



# Quotation

Driving a Better Way™  
chargepoint.com

**Sales Representative:** Tony Chang  
**E-Mail:** tony.chang@chargepoint.com  
**Telephone:**

**Quote Number:** Q-197419-1  
**Date:** 4/14/2022  
**Expires On:** 5/20/2022

**Primary Contact:** Julio Bello

## Bill To Address

Port of San Diego  
3165 Pacific Highway  
San Diego California 92101  
United States

## Ship To Address

Port of San Diego  
3165 Pacific Highway  
San Diego California 92101  
United States

Product Name	Product Description	Qty	List Price	Disc%	Unit Price	Total Price
CPE250-TOOLKIT-F	CPE250 Tool Kit	1	USD 0	0	USD 0	USD 0
DC-UNIVERSAL-CMT-METRIC	Required metal bracket to align conduits and mounting bolts for DC power delivery products when cable entrance is from below. This bracket is to be installed into the foundation before the concrete pad is poured. Metric Units. Required for CPE250 and PDD series.	1	USD 0	0	USD 0	USD 0
CPE250-ASSURE-5	5 prepaid years of ChargePoint Assure for CPE250 station. Includes Parts and Labor Warranty, Remote Technical Support, On-Site Repairs when needed, Unlimited Configuration Changes, and Reporting.	4	USD 16,275	0	USD 16,079	USD 64,316



Product Name	Product Description	Qty	List Price	Disc%	Unit Price	Total Price
CPE250-INSTALL-COMMISSIONING	<p>This service includes both the Installation and Commissioning of the Express CPE250 charging station. Customers must work with their contractor to perform all construction (the 'make ready') up to the point where stations can be bolted down and connected. ChargePoint will then perform the on-site validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage so that they meet all ChargePoint and local code requirements, then install and commission the station. Before installation can begin, ChargePoint requires the customer's 'make ready' contractor to submit evidence of adherence to ChargePoint's standards and specifications. In addition to verifying and testing the installation, Commissioning also ensures the station is connected to the ChargePoint network, completing software updates and pairing configuration if applicable. In parallel, the ChargePoint Activations team will configure the station and apply policies according to the customer's specifications. A final Commissioning Report will be provided to the customer. Note that if Commissioning cannot be performed due to site or installation deficiencies for which ChargePoint is not responsible, the customer will incur a rescheduling fee to cover redeployment costs. Priced per Express CPE250 stat(more...)</p>	4	USD 4,400	0	USD 4,400	USD 17,600
CPE250C-625-CCS1-200A	<p>CP Express 250 Station (62.5 kW) - includes Express 250 Station, 2x Power Modules, 1x 200A CCS1 cable, North America Modem/SIM, cUL and UL listed, requires CPE250-CMT-IMPERIAL in US, CPE250-CMT-METRIC in Canada. CPE250-CMT-IMPERIAL/METRIC not included.</p>	4	USD 44,065	0	USD 44,065	USD 176,260



Product Name	Product Description	Qty	List Price	Disc%	Unit Price	Total Price
CPCLD-ENTERPRISE-DC-5	Prepaid Enterprise Cloud Plan subscription with advanced station management features such as: Station Activation, Custom Video uploads, and Automatic Software Updates, driver and fleet management features including: Access Control and Pricing & Automatic Payment Collection, as well as advanced energy and power management features which include: Time of Use Power Sharing and Energy Management APIs. Real-time dashboards and reports provided for applicable features including 15 min meter data readings and associated advanced energy reports.	4	USD 4,799	0	USD 4,741	USD 18,964
CPSUPPORT-ACTIVE	Initial Station Activation & Configuration Service includes activation of cloud services and configuration of radio groups, custom groups, connections, access control, visibility control, pricing, reports and alerts. One time initial service per station.	4	USD 349	100	USD 0	USD 0

<b>Quote Total:</b>	USD 277,140.00
<b>Estimated Tax:</b>	USD 13,660.15
<b>Shipping Fee:</b>	USD 1,469.00
<b>Grand Total:</b>	USD 292,269.15

#### Quote Acceptance

- + Each Assure and Cloud Services subscription that you purchase for a Charging Station will commence ninety (90) days from the date the Charging Station associated with that subscription is shipped to you and will last for the subscription length selected in the applicable order.
- + All pricing is confidential between Customer and ChargePoint.
- + All prices are FCA ChargePoint warehouse(s).
- + Customer to be invoiced at time of shipment.
- + Sales tax in applicable states and shipping costs will be applied to this quote at time of invoicing.
- + All invoices are Net 30 days.
- + Credit Checks are required for new customers.
- + Pricing does not include installation or mounting services unless specifically quoted above.
- + Additional Purchase Terms and Conditions can be found at <http://www.chargepoint.com/termsandconditions>
- + Additional terms and conditions for ChargePoint Assure can be found at <http://www.chargepoint.com/legal/assure>
- + Purchaser confirms that the shipping and billing information provided in the Quotation is accurate for ChargePoint's shipping and invoicing purposes.



**By signing this quote I hereby acknowledge that I have the authority to purchase the product detailed on this document on behalf of my organization. Furthermore, I agree to the above terms and conditions and that this signed quote shall act as a purchase order.**

Signature :

Title :

Name (Print) :

Date :

Company Name :

Accounts Payable Contact Name :

Accounts Payable Contact E-Mail :

Requested Ship Date :



# Quotation

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**Sales Representative:** Tony Chang  
**E-Mail:** tony.chang@chargepoint.com  
**Telephone:**

**Quote Number:** Q-196876-1  
**Date:** 3/9/2022  
**Expires On:** 4/9/2022

**Primary Contact:** Julio Bello

## Bill To Address

Port of San Diego  
3165 Pacific Highway  
San Diego California 92101  
United States

## Ship To Address

Julio Bello  
Port of San Diego  
1400 Tideland Ave  
National City California 91950  
United States  
jbello@portofsandiego.org

Product Name	Product Description	Qty	List Price	Disc%	Unit Price	Total Price
CPF50-L23-PEDMNT-CMK8-Dual	Dual Port, Pedestal Mount, 50A, Type 1, Cable 23', Single Phase Charger with 8' Cable Management Kit. Unit ships in 6 separate boxes. See invoice or packing slip for details.	8	USD 5,785	20	USD 4,628	USD 37,024
CPGW1-LTE	The ChargePoint Gateway provides connectivity for CPF25 and CPF50 to ChargePoint's Cloud via a cell to Wi-Fi modem. One gateway can provide connectivity up-to 9 CPF25/CPF50 ports that are within 150 feet line of sight of the gateway. A gateway must be ordered for a new site, or if the site exceeds more than 9 ports, or if the CPF25/CPF50 is installed more than 150 feet from the existing gateway.	2	USD 0	0	USD 0	USD 0



Product Name	Product Description	Qty	List Price	Disc%	Unit Price	Total Price
CPCLD-POWER-5	Prepaid Power Cloud Plan subscription with station management features such as Basic Fleet Vehicle Management, Automatic Software Updates, and basic Power Sharing. Real-time dashboards and reports provided for applicable features. Station Activation purchase required.	16	USD 925	0	USD 925	USD 14,800
CPF-ACTIVE	Fleet Application Only - Initial Station Activation & Configuration Service - Activation of cloud services and configuration of radio groups, custom groups, connections, access control, visibility control, pricing, reports and alerts. One time initial service per station port.	16	USD 100	100	USD 0	USD 0
CPSUPPORT-SITEVALID	Customer works with their own contractor to perform all construction and station installation services. ChargePoint will then engage an authorized ChargePoint Partner to perform Site Validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage and that the station installation meets all ChargePoint published requirements and local codes. Upon successful Site Validation, the customer will be eligible to obtain warranty coverage under a ChargePoint Maintenance plan, sold separately. Note, a failed Site Validation will incur a second validation fee to repeat the validation after the site deficiencies are corrected. Priced per AC station.	16	USD 599	100	USD 0	USD 0



Product Name	Product Description	Qty	List Price	Disc%	Unit Price	Total Price
CPF-ASSURE5	5 prepaid years of ChargePoint Assure for CPF station. Includes Parts and Labor Warranty, Remote Technical Support, On-Site Repairs when needed, Unlimited Configuration Changes, and Reporting.	16	USD 710	15.1	USD 603	USD 9,648

<b>Quote Total:</b>	USD 61,472.00
<b>Estimated Tax:</b>	USD 3,239.60
<b>Shipping Fee:</b>	USD 2,102.00
<b>Grand Total:</b>	USD 66,813.60

#### Quote Acceptance

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- + All prices are FCA ChargePoint warehouse(s).
- + Customer to be invoiced at time of shipment.
- + Sales tax in applicable states and shipping costs will be applied to this quote at time of invoicing.
- + All invoices are Net 30 days.
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Requested Ship Date :