lbs. | Inc. |
| | Q4A | Air restriction indicator in MID | 0.0 lbs. | Inc. |
| Alternator | | | | |
| | I2C | 140 AMP. with integral regulator. | 0.0 lbs. | Inc. |
| Battery | | | | |
| | IX1 | Dual 12-Volt maintenance free group 31 750 CCA batteries with threaded posts | 0.0 lbs. | Inc. |
| Exhaust | | | | |
| | IX7 | Single horizontal with DPF/SCR exhaust system | 0.0 lbs. | Inc. |
| | 72E | Cooler | 0.0 lbs. | Inc. |
| | NPE | Electronic exhaust restriction | 0.0 lbs. | Inc. |
| Front Axle | | | | |
| | 40C | Dana E1254-W 12,000 lbs. capacity | 0.0 lbs. | Inc. |

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Selected Model and Options

| | Code | Description | Weight | MSRP |
|---------------------------------------|------|---|----------|----------|
| Rear Axle | | | | |
| | 40M | Dana 19060S single-speed axle, 19,000 lbs. capacity | 0.0 lbs. | Inc. |
| | M20 | Dana S19-140 single-speed axle, 19,000 lbs. capacity | 0.0 lbs. | Inc. |
| Ratio | | | | |
| | W0V | 6.14 | 0.0 lbs. | Inc. |
| Fuel Tank | | | | |
| | 70A | Left hand rail | 0.0 lbs. | Inc. |
| | THF | 50 Gallon Fuel Tank Capacity | 0.0 lbs. | Inc. |
| Seat | | | | |
| | A56 | Level air suspension seat with RH armrest driver seat | 0.0 lbs. | Inc. |
| | 24C | Rigid mount passenger seat | 0.0 lbs. | Inc. |
| | 25J | Tray top with tilt up back center seat | 0.0 lbs. | Inc. |
| Brakes | | | | |
| | NF8 | Butterfly valve type, air controlled | 0.0 lbs. | Inc. |
| | Z06 | Full air dual circuit, s-cam, drum | 0.0 lbs. | Inc. |
| | JE5 | Brake system power antilock | 0.0 lbs. | Inc. |
| | PS7 | Heated air dryer | 0.0 lbs. | Inc. |
| | B3A | In wheel air brake parking brake | 0.0 lbs. | Inc. |
| | BCU | Automatic slack adjusters | 0.0 lbs. | Inc. |
| Air Conditioning | | | | |
| | C60 | Air conditioner | 0.0 lbs. | Inc. |
| Power Windows & Door Locks | | | | |
| | IL0 | Yes | 0.0 lbs. | Inc. |
| Model Option | | | | |
| | G1 | White, FTR standard model specifications with power windows, power door locks, air conditioning, 6.14 final ratio, 11R22.5G tires, and 50 gallon aluminum fuel tank (THF) | 0.0 lbs. | Inc. |
| Additional Options | | | | |
| | UZF | Back up alarm | 1.0 lbs. | \$112.00 |
| | IL9 | PTO enable switch and engine idle up switch recommended for PTO and idle applications only | 0.1 lbs. | \$48.00 |
| Wipers | | | | |
| | C13 | 2 speed & adjustable intermittent wet arm washer blades | 0.0 lbs. | Inc. |
| Gauges | | | | |
| | 7NY | Multi information display (MID) | 0.0 lbs. | Inc. |
| | UD7 | Tachometer | 0.0 lbs. | Inc. |
| Lights | | | | |
| | TT5 | Halogen headlights | 0.0 lbs. | Inc. |
| | 81E | Turn signal lamp - front | 0.0 lbs. | Inc. |
| | T87 | Cornering lamp | 0.0 lbs. | Inc. |

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Selected Model and Options

| Code | Description | Weight | MSRP |
|--------------------------|--|----------|------|
| TEL | Side turn signal lamp | 0.0 lbs. | Inc. |
| U01 | Five roof marker lamp | 0.0 lbs. | Inc. |
| 81Y | Interior courtesy light | 0.0 lbs. | Inc. |
| 6SD | Seat belt warning light and chime | 0.0 lbs. | Inc. |
| Exterior Steering | | | |
| N40 | Power steering Saginaw st | 0.0 lbs. | Inc. |
| Interior Steering | | | |
| N33 | Steering column tilt type | 0.0 lbs. | Inc. |
| Interior Storage | | | |
| EDG | Overhead shelf with doors on driver and passenger sides | 0.0 lbs. | Inc. |
| JDN | Glove box | 0.0 lbs. | Inc. |
| 7KZ | Cup holder in dash | 0.0 lbs. | Inc. |
| 7XS | Cup holder in center console, large size | 0.0 lbs. | Inc. |
| Interior Trim | | | |
| 7FL | Cloth seats | 0.0 lbs. | Inc. |
| WM3 | Full trim, medium charcoal gray | 0.0 lbs. | Inc. |
| D20 | Sun visor driver and passenger | 0.0 lbs. | Inc. |
| 6WX | Vinyl floor cover | 0.0 lbs. | Inc. |
| IQ6 | Floor mats | 0.0 lbs. | Inc. |
| Mirrors | | | |
| DJ6 | Black mirror head with black stays | 0.0 lbs. | Inc. |
| TLR | Cross mirror, passenger side | 0.0 lbs. | Inc. |
| Glass | | | |
| 8LF | Rear window | 0.0 lbs. | Inc. |
| A02 | Windshield bonded, laminated, and tinted with upper shade band | 0.0 lbs. | Inc. |
| Doors | | | |
| 6QL | 90 degree door opening, side impact door beams | 0.0 lbs. | Inc. |
| E29 | 2 step cab entry | 0.0 lbs. | Inc. |
| CAB | | | |
| CAB | High rigidity single low cab forward (LCF) with 81.5 inch BBC | 0.0 lbs. | Inc. |
| W71 | Rigid mount | 0.0 lbs. | Inc. |
| 11A | Cab color fenders | 0.0 lbs. | Inc. |
| TL4 | Tilt up access panel grille | 0.0 lbs. | Inc. |
| 729 | Arc white color | 0.0 lbs. | Inc. |
| Front Bumper | | | |
| VB5 | Painted white | 0.0 lbs. | Inc. |
| Frame | | | |
| 7KJ | Straight frame, 80,000 PSI, 33.5 wide | 0.0 lbs. | Inc. |
| 8FT | Two front tow hooks | 0.0 lbs. | Inc. |
| 848 | Black color | 0.0 lbs. | Inc. |
| Wheels | | | |

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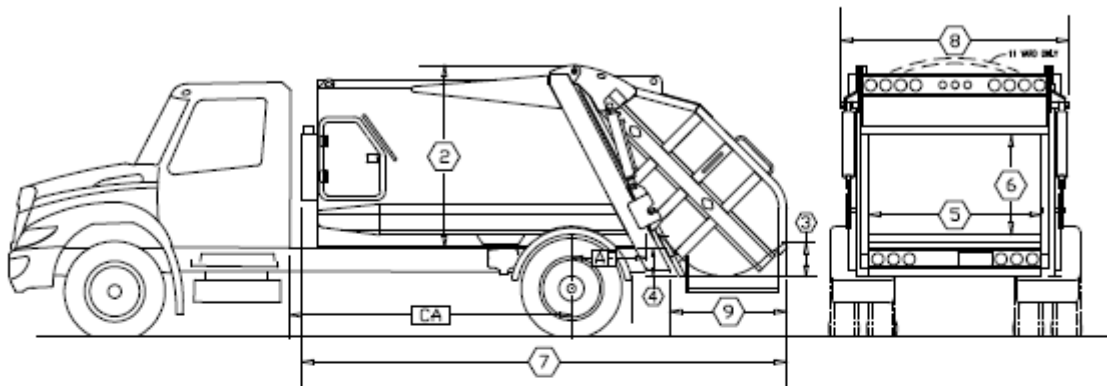
Selected Model and Options

| Code | Description | Weight | MSRP |
|-----------------------------|---------------------------------------|----------|-------------|
| FJZ | 22.5" x 8.25" | 0.0 lbs. | Inc. |
| W20 | Arc white color | 0.0 lbs. | Inc. |
| Rear Springs | | | |
| 34L | 21,000 lbs. capacity | 0.0 lbs. | Inc. |
| SAS | Multi leaf, bolted | 0.0 lbs. | Inc. |
| Front Hub Lube | | | |
| C5K | Oil bath | 0.0 lbs. | Inc. |
| Front Stabilizer Bar | | | |
| F59 | Yes | 0.0 lbs. | Inc. |
| Front Springs | | | |
| 34K | 12,000 lbs. capacity | 0.0 lbs. | Inc. |
| SAR | Taper leaf | 0.0 lbs. | Inc. |
| Accessories | | | |
| K05 | Engine block heater element | 0.0 lbs. | Inc. |
| WF3 | Two 12V power outlets | 0.0 lbs. | Inc. |
| 6KK | Dual electric horn | 0.0 lbs. | Inc. |
| 8RP | Radio AM/FM/CD with Bluetooth | 0.0 lbs. | Inc. |
| IX2 | Rear body dome lamp switch | 0.1 lbs. | Inc. |
| Cooling | | | |
| 500 | Radiator heavy duty | 0.0 lbs. | Inc. |
| Air Compressor | | | |
| E1Q | Heavy duty | 0.0 lbs. | Inc. |
| Air Intake | | | |
| KJ3 | Vertical air intake, rear cab mounted | 0.0 lbs. | Inc. |
| GVW Rating | | | |
| GZI | 25,950 lbs. | 0.0 lbs. | Inc. |
| Totals | | | |
| | Base Price | | \$83,048.00 |
| | Destination Charge | | \$2,000.00 |
| | DEF Fill Charge | | \$10.00 |
| | Total Options Price | | \$160.00 |
| | Tire Weight Tax | | \$151.68 |
| | Total | | \$85,369.68 |

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LOADMASTER**ELITE SERIES**

"small" rear loader

**DIMENSIONAL SPECIFICATIONS**

| 1 AVAILABLE BODY VOLUMES → | 6 YARD ³ | 8 YARD ³ | 10 YARD ³ | 11 YARD ³ |
|--|---------------------|---------------------|----------------------|----------------------|
| 2 HEIGHT ABOVE CHASSIS FRAME | 69 3/4 | 69 3/4 | 69 3/4 | 73 1/4 |
| 3 DEPTH OF HOPPER | 13 | 13 | 13 | 13 |
| 4 HOPPER BELOW CHASSIS FRAME | 11 | 11 | 11 | 11 |
| 5 HOPPER INSIDE WIDTH | 66 | 66 | 66 | 66 |
| 6 HOPPER OPENING HEIGHT | 41 | 41 | 41 | 41 |
| 7 OVERALL LENGTH | 161 3/4 | 185 3/4 | 209 3/4 | 209 3/4 |
| 8 OVERALL WIDTH | 85 1/2 | 85 1/2 | 85 1/2 | 85 1/2 |
| 9 REAR OF BODY TO REAR OF TAILGATE | 44 3/4 | 44 3/4 | 44 3/4 | 44 3/4 |
| 10 APPROX BODY WEIGHT | 7,200 LBS | 7,700 LBS | 8,200 LBS | 8,500 LBS |
| 11 LOAD SILL ABOVE CHASSIS FRAME | 2 INCHES | 2 INCHES | 2 INCHES | 2 INCHES |
| 12 HOPPER CAPACITY | 1.0 YD ³ | 1.0 YD ³ | 1.0 YD ³ | 1.0 YD ³ |
| 13 HEIGHT ABOVE FRAME (WITH GATE RAISED) | 118 | 118 | 118 | 118 |

CHASSIS RECOMMENDATIONS

Specify ELITE chassis to have 19.5 wheel size (not 22.5).
Consult factory **F** intending 22.5 wheel size.

| BODY SIZE | MINIMUM GVWR | CA | MINIMUM AF |
|--------------------|--------------|------|------------|
| 6 YD ³ | 17,000 | 85" | 34" |
| 8 YD ³ | 21,000 | 108" | 34" |
| 10 YD ³ | 25,500 | 134" | 34" |
| 11 YD ³ | 25,500 | 134" | 34" |

ISUZU "NOTES":

FOR the ELITE 6 and ELITE 8...THE ISUZU "N-SERIES" CHASSIS IS "POPULAR" CHOICE.

ISUZU "ONLY" OFFERS "AFT OF REAR AXLE" FUEL TANK. THIS TANK MUST BE "MOVED".

All of rear axle fuel tanks will require fuel tank "move" ... and will be Dealer's responsibility!

FOR the ELITE 8...THE ISUZU WB = 122.5" IS THE "CORRECT" ISUZU WHEEL BASE ... AND ISUZU's "HORIZONTAL" EXHAUST IS NEEDED.

FOR the ELITE 6...THE ISUZU WB = 122.5" IS THE "WORKABLE" ISUZU WHEEL BASE ... AND EITHER THE "HORIZONTAL" EXHAUST or "VERTICAL" EXHAUST will WORK.

The ELITE 6 "CAN BE" ON ISUZU's WB = 109" ... BUT THEN "BOTH" THE FUEL TANK AND THE "BATT BOX" NEED RE-LOCATION. THE "HORIZONTAL" EXHAUST "MUST BE" SPEC'd for ELITE 6 on WB = 109".

LOADMASTER reserves the right to revise product specifications.

This "DATA SHEET" is "Informational" only. Consult with your LOADMASTER dealer prior to ordering...for final specifications.

For "CT"...ensure Clear & Usable per this Info. (If EXHAUST stack is "consuming" space... then "account" for EXHAUST when you are "spacing" Chassis.)

LOADMASTER
loadmaster@loadmaster.org
800-433-2768

100 west eleventh avenue
po box 196
Norway, Michigan 48070-0196
fax 906-583-9000 fax

JULY 01, 2018

ELITE BASE-PRODUCT SPECIFICATIONS**(JULY 2018)****Material Specifications-Body**

| | |
|---|------------------------------|
| Body sides | 10 ga. high tensile |
| Body rearward floor | 3/16" high tensile |
| Body forward floor | 1/8" high tensile |
| Body roof | 10 ga. high tensile |
| Floor's longitudinals | tubular 3" x 8" x 3/16" wall |
| Ejector's track channel | 1/4" high tensile |
| Body structural upgrade options available (thickness and alloy) | |

Material Specifications-Tailgate

| | |
|---|------------------------------------|
| Lower tailgate Sides | 3/16" T-1 alloy |
| Upper tailgate Sides | 10 ga. high tensile |
| Hopper floor | 3/16" T-1 alloy |
| Separator panel | 3/16" abrasion-resistant grade 235 |
| Tailgate structural upgrade options available (thickness and alloy) | |

**Material Specifications-Blades**

| | |
|--------------------------|----------------------------------|
| Ejector's face panel | 10 ga. high tensile |
| Ejector's structure | tubular 2" x 3" x 3/16" |
| Ejector's tracking shoes | UHMW polyethylene |
| Sweep blade face | 3/16" T-1 alloy |
| Sweep blade pusharms | 1/2" high tensile |
| Slide blade face | 7ga. high tensile |
| Blades wrist pin & axles | 2 1/4" dia. med carb cold finish |
| Slider's shoeing | nylatron nsm & uhmw polyethylene |

Hydraulic Specifications

| | | | |
|-------------------|--|-----------------------------|----------------------|
| Reservoir | 20 gallon | Sweep Cylinders (2) | 3 1/2" bore |
| Pump | cast iron gear-type (3 cubic inch per rev) | Pack (slider) Cylinders (2) | 3 1/2" bore |
| Pump flow | 18 gpm | Gate lift Cylinders (2) | 3 1/2" bore |
| Max syst pressure | 2,700 psi | Ejector Telescopic | 2-stage (4.5/3.5) |
| Suction Filter | 100 mesh | Body-mounted valve | 2 function sectional |
| Return Filter | 5 micron tank top | Tailgate-mounted valve | 3 function sectional |

Electrical Specifications

| | | | |
|------------------|-------------------------------|----------|---------------------------|
| Wire | 14 ga xsl | Switches | centralized, in-cab panel |
| Wire identifiers | color & function labelling | Lights | grommet-mounted |
| Harnessing | multi-section; braid covering | | |
| Harness Connects | Deutsch aircraft type | | |
| Wire connects | heat shrink sealed | | |

Some standard features

Epoxy primer paint
 Undercoated
 Automatic tailgate latches
 Body access door with ladder
 Full complement of lights
 Quick change shoeing

Some available options

Hot-shift PTO or cable shift "Customer-preferred" choices
 Work lights
 Strobe lights
 8k Drum winch (container handling)
 Cart Tipper/ Barrel Tipper

VEHICLES # 3 & 4
3/4 Ton Crew Cab Pickup



National Auto Fleet Group

A Division of Chevrolet of Watsonville
 490 Auto Center Drive, Watsonville, CA 95076
 (855) 289-6572 • (831) 480-8497 Fax
 Fleet@NationalAutoFleetGroup.com

6/6/2019
 6/11/2019 Re-Configured

Quote ID: **10635 R1**

Order Cut Off Date: **8/2/2019**

Mr Julio Bello
 Port of San Diego
 1400 Tidelands Ave
 National City, California, 91950

Dear Julio Bello,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

Two (2) New/Unused (2019 Ford Super Duty F-250 SRW (W2A) XL 2WD Crew Cab 6.75' Box 160" WB, Harbor Truck Equipment) and delivered to your specified location, each for

| | One Unit | Extended Unit's (2) |
|------------------------|-------------|------------------------|
| Contract Price | \$40,856.84 | \$81,713.68 |
| Harbor Truck Equipment | \$2,219.80 | \$4,439.60 |
| 6 additional key(s) | \$1,200.00 | \$2,400.00 |
| Tax (8.7500 %) | \$3,874.21 | \$7,748.42 |
| Tire fee | \$8.75 | \$17.50 |
| Total | \$48,159.60 | \$96,319.20 |

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell (Formerly Known as NJPA) Contract 120716-NAF**. Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper
 Account Manager
 Email: Fleet@NationalAutoFleetGroup.com
 Office: (855) 289-6572
 Fax: (831) 480-8497

Quoting Department
 Account Manager
 Fleet@NationalAutoFleetGroup.com
 (855) 289-6572



GMC



255 Voyager Ave
Brea, CA 92821
Phone: 714-996-0411
Fax: 714-996-0695

Sales Quote

Page 1 of 1

Sales Quote SQ26229
Sales Quote Date: 6/10/2019
Inside Sales Rep.: Kimberly Bellamy

Sell

To: NATIONAL AUTO FLEET GROUP
DEALER # 71E061
1330 W. MAIN ST.
ALHAMBRA, CA 91801
626-414-2000

Ship

To: PORT OF SAN DIEGO
1400 TIDELANDS AVE

NATIONAL CITY, CA 91950

Tax Ident. Type Legal Entity

Customer ID FLW01

Ship Via

Dealer Number

Terms 2% 10 Days, Net 30

SalesPerson

JENNIFER

Location BREA

VIN

DND

Territory REGION 1

Harbor Truck Bodies is Not Held Responsible for any items not listed on this order/quote.

Pricing on quote is valid 30 days from sales quote date.

| Item No. | Description | Exp. Notes | Unit | Qty. | Unit Price | Net Price |
|-------------------------|--|--|------|------|------------|-----------|
| FORD-040-C-SRW SEO_1 | FORD 40" CA CREW CAB SRW GAS- LADDER RACK FORKLIFT LOADABLE | fuller truck accessories #BAC81001, BAC81003, BAC30221 AND BAC15018 | EACH | 1 | | |
| | | | EACH | 1 | 928.20 | 928.20 |
| MLS8RB-LED | LIGHT ROTATING BEACON STROBE LED ECCO 7965 | | EACH | 2 | 433.30 | 866.60 |
| MPDI | PDI FOR NEW VEHICLE | | EACH | 1 | 225.00 | 225.00 |
| FREIGHT | Freight | | EACH | 1 | 125.00 | 125.00 |
| FUEL CHARGE | FUEL CHARGE | | EACH | 1 | 75.00 | 75.00 |

Amount Subject to Sales Tax 0

Amount Exempt from Sales Tax 2,219.80

Authorized Signature _____

Date _____

Dealer VIN/VON _____

P.O.# _____

Subtotal: 2,219.80

Invoice Discount: 0.00

Total Sales Tax: 0.00

Total: 2,219.80

Vehicle Configuration Options

| | |
|-----------------------------|--|
| ENGINE | |
| Code | Description |
| 99T | ENGINE: 6.7L 4V OHV POWER STROKE V8 TURBO DIESEL B20, -inc: manual push-button engine-exhaust braking and intelligent oil-life monitor, 175 Amp Heavy Duty Alternator, 34 Gallon Fuel Tank, 3.31 Axle Ratio, Dual 78-AH 750 CCA Batteries |
| TRANSMISSION | |
| Code | Description |
| 44W | TRANSMISSION: TORQSHIFT 6-SPEED AUTOMATIC, -inc: (6R140), SelectShift |
| WHEELS | |
| Code | Description |
| 64A | WHEELS: 17" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments (STD) |
| TIRES | |
| Code | Description |
| TD8 | TIRES: LT245/75RX17E BSW A/S (4), (STD) |
| PRIMARY PAINT | |
| Code | Description |
| Z1 | OXFORD WHITE |
| PAINT SCHEME | |
| Code | Description |
| — | STANDARD PAINT |
| SEAT TYPE | |
| Code | Description |
| AS | MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar |
| AXLE RATIO | |
| Code | Description |
| X31 | 3.31 AXLE RATIO |
| ADDITIONAL EQUIPMENT | |
| Code | Description |
| 90L | POWER EQUIPMENT GROUP, -inc: Deletes passenger-side lock cylinder, upgraded door trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, Power Locks, Remote Keyless Entry, Manual Telescoping/Folding Trailer Tow Mirrors, power heated glass, heated convex spotter mirror and |

| | |
|-----------------------|--|
| | integrated clearance lights and turn signal indicators, Power Front & Rear Seat Windows, 1-touch up/down driver/passenger window, Power Tailgate Lock |
| 76C | EXTERIOR BACKUP ALARM (PRE-INSTALLED), -inc: Custom accessory |
| 18B | PLATFORM RUNNING BOARDS |
| 91S | AMBER LED WARNING STROBES (PRE-INSTALLED), -inc: center high-mounted stop light bar and 2 hood mounted lights |
| 585 | RADIO: AM/FM STEREO/MP3, -inc: 6 speakers, SYNC Communications & Entertainment System, enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls |
| 525 | STEERING WHEEL-MOUNTED CRUISE CONTROL |
| OPTION PACKAGE | |
| Code | Description |
| 600A | ORDER CODE 600A |

2019 Fleet/Non-Retail Ford Super Duty F-250 SRW XL 2WD Crew Cab 6.75' Box 160" WB

WINDOW STICKER

2019 Ford Super Duty F-250 SRW XL 2WD Crew Cab 6.75' Box 160" WB

| CODE | MODEL | MSRP |
|--|--|-------------|
| W2A | 2019 Ford Super Duty F-250 SRW XL 2WD Crew Cab 6.75' Box 160" WB | \$36,745.00 |
| OPTIONS | | |
| 99T | ENGINE: 6.7L 4V OHV POWER STROKE V8 TURBO DIESEL B20, -inc: manual push-button engine-exhaust braking and intelligent oil-life monitor, 175 Amp Heavy Duty Alternator, 34 Gallon Fuel Tank, 3.31 Axle Ratio, Dual 78-AH 750 CCA Batteries | \$9,120.00 |
| 44W | TRANSMISSION: TORQSHIFT 6-SPEED AUTOMATIC, -inc: (6R140), SelectShift | \$0.00 |
| 64A | WHEELS: 17" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments (STD) | \$0.00 |
| TD8 | TIRES: LT245/75RX17E BSW A/S (4), (STD) | \$0.00 |
| Z1 | OXFORD WHITE | \$0.00 |
| — | STANDARD PAINT | \$0.00 |
| AS | MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar | \$0.00 |
| X31 | 3.31 AXLE RATIO | INC |
| 90L | POWER EQUIPMENT GROUP, -inc: Deletes passenger-side lock cylinder, upgraded door trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, Power Locks, Remote Keyless Entry, Manual Telescoping/Folding Trailer Tow Mirrors, power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators, Power Front & Rear Seat Windows, 1-touch up/down driver/passenger window, Power Tailgate Lock | \$1,125.00 |
| 76C | EXTERIOR BACKUP ALARM (PRE-INSTALLED), -inc: Custom accessory | \$140.00 |
| 18B | PLATFORM RUNNING BOARDS | \$445.00 |
| 91S | AMBER LED WARNING STROBES (PRE-INSTALLED), -inc: center high-mounted stop light bar and 2 hood mounted lights | \$675.00 |
| 585 | RADIO: AM/FM STEREO/MP3, -inc: 6 speakers, SYNC Communications & Entertainment System, enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls | \$550.00 |
| 525 | STEERING WHEEL-MOUNTED CRUISE CONTROL | \$235.00 |
| 600A | ORDER CODE 600A | \$0.00 |
| Please note selected options override standard equipment | | |

| | |
|------------------------------------|--------------------|
| SUBTOTAL | \$49,035.00 |
| Advert/ Adjustments | \$0.00 |
| Manufacturer Destination Charge | \$1,595.00 |
| TOTAL PRICE | \$50,630.00 |
| Est City: N/A MPG | |
| Est Highway: N/A MPG | |
| Est Highway Cruising Range: N/A mi | |

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Standard Equipment**MECHANICAL**

| |
|--|
| Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel -inc: Flex-Fuel badge on fleet orders only |
| Transmission: TorqShift-G 6-Spd Auto w/SelectShift |
| 3.73 Axle Ratio |
| GVWR: 10,000 lb Payload Package |
| 50-State Emissions System |
| Transmission w/Oil Cooler |
| Rear-Wheel Drive |
| 72-Amp/Hr 650CCA Maintenance-Free Battery w/Run Down Protection |
| 157 Amp Alternator |
| Class V Towing Equipment -inc: Hitch and Trailer Sway Control |
| Trailer Wiring Harness |
| 3890lbs. Maximum Payload |
| HD Shock Absorbers |
| Front Anti-Roll Bar |
| Firm Suspension |
| Hydraulic Power-Assist Steering |
| 34 Gal. Fuel Tank |
| Single Stainless Steel Exhaust |
| Front Suspension w/Coil Springs |
| Leaf Rear Suspension w/Leaf Springs |
| 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control |

EXTERIOR

| |
|--|
| Wheels: 17" Argent Painted Steel -inc: painted hub covers/center ornaments |
| Tires: LT245/75Rx17E BSW A/S (4) |
| Regular Box Style |
| Steel Spare Wheel |
| Full-Size Spare Tire Stored Underbody w/Crankdown |
| Clearcoat Paint |
| Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks |
| Black Rear Step Bumper |
| Black Side Windows Trim and Black Front Windshield Trim |
| Black Door Handles |
| Black Manual Side Mirrors w/Manual Folding |
| Manual Extendable Trailer Style Mirrors |
| Fixed Rear Window |
| Light Tinted Glass |

| |
|--|
| Variable Intermittent Wipers |
| Aluminum Panels |
| Black Grille |
| Front License Plate Bracket |
| Tailgate Rear Cargo Access |
| Manual Tailgate/Rear Door Lock |
| Fully Automatic Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off |
| Cargo Lamp w/High Mount Stop Light |

ENTERTAINMENT

| |
|--|
| Radio: AM/FM Stereo -inc: digital clock and 4 speakers |
| Fixed Antenna |
| 1 LCD Monitor In The Front |

INTERIOR

| |
|--|
| 4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement |
| 4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement |
| 60-40 Folding Split-Bench Front Facing Fold-Up Cushion Rear Seat |
| Manual Tilt/Telescoping Steering Column |
| Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer |
| Manual Rear Windows |
| Manual Air Conditioning |
| HVAC -inc: Underseat Ducts |
| Illuminated Locking Glove Box |
| Interior Trim -inc: Chrome Interior Accents |
| Full Cloth Headliner |
| Urethane Gear Shift Knob |
| HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage and driver's side manual lumbar |
| Day-Night Rearview Mirror |
| Passenger Visor Vanity Mirror |
| 2 12V DC Power Outlets |
| Full Overhead Console w/Storage and 2 12V DC Power Outlets |
| Fade-To-Off Interior Lighting |
| Front And Rear Map Lights |
| Full Vinyl/Rubber Floor Covering |
| Underhood And Pickup Cargo Box Lights |
| Instrument Panel Bin and Covered Dashboard Storage |
| Manual 1st Row Windows |

| |
|--|
| Systems Monitor |
| Trip Computer |
| Outside Temp Gauge |
| Analog Display |
| Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints |
| Securilock Anti-Theft Ignition (pats) Engine Immobilizer |
| Air Filtration |

SAFETY

| |
|---|
| Electronic Stability Control (ESC) And Roll Stability Control (RSC) |
| ABS And Driveline Traction Control |
| Side Impact Beams |
| Dual Stage Driver And Passenger Seat-Mounted Side Airbags |
| Tire Specific Low Tire Pressure Warning |
| Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute |
| Safety Canopy System Curtain 1st And 2nd Row Airbags |
| Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point and Height Adjusters |
| Dual Stage Driver And Passenger Front Airbags |
| Back-Up Camera |

VEHICLE # 5
Crew Cab Stakebed Truck



National Auto Fleet Group

A Division of Chevrolet of Watsonville
 490 Auto Center Drive, Watsonville, CA 95076
 (855) 289-6572 • (831) 480-8497 Fax
 Fleet@NationalAutoFleetGroup.com

3/4 TON CREW STAKE
BED

6/6/2019
 6/11/2019 Re-Configured

Quote ID: 10638 R1

Order Cut Off Date: 8/2/2019

Mr Julio Bello
 Port of San Diego
 1400 Tidelands Ave
 National City, California, 91950
 Dear Julio Bello,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

One (1) New/Unused (2019 Ford Super Duty F-350 SRW (W3A) XL 2WD Crew Cab 8' Box 176" WB, Harbor Stakebed and Lift Gate) and delivered to your specified location, each for

| | One Unit |
|-------------------------------|-------------|
| Contract Price | \$42,811.16 |
| Harbor Stakebed and Lift Gate | \$15,193.60 |
| 4 additional key(s) | \$800.00 |
| Tax (8.7500 %) | \$5,145.42 |
| Tire fee | \$8.75 |
| Total | \$63,958.93 |

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell (Formerly Known as NJPA) Contract 120716-NAF**. Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper
 Account Manager
 Email: Fleet@NationalAutoFleetGroup.com
 Office: (855) 289-6572
 Fax: (831) 480-8497

Quoting Department
 Account Manager
 Fleet@NationalAutoFleetGroup.com
 (855) 289-6572



GMC



255 Voyager Ave
Brea, CA 92821
Phone: 714-996-0411
Fax: 714-996-0695

Sales Quote

Page 1 of 1

Sales Quote: SQ26224
Sales Quote Date: 6/10/2019
Inside Sales Rep.: Kimberly Bellamy

Sell
To: NATIONAL AUTO FLEET GROUP
DEALER # 71E061
1330 W. MAIN ST.
ALHAMBRA, CA 91801
626-414-2000

Ship
To: PORT OF SAN DIEGO
1400 TIDELANDS AVE
NATIONAL CITY, CA 91950

Tax Ident. Type Legal Entity

Customer ID FLW01

Ship Via
Terms 2% 10 Days, Net 30
Location BREA
Territory REGION 1

Dealer Number
SalesPerson JENNIFER
VIN

Harbor Truck Bodies is Not Held Responsible for any items not listed on this order/quote.
Pricing on quote is valid 30 days from sales quote date.

| Item No. | Description | Exp. Notes | Unit | Qty. | Unit Price | Net Price |
|-----------------|--|----------------|------|------|------------|-----------|
| FORD-056-C-SRW | FORD 56" CA CREW CAB SRW GAS- | | EACH | 1 | | |
| SEO_8FT | FLATBED - DIAMOND PLATE FLOOR | WITH MUDEFLAPS | EACH | 1 | 5,526.50 | 5,526.50 |
| HTFBH7-5 | BULKHEAD 40"H X 7"W STRAIGHT FOR STEEL | | EACH | 1 | | |
| | TOP | | | | | |
| UB241B14 | LINDERBED BOX 24"L X 18"H X 14"D | | EACH | 2 | 421.40 | 842.80 |
| | MOUNTED FLUSH WITH SIDE RAIL | | | | | |
| M7PRONG | 7 PRONG TRAILER CONNECTOR (POLLAK) | | EACH | 1 | 144.20 | 144.20 |
| MLSBRB-LED | LIGHT ROTATING BEACON STROBE LED | MOUNT OF | EACH | 2 | 433.30 | 866.60 |
| | ECCO 7965 | BULKHEAD | | | | |
| MPOI | POI FOR NEW VEHICLE | | EACH | 1 | 225.00 | 225.00 |
| SEO_1 | PRINT WHITE | | EACH | 1 | 156.80 | 156.80 |
| SEO_2 | 40" HIGH SLATTED STEEL GATES | WHITE | EACH | 1 | 1,538.60 | 1,538.60 |
| MBCK-UP-FD-872D | AFTERMARKET BACK UP CAMERA | | EACH | 1 | 209.30 | 209.30 |
| | INSTALLED ON PICKUP BED | | | | | |
| SEO_1 | TOMMYGATE MODEL 80-16 TP42 | | EACH | 1 | 5,349.40 | 5,349.40 |
| SEO_3 | MOUNT WITH LED RAIL LIGHTS | | EACH | 1 | 134.40 | 134.40 |
| IFUEL_CHARGE | FUEL CHARGE | | EACH | 1 | 75.00 | 75.00 |
| IFREIGHT | Freight | | EACH | 1 | 125.00 | 125.00 |

Amount Subject to Sales Tax 0
Amount Exempt from Sales Tax 15,193.60
Authorized Signature _____ Date _____
Dealer VIN/VON _____
P.O.# _____

Subtotal: 15,193.60
Invoice Discount: 0.00
Total Sales Tax 0.00
Total: 15,193.60

Vehicle Configuration Options

| | |
|-----------------------------|--|
| ENGINE | |
| Code | Description |
| 99T | ENGINE: 6.7L 4V OHV POWER STROKE V8 TURBO DIESEL B20, -inc: manual push-button engine-exhaust braking and intelligent oil-life monitor, 48 Gallon Fuel Tank, 175 Amp Heavy Duty Alternator, GVWR: 11,100 lb Payload Package, 3.31 Axle Ratio, Dual 78-AH 750 CCA Batteries |
| TRANSMISSION | |
| Code | Description |
| 44W | TRANSMISSION: TORQSHIFT 6-SPEED AUTOMATIC, -inc: (6R140), SelectShift |
| WHEELS | |
| Code | Description |
| 64A | WHEELS: 17" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments (STD) |
| TIRES | |
| Code | Description |
| TD8 | TIRES: LT245/75RX17E BSW A/S (4), (STD) |
| PRIMARY PAINT | |
| Code | Description |
| Z1 | OXFORD WHITE |
| PAINT SCHEME | |
| Code | Description |
| --- | STANDARD PAINT |
| SEAT TYPE | |
| Code | Description |
| AS | MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar |
| AXLE RATIO | |
| Code | Description |
| X31 | 3.31 AXLE RATIO |
| ADDITIONAL EQUIPMENT | |
| Code | Description |
| 90L | POWER EQUIPMENT GROUP, -inc: Deletes passenger-side lock cylinder, upgraded door trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, Power Locks, Remote Keyless Entry, Trailer Tow Mirrors w/Power Heated Glass, power heated glass, heated convex spotter mirror and |

| | |
|-----------------------|--|
| | integrated clearance lights and turn signal indicators, Power Front & Rear Seat Windows, 1-touch up/down driver/passenger window, Power Tailgate Lock |
| 66D | PICKUP BOX DELETE, -inc: Deletes tie-down hooks, tailgate, rearview camera, 7/4 pin connector and center high-mounted stop lamp (CHMSL) (only on vehicles over 10,000 lbs.GVWR), Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer, In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements), Rear Bumper Delete, Spare Wheel, Tire, Carrier & Jack Delete |
| | GVWR: 11,100 LB PAYLOAD PACKAGE |
| 18B | PLATFORM RUNNING BOARDS |
| 59H | CENTER HIGH-MOUNTED STOP LAMP (CHMSL), -inc: CHMSL is deleted from vehicles over 10,000 lbs GVWR w/66D Pickup Box Delete; replaced w/a black cover; to add CHMSL w/66D Pickup Box Delete select 59H, CHMSL is standard under all other conditions |
| 91S | AMBER LED WARNING STROBES (PRE-INSTALLED), -inc: center high-mounted stop light bar and 2 hood mounted lights |
| 585 | RADIO: AM/FM STEREO/MP3, -inc: 6 speakers, SYNC Communications & Entertainment System, enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls |
| 525 | STEERING WHEEL-MOUNTED CRUISE CONTROL |
| 76C | EXTERIOR BACKUP ALARM (PRE-INSTALLED) |
| 872 | REAR VIEW CAMERA & PREP KIT, -inc: Pre-installed content includes cab wiring, frame wiring to the rear most cross member and video display w/electronic mirror and 4" display, Upfitters kit includes camera w/mounting bracket, 14" jumper wire and camera mounting and aiming instructions |
| OPTION PACKAGE | |
| Code | Description |
| 610A | ORDER CODE 610A |

2019 Fleet/Non-Retail Ford Super Duty F-350 SRW XL 2WD Crew Cab 8' Box 176" WB

WINDOW STICKER

| 2019 Ford Super Duty F-350 SRW XL 2WD Crew Cab 8' Box 176" WB | | |
|---|--|-------------|
| CODE | MODEL | MSRP |
| W3A | 2019 Ford Super Duty F-350 SRW XL 2WD Crew Cab 8' Box 176" WB | \$38,120.00 |
| OPTIONS | | |
| 99T | ENGINE: 6.7L 4V OHV POWER STROKE V8 TURBO DIESEL B20, -inc: manual push-button engine-exhaust braking and intelligent oil-life monitor, 48 Gallon Fuel Tank, 175 Amp Heavy Duty Alternator, GVWR: 11,100 lb Payload Package, 3.31 Axle Ratio, Dual 78-AH 750 CCA Batteries | \$9,120.00 |
| 44W | TRANSMISSION: TORQSHIFT 6-SPEED AUTOMATIC, -inc: (6R140), SelectShift | \$0.00 |
| 64A | WHEELS: 17" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments (STD) | \$0.00 |
| TD8 | TIRES: LT245/75RX17E BSW A/S (4), (STD) | \$0.00 |
| Z1 | OXFORD WHITE | \$0.00 |
| — | STANDARD PAINT | \$0.00 |
| AS | MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar | \$0.00 |
| X31 | 3.31 AXLE RATIO | INC |
| 90L | POWER EQUIPMENT GROUP, -inc: Deletes passenger-side lock cylinder, upgraded door trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, Power Locks, Remote Keyless Entry, Trailer Tow Mirrors w/Power Heated Glass, power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators, Power Front & Rear Seat Windows, 1-touch up/down driver/passenger window, Power Tailgate Lock | \$1,125.00 |
| 66D | PICKUP BOX DELETE, -inc: Deletes tie-down hooks, tailgate, rearview camera, 7/4 pin connector and center high-mounted stop lamp (CHMSL) (only on vehicles over 10,000 lbs.GVWR), Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer, In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements), Rear Bumper Delete, Spare Wheel, Tire, Carrier & Jack Delete | (\$625.00) |
| — | GVWR: 11,100 LB PAYLOAD PACKAGE | INC |
| 18B | PLATFORM RUNNING BOARDS | \$445.00 |
| 59H | CENTER HIGH-MOUNTED STOP LAMP (CHMSL), -inc: CHMSL is deleted from vehicles over 10,000 lbs GVWR w/66D Pickup Box Delete; replaced w/a black cover; to add CHMSL w/66D Pickup Box Delete select 59H, CHMSL is standard under all other conditions | \$0.00 |
| 91S | AMBER LED WARNING STROBES (PRE-INSTALLED), -inc: center high-mounted stop light bar and 2 hood mounted lights | \$675.00 |
| 585 | RADIO: AM/FM STEREO/MP3, -inc: 6 speakers, SYNC Communications & Entertainment System, enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls | \$550.00 |
| 525 | STEERING WHEEL-MOUNTED CRUISE CONTROL | \$235.00 |
| 76C | EXTERIOR BACKUP ALARM (PRE-INSTALLED) | \$140.00 |
| 872 | REAR VIEW CAMERA & PREP KIT, -inc: Pre-installed content includes cab wiring, frame wiring to the rear most cross member and video display w/electronic mirror and 4" display, Uplifters kit includes camera w/mounting bracket, 14' jumper wire and camera mounting and aiming instructions | \$415.00 |
| 610A | ORDER CODE 610A | \$0.00 |

| | |
|--|--------------------|
| Please note selected options override standard equipment | |
| SUBTOTAL | \$50,200.00 |
| Advert/ Adjustments | \$0.00 |
| Manufacturer Destination Charge | \$1,595.00 |
| TOTAL PRICE | \$51,795.00 |
| Est City: N/A MPG | |
| Est Highway: N/A MPG | |
| Est Highway Cruising Range: N/A mi | |

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

VEHICLE # 6

Gardener Utility Truck

National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

6/6/2019
6/11/2019 Re-Configured

Quote ID: **10637 R2**

Order Cut Off Date: **8/2/2019**

Mr Julio Bello
Port of San Diego
1400 Tidelands Ave
National City, California, 91950



Dear Julio Bello,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

One (1) New/Unused (2019 Ford Super Duty F-250 SRW (W2A) XL 2WD Crew Cab 8' Box 176" WB, Harbor Utility Body & Equipment) and delivered to your specified location, each for

| | One Unit |
|---------------------------------|-----------------|
| Contract Price | \$40,854.80 |
| Harbor Utility Body & Equipment | \$8,394.50 |
| 4 additional key(s) | \$800.00 |
| Tax (8.7500 %) | \$4,379.31 |
| Tire fee | \$8.75 |
| Total | \$54,437.36 |

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell (Formerly Known as NJPA) Contract 120716-NAF**. Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper
Account Manager
Email: Fleet@NationalAutoFleetGroup.com
Office: (855) 289-6572
Fax: (831) 480-8497

Quoting Department
Account Manager
Fleet@NationalAutoFleetGroup.com
(855) 289-6572



GMC



255 Voyager Ave
Brea, CA 92821
Phone: 714-996-0411
Fax: 714-996-0695

Sales Quote

Page 1 of 1

Sales Quote SQ26228
Sales Quote Date: 6/10/2019
Inside Sales Rep.: Kimberly Bellamy

Sell
To: NATIONAL AUTO FLEET GROUP
DEALER # 71E061
1330 W. MAIN ST.
ALHAMBRA, CA 91801
626-414-2000

Ship
To: PORT OF SAN DIEGO
1400 TIDELANDS AVE.
NATIONAL CITY, CA 91950

Tax Ident. Type Legal Entity

Customer ID FLW01

Ship Via HARBOR
Terms 2% 10 Days, Net 30
Location BREA
Territory REGION 1

Dealer Number
SalesPerson JENNIFER
VIN

Harbor Truck Bodies is Not Held Responsible for any items not listed on this order/quote.
Pricing on quote is valid 30 days from sales quote date.

| Item No. | Description | Exp. Notes | Unit | Qty. | Unit Price | Net Price |
|-------------------------------|---|---|------|------|------------|-----------|
| FORD-056-C-SRW HT098-1541A | FORD 56" CA CREW CAB SRW GAS- 8-FT TRADEMASTER FOR 56CA SRW. VERTICAL SERIES-C/S & S/S W/STAINLESS STEEL POP TOP LIDS. BODY IS APPROX 98"L 79"W, 49" FLOOR, 41"H, 15"D COMPARTMENTS. | | EACH | 1 | | |
| Y08AWHITE | HARBOR WHITE SINGLE STAGE NON CLEAR COAT | | EACH | 1 | | |
| RKTFLB098-1541-L | 8-FT TAPERED-LEG SIDE-LOADER OVER-CAB RACK W/ HOOKS, SWING AWAY REAR BAR, & REMOVABLE CROSSBARS. 72" FRONT LENGTH | | EACH | 1 | 1,207.50 | 1,207.50 |
| Z08-F/BRUL79-08-LED | MOUNT U-RECESS BUMPER W/ 8" STEP & LED LIGHTS | | EACH | 1 | 125.30 | 125.30 |
| M7PRONG | 7 PRONG TRAILER CONNECTOR (POLLAK) | MUST ORDER TRCK WITH FACTORY RECEIVER | EACH | 1 | 144.20 | 144.20 |
| MLSBRB-LED | LIGHT ROTATING BEACON STROBE LED ECCO 7965 | | EACH | 2 | 433.30 | 866.60 |
| FREIGHT | Freight | | EACH | 1 | 125.00 | 125.00 |
| FUEL CHARGE | FUEL CHARGE | | EACH | 1 | 75.00 | 75.00 |
| MBCK-UP-FD-872D | AFTERMARKET BACK UP CAMERA INSTALLED ON PICKUP BED DELETE WITH CAMERA FUNCTION ENABLED (MBCK-UP- FD-872D) | | EACH | 1 | 209.30 | 209.30 |
| MPDI | PDI FOR NEW VEHICLE | | EACH | 1 | 225.00 | 225.00 |

Amount Subject to Sales Tax 0
Amount Exempt from Sales Tax 8,394.50
Authorized Signature _____ Date _____
Dealer VIN/VON _____
P.O.# _____

Subtotal: 8,394.50
Invoice Discount: 0.00
Total Sales Tax 0.00
Total: 8,394.50

Vehicle Configuration Options

| ENGINE | |
|----------------------|--|
| Code | Description |
| 99T | ENGINE: 6.7L 4V OHV POWER STROKE V8 TURBO DIESEL B20, -inc: manual push-button engine-exhaust braking and intelligent oil-life monitor, 48 Gallon Fuel Tank, 175 Amp Heavy Duty Alternator, 3.31 Axle Ratio, Dual 78-AH 750 CCA Batteries |
| TRANSMISSION | |
| Code | Description |
| 44W | TRANSMISSION: TORQSHIFT 6-SPEED AUTOMATIC, -inc: (6R140), SelectShift |
| WHEELS | |
| Code | Description |
| 64A | WHEELS: 17" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments (STD) |
| TIRES | |
| Code | Description |
| TD8 | TIRES: LT245/75RX17E BSW A/S (4), (STD) |
| PRIMARY PAINT | |
| Code | Description |
| Z1 | OXFORD WHITE |
| PAINT SCHEME | |
| Code | Description |
| --- | STANDARD PAINT |
| SEAT TYPE | |
| Code | Description |
| AS | MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar |
| AXLE RATIO | |
| Code | Description |
| X31 | 3.31 AXLE RATIO |
| ADDITIONAL EQUIPMENT | |
| Code | Description |
| 90L | POWER EQUIPMENT GROUP, -inc: Deletes passenger-side lock cylinder, upgraded door trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, Power Locks, Remote Keyless Entry, Manual Telescoping/Folding Trailer Tow Mirrors, power heated glass, heated convex spotter mirror and |

| | |
|-----------------------|--|
| | integrated clearance lights and turn signal indicators, Power Front & Rear Seat Windows, 1-touch up/down driver/passenger window, Power Tailgate Lock |
| 66D | PICKUP BOX DELETE, -inc: Deletes tie-down hooks, tailgate, rearview camera, 7/4 pin connector and center high-mounted stop lamp (CHMSL) (only on vehicles over 10,000 lbs.GVWR), Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer, In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements), Rear Bumper Delete, Spare Wheel, Tire, Carrier & Jack Delete |
| 76C | EXTERIOR BACKUP ALARM (PRE-INSTALLED), -inc: Custom accessory |
| 18B | PLATFORM RUNNING BOARDS |
| 91S | AMBER LED WARNING STROBES (PRE-INSTALLED), -inc: center high-mounted stop light bar and 2 hood mounted lights |
| 585 | RADIO: AM/FM STEREO/MP3, -inc: 6 speakers, SYNC Communications & Entertainment System, enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls |
| 525 | STEERING WHEEL-MOUNTED CRUISE CONTROL |
| 872 | REAR VIEW CAMERA & PREP KIT, -inc: Pre-installed content includes cab wiring, frame wiring to the rear most cross member and video display w/electronic mirror and 4" display, Upfitters kit includes camera w/mounting bracket, 14' jumper wire and camera mounting and aiming instructions |
| OPTION PACKAGE | |
| Code | Description |
| 600A | ORDER CODE 600A |

2019 Fleet/Non-Retail Ford Super Duty F-250 SRW XL 2WD Crew Cab 8' Box 176" WB

WINDOW STICKER

| 2019 Ford Super Duty F-250 SRW XL 2WD Crew Cab 8' Box 176" WB | | |
|---|--|-------------|
| CODE | MODEL | MSRP |
| W2A | 2019 Ford Super Duty F-250 SRW XL 2WD Crew Cab 8' Box 176" WB | \$36,945.00 |
| OPTIONS | | |
| 99T | ENGINE: 6.7L 4V OHV POWER STROKE V8 TURBO DIESEL B20, -inc: manual push-button engine-exhaust braking and intelligent oil-life monitor, 48 Gallon Fuel Tank, 175 Amp Heavy Duty Alternator, 3.31 Axle Ratio, Dual 78-AH 750 CCA Batteries | \$9,120.00 |
| 44W | TRANSMISSION: TORQSHIFT 6-SPEED AUTOMATIC, -inc: (6R140), SelectShift | \$0.00 |
| 64A | WHEELS: 17" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments (STD) | \$0.00 |
| TD8 | TIRES: LT245/75RX17E BSW A/S (4), (STD) | \$0.00 |
| Z1 | OXFORD WHITE | \$0.00 |
| — | STANDARD PAINT | \$0.00 |
| AS | MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar | \$0.00 |
| X31 | 3.31 AXLE RATIO | INC |
| 90L | POWER EQUIPMENT GROUP, -inc: Deletes passenger-side lock cylinder, upgraded door trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and Inclinor/intrusion sensors, Power Locks, Remote Keyless Entry, Manual Telescoping/Folding Trailer Tow Mirrors, power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators, Power Front & Rear Seat Windows, 1-touch up/down driver/passenger window, Power Tailgate Lock | \$1,125.00 |
| 66D | PICKUP BOX DELETE, -inc: Deletes tie-down hooks, tailgate, rearview camera, 7/4 pin connector and center high-mounted stop lamp (CHMSL) (only on vehicles over 10,000 lbs.GVWR), Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer, In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements), Rear Bumper Delete, Spare Wheel, Tire, Carrier & Jack Delete | (\$625.00) |
| 76C | EXTERIOR BACKUP ALARM (PRE-INSTALLED), -inc: Custom accessory | \$140.00 |
| 18B | PLATFORM RUNNING BOARDS | \$445.00 |
| 91S | AMBER LED WARNING STROBES (PRE-INSTALLED), -inc: center high-mounted stop light bar and 2 hood mounted lights | \$675.00 |
| 585 | RADIO: AM/FM STEREO/MP3, -inc: 6 speakers, SYNC Communications & Entertainment System, enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls | \$550.00 |
| 525 | STEERING WHEEL-MOUNTED CRUISE CONTROL | \$235.00 |
| 872 | REAR VIEW CAMERA & PREP KIT, -inc: Pre-installed content includes cab wiring, frame wiring to the rear most cross member and video display w/electronic mirror and 4" display, Upfitters kit includes camera w/mounting bracket, 14' jumper wire and camera mounting and aiming instructions | \$415.00 |
| 600A | ORDER CODE 600A | \$0.00 |
| Please note selected options override standard equipment | | |

| | |
|------------------------------------|--------------------|
| SUBTOTAL | \$49,025.00 |
| Advert/ Adjustments | \$0.00 |
| Manufacturer Destination Charge | \$1,595.00 |
| TOTAL PRICE | \$50,620.00 |
| Est City: N/A MPG | |
| Est Highway: N/A MPG | |
| Est Highway Cruising Range: N/A mi | |

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Standard Equipment**MECHANICAL**

| |
|--|
| Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel -inc: Flex-Fuel badge on fleet orders only |
| Transmission: TorqShift-G 6-Spd Auto w/SelectShift |
| 3.73 Axle Ratio |
| GVWR: 10,000 lb Payload Package |
| 50-State Emissions System |
| Transmission w/Oil Cooler |
| Rear-Wheel Drive |
| 72-Amp/Hr 650CCA Maintenance-Free Battery w/Run Down Protection |
| 157 Amp Alternator |
| Class V Towing Equipment -inc: Hitch and Trailer Sway Control |
| Trailer Wiring Harness |
| 3660lbs. Maximum Payload |
| HD Shock Absorbers |
| Front Anti-Roll Bar |
| Firm Suspension |
| Hydraulic Power-Assist Steering |
| Single Stainless Steel Exhaust |
| 48 Gal. Fuel Tank |
| Front Suspension w/Coil Springs |
| Leaf Rear Suspension w/Leaf Springs |
| 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control |

EXTERIOR

| |
|--|
| Wheels: 17" Argent Painted Steel -inc: painted hub covers/center ornaments |
| Tires: LT245/75Rx17E BSW A/S (4) |
| Regular Box Style |
| Steel Spare Wheel |
| Full-Size Spare Tire Stored Underbody w/Crankdown |
| Clearcoat Paint |
| Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks |
| Black Rear Step Bumper |
| Black Side Windows Trim and Black Front Windshield Trim |
| Black Door Handles |
| Black Manual Side Mirrors w/Manual Folding |
| Manual Extendable Trailer Style Mirrors |
| Fixed Rear Window |
| Light Tinted Glass |

| |
|--|
| Variable Intermittent Wipers |
| Aluminum Panels |
| Black Grille |
| Front License Plate Bracket |
| Tailgate Rear Cargo Access |
| Manual Tailgate/Rear Door Lock |
| Fully Automatic Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off |
| Cargo Lamp w/High Mount Stop Light |

ENTERTAINMENT

| |
|--|
| Radio: AM/FM Stereo -inc: digital clock and 4 speakers |
| Fixed Antenna |
| 1 LCD Monitor In The Front |

INTERIOR

| |
|--|
| 4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement |
| 4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement |
| 60-40 Folding Split-Bench Front Facing Fold-Up Cushion Rear Seat |
| Manual Tilt/Telescoping Steering Column |
| Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer |
| Manual Rear Windows |
| Manual Air Conditioning |
| HVAC -inc: Underseat Ducts |
| Illuminated Locking Glove Box |
| Interior Trim -inc: Chrome Interior Accents |
| Full Cloth Headliner |
| Urethane Gear Shift Knob |
| HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage and driver's side manual lumbar |
| Day-Night Rearview Mirror |
| Passenger Visor Vanity Mirror |
| 2 12V DC Power Outlets |
| Full Overhead Console w/Storage and 2 12V DC Power Outlets |
| Fade-To-Off Interior Lighting |
| Front And Rear Map Lights |
| Full Vinyl/Rubber Floor Covering |
| Underhood And Pickup Cargo Box Lights |
| Instrument Panel Bin and Covered Dashboard Storage |
| Manual 1st Row Windows |

| |
|--|
| Systems Monitor |
| Trip Computer |
| Outside Temp Gauge |
| Analog Display |
| Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints |
| Securilock Anti-Theft Ignition (pats) Engine Immobilizer |
| Air Filtration |

SAFETY

| |
|---|
| Electronic Stability Control (ESC) And Roll Stability Control (RSC) |
| ABS And Driveline Traction Control |
| Side Impact Beams |
| Dual Stage Driver And Passenger Seat-Mounted Side Airbags |
| Tire Specific Low Tire Pressure Warning |
| Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute |
| Safety Canopy System Curtain 1st And 2nd Row Airbags |
| Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point and Height Adjusters |
| Dual Stage Driver And Passenger Front Airbags |
| Back-Up Camera |

VEHICLE # 7
F-550 Flatbed/Stakebed



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076
 (855) 289-6572 • (855) BUY-NJPA • (831) 480-8497 Fax
 Fleet@NationalAutoFleetGroup.com

7/22/2019

Quote ID 10822 R2

Mr. Julio Bello
 Port of San Diego
 1400 Tidelands Avenue
 National City, CA 91950

Dear Julio Bello,

National Auto Fleet Group is pleased to quote the following equipment(s) for your consideration.

One (1) New/Unused (2020 Ford Super Duty F-550 DRW (F5G) XL 2WD Reg Cab 205" WB 120" CA with Harbor 16' Stakebed,) and delivered to your specified location, each for

| | | |
|---------------------------|-----------|------------------|
| (1) One Unit | | |
| Sourcewell Contract Price | \$ | 49,480.10 |
| Harbor Quote | \$ | 13,197.90 |
| Tax (8.75%) | \$ | 5,484.33 |
| CA Tire Fee | \$ | 10.50 |
| Total | \$ | 68,172.83 |

-per your attached specifications:

This vehicle(s) is available under the **Sourcewell (Formerly known as NJPA) Contract Number 120716-NAF**. Please reference this Contract Number on all Purchase Orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper
 National Fleet Manager
 Office (855) 289-6572 / Fax (831) 480-8497



255 Voyager Ave
Brea, CA 92821
Phone: 714-996-0411
Fax: 714-996-0695

Sales Quote

Page 1 of 1

Sales Quote: SQ27137
Sales Quote Date: 7/8/2019
Inside Sales Rep.: Kimberly Bellamy

Sell

To: NATIONAL AUTO FLEET GROUP
DEALER # 71E061
1330 W. MAIN ST.
ALHAMBRA, CA 91801
626-414-2000

Ship

To: PORT OF SAN DIEGO
JULIO BELLO 619-405-6652

1330 W. MAIN ST.
ALHAMBRA, CA 91801

Tax Ident. Type Legal Entity

Customer ID: FLW01

Ship Via: HARBOR

Dealer Number

Terms: 2% 10 Days Net 30

Sales Person

JENNIFER

Location: BREA

VIN

Territory: REGION 1

Harbor Truck Bodies is Not Held Responsible for any items not listed on this order/quote.

Pricing on quote is valid 30 days from sales quote date.

| Item No. | Description | Exp. Notes | Unit | Qty. | Unit Price | Net Price |
|--------------------|---|------------|------|------|------------|-----------|
| FORD-084-R-DRW-DSL | FORD 84" CA REGULAR CAB DRW DIESEL- | | EACH | 1 | | |
| HTFB14496D | 12 x 8-FT Flatbed with Diamond Plate Deck | | EACH | 1 | 3,642.80 | 3,642.80 |
| HTFBH8-S | BULKHEAD 40"H X 8"W STRAIGHT FOR STEEL TOP | | EACH | 1 | | |
| UB601818 | UNDERBED BOX 60"L X 18"H X 18"D RECESSED FOR HOOK ACCESS | | EACH | 2 | 499.10 | 998.20 |
| Y12FBWHITE-FORD | Paint Body White | | EACH | 1 | 156.80 | 156.80 |
| FBG144-40 | 12XB FLATBED SET OF WOOD GATES 40" H (5 SLAT) | | EACH | 1 | 981.40 | 981.40 |
| MBCK-UP-CAM-LB1 | REAR BACKUP CAMERA INSTALL LABOR-1 ONLY (MBCK-UP-CAM-LB1) | | EACH | 1 | 112.00 | 112.00 |
| MPDI | PDI FOR NEW VEHICLE | | EACH | 1 | 225.00 | 225.00 |
| SEO_1 | TOMMYGATE 89-20 EASS W/ CART STOP | | EACH | 1 | 6,881.70 | 6,881.70 |
| FREIGHT | Freight | | EACH | 1 | 125.00 | 125.00 |
| FUEL CHARGE | FUEL CHARGE | | EACH | 1 | 75.00 | 75.00 |

Amount Subject to Sales Tax: 0
Amount Exempt from Sales Tax: 13,197.90
Authorized Signature: _____
Dealer VIN/VON: _____
P.O.#: _____

Date: _____

Subtotal: 13,197.90
Invoice Discount: 0.00
Total Sales Tax: 0.00
Total: 13,197.90

Vehicle Configuration Options

| | |
|-----------------------------|--|
| ENGINE | |
| Code | Description |
| 99T | ENGINE: 6.7L 4V OHV POWER STROKE V8 TURBO DIESEL B20, -inc: Diesel Exhaust Fluid (DEF) tank, Intelligent Oil-Life Monitor, manual push-button engine-exhaust braking and split-shaft calibration compatibility, 220 Amp Extra Heavy Duty Alternator, 4.10 Axle Ratio, Dual 78-AH 750 CCA Batteries |
| TRANSMISSION | |
| Code | Description |
| 44W | TRANSMISSION: TORQSHIFT 6-SPEED AUTOMATIC, -inc: (6R140), SelectShift |
| TIRES | |
| Code | Description |
| TGJ | TIRES: 225/70RX19.5G BSW A/P, -inc: Optional spare is 225/70Rx19.5G BSW A/P (STD) |
| PRIMARY PAINT | |
| Code | Description |
| Z1 | OXFORD WHITE |
| PAINT SCHEME | |
| Code | Description |
| --- | STANDARD PAINT |
| SEAT TYPE | |
| Code | Description |
| AS | MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar |
| AXLE RATIO | |
| Code | Description |
| X41 | 4.10 AXLE RATIO |
| ADDITIONAL EQUIPMENT | |
| Code | Description |
| 90L | POWER EQUIPMENT GROUP, -inc: Deletes passenger side lock cylinder, upgraded door-trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, MyKey, owner controls feature, Power Locks, Remote Keyless Entry, Trailer Tow Mirrors w/Power Heated Glass, manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals, Power Front Side Windows, 1-touch up/down driver/passenger window |
| 76C | EXTERIOR BACKUP ALARM (PRE-INSTALLED), -inc: Custom accessory |
| 18B | PLATFORM RUNNING BOARDS |
| 585 | RADIO: AM/FM STEREO/MP3, -inc: 4 speakers, SYNC Communications & Entertainment System, enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls |
| 872 | REAR VIEW CAMERA & PREP KIT, -inc: cab wiring |
| OPTION PACKAGE | |
| Code | Description |
| 660A | ORDER CODE 660A |

2019 Fleet/Non-Retail Ford Super Duty F-550 DRW XL 2WD Reg Cab 205" WB 120" CA

WINDOW STICKER

2019 Ford Super Duty F-550 DRW XL 2WD Reg Cab 205" WB 120" CA

| CODE | MODEL | MSRP |
|----------------|--|-------------|
| F5G | 2019 Ford Super Duty F-550 DRW XL 2WD Reg Cab 205" WB 120" CA | \$39,660.00 |
| OPTIONS | | |
| 99T | ENGINE: 6.7L 4V OHV POWER STROKE V8 TURBO DIESEL B20, -inc: Diesel Exhaust Fluid (DEF) tank, Intelligent Oil-Life Monitor, manual push-button engine-exhaust braking and split-shaft calibration compatibility, 220 Amp Extra Heavy Duty Alternator, 4.10 Axle Ratio, Dual 78-AH 750 CCA Batteries | \$9,010.00 |
| 44W | TRANSMISSION: TORQSHIFT 6-SPEED AUTOMATIC, -inc: (6R140), SelectShift | \$0.00 |
| TGJ | TIRES: 225/70R19.5G BSW A/P, -inc: Optional spare is 225/70R19.5G BSW A/P (STD) | \$0.00 |
| Z1 | OXFORD WHITE | \$0.00 |
| | STANDARD PAINT | \$0.00 |
| AS | MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar | \$0.00 |
| X41 | 4.10 AXLE RATIO | INC |
| 90L | POWER EQUIPMENT GROUP, -inc: Deletes passenger side lock cylinder, upgraded door-trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, MyKey, owner controls feature, Power Locks, Remote Keyless Entry, Trailer Tow Mirrors w/Power Heated Glass, manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals, Power Front Side Windows, 1-touch up/down driver/passenger window | \$915.00 |
| 76C | EXTERIOR BACKUP ALARM (PRE-INSTALLED), -inc: Custom accessory | \$140.00 |
| 18B | PLATFORM RUNNING BOARDS | \$320.00 |
| 585 | RADIO: AM/FM STEREO/MP3, -inc: 4 speakers, SYNC Communications & Entertainment System, enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls | \$550.00 |
| 872 | REAR VIEW CAMERA & PREP KIT, -inc: cab wiring | \$415.00 |
| 660A | ORDER CODE 660A | \$0.00 |

Please note selected options override standard equipment

| | |
|---------------------------------|--------------------|
| SUBTOTAL | \$51,010.00 |
| Advert/ Adjustments | \$0.00 |
| Manufacturer Destination Charge | \$1,595.00 |
| TOTAL PRICE | \$52,605.00 |

Est City: N/A MPG
Est Highway: N/A MPG
Est Highway Cruising Range: N/A mi

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Standard Equipment**MECHANICAL**

| |
|---|
| Engine: 6.8L 3-Valve SOHC EFI NA V10 |
| Transmission: TorqShift 6-Speed Automatic (6R140) -inc: SelectShift |
| 4.88 Axle Ratio |
| GVWR: 18,000 lbs Payload Package |
| 50-State Emissions System |
| Transmission w/Oil Cooler |
| Rear-Wheel Drive |
| 78-Amp/Hr 750CCA Maintenance-Free Battery w/Run Down Protection |
| HD 240 Amp Alternator |
| Towing Equipment -inc: Trailer Sway Control |
| Trailer Wiring Harness |
| 11050lbs. Maximum Payload |
| HD Shock Absorbers |
| Front And Rear Anti-Roll Bars |
| Firm Suspension |
| Hydraulic Power-Assist Steering |
| 40 Gal. Fuel Tank |
| Single Stainless Steel Exhaust |
| Dual Rear Wheels |
| Front Suspension w/Coil Springs |
| Leaf Rear Suspension w/Leaf Springs |
| 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs and Brake Assist |
| Upfitter Switches |

EXTERIOR

| |
|--|
| Wheels: 19.5" Argent Painted Steel |
| Tires: 225/70Rx19.5G BSW A/P -inc: Optional spare is 225/70Rx19.5G BSW A/P |
| Clearcoat Paint |
| Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks |
| Black Fender Flares |
| Black Side Windows Trim and Black Front Windshield Trim |
| Black Door Handles |
| Black Manual Side Mirrors w/Manual Folding |
| Manual Extendable Trailer Style Mirrors |
| Fixed Rear Window |
| Light Tinted Glass |
| Variable Intermittent Wipers |

| |
|--|
| Aluminum Panels |
| Front Splash Guards |
| Black Grille |
| Front License Plate Bracket |
| Fully Automatic Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off |
| Cab Clearance Lights |

ENTERTAINMENT

| |
|--------------------------------------|
| Radio: AM/FM Stereo -inc: 4 speakers |
| Radio w/Seek-Scan |
| Fixed Antenna |
| 1 LCD Monitor In The Front |

INTERIOR

| |
|--|
| 4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement |
| 4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement |
| Manual Tilt/Telescoping Steering Column |
| Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer |
| Manual Air Conditioning |
| Illuminated Locking Glove Box |
| Interior Trim -inc: Chrome Interior Accents |
| Full Cloth Headliner |
| Urethane Gear Shift Knob |
| HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage and driver's side manual lumbar |
| Day-Night Rearview Mirror |
| Passenger Visor Vanity Mirror |
| 2 12V DC Power Outlets |
| Front Map Lights |
| Fade-To-Off Interior Lighting |
| Full Vinyl/Rubber Floor Covering |
| Underhood Lights |
| Instrument Panel Bin and Covered Dashboard Storage |
| Manual 1st Row Windows |
| Systems Monitor |
| Trip Computer |
| Outside Temp Gauge |
| Analog Display |
| Manual Adjustable Front Head Restraints |

Air Filtration

SAFETY

| |
|--|
| Driveline Traction Control |
| Side Impact Beams |
| Dual Stage Driver And Passenger Seat-Mounted Side Airbags |
| Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch |
| Safety Canopy System Curtain 1st Row Airbags |
| Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters |

VEHICLES # 8 & 9
Mid Size SUV



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

[855] 289-6572 • [831] 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

6/6/2019
 6/6/2019 Re-Configured

Quote ID: **10636 R1**

Order Cut Off Date: **TBA**

Mr Julio Bello
 Port of San Diego
 1400 Tidelands Ave
 National City, California, 91950

Dear Julio Bello,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

Two (2) New/Unused (2020 Ford Explorer (K7B) Base FWD,) and delivered to your specified location, each for

| | One Unit | Extended Unit's (2) |
|---------------------|-------------|------------------------|
| Contract Price | \$31,515.48 | \$63,030.96 |
| 4 additional key(s) | \$800.00 | \$1,600.00 |
| Tax (8.7500 %) | \$2,827.60 | \$5,655.20 |
| Tire fee | \$8.75 | \$17.50 |
| Total | \$35,151.83 | \$70,303.66 |

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell (Formerly Known as NJPA) Contract 120716-NAF**. Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,


 Jesse Cooper
 Account Manager

Email: Fleet@NationalAutoFleetGroup.com
 Office: (855) 289-6572
 Fax: (831) 480-8497

Quoting Department
 Account Manager
 Fleet@NationalAutoFleetGroup.com
 (855) 289-6572



GMC

Vehicle Configuration Options

| | |
|-----------------------------|--|
| ENGINE | |
| Code | Description |
| 99H | ENGINE: 2.3L ECOBOOST I-4, -inc: auto start-stop technology (STD) |
| TRANSMISSION | |
| Code | Description |
| 44T | TRANSMISSION: 10-SPEED AUTOMATIC W/SELECTSHIFT, -inc: active transmission warm-up (ATWU) (STD) |
| PRIMARY PAINT | |
| Code | Description |
| YZ | OXFORD WHITE |
| PAINT SCHEME | |
| Code | Description |
| --- | STANDARD PAINT |
| SEAT TYPE | |
| Code | Description |
| 7N | SANDSTONE, CLOTH CAPTAIN'S CHAIRS, -inc: 8-way power driver's seat w/power recline, 4-way manual front passenger seat w/fore/aft, recline and 4-way manually adjustable driver and front passenger head restraints |
| OPTION PACKAGE | |
| Code | Description |
| 100A | EQUIPMENT GROUP 100A |
| ADDITIONAL EQUIPMENT | |
| Code | Description |
| 153 | FRONT LICENSE PLATE BRACKET |
| 942 | DAYTIME RUNNING LAMPS (DRL) (NON-CONFIGURABLE) |

2020 Fleet/Non-Retail Ford Explorer Base FWD

WINDOW STICKER

| 2020 Ford Explorer Base FWD | | |
|--|--|--------------------|
| CODE | MODEL | MSRP |
| K7B | 2020 Ford Explorer Base FWD | \$32,765.00 |
| OPTIONS | | |
| 99H | ENGINE: 2.3L ECOBOOST I-4, -inc: auto start-stop technology (STD) | \$0.00 |
| 44T | TRANSMISSION: 10-SPEED AUTOMATIC W/SELECTSHIFT, -inc: active transmission warm-up (ATWU) (STD) | \$0.00 |
| YZ | OXFORD WHITE | \$0.00 |
| — | STANDARD PAINT | \$0.00 |
| 7N | SANDSTONE, CLOTH CAPTAIN'S CHAIRS, -inc: 8-way power driver's seat w/power recline, 4-way manual front passenger seat w/fore/aft, recline and 4-way manually adjustable driver and front passenger head restraints | \$0.00 |
| 100A | EQUIPMENT GROUP 100A | \$0.00 |
| 153 | FRONT LICENSE PLATE BRACKET | \$0.00 |
| 942 | DAYTIME RUNNING LAMPS (DRL) (NON-CONFIGURABLE) | \$45.00 |
| Please note selected options override standard equipment | | |
| SUBTOTAL | | \$32,810.00 |
| Advert/ Adjustments | | \$0.00 |
| Manufacturer Destination Charge | | \$1,095.00 |
| TOTAL PRICE | | \$33,905.00 |
| Est City: N/A MPG | | |
| Est Highway: N/A MPG | | |
| Est Highway Cruising Range: N/A mi | | |

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Standard Equipment**MECHANICAL**

| |
|---|
| Engine: 2.3L EcoBoost I-4 -inc: auto start-stop technology |
| Transmission: 10-Speed Automatic w/SelectShift -inc: active transmission warm-up (ATWU) |
| 3.58 Non-Limited-Slip Rear Axle Ratio |
| GVWR: TBD |
| 50 State Emissions System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.3L Ti-VCT V6 engine. |
| Transmission w/Driver Selectable Mode |
| Rear-Wheel Drive |
| Engine Oil Cooler |
| Battery w/Run Down Protection |
| Towing Equipment -inc: Trailer Sway Control |
| Gas-Pressurized Shock Absorbers |
| Front And Rear Anti-Roll Bars |
| Electric Power-Assist Speed-Sensing Steering |
| 19.2 Gal. Fuel Tank |
| Quasi-Dual Stainless Steel Exhaust |
| Strut Front Suspension w/Coil Springs |
| Multi-Link Rear Suspension w/Coil Springs |
| 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake |

EXTERIOR

| |
|---|
| Wheels: 18" Painted Aluminum |
| Tires: P255/65R18 AS BSW -inc: mini spare |
| Steel Spare Wheel |
| Spare Tire Mounted Inside Under Cargo |
| Clearcoat Paint |
| Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent |
| Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent |
| Black Bodyside Cladding and Black Wheel Well Trim |
| Black Side Windows Trim and Black Front Windshield Trim |
| Black Door Handles |
| Black Power Side Mirrors w/Manual Folding |
| Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster |
| Deep Tinted Glass |
| Speed Sensitive Variable Intermittent Wipers |
| Galvanized Steel/Aluminum Panels |
| Lip Spoiler |

| |
|---|
| Black Grille |
| Power Liftgate Rear Cargo Access |
| Tailgate/Rear Door Lock Included w/Power Door Locks |
| Fully Automatic Aero-Composite Led Low/High Beam Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off |
| LED Brakelights |

ENTERTAINMENT

| |
|---|
| Radio: AM/FM Stereo -inc: MP3 capability, 6 speakers, speed-compensated volume and SiriusXM radio w/a 6 month prepaid subscription, Service is not available in Alaska and Hawaii SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com . All fees and programming. |
| Radio w/Seek-Scan, Clock, Aux Audio Input Jack and Steering Wheel Controls |
| Streaming Audio |
| Integrated Roof Antenna |
| SYNC 3 Communications & Entertainment System -inc: enhanced voice recognition, 8" LCD capacitive touchscreen in center stack w/swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 smart-charging multimedia USB port in the media hub, |
| Bluetooth Wireless Phone Connectivity |
| 2 LCD Monitors In The Front |

INTERIOR

| |
|---|
| Driver Seat |
| Passenger Seat |
| 40-20-40 Folding Split-Bench Front Facing Manual Reclining Tumble Forward Cloth Rear Seat w/Manual Fore/Aft |
| Manual Tilt/Telescoping Steering Column |
| Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Trip Odometer and Trip Computer |
| Power Rear Windows and Fixed 3rd Row Windows |
| Fixed 50-50 Split-Bench Cloth 3rd Row Seat Front, Manual Fold Into Floor and 2 Fixed Head Restraints |
| Front Cupholder |
| Rear Cupholder |
| Compass |
| Cruise Control w/Steering Wheel Controls |
| Voice Activated Dual Zone Front Automatic Air Conditioning |
| Rear HVAC w/Separate Controls |
| HVAC -inc: Underseat Ducts, Auxiliary Rear Heater and Headliner/Pillar Ducts |
| Locking Glove Box |
| Driver Foot Rest |

| |
|--|
| Interior Trim -inc: Piano Black Instrument Panel Insert, Metal-Look Door Panel Insert, Piano Black Console Insert and Chrome/Metal-Look Interior Accents |
| Full Cloth Headliner |
| Cloth Door Trim Insert |
| Cloth Captain's Chairs -inc: 8-way power driver's seat w/power recline, 4-way manual front passenger seat w/fore/aft, recline and 4-way manually adjustable driver and front passenger head restraints |
| Day-Night Rearview Mirror |
| Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination |
| Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 5 12V DC Power Outlets |
| Front And Rear Map Lights |
| Fade-To-Off Interior Lighting |
| Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats |
| Carpet Floor Trim |
| Trunk/Hatch Auto-Latch |
| Cargo Area Concealed Storage |
| Cargo Space Lights |
| FOB Controls -inc: Trunk/Hatch/Tailgate |
| FordPass Connect -inc: 4G LTE Wi-Fi hotspot connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes, whichever comes first, Wireless service plan required after trial subscription ends, Visit att.com/ford to start complimentary trial and sign up for a wireless service plan), remotely start, lock and unlock vehicle (includes service for 1 year from the vehicle sale date as recorded by the dealer), schedule specific times to remotely start vehicle (includes service for 1 year from the vehicle sale date as recorded by the dealer), locate parked vehicle and check vehicle status (includes service for 1 year from the vehicle sale date as recorded by the dealer), Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts, Device enables telematics services through Ford or authorized providers, Activate at www.fleet.ford.com or call 833-FCS-Ford, (833-327-3673) |
| Driver / Passenger And Rear Door Bins |
| Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down |
| Delayed Accessory Power |
| Power Door Locks w/Autolock Feature |
| Systems Monitor |
| Trip Computer |
| Outside Temp Gauge |
| Analog Display |
| Seats w/Cloth Back Material |
| Manual Adjustable Rear Head Restraints |
| Front Center Armrest |
| 2 Seatback Storage Pockets |
| Securilock Anti-Theft Ignition (pats) Engine Immobilizer |
| 5 12V DC Power Outlets |
| Air Filtration |

SAFETY

| |
|---|
| AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC) |
| ABS And Driveline Traction Control |
| Side Impact Beams |
| Dual Stage Driver And Passenger Seat-Mounted Side Airbags |
| Reverse Sensing System Rear Parking Sensors |
| Ford Co-Pilot360 - Blind Spot Information System (BLIS) Blind Spot Sensor |
| Ford Co-Pilot360 - Automatic Emergency Braking (AEB) and Cross-Traffic Alert |
| Ford Co-Pilot360 - Lane-Keeping Assist Lane Keeping Assist |
| Ford Co-Pilot360 - Lane-Keeping Assist Lane Departure Warning |
| Tire Specific Low Tire Pressure Warning |
| Dual Stage Driver And Passenger Front Airbags |
| Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags |
| Airbag Occupancy Sensor |
| Driver And Passenger Knee Airbag |
| Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute |
| Rear Child Safety Locks |
| Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners |
| Back-Up Camera w/Washer |

ATTACHMENT B**SAN DIEGO UNIFIED PORT DISTRICT
VEHICLE AND EQUIPMENT DELIVERY INSTRUCTIONS**

Vehicles and equipment will be accepted by scheduled deliveries only. Deliveries may be scheduled by contacting the San Diego Unified Port District's Materiel Support & Management Center at **619-686-6337** between the hours of 7:30a.m. and 3:30 p.m. a minimum of 48 hours before proposed delivery. Monday through Thursday except on Port District Holidays.

A dealer's representative or legal agent must accompany all vehicles or equipment delivered to the San Diego Unified Port District (District). Vehicles or equipment arriving without a dealer's representative or legal agent present will not be accepted nor offloaded on District property. The dealer's representative or legal agent must be in possession of all documents required for the dealer to effect registration of the vehicle or equipment with the Department of Motor Vehicles. The District is an exempt agency identified as an "Other Political Subdivision" for the purposes of DMV registration.

Vehicles or equipment scheduled for delivery must include all equipment, components, modifications, manuals, keys, and other items specified in the specifications provided in this Agreement. A Due Bill may or may not be accepted at the discretion of the District in lieu of an item excluded during delivery.

All vehicles and equipment delivered to the District will be subject to a complete technical inspection by the District's automotive equipment mechanics prior to acceptance. The District fleet equipment manager or appointed representative will conduct an inspection for paint damage and appropriate paint application in conjunction with the technical inspection. The District will use up to ten (10) working days to complete these inspections. The inspections are to ensure compliance with the specifications provided in this Agreement, or to ensure compliance with any prescribed amendments to the original purchase agreement and/or purchase order. If any discrepancies are found, the vendor will be notified and requested to correct the discrepancies. When the vehicle or equipment has met all of the specifications, it will then be accepted and processed for payment.

FORM E

CONTRACT ACCEPTANCE AND AWARD



(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

NJPA Contract #: 081716-NAF

Proposer's full legal name: 72 Hour LLC, dba National Auto Fleet Group

Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.

The effective date of the Contract will be November 15, 2016 and will expire on November 15, 2020 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

NJPA Authorized Signatures:


 NJPA DIRECTOR OF COOPERATIVE CONTRACTS
 AND PROCUREMENT/PO SIGNATURE

Jeremy Schwartz
 (NAME PRINTED OR TYPED)


 NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coquette
 (NAME PRINTED OR TYPED)

Awarded on November 15, 2016

NJPA Contract # 081716-NAF

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name 72 Hour LLC DBA National Auto Fleet Group

Authorized Signatory's Title Fleet Manager


 VENDOR AUTHORIZED SIGNATURE

Jesse Cooper
 (NAME PRINTED OR TYPED)

Executed on 11-15, 2016

NJPA Contract # 081716-NAF



COMMENT AND REVIEW

To the
REQUEST FOR PROPOSAL (RFP) #081716
Entitled

CLASS 6, 7, AND 8 CHASSIS WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES

The following advertisement was placed in Oregon's *Daily Journal of Commerce* on June 22, 2016, in South Carolina's *The State* on June 21, 2016, in Utah's *The Salt Lake Tribune* on June 21, 2016, in *USA Today* on June 22, 2016, and on the NJPA website www.njpacoop.org, Onvia website www.onvia.com, Notice to Bidders website www.noticetobidders.com, PublicPurchase.com, Merx, and Biddingo:

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #081716 CLASS 6, 7, AND 8 CHASSIS WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES. Details of this RFP are available beginning June 21, 2016. Details may be obtained by letter of request to Jonathan Yahn, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until August 17, 2016 at 4:30 p.m. Central Time at the above address and opened August 18, 2016 at 8:00 a.m. Central Time.

RFPs were requested from and distributed to:

| | |
|--|------------------------------------|
| 18 Rig Parts dba Dyco Industries | Landmark Trucks, LLC |
| 806 Technologies, Inc. | LDV Inc. |
| A&K Equipment Co. Inc. | Long Lewis Western Star |
| Alden Equipment, Inc. | Los Angeles Truck Centers |
| Allstate Peterbilt Group | Mack Trucks |
| American Road Machinery | Metal Pless |
| Autocar, LLC | Metzger Gear Inc. |
| Birmingham Freightliner, LLC | Mid-Atlantic Truck Centre |
| Boerner | Modern Enterprise Solutions Inc. |
| Bonnell Industries Inc. | Multihog |
| Bortek Industries, Inc. | National Auto Fleet Group |
| Brattain International Trucks-Portland | Navistar, Inc. |
| Cobalt Truck Equipment | North American Procurement Council |
| Construction Journal | PACCAR |
| Corpus Christi Freightliner | Palmer Trucks Inc. |
| Craneworks Southwest, Inc. | Peach State |
| CTE | Peterbilt Motors Company |
| DECKED | Professional Maintenance |
| Eastern Lift Truck Co., Inc. | Putnam Radiator |
| Elliott Equipment Company | Roberto Gonzalez |

| | |
|--|-----------------------------------|
| FL Research | Rush Enterprises |
| Forerunner Technologies, Inc. | Rush Trucks |
| Freightliner Trucks | State of Delaware |
| General Truck Sales & Service Inc. | State of Rhode Island |
| Goodyear Tire & Rubber Company | Structural Metal Fabricators Inc. |
| Gulf Coast Truck and Equipment | Sweeten Truck Center, LC |
| Harbor Truck Sales And Service, Inc. dba Baltimore Freightliner | Swenson Spreader LLC |
| HDA Truck Pride | TEC Equipment |
| Henderson | The Pete Store |
| Hiab USA, Inc. | Time Manufacturing Company |
| Hino Trucks | TMI Truck and Equipment |
| HIPPO Multipower | Trout River Industries |
| Hughes Motors, Inc. | U.S. Machinery LLC |
| Husky Trucks, LLC | Ventech LLC |
| IMT (Iowa Mold Tooling Co., Inc.) | Veterans Truck Equipment |
| InterClean Equipment | Volvo Group North America |
| I-State Truck, Inc. | Wayne Engineering |
| Kenworth Truck Company, Division of PACCAR, Inc. | |

On August 9, 2016, NJPA issued Addendum Two to the Request for Proposal that extended the proposal submission deadline until August 31, 2016 at 4:30 p.m. CT. A copy of Addendum Two was emailed to all who requested the RFP.

Proposals were opened on September 1, 2016 at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479, from the following:

72 Hour LLC dba National Auto Fleet Group
Autocar, LLC
Bayshore Ford Truck Sales, Inc.
Birmingham Freightliner, LLC
Hiab USA Inc.
I-State Truck, Inc.
Kenworth Truck Company
Long Lewis Western Star
Los Angeles Truck Centers
Navistar, Inc
Palmer Trucks, Inc.
Peterbilt Motors Company
RWC International, LTD
Volvo Group North America

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, CPPB, NJPA Senior Contract Procurement Analyst
Gregg Meierhofer, CPPO, NJPA Senior Contract Products and Price Analyst
Keith Hanson, CPA, NJPA Accounting Manager
Jonathan Yahn, JD, NJPA Contracts and Compliance Manager

Kim Austin, NJPA Contract Procurement Analyst
Chris Robinson, JD, NJPA Lead Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that all proposal responses were Level One responsive. Hiab USA Inc., was determined to be Level Two non-responsive because all equipment encompassed by the Hiab USA Inc. response falls outside of the defined scope of the Request for Proposal. All other proposal responses met Level-Two responsiveness and were evaluated.

Autocar, LLC offers custom-engineered, American manufactured Class 7 and 8 cabover chassis with a wide array of options. They have a strong network of service dealers in North America, with an adequate number of sales locations. Autocar, LLC's pricing proposal is clear, concise, and represents a significant discount off of MSRP pricing.

Kenworth Truck Company offers durable truck chassis in Classes 6, 7 and 8, with an impressive dealer network across North America. Kenworth Truck Company's chassis are available with many technological advances for safety, fuel economy, and repair diagnostics. Replacement parts and maintenance items are available with an exceptional parts fill rate. Kenworth Truck Company's offered pricing is well-articulated and provides a range of substantial discounts off of MSRP pricing to NJPA members.

72 Hour, LLC, dba National Auto Fleet Group, is a national dealer network representing numerous truck chassis manufacturers with a demonstrated ability to provide exceptional service to NJPA members across North America. National Auto Fleet Group offers a robust website presence that will allow Members access to truck chassis design, pricing, and ordering on a 24 hour a day, 7 day a week basis. Their impressively competitive pricing represents a strong value to NJPA members.

Navistar, Inc., has an impressive network of 328 dealers with 720 locations providing sales, parts and service. Truck chassis options range from medium to severe duty, and offer innovative remote maintenance diagnostics with telematics integration. Navistar's pricing model offers substantial discounts off of MSRP pricing, with a clear description of available specifications and options.

Peterbilt Motors Company includes truck chassis alternatives in Class 6, 7 and 8, with sales through 60 independent dealer groups and 333 dealer locations across North America. Service diagnostics are available at dealer locations on an expedited basis, and remote diagnostics provide real-time data and notifications on a web-based system. The Peterbilt Motors Company parts order fill rates are exceptional and pricing is in the competitive range.

Volvo Group North America offers Class 8 chassis featuring exceptional safety, comfort and environmental innovations. The chassis come equipped with a remote diagnostics system for enhanced serviceability and maintenance. They also offer a variety of warranty and service contract options. Volvo Group North America's dealer network and authorized parts outlets cover all 50 states and 9 provinces and are staffed by over 5,000 service technicians. Payment terms are favorable and pricing represents a considerable discount off of MSRP.

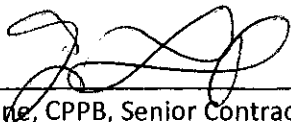
For these reasons, the NJPA Proposal Review Committee recommends award of NJPA Contract #081716 to:

| | |
|---------------------------|------------|
| Autocar, LLC | 081716-ATC |
| Kenworth Truck Company | 081716-KTC |
| National Auto Fleet Group | 081716-NAF |
| Navistar, Inc. | 081716-NVS |

Peterbilt Motors Company
Volvo Group North America

081716-PMC
081716-VCE

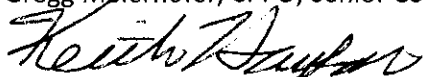
The preceding recommendations were approved on November 15, 2016.



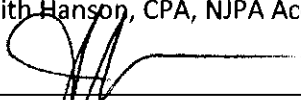
Ginger Line, CPPB, Senior Contract Procurement Analyst



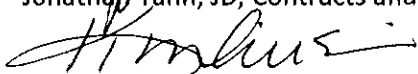
Gregg Meierhofer, CPPO, Senior Contract Product & Price Analyst



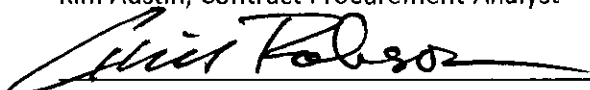
Keith Hanson, CPA, NJPA Accounting Manager



Jonathan Yahn, JD, Contracts and Compliance Manager



Kim Austin, Contract Procurement Analyst



Chris Robinson, JD, Lead Analyst



Form G
Class 6, 7, and 8 Chassis with Related Equipment, Accessories, and Services

| | Possible Points | Autocar, LLC | Bayshore Ford Truck Sales, Inc | Birmingham Freightliner, LLC | Hiab USA Inc | I-State Truck, Inc | Kenworth Truck Company | Long Lewis Western Star | Los Angeles Truck Centers | National Auto Fleet Group | Navistar, Inc. | Palmer Trucks, Inc | Peterbilt Motors Company | RWC International, LTD | Volvo Group North America |
|---|-----------------|--------------|--------------------------------|------------------------------|--------------|--------------------|------------------------|-------------------------|---------------------------|---------------------------|----------------|--------------------|--------------------------|------------------------|---------------------------|
| Conformance to Terms/ Conditions to Include Documentation | 50 | 38 | 38 | 34 | | 36 | 43 | 32 | 34 | 39 | 40 | 40 | 41 | 35 | 43 |
| Pricing | 400 | 306 | 276 | 255 | | 285 | 339 | 242 | 269 | 331 | 328 | 306 | 325 | 281 | 336 |
| Financial, Industry and Marketplace Successes | 75 | 58 | 42 | 44 | | 45 | 61 | 43 | 47 | 59 | 62 | 52 | 62 | 47 | 61 |
| Bidder's Ability to Sell/ Service Contract Nationally | 100 | 83 | 43 | 44 | | 45 | 88 | 41 | 44 | 77 | 88 | 49 | 87 | 52 | 88 |
| Bidder's Marketing Plan | 50 | 40 | 30 | 30 | | 30 | 40 | 27 | 32 | 40 | 41 | 36 | 32 | 37 | 43 |
| Value Added Attributes | 75 | 59 | 42 | 41 | | 44 | 59 | 44 | 41 | 61 | 59 | 52 | 59 | 48 | 62 |
| Warranty Coverages and Information | 50 | 43 | 41 | 37 | | 39 | 46 | 39 | 37 | 41 | 45 | 41 | 43 | 41 | 45 |
| Selection and Variety of Products and Services Offered | 200 | 156 | 121 | 124 | | 132 | 170 | 111 | 127 | 179 | 165 | 127 | 159 | 121 | 151 |
| Total Points | 1,000 | 782 | 633 | 610 | | 656 | 845 | 579 | 632 | 826 | 827 | 702 | 809 | 661 | 829 |
| Rank Order | | 6 | 10 | 12 | | 9 | 1 | 13 | 11 | 4 | 3 | 7 | 5 | 8 | 2 |

Ginger Line, CPPB, NJPA

Jonathan Yahn, JD, NJPA

Chris Robinson, JD, NJPA

Gregg Meierhofer, CPPO, NJPA

Keith Hanson, CPA, NJPA

Kim Austin, NJPA

FORM E

CONTRACT ACCEPTANCE AND AWARD



(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

NJPA Contract #: 120716-NAF

Proposer's full legal name: 72 Hour LLC, dba National Auto Fleet Group

Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.

The effective date of the Contract will be January 17, 2017 and will expire on January 17, 2021 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

NJPA Authorized Signatures:


NJPA DIRECTOR OF COOPERATIVE CONTRACTS
AND PROCUREMENT/CPO SIGNATURE

Jeremy Schwartz
(NAME PRINTED OR TYPED)


NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coauette
(NAME PRINTED OR TYPED)

Awarded on January 16, 2017

NJPA Contract # 120716-NAF

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name 72 Hour LLC, National Auto Fleet Group

Authorized Signatory's Title Fleet Manager


VENDOR AUTHORIZED SIGNATURE

Jesse Coale
(NAME PRINTED OR TYPED)

Executed on 1-16, 2017

NJPA Contract # 120716-NAF



COMMENT AND REVIEW

To the
REQUEST FOR PROPOSAL (RFP) #120716
Entitled

VEHICLES, CARS, VANS, SUVs, AND LIGHT TRUCKS WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES

The following advertisement was placed in Oregon's *Daily Journal of Commerce* on October 21, 2016, in South Carolina's *The State* on October 21, 2016, in Utah's *The Salt Lake Tribune* on October 21, 2016, in *USA Today* on October 21, 2016, and on the NJPA website www.njpacoop.org, Onvia website www.onvia.com, Notice to Bidders website www.noticetobidders.com, PublicPurchase.com, Merx, and Biddingo:

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #120716 VEHICLES, CARS, VANS, SUVs, AND LIGHT TRUCKS WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES. Details of this RFP are available beginning October 21, 2016. Details may be obtained by letter of request to Jonathan Yahn, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until December 7, 2016 at 4:30 p.m. Central Time at the above address and opened December 8, 2016 at 8:30 a.m. Central Time.

RFPs were requested from and distributed to:

| | |
|----------------------------------|--|
| Academy Ford | Lake Chevrolet |
| Acme Auto Leasing and stuff | Leonard Aluminum Utility Buildings |
| Addison Chevrolet Buick GMC Ltd. | Mall Chevrolet |
| Assured Telematics Inc. | Marathon Brake Systems |
| Avis-Budget | Mega-Tech |
| Bommarito Automotive Group | MHC Kenworth |
| Calmont Leasing Ltd. | Onvia, Inc. |
| Carbone Auto Group | Pine Tree Ford |
| Carter Chevrolet Agency | Ranger GM |
| City and County of San Francisco | Reno Buick GMC Cadillac Isuzu Truck |
| Coast Truck Centers | Shay Enterprise |
| Cobalt Truck Equipment | SoundOff Signal |
| Cruise Car, Inc. | Taylor Chevrolet GMC Buick Cadillac Ltd. |
| England Ford, Inc. | Titan Chemical Transfer Solutions |
| Ford | Tony Genco |
| Hunter Truck Sales | Transport Inc. |
| Hyundai Motor America | Vantage Vehicle International, Inc. |
| IMed Mobility | Weston Nissan |

| | |
|-----------------------------|-------------------------|
| J&J Truck Bodies & Trailers | Winner Ford |
| KarFarm | Zenith Sales of Indiana |

Proposals were opened on December 8, 2016 at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479, from the following:

72 Hour LLC, dba National Auto Fleet Group
 Plantation Sales Inc. dba Weston Nissan
 Vantage Vehicle International, Inc.
 Zenith Sales of Indiana

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, CPPB, NJPA Senior Contract Procurement Analyst
 Gregg Meierhofer, CPPO, NJPA Senior Contract Products and Price Analyst
 Keith Hanson, CPA, NJPA Accounting Manager
 Jonathan Yahn, JD, NJPA Contracts and Compliance Manager
 Kim Austin, NJPA Contract Procurement Analyst
 Chris Robinson, JD, NJPA Lead Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that all proposal responses met Level-One and Level-Two Responsiveness and were evaluated.

72 Hour LLC, dba National Auto Fleet Group, is a national dealer network representing fifteen car and truck manufacturers. They have a demonstrated ability to provide exceptional service to NJPA members across North America. National Auto Fleet Group offers a robust website presence that will allow Members access to vehicle pricing and ordering on a 24 hour a day, 7 day a week basis. Their pricing is solidly within the competitive range and represents a strong value to NJPA members.

Zenith Sales of Indiana, LLC, is the exclusive dealer for Zenith Motors, a manufacturer of electric passenger, cargo and step vans certified as zero emission vehicles. Their vans are equipped with innovative electric propulsion systems, regenerative braking systems, and telematics technology. Service is provided through a network of contracted regional service centers. Zenith Sales' pricing represents a discount off of the commercial price list and includes additional discounts for multi-vehicle orders.

For these reasons, the NJPA Proposal Review Committee recommends award of NJPA Contract #120716 to

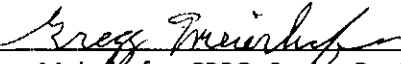
72 Hour LLC, dba National Auto Fleet Group
 Zenith Sales of Indiana, LLC

120716-NAF
 120716-ZEN

The preceding recommendations were approved on January 16, 2017.

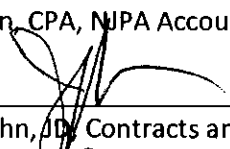


 Ginger Line, CPPB, Senior Contract Procurement Analyst



Gregg Meierhofer, CPPO, Senior Contract Product & Price Analyst

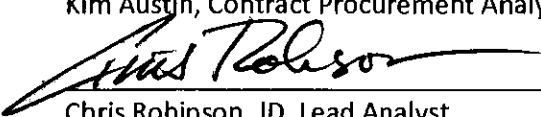
Keith Hanson, CPA, NJPA Accounting Manager



Jonathan Yahn, JD, Contracts and Compliance Manager



Kim Austin, Contract Procurement Analyst




Chris Robinson, JD, Lead Analyst

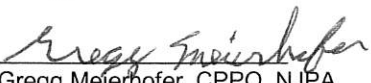


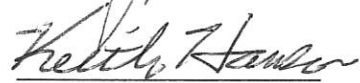
Form G
Vehicles, Cars, Vans, SUVs, and Light Trucks with Related Equipment, Accessoires, and Services

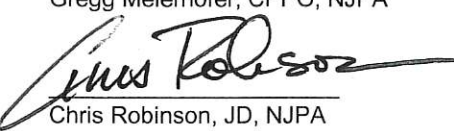
| | Possible Points | National Auto Fleet Group | Vantage Vehicle | Weston Nissan | Zenith Sales of Indiana |
|---|-----------------|---------------------------|-----------------|---------------|-------------------------|
| Conformance to Terms/ Conditions to Include Documentation | 50 | 42 | | 39 | 40 |
| Pricing | 400 | 344 | | 295 | 303 |
| Marketplace Successes | 75 | 64 | | 54 | 57 |
| Bidder's Ability to Sell/ Service Contract Nationally | 100 | 85 | | 62 | 67 |
| Bidder's Marketing Plan | 50 | 44 | | 35 | 41 |
| Value Added Attributes | 75 | 63 | | 56 | 64 |
| Warranty Coverages and Information | 50 | 41 | | 40 | 42 |
| Selection and Variety of Products and Services Offered | 200 | 180 | | 139 | 138 |
| Total Points | 1,000 | 862 | | 721 | 751 |
| Rank Order | | 1 | | 3 | 2 |


 Ginger Line, CPPB, NJPA


 Jonathan Yahn, JD, NJPA


 Gregg Meierhofer, CPPO, NJPA


 Keith Hanson, CPA, NJPA


 Chris Robinson, JD, NJPA


 Kim Austin, NJPA



Purchase order

Bill To:

San Diego Unified Port District
Attn: Finance Dept.
P.O. Box 120488
San Diego, CA 92112-0488

Vendor Address

72 HOUR LLC
DBA NATIONAL AUTO FLEET GROUP
490 AUTO CENTER DR
WATSONVILLE CA 95076

Ship To:

San Diego Unified Port District
General Services & Procurement
1400 Tidelands Avenue
National City CA 91950-4224

Information

PO Number 4500022712
Date 07/22/2019
Vendor No. 5308226
Payment Terms Net due in 30 days
Buyer/Phone Mario Giacobbe / 619-686-6366
Contact/Phone Jesse Cooper / (855) 289-6572
Our reference Req. 44797
Your reference 81716&120716
Delivery Date 06/30/2020
Delivery Times M-Th Excluding Holidays
7:00AM to 11:45AM and 12:30PM to 3:30PM
Fridays by Appointment Only Contact 619-686-6337

Page 1 of 6

| Item | Material/Description | Quantity | UM | Unit Price | Net Amount |
|------|---|----------|----|------------|------------|
| 0001 | <p><i>All terms and conditions shall be per Sourcwell Contracts #081716-NAF for Lines 1 & 2 and Number 120716-NAF for lines 3-9, to National Auto Fleet Group. Reference National Auto Fleet Group Quotes as noted per line item and attached specifications.</i></p> <p>Ten Yard Dump Truck(7336)</p> <p>Ref. NAFG Quote #8494R1 Dated 7-22-19 One (1) New/Unused (2020 Freightliner 108SD Three Axle Chassis with 15' Dump Body), provided by Dan Walters with Freightliner:</p> <p>Sourcwell Contract Price..... \$155,301.00 Tax (8.75%)..... \$ 13,588.83 Tire Fee..... \$ 17.50 Total.....\$168,907.33</p> | 1 | EA | 168,907.33 | 168,907.33 |
| 0002 | <p>Refuse Mini Packer(7474)</p> <p>Ref. NAFG Quote #8501R2 Dated 7-22-19 One (1) New/Unused (2020 Isuzu NPR Cab Chassis, 25,950 GVWR, White, Power Windows and Door Locks adn Air Conditioning with Arata Equipemtn Co. Loadmaster Elite 8 Yard Body), provided by Ms. Poter with TEC Equipment:</p> <p>Sourcwell Contract Price..... \$67,817.68 Arata Quote..... \$88,165.00 Tax (8.75%)..... \$13,648.48 Delivery Charge..... \$ 5,720.00 Tire Fee..... \$ 10.50 Total..... \$175,361.66</p> | 1 | EA | 175,361.66 | 175,361.66 |

INSTRUCTIONS TO VENDOR:

SIGNATURE _____ **DATE** _____

Director, Procurement Services or Authorized Designee
(San Diego Unified Port District)

PRINTED ON: 07/22/2019 13:14:58



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Page 2 of 6

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|------|--|----------|----|------------|------------|
| 0003 | <p>3/4 Ton Crew Cab Pickup(9000)</p> <p>Ref. NAFG Quote #10635R1 Dated 6-11-19 One (1) New/Unused (2020 Ford Super Duty F-250 SRW (W2A) XL 2WD Crew Cab 6.75' Box 160" WB, Harbor Truck Equipment)and delivered to customer's location:</p> <p>Sourcewell Contract Price..... \$40,856.84 Harbor Quote..... \$ 2,219.80 6 Additional Keys..... \$ 1,200.00 Tax (8.75%)..... \$ 3,874.21 Tire Fee..... \$ 8.75 Total..... \$48,159.60</p> | 1 | EA | 48,159.60 | 48,159.60 |
| 0004 | <p>3/4 Ton Crew Cab Pickup(9001)</p> <p>Ref. NAFG Quote #10635R1 Dated 6-11-19 One (1) New/Unused (2020 Ford Super Duty F-250 SRW (W2A) XL 2WD Crew Cab 6.75' Box 160" WB, Harbor Truck Equipment)and delivered to customer's location:</p> <p>Sourcewell Contract Price..... \$40,856.84 Harbor Quote..... \$ 2,219.80 6 Additional Keys..... \$ 1,200.00 Tax (8.75%)..... \$ 3,874.21 Tire Fee..... \$ 8.75 Total..... \$48,159.60</p> | 1 | EA | 48,159.60 | 48,159.60 |
| 0005 | Crew Cab Stakebed Truck(9099) | 1 | EA | 63,958.93 | 63,958.93 |

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Page 3 of 6

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|------|---|----------|----|------------|------------|
| 0006 | <p>Ref. NAFG Quote #10638R1 Dated 6-11-19 One(1) New/Unused (2019 Ford Super Duty F-350 SRW (W3A) XL 2WD Crew Cab 8' Box 176" WB, Harbor Stakebed and Liftgate), delivered to customer's location:</p> <p>Sourcewell Contract Price..... \$42,811.16 Harbor Quote..... \$15,193.60 4 Additional Keys..... \$ 800.00 Tax (8.75%)..... \$ 5,145.42 Tire Fee..... \$ 8.75 Total..... \$63,958.93</p> <p>Gardener Utility Truck(7366)</p> | 1 | EA | 54,437.36 | 54,437.36 |
| 0007 | <p>Ref. NAFG Quote #10637R1 Dated 6-11-19 One (1) New/Unused (2019 Ford Super Duty F-250 SRW (W2A) XL 2WD Crew Cab 8' Box 176" WB, Harbor Utility Body and Equipment)and delivered to customer's location:</p> <p>Sourcewell Contract Price..... \$40,854.80 Harbor Quote..... \$ 8,394.50 4 Additional Keys..... \$ 800.00 Tax (8.75%)..... \$ 4,379.31 Tire Fee..... \$ 8.75 Total..... \$54,437.36</p> <p>F-550 Flatbed/Stakebed(7463)</p> | 1 | EA | 68,172.83 | 68,172.83 |
| | <p>Ref. NAFG Quote #10822R2 Dated 7-22-19 One (1) New/Unused (2020 Ford Super Duty F-550 DRW (F2G) XL 2WD</p> | | | | |

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Page 4 of 6

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|------|---|----------|----|------------|------------|
| 0008 | <p>Reg. Cab 205" WB, 120" CA with Harbor 16' Stakebed), and delivered to customer's location:</p> <p>Sourcewell Contract Price..... \$49,480.10 Harbor Quote..... \$13,197.90 Tax (8.75%)..... \$ 5,484.33 Tire Fee..... \$ 10.50 Total..... \$68,172.83</p> <p>Mid Size SUV(7205)</p> <p>Ref. NAFG Quote #10636R1 Dated 7-18-19 One (1) New/Unused (2020 Ford Explorer (K7B)Base Rear Wheel Drive), delivered to customer's location:</p> <p>Sourcewell Contract Price..... \$31,515.48 4 Additional Keys..... \$ 800.00 Tax (8.75%)..... \$ 2,827.60 Tire Fee..... \$ 8.75 Total..... \$35,151.83</p> | 1 | EA | 35,151.83 | 35,151.83 |
| 0009 | <p>Mid Size SUV(7179)</p> <p>Ref. NAFG Quote #10636R1 Dated 7-18-19 One (1) New/Unused (2020 Ford Explorer (K7B)Base Rear Wheel Drive), delivered to customer's location:</p> <p>Sourcewell Contract Price..... \$31,515.48 4 Additional Keys..... \$ 800.00 Tax (8.75%)..... \$ 2,827.60 Tire Fee..... \$ 8.75</p> | 1 | EA | 35,151.83 | 35,151.83 |

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|------|---|----------|----|------------|------------|
| | <p>Total..... \$35,151.83</p> <p>.</p> <p>.</p> <p>.</p> <p>A dealer's representative or legal agent must accompany all Vehicles delivered to the San Diego Unified Port District (District) unless prior arrangements have been made. Vehicles arriving without a dealer's representative or legal agent present will not be accepted nor offloaded on District property. The dealer's representative or legal agent must be in possession of all documents required for the dealer to effect registration of the vehicle with the Department of Motor Vehicles. The District is an exempt agency identified as an "Other Political Subdivision" for the purposes of DMV registration.</p> <p>Vehicles scheduled for delivery must include all equipment, components, modifications, manuals, keys, and other items specified in the bid specifications provided by the District Procurement Department. A Due Bill may or may not be accepted at the discretion of the District in lieu of an item excluded during delivery.</p> <p>All Vehicles delivered to the District will be subject to a complete technical inspection by the District's automotive equipment mechanics prior to acceptance. The District fleet equipment manager or his appointed representative will conduct an inspection for paint damage and appropriate paint application in conjunction with the technical inspection. The District will use up to ten (10) working days to complete these inspections. The inspections are to ensure compliance with the bid specifications provided by the District Procurement Department at the time the order is placed, or to ensure compliance with any prescribed amendments to the original purchase order. If any discrepancies are found, the contractor will be notified and requested to correct the discrepancies. When the vehicle or equipment has met all of the</p> | | | | |

INSTRUCTIONS TO VENDOR:

SIGNATURE _____ **DATE** _____

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Page 6 of 6

| Item | Material/Description | Quantity | UM | Unit Price | Net Amount |
|------|--|----------|----|--------------|------------|
| | specifications, it will then be accepted and processed for payment. Vendor shall contact the following 48 HRS. Prior to delivery: Charles Starns at 619-686-6331 or Bobby Engram in Material Support at 619-686-6338. | | | | |
| | | | | Net Value | 697,460.97 |
| | | | | Total Amount | 697,460.97 |

INSTRUCTIONS TO VENDOR:

SIGNATURE _____ DATE _____

Director, Procurement Services or Authorized Designee
(San Diego Unified Port District)

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