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RESOLUTION 20xx-xxx

RESOLUTION SELECTING AND AUTHORIZING AGREEMENTS TO PROVIDE AS-NEEDED REAL ESTATE CONSULTING SERVICES FOR A TOTAL AGGREGATE AMOUNT PAYABLE UNDER THE AGREEMENTS NOT TO EXCEED \$3,100,000, FOR A PERIOD OF UP TO THREE YEARS BEGINNING JULY 1, 2018 AND ENDING JUNE 30, 2021; ALL FUNDS FOR FUTURE FISCAL YEARS WILL BE BUDGETED IN THE APPROPRIATE FISCAL YEAR, SUBJECT TO BOARD APPROVAL UPON ADOPTION OF EACH FISCAL YEAR'S BUDGET, WITH THE FOLLOWING FIRMS:

- A) AECOM TECHNICAL SERVICES, INC.**
- B) BAE URBAN ECONOMICS, INC.**
- C) CIVITAS, INC.**
- D) CUSHMAN & WAKEFIELD WESTERN, INC.**
- E) ECONOMIC & PLANNING SYSTEMS, INC.**
- F) HR&A ADVISORS, INC.**
- G) ILLUMINAS CONSULTING, LLC**
- H) JONES LANG LASALLE AMERICAS, INC.**
- I) KEYSER MARSTON ASSOCIATES, INC.**
- J) LONDON MOEDER ADVISORS**
- K) MARISOLVE**
- L) MAURICE ROBINSON & ASSOCIATES, LLC**
- M) PARAGON PARTNERS LTD.**
- N) PRO FORMA ADVISORS, LLC**
- O) RASMUSON APPRAISAL SERVICES**
- P) ROBERT CHARLES LESSER & CO. DBA RCLCO**
- Q) GLENN A. RICK ENGINEERING & DEVELOPMENT CORPORATION DBA RICK ENGINEERING CO.**
- R) STREAM REALTY PARTNERS, LP**
- S) THE DORÉ GROUP, INC.**
- T) XPERA, INC. DBA XPERA GROUP**

WHEREAS, the San Diego Unified Port District (District) is a public corporation created by the Legislature in 1962 pursuant to Harbors and Navigation Code Appendix I; and

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WHEREAS, the Board of Port Commissioners (BPC) adopted BPC Policy No. 110 to establish a policy governing the processing and administration of public projects, consulting and service agreements, the purchasing of supplies, materials and equipment, and grants; and

WHEREAS, the District's Real Estate Department, in recent years, has utilized as-needed consultants' agreements spanning multiple years to allow for a more efficient and expedited method of obtaining real estate consulting services; and

WHEREAS, in doing so, staff has been able to expedite processing times for Real Estate consulting agreements and obtain professional consulting services quickly and efficiently at a competitive rate; and

WHEREAS, it has also enabled staff to work with qualified consultants on several Real Estate projects and tasks concurrently within the following disciplines: financial and feasibility analysis (including appraisals), market and economic analysis, real estate development negotiation services and new business development services; and

WHEREAS, the current as-needed agreement commenced on August 12, 2015 and expires June 30, 2018; therefore, staff is recommending the BPC's consideration of a new set of as-needed consultants within Real Estate to ensure continued efficiency in processing current and anticipated Real Estate work efforts and tasks; and

WHEREAS, pursuant to BPC Policy No. 110, District staff issued Request for Qualifications 17-84RH for As-Needed Real Estate Consulting Services on February 5, 2018; and

WHEREAS, the District received 22 responsive proposals; and

WHEREAS, based on the review of the written proposals, the panel selected the 20 highest-ranked firms; and

WHEREAS, staff recommends that the BPC select and authorize as-needed agreements in substantial form and compliance with the agreements attached to the corresponding agenda sheet to provide as-needed real estate consulting services for a total aggregate amount payable under the agreements not to exceed \$3,100,000 for a period of three years with the following 20 selected firms: AECOM Technical Services, Inc., BAE Urban Economics, Inc., Civitas, Inc., Cushman & Wakefield Western, Inc., Economic & Planning Systems, Inc., HR&A Advisors, Inc., Illumines Consulting, LLC, Jones Lang LaSalle Americas, Inc., Keyser Marston Associates, Inc., London Moeder Advisors, Marisolve, Maurice Robinson & Associates, LLC, Paragon Partners Ltd., Pro Forma Advisors, LLC, Rasmuson Appraisal Services, Robert Charles Lesser & Co. dba RCLCO, Glenn A. Rick

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Engineering & Development Corporation dba Rick Engineering Co., Stream Realty Partners, LP, The Doré Group, Inc., and Xpera, Inc. dba Xpera Group (Attachments A – T, included with the corresponding agenda sheet); and

WHEREAS, funds for FY 2019 expenditures are budgeted for in the Real Estate Professional Services expense budget; funds required for future fiscal years will be budgeted for in the appropriate fiscal years and cost account, subject to Board approval upon adoption of each fiscal year's budget.

NOW THEREFORE, BE IT RESOLVED by the Board of Port Commissioners of the San Diego Unified Port District, as follows:

That the Executive Director or her designated representative is hereby authorized to execute agreements for as-needed real estate consulting services for a total aggregate amount payable under the agreements not to exceed \$3,100,000 for a period of three years, beginning July 1, 2018 and ending June 30, 2021, with the following 20 selected firms: AECOM Technical Services, Inc., BAE Urban Economics, Inc., Civitas, Inc., Cushman & Wakefield Western, Inc., Economic & Planning Systems, Inc., HR&A Advisors, Inc., Illumines Consulting, LLC, Jones Lang LaSalle Americas, Inc., Keyser Marston Associates, Inc., London Moeder Advisors, Marisolve, Maurice Robinson & Associates, LLC, Paragon Partners Ltd., Pro Forma Advisors, LLC, Rasmuson Appraisal Services, Robert Charles Lesser & Co. dba RCLCO, Glenn A. Rick Engineering & Development Corporation dba Rick Engineering Co., Stream Realty Partners, LP, The Doré Group, Inc., and Xpera, Inc. dba Xpera Group.

APPROVED AS TO FORM AND LEGALITY:
GENERAL COUNSEL

By: Assistant/Senior/Deputy

PASSED AND ADOPTED by the Board of Port Commissioners of the San Diego Unified Port District, this 12th day of June 2018, by the following vote: