

DRAFT**RESOLUTION 20xx-xxx****RESOLUTION SELECTING AND AUTHORIZING A FIVE-YEAR AGREEMENT WITH HUB INTERNATIONAL INSURANCE SERVICES TO PROVIDE HEALTH BENEFIT BROKER AND CONSULTING SERVICES FOR AN AMOUNT NOT TO EXCEED \$161,000 PER YEAR AND A TOTAL OF \$805,000 FOR THE PERIOD OF MAY 1, 2023, THROUGH APRIL 30, 2028.**

WHEREAS, the San Diego Unified Port District (District) is a public corporation created by the Legislature in 1962 pursuant to Harbors and Navigation Code Appendix 1, (Port Act); and

WHEREAS, the Board of Port Commissioners (BPC) adopted BPC Policy No. 110 to establish a policy governing the processing and administration of public projects, consulting and service agreements, the purchasing of supplies, materials and equipment, and grants; and

WHEREAS, benefit brokers and consultants play a key role in helping employers find affordable healthcare coverage for their employees, retirees, and dependents; and

WHEREAS, they act as a partner in finding and negotiating affordable coverage, minimizing premium costs, and helping the employer achieve benefit program goals; and

WHEREAS, due to employers' complex benefits issues, a consultant should have significant expertise in healthcare cost management, negotiations with vendors, strategic planning, navigating legislative and regulatory issues, underwriting, and wellness programs; and

WHEREAS, benefit brokers and consultants should also have resources available to access and perform services in these areas; and

WHEREAS, between active employee and retiree benefits, the District provides nine medical plans and fourteen other types of health and insurance coverage options; and

WHEREAS, due to the unique nature of the District and the range of coverages provided, it is critical that our consultant be well-versed in public

20xx-xxx

entities and retiree plans and have a thorough understanding of both the San Diego marketplace as well as the national health care landscape; and

WHEREAS, an RFP was issued for health benefit broker and consulting services on December 7, 2022; and

WHEREAS, an Information Exchange Meeting was held on December 15, 2022, which seven (7) companies attended; and

WHEREAS, proposals were due on January 18, 2023, and five responsive proposals were received; and

WHEREAS, a panel comprised of District staff reviewed the proposals and conducted finalist interviews with three companies; and

WHEREAS, the panel ranked HUB International Insurance Services (HUB International) as the top firm; and

WHEREAS, HUB International provided a well-prepared presentation showing an organized, thorough, and precise proposal outlining programs that would benefit the District and employees; and

WHEREAS, HUB International showed the best understanding of the plans and medical groups in the San Diego region; and

WHEREAS, HUB International's proposed key staff had more experience and a broader array of skills including actuarial and underwriting knowledge; and

WHEREAS, District staff recommends that the Board of Port Commissioners adopt a resolution selecting and authorizing a five-year agreement with HUB International Insurance Services to provide health benefits broker and consulting services for an amount not to exceed \$161,000 per year and a total of \$805,000 for the period from May 1, 2023, through April 30, 2028.

NOW, THEREFORE, BE IT RESOLVED by the Board of Port Commissioners of the San Diego Unified Port District, as follows:

That the Executive Director or his designated representative is authorized to select and enter into an agreement with HUB International Insurance Services to provide health benefits broker and consulting services for an amount not to exceed \$161,000 per year and a total of \$805,000 for the period from May 1, 2023, through April 30, 2028.

20xx-xxx

APPROVED AS TO FORM AND LEGALITY:
GENERAL COUNSEL

By: Assistant/Deputy

PASSED AND ADOPTED by the Board of Port Commissioners of the San Diego Unified Port District, this 11th day of April 2023, by the following vote: