



Maintenance Repair and Operations (MRO) Supplies, Parts, Equipment, Materials, and Related Services.
Executive Summary

Lead Agency: Tucson, AZ

Solicitation: 192163

RFP Issued: March 8, 2019

Pre-Proposal Date: March 27, 2019

Response Due Date: April 11, 2019

Proposals Received: 10

Awarded to: W.W. Grainger, Inc.

The City of Tucson, AZ Business Services Department, Shared Services - Procurement issued RFP #192163 on March 8, 2019, to establish a national cooperative contract for Maintenance Repair and Operations (MRO) Supplies, Parts, Equipment, Materials, and Related Services.

The solicitation included cooperative purchasing language in the Introduction and Special Terms and Conditions Sections:

COOPERATIVE PURCHASING: Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have registered with OMNIA Partners or entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement are eligible to participate in any subsequent Contract. See http://www.tucsonprocurement.com/coop_partners.aspx and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <http://www.mesaaz.gov/home/showdocument?id=23638> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies' usage of this contract (i.e., freight charges, travel related expenses, etc.). The City shall not be responsible for any disputes arising out of transactions made by others.

The Contractor(s) will provide an electronic copy of the complete Contract to the City of Tucson Department of Procurement upon receipt of the Notice of Intent to Award. At the City's request, the successful Contractor(s) may also be requested to provide an electronic copy of the complete Contract to a participating agency.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Tucson, AZ website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI

- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- The Herald-News, IL
- Las Vegas Review Journal, NV

On April 11, 2019 proposals were received from the following offerors:

- AGS Safety & Supply
- Arizona Commercial Lighting
- Best Plumbing Specialties Inc.
- Copper State
- Graybar
- NCS – Single Source
- Partsmaster
- Supply One
- United Laboratories

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with W.W. Grainger, Inc. and proceeding with contract award upon successful completion of negotiations.

The City of Tucson, OMNIA Partners, Public Sector and W.W. Grainger, Inc. successfully negotiated a contract, and the City of Tucson executed the agreement with a contract effective date of July 1, 2019.

Contract includes:

Abrasives, adhesives, sealants, tape, cleaning, electrical, electronics, appliances, batteries, fasteners, fleet, vehicle maintenance, furniture, hospitality, food service, hand tools, hardware, HVAC/refrigeration, lab supplies, lighting, lubrication, material handling, motors, office supplies, outdoor equipment, paint, equipment and supplies, plumbing, pneumatics, power tools, power transmission, pumps, safety, security, test instruments, welding and HVAC filters.

Term:

Initial term from July 1, 2019 through December 31, 2022 with the option to renew for two (2) additional one-year periods through December 31, 2024.

Pricing/Discount:

Discounts range from 5-40% off designated categories.

OMNIA Partners, Public Sector Web Landing Pages:

<https://www.omniapartners.com/publicsector/contracts/supplier-contracts/granger>