

SAN DIEGO UNIFIED PORT DISTRICT

MEMORANDUM

Date: June 20, 2017

To: Board of Port Commissioners

Via: Jason H. Giffen
Assistant Vice President, Planning & Green Port
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From: Phil LeBlanc
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Subject: Agenda Item 2017-0172 Sole Source Justification Memo

As required by BPC Policy No. 110, Section III.E., the purpose of this memo is to provide the Board with a written justification for granting a sole source agreement for the purchase and installation of a custom-made floating upweller system (FLUPSY) for shellfish aquaculture nursery operations in an amount of \$351,600.

Staff is recommending Board consideration to authorize the purchase and installation of a custom-made FLUPSY. Due to the very specialized nature of the equipment and related services and, as the FLUPSY is only available from a single manufacturer; staff is seeking approval to purchase via a non-competitive proposal/agreement. The provider is Snow & Company Inc. based in Seattle, Washington.

Each FLUPSY is made-to-order and designed, fabricated, and built for the location-based specifications of where it will be installed and operated. The manufacturer has unique in-house assembly and fabrication experience, and the infrastructure tailored for the fitting process of key FLUPSY parts. Snow & Company's quick, accurate weld-out system for FLUPSY build-out and a delivery schedule which meets the District's cost and timing requirements supports staff's recommendation to award a sole source agreement to Snow & Company, Inc. pursuant to BPC Policy No. 110, Section III.E.

If you have any questions, please contact Phil LeBlanc at (619) 686-6516 or via email at pleblanc@portofsandiego.org, Paula Sylvia at (619) 686-6254 or via email at psylvia@portofsandiego.org, or Jason Giffen at (619) 686-6473 or via email at jgiffen@portofsandiego.org.