

SAN DIEGO UNIFIED PORT DISTRICT

MEMORANDUM

Date: April 26, 2018

To: Board of Port Commissioners

Via: Mark Stainbrook
Chief, Harbor Police Department
mstainbrook@portofsandiego.org

From: Kurt Smith
Program Manager, Information Technology
ksmith@portofsandiego.org

Subject: Sole Source Justification: CommandBridge Maintenance and Support

The Harbor Police Department recommends approval of Requisition #41233 to establish annual maintenance and support for CommandBridge, provided exclusively by ARES Security dba The Mariner Group, through Fiscal Year 2021.

The CommandBridge solution enhances situational awareness for public safety with integrated sensor systems, such as vessel locations and Port video, and decision-support tools on a map-based platform that runs on the Port's network. CommandBridge is used to monitor and manage field operations within Harbor PD and the JHOC. As a technology solution, CommandBridge requires maintenance and support to assure it performs, data integration is present, and is accessible by users.

The purpose of this memo is to provide a sole source justification for this Harbor Police Department request based on following facts:

1. ARES Security Corporation dba The Mariner Group is the exclusive provider of CommandBridge, and installed and configured this system for the Port. Periodic maintenance and support services were provided by The Mariner Group, during the CommandBridge warranty period.

Page Two of Two
April 26, 2018

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2. CommandBridge is comprised of hardware, software and data integration schemas proprietary The Mariner Group; no third party is authorized to develop modifications, bug fixes or new releases for CommandBridge.

The total cost of CommandBridge maintenance and support is \$210,576 for three years through Fiscal Year 2021. Funds are available in the current budget for annual payment, and will be requested and subject to budget approval in subsequent years. The estimated five-year Total Cost of Ownership (TCO) is \$361,664.28. At TCO, Board approval is required per BPC Policy No. 110, Section II H.

CommandBridge Maintenance & Support	
Recurring Costs	Fixed for 3 Years, then 5%
Year 1	\$70,192.00
Year 2	\$70,192.00
Year 3	\$70,192.00
Year 4 (estimated)	\$73,701.60
Year 5 (estimated)	\$77,386.68
Fixed Costs	\$0.00
Estimated Tax	\$0.00
Total Cost of Ownership	\$361,664.28

Should you have any questions, please contact Chief Stainbrook at 619.725.6025 or mstainbrook@portofsandiego.org or contact Kurt Smith at 619.538.2595 (cell) or ksmith@portofsandiego.org.