

Attachment B to Agenda File No. 2018-0215



LinkedIn
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 Sunnyvale, CA 94085
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 Fax: 1.650.429.2122
 www.linkedin.com

Pricing Valid Through: May 11, 2018

Proposed by:
 Kevin Tan
 ketan@linkedin.com

CONTRACT CONTACT: Michelle Corbin

Sold to Customer San Diego Unified Port District

BILL TO: Please review the below Billing details and edit if necessary.

Bill To Doing Business As:

Contact: Marialice Dunne
 San Diego Unified Port District
 3165 Pacific Hwy

Address:

City/State/Zip: San Diego CA 92101-1128

Country: United States

Email: mdunne@portofsandiego.org

Phone: (619) 686-6200

By initialing here, I agree that the Billing details are current and accurate. _____

SHIP TO: San Diego Unified Port District

Ship To Doing Business As:

3165 Pacific Hwy

San Diego, CA 92101-1128

United States

ORDER INFORMATION

Contract #: CS3384877-17

Billing Period: Annually Upfront

Billing Method: Invoice

Billing Instructions:

For Internal Only:

Type: Renewal

Rep Region: LTS-NA-US-WST4-CORP-SMB-RM-MME

Agency Name:

Currency: USD

Contract Start Date*: June 12, 2018

Contract End Date: June 11, 2021

The start date of the services on this Order Form will be the later of the Contract Start Date or the date that the Order Form is fully executed

Product Order Description	Qty	Term (Months)	Notes	Unit List Price	Sales Price	Total
Product Name: Career Pages - Enterprise: Basic Product SKU: LCPEBLOXX-1601 Product Description: Custom content on LinkedIn company profile page. Includes: preferred placement on company page for custom content, careers tab, customizable modules on the careers tab. 12-month package includes USD 9K traffic driver budget (~300K Impressions), 1 views, standard analytics All Career page "traffic driver" ad Impressions launch within 90 days from the contract start date using social ad units and targeting generated by LinkedIn.	1	36	annual price of \$14,100	\$15,000.00	\$42,300.00	\$42,300.00
Product Name: Jobs Dashboard Manager Product SKU: JBMNGRSET Product Description: Seat to manage jobs in LinkedIn Recruiter without the people search functionality of the standard recruiter seat	2	36		\$0.00	\$0.00	\$0.00
Product Name: Recruitment Ads (WWU up to 1000) Product SKU: WORK01000 Product Description: Work with us' banner ads displayed on company employee profile pages (pricing for company size less than 1000 employee profiles on LinkedIn).	1	36	annual price of \$5,640	\$6,000.00	\$16,920.00	\$16,920.00
Product Name: Job Slots Product SKU: JOBSLR000-1601 Product Description: Reserved annual job posting with ability to change, update, remove on demand.	11	36	annual price of \$15,251.50	\$1,475.00	\$4,159.50	\$45,754.50
Product Name: Recruiter - Corporate Product SKU: RCORPR000-1601 Product Description: LinkedIn Recruiter account with team collaboration, auditing, and unparalleled network search capabilities. Includes at least 150 InMails/month per license as well as basic training and support.	1	36	annual price of \$9,141.50	\$9,725.00	\$27,424.50	\$27,424.50
Product Name: Job Wrapping (11-20 slots) Product SKU: JWRXX02-1302 Product Description: Client's jobs will automatically be	1	36	annual price of \$2,280	\$3,000.00	\$8,460.00	\$8,460.00

wrapped from one source to LinkedIn job slots							
						SUB TOTAL	\$140,859.00
						ESTIMATED TAX*	\$0.00
						ESTIMATED ORDER TOTAL	\$140,859.00

PURCHASE ORDER INFORMATION	TAX INFORMATION
<p>Our records INDICATE that a Purchase Order Number may NOT be required for this order.</p> <p>If a Purchase Order IS required, please enter the PO Number:</p> <p>By initialing here, I confirm that a Purchase Order number is NOT required, or if a Purchase Order Number is listed ABOVE, I confirm that it is current and accurate. _____</p>	<p>Check here if your company is tax exempt: Please attach any/all exemption certifications or email documentation to taxinquiry@linkedin.com.</p> <p>For customers located in AZ, CT, IL, IN, KY, MA, MI, NE, NJ, NY, NC, OH, PA, TX, UT and WA, LinkedIn may be required to charge sales tax on your order pursuant to certain state and local sales tax laws. Any applicable sales tax charges will appear separately on your final invoice. For customers located in other states, your state and/or local government may require you to report your purchase and pay appropriate sales and/or use tax amounts to them directly.</p>
PAYMENT OPTIONS	
<ul style="list-style-type: none"> Customer Payment Terms: 30 Days US and Canada Customers: Check, Credit Card, or Bank Wire Transfer Non-US Customers: Credit Card or Bank Wire Transfer only 	

- TERMS**
- Services provided under this Order Form will terminate on the expiration date of the Term or the date terminated by either party as provided in the Corporate Subscription Agreement. Order forms with contiguous dates will ensure no gap in service.
 - Please allow up to 3 business days for account provisioning.
 - Jobs posted pursuant to available Job Slots will expire upon the expiration or termination of this Order Form.
 - Add-on Products Orders must end coterminous with the originating contract.
 - Future incremental Add-On or Renewal orders will be at list price at time of purchase.
 - LinkedIn may adjust the dates of the Term, without increasing the Total Price, based on the date LinkedIn activates the products above. Any adjustments will be made internally.
 - Services provided under this Order Form are provided pursuant to the LinkedIn Corporate Subscription Agreement between the parties attached hereto, the terms of which are incorporated into this Order Form.
 - During the term of this Order Form, support, training, and certification services may be available to Customer, as set out in http://lnkd.in/dy_Geff.

I HEREBY REPRESENT THAT: (i) I AM AN AUTHORIZED SIGNATORY FOR CUSTOMER; (ii) I HAVE READ AND AGREED TO THE TERMS OF THIS ORDER FORM; AND (iii) BY SIGNING THIS ORDER FORM, I AM ENTERING INTO A LEGALLY BINDING CONTRACT.

CUSTOMER (or APPROVED AGENCY)	LinkedIn Corporation
Signature: _____	Signature: <i>Marshia Escobar</i>
Name: _____	Name: Marshia Escobar
Title: _____	Title: Senior Manager, Revenue Recognition
Date: _____	Date: May 4, 2018

