Attachment B to Agenda File No. 2015-1686

LPP Lane Field, LLC Lane Field South Project Lease Term Sheet

Lessee:	A legal entity consisting of LPP Lane Field, LLC and a to be determined majority equity partner
Location:	The Corner of Pacific Highway and West Broadway in the City of San Diego
Premises:	Approximately 69,278 square feet of land area located south of the prolongation of "C" Street, on the north side of Broadway between North Harbor Drive and Pacific Highway in the City of San Diego, California, more particularly delineated on Drawing No. 018-002 dated April, 2013, attached to the Option as Exhibit "B" and by this reference made a part hereof, hereinafter "Lane Field South Premises".
Project:	400-room dual-branded or single-branded hotel in a single tower on the Lane Field South Premises, with a minimum of one hotel brand(s) comparable or superior in quality to a "InterContinental Hotel" (which would be a hotel brand that has achieved AAA Four Diamond ratings in a reasonable number of its hotels), and associated retail, meeting space, and a minimum of 686 parking spaces, of which 271 must be available to the general public; a landscaped/hardscaped view corridor with public promenzae; and the North Embarcadero Visionary Plan improvements approved by District that are located adjacent to the Premises such as, but not limited to, sidewalks and landscaping, hereinafter "Lane Field South Project."
Term:	66 years
Percentage Rent:	Percentage rent payable hereunder (the "Net Percentage Rent") shall be equal to a portion of the Gross Percentage Rent as follows: (i) eight percent (8%) of the Gross Percentage Rent during the first operational year; (ii) twelve percent (12%) of the Gross Percentage Rent during the second operational year; (iii) an additional four percentage points (4%) for each operational year; thereafter commencing the third operational year (i.e., 16%, 20%, 24%, etc.) until it reaches one hundred percent (100%); and (iv) thereafter Net Percentage Rent shall equal Gross Percentage Rent.
Percentage Rental Rates:	7% First Rental Period, 8% Second and Third Rental Periods, 9% Fourth and Fifth Rental Periods for Rental of guest rooms, in-room movies, in- room entertainment services, charges for room service delivery, sale of telephone services, sale of laundry and dry-cleaning services.
	7% First Rental Period, 8% Second and Third Rental Periods, 9% Fourth and Fifth Rental Periods for Rental of conference and banquet rooms, sale of related merchandise and services provided to conference and banquet room users.
	3% First Rental Period, 4% Second and Third Rental Periods, 5% Fourth and Fifth Rental Periods for Food from full-service restaurants.
	3% First Rental Period, 4% Second and Third Rental Periods, 5% Fourth

	2 \$0 3 \$231,378 4 \$382,975 5 \$539,451
	Year(s) Minimum Annual Rent 1 \$0
Minimum Rent:	Minimum rent shall equal the below values, which represent 75% of the projected percentage rents.
	20% Other non-permitted activities.
	10% Other permitted activities.
	50% Rental from any and all telecommunications uses.
	25% Commissions and other compensation for the right to install vending or service machines or devices.
	5% Merchandise sole through coin-operated vending machines owned rented or leased by lessee.
	0.5% Lottery tickets.
	10% Rental of office space to tourism/visitor-serving tenants and maritime-related tenants.
	15% Bicycle rentals and other recreational equipment.
	10% Recreation lessons.
	15% Parking services or parking space rentals.
	10% Automobile rentals.
	5% Barber and beauty shop services.
	10% Health club services and/or spa services including facials, massages, etc.
	3% Merchandise in the retail shops outside the hotel.
	5% Merchandise inside the hotel.
	5% Admission, cover, or other entertainment charges.
	3% Alcoholic and nonalcoholic beverages off-premises.
	5% First Rental Period, 6% Second and Third Rental Periods, 7% Fourth and Fifth Rental Periods for Alcoholic and nonalcoholic beverages on- premises.

	6 \$700,432
	7 \$862,942
	8 \$1,033,631
	A 11 reals to
	The second se
	12 \$1,804,810 13 \$2,008,261
	13 \$2,008,261 14 \$2,219,128
	15 \$2,437,627
	16 MAR adjusted
Minimum Rent	
Adjustment:	
	lease and occurring every three years thereafter.
CPI Adjustment:	In addition to the minimum rent adjustment outlined above, the minimum
	annual rent shall be adjusted by CPI on the following dates:
	30 th Anniversary of lease commencement
	40 th Anniversary of lease commencement
	50 th Anniversary of lease commencement
Rental Periods:	
itental renous.	The lease shall be divided into five rental periods as follows:
	First Rental Period: Years 1 – 25 of lease
	Second Rental Period: Years 26 – 35 of lease
	Third Rental Period: Years 36 – 45 of lease
	Fourth Rental Period: Years 46 – 55 of lease
	Fifth Rental Period: Years 56 – 66 of lease
Rent Reviews:	
Kent Konons.	Livery terry terry beginning in accounting year 23.
Additional Rent:	For the first twenty five operating years of the lease, Lessee shall pay
	I a and mar money had operating years of the lease. Lessee shall bay
	period and the special grant of the leader and buy
	additional rent to Lessor in the amount of three percent (3%) of the
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year.
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year. Year(s) Projected Gross Income
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year. Year(s) Projected Gross Income 3 \$46,079,093
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year.Year(s)Projected Gross Income \$46,079,093 4\$52,008,130
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year.Year(s)Projected Gross Income \$46,079,0933\$46,079,0934\$52,008,1305\$55,438,930
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year.Year(s)Projected Gross Income 33\$46,079,0934\$52,008,1305\$55,438,9306\$57,747,547
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year.Year(s)Projected Gross Income 33\$46,079,0934\$52,008,1305\$55,438,9306\$57,747,5477\$59,225,021
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year.Year(s)Projected Gross Income 33\$46,079,0934\$52,008,1305\$55,438,9306\$57,747,547
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year.Year(s)Projected Gross Income 33\$46,079,0934\$52,008,1305\$55,438,9306\$57,747,5477\$59,225,021
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year.Year(s)Projected Gross Income3\$46,079,0934\$52,008,1305\$55,438,9306\$57,747,5477\$59,225,0218\$60,740,446
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year.Year(s)Projected Gross Income \$46,079,0933\$46,079,0934\$52,008,1305\$55,438,9306\$57,747,5477\$59,225,0218\$60,740,4469\$62,294,79910\$63,889,087
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year. Year(s) Projected Gross Income 3 \$46,079,093 4 \$52,008,130 5 \$55,438,930 6 \$57,747,547 7 \$59,225,021 8 \$60,740,446 9 \$62,294,799 10 \$63,889,087 11 \$65,524,340
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year. Year(s) Projected Gross Income 3 \$46,079,093 4 \$52,008,130 5 \$55,438,930 6 \$57,747,547 7 \$59,225,021 8 \$60,740,446 9 \$62,294,799 10 \$63,889,087 11 \$65,524,340 12 \$67,201,615
	additional rent to Lessor in the amount of three percent (3%) of the amount by which the gross income exceeds Lessee's projected gross income for that accounting year. Year(s) Projected Gross Income 3 \$46,079,093 4 \$52,008,130 5 \$55,438,930 6 \$57,747,547 7 \$59,225,021 8 \$60,740,446 9 \$62,294,799 10 \$63,889,087 11 \$65,524,340 12 \$67,201,615

shibit A - Patre

DIL A ~ L'ARB

	,
	16 \$72,741,189
	17 \$74,196,013
	18 \$75,679,933
	19 \$77,193,532
	20 \$78,737,402
	21 \$80,312,150
	22 \$81,918,393
	23 \$83,556,761
	24 \$85,227,897
	25 \$86,932,424
Sale Participation:	On any third party sale the District would receive .85% of the gross sale
	price subject to a \$2.3 million cap grown at CPI after the first assignment of the lease, for the first 25 lease years with no cap after year 25. To participate the Sales prices must exceed the following thresholds.
	Year(s) Sale Threshold
	2 \$250,000,000
	3 \$260,000,000
	4 \$270,000,000
	5 \$285,000,000
	6 \$295,000,000
	7 \$305,000,000
	8 \$310,000,000
	9 \$315,000,000
	10 \$320,000,000
	11-66 \$320,000,000
Construction:	Approximately 30 months, commencing no later than two months following lease commencement.
Tenant Capital	As necessary to construct a 400-room single branded or dual branded
Investment:	hotel, parking garage, retail, meeting space and public improvements as further described above. Estimated Total Project Cost: \$180 Million.
Security Deposit:	\$1 million, to be returned upon completion of construction.
Guarantor:	During the first five (5) years of the lease, the lease shall be guaranteed by
	Lankford & Associates, Inc., a California corporation; Phelps Development,
	LLC, a Delaware limited liability company; and Portman Lane Field, LLC, a
	Georgia limited liability company.
Form of Lease:	The terms for the Lane Field South Lease shall be in substantially the
i onni or Lease,	same form as the terms in the Lane Field North Lease, with the exception
	of (i) the description of the Project in Section 2, (ii) Section 2.2, (iii), all
	economic provisions of Section 3, (iv) details of the Project in Section 5,
*	(v) Section 5.1, (vi) portions of Section 9 relating to the members of the
	Lessee on Lane Field North, and (vii) any terms the parties may mutually
	agree to add or revise which shall be subject to the review and approval
	of the Board.
	The final form lease shall require Board consent.
Other Conditions:	1) The lease shall provide that Lessee shall secure, administer, and
	maintain the Setback Park/Plaza in accordance with a Master
	Special Events Permit to be discussed and agreed upon by the
	District and Lessee