

## Attachment C to Agenda File No. 2022-0181



**Form G**  
**HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES**  
**RFP # 032119**

|                                                           | Possible Points | BOMAG Americas, Inc. | Caterpillar Inc. | CNH Industrial America LLC | Doosan Infracore North America, LLC | Dynapac North America LLC | Grove U.S. L.L.C. (dba Manitowoc) | Hyundai Construction Equipment Americas, Inc. |
|-----------------------------------------------------------|-----------------|----------------------|------------------|----------------------------|-------------------------------------|---------------------------|-----------------------------------|-----------------------------------------------|
| Conformance to Terms/ Conditions to Include Documentation | 50              | 40                   | 46               | 44                         | 37                                  | 34                        | 41                                | 40                                            |
| Pricing                                                   | 400             | 352                  | 359              | 321                        | 313                                 | 346                       | 347                               | 353                                           |
| Financial, Industry and Marketplace Successes             | 75              | 64                   | 70               | 68                         | 61                                  | 60                        | 66                                | 59                                            |
| Bidder's Ability to Sell/ Service Contract Nationally     | 100             | 82                   | 92               | 89                         | 78                                  | 83                        | 84                                | 79                                            |
| Bidder's Marketing Plan                                   | 50              | 37                   | 44               | 44                         | 38                                  | 39                        | 42                                | 39                                            |
| Value Added Attributes                                    | 75              | 56                   | 70               | 66                         | 56                                  | 62                        | 60                                | 65                                            |
| Warranty Coverages and Information                        | 50              | 42                   | 45               | 44                         | 39                                  | 39                        | 41                                | 46                                            |
| Selection and Variety of Products and Services Offered    | 200             | 159                  | 186              | 176                        | 156                                 | 154                       | 159                               | 168                                           |
| Total Points                                              | 1000            | 832                  | 912              | 852                        | 778                                 | 817                       | 840                               | 849                                           |
| Rank Order                                                |                 | 8                    | 1                | 5                          | 12                                  | 10                        | 7                                 | 6                                             |

|                                                           | Possible Points | John Deere Construction Retail Sales | Kobelco Construction Machinery USA, Inc. | Komatsu America Corp. | Link Belt Cranes | Roadtec, Inc | Volvo Construction Equipment North America, LLC | Wirtgen America, Inc. |
|-----------------------------------------------------------|-----------------|--------------------------------------|------------------------------------------|-----------------------|------------------|--------------|-------------------------------------------------|-----------------------|
| Conformance to Terms/ Conditions to Include Documentation | 50              | 42                                   | 37                                       | 43                    | 34               | 41           | 43                                              | 41                    |
| Pricing                                                   | 400             | 344                                  | 264                                      | 345                   | 342              | 313          | 337                                             | 320                   |
| Financial, Industry and Marketplace Successes             | 75              | 66                                   | 52                                       | 63                    | 66               | 60           | 68                                              | 64                    |
| Bidder's Ability to Sell/ Service Contract Nationally     | 100             | 91                                   | 74                                       | 90                    | 82               | 72           | 91                                              | 84                    |
| Bidder's Marketing Plan                                   | 50              | 41                                   | 46                                       | 44                    | 40               | 36           | 45                                              | 38                    |
| Value Added Attributes                                    | 75              | 67                                   | 62                                       | 67                    | 65               | 59           | 70                                              | 63                    |
| Warranty Coverages and Information                        | 50              | 43                                   | 42                                       | 44                    | 42               | 36           | 44                                              | 40                    |
| Selection and Variety of Products and Services Offered    | 200             | 181                                  | 151                                      | 177                   | 160              | 156          | 180                                             | 157                   |
| Total Points                                              | 1000            | 875                                  | 728                                      | 873                   | 831              | 773          | 878                                             | 807                   |
| Rank Order                                                |                 | 3                                    | 14                                       | 4                     | 9                | 13           | 2                                               | 11                    |

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 James Voelker, CPCM, CFCM, Sourcewell

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 Greg Grunig, Sourcewell

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 Carol Jackson, Sourcewell

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 Michael Munoz, Sourcewell

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 Craig West, Sourcewell